Transition Framework
Reimbursable Technical Assistance (RTA) in IFAD

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RTAs: An integral part of IFAD’s new business model

- **Key dimensions**
  - Resource mobilization: Assembling development finance to maximize impact
  - Resource allocation: Focusing on the poorest people in the poorest countries
  - Resource utilization: Doing development differently
  - Transforming Resources: Embracing a culture of results and innovation
What is an RTA?

RTAs

Operational Assistance
For design, supervision and/or implementation beyond projects financed by IFAD

Analytical and Advisory Assistance
Assistance for the development of studies, evaluations, strategies or non-operational policies

Learning and Promotional Assistance
Exchange of ideas and cooperation related to IFAD’s mandate and priorities, including capacity building, conferences, events, etc.
RTAs are not new...

Instrument approved by the EB in 2012, complementary to loans and grants

Operational procedures approved by management in September 2016

Some uptake:
Mauritius, Saudi Arabia
Assess Demand: Benchmarking and Consultation

Better define IFAD’s comparative advantage and create supply packages

Coordinated and speedy response from dedicated staff

But update needed to ensure best use
## Assessing Demand – Benchmarking

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<tr>
<th>RTA Market</th>
<th>Agriculture</th>
<th>Space for IFAD</th>
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| • World Bank RTA annually of $100 million | • Of this, only $2.5 million in agriculture  
• WB has marginal exposure in its GP on agriculture | • Wide space where IFAD could position itself, esp. MICs |
IFAD’S Comparative Advantage

Vis-à-vis other IFI’s
Focus on rural smallholders agricultural livelihood development
Targeting of poorest communities and households
Example: WB, AfDB, ADB

Vis-à-vis technical orgs.
Experience supporting large government programs
Providing supervision and implementation support throughout project
Example: FAO

Vis-à-vis the private sector
Work only a cost recovery basis
Not for profit, which makes us more flexible and more results focused
Example: TechnoServ

Neutral and objective partner with recognized experience in inclusive rural transformation for over 40 years
Business Plan: key elements

1. Mainstream the RTA approach into country programs
2. Develop a corporate communication strategy on RTAs
3. Define supply “packages” (e.g.: per areas of work, type of services, etc.)
4. Assess potential demand across regions and types of countries using benchmarking, consultations, surveys
5. Establish an institutional focal point / RTA Team
6. Create a roster of professionals “fit for the RTA job”
7. Review procedures & service conditions (incl. fees; timeliness)
8. Assessment on risk exposure and risk management
9. Establish quality control and quality assurance mechanisms
10. Address the issue of pre-financing RTA services
Timeline

- Dec. 2018: Presentation of a Position Paper at EB
- 2019: Deployment of Business Plan
- 2020: RTAs fully mainstreamed in all regions