

Update on the development of a cofinancing strategy and action plan

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Fifth Technical Working Group, 8 October 2018



Cofinancing as one key dimension of IFAD's Business Model

Key dimensions

IFAD11 focus

Resource mobilization

Assembling development finance to maximize impact







Resource allocation

Focusing on the poorest people in the poorest countries







Resource utilization

Doing development differently







Transforming Resources

Embracing a culture of results and innovation









Strategy based on strong quantitative and qualitative evidence





Vision and principles, a strategy beyond IFAD11

Cofinancing as means to an end for greater impact

Focus on results and sustainability of interventions

Action plans for sustained partnerships

Complementarity of IFAD

JUIFAD Investing in rural people Strengthened institutional support

Country-specific approach

Systematized efforts for resource mobilization

| TODAY | IFAD11 |
|--|---|
| High-level directives | Strategic directions by source |
| Ad-hoc discussions | Mainstreamed priority in COSOPs and projects |
| Light accountability | Defined roles and responsibilities in action plan |
| Multiple measurement methodologies for IKC | One measurement approach for IKC |
| Single corporate target | Differentiated targets with focus on domestic resource mobilization |

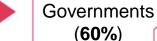


Strategic directions by funding source **Domestic cofinancing**



Domestic cofinancing

IFAD11 target: 8.0



(60%)

Beneficiaries (19%)

Domestic financial institutions (11%)

Engage will all relevant counterparties at national level

Engage timely at COSOP and project level

Programmatic approach with larger simpler projects

Increase beneficiaries' participation in project cycle

Focus on remittances

Focus on credit enhancement and risk mitigation



Strategic directions by funding source International cofinancing



International cofinancing
IFAD11 target:

0.6

Multilaterals (65%)

Pursue complementary with IFAD

Sustain **partnerships** through enhanced country presence

Increase flexibility

Focus on climate funds

Bilaterals (17%)

Adopt a **selective** engagement with key partners

Focus on pooled arrangements

Leverage **SSTC** and **KM** centres



Strategic directions by funding source – Private sector, reinforced by the PS strategy



Scale up successful models (4Ps)

Private sector

Leverage existing **networks** for strengthened engagement

Leverage the TAF of the ABC fund



Action plan for effective implementation

Effective Framework for Resource Mobilization













Main action to internally sustain cofinancing agenda at all levels

- Sounder country context analyses to sustain discussions with governments and partners
- Partner mapping and matrix for prioritization
- Enhanced focus during COSOP and project review process
- Action plans to strengthen MOUs
- Flexibility in procedures to adapt to key larger partners
- Accountability of regional directors for internal targets
- Incentives for staff
- Training and system upgrade for strengthen monitoring and measurement and reporting



Main actions for successful engagement with cofinanciers

- Enhanced focus on cofinancing at early stages of COSOP and project preparation with all relevant counterparts
- Clear identification in COSOPs of key partners, venues, structures pipeline exchange
- Early agreement (at design stage) of joint requirements to avoid bottlenecks
- Showcasing of successful examples and models of cofinancing
- Outreach to MDBs to include cofinancing in joint meetings



Thank you

