Cote du document: EB 2019/128/R.16/Rev.1

Point de l'ordre du jour: 7 c) i) c)

Date: 11 décembre 2019

Distribution: Publique

Original: Anglais





Investir dans les populations rurales

République du Ghana

Programme d'options stratégiques pour le pays

2019-2024

Note à l'intention des représentants au Conseil d'administration

Responsables:

Questions techniques:

Lisandro Martin

Directeur Division Afrique de l'Ouest et du Centre téléphone: +39 06 5459 2388 courriel: lisandro.martin@ifad.org

Hani Elsadani-Salem

Directeur de pays téléphone: +233 30 261 945 courriel: h.elsadani@ifad.org

John Hurley

Économiste régional principal téléphone: +39 06 5459 2971 courriel: j.hurley@ifad.org Transmission des documents:

Deirdre Mc Grenra

Cheffe

Gouvernance institutionnelle et relations avec les États membres téléphone: +39 06 5459 2374

courriel: gb@ifad.org

Conseil d'administration — Cent vingt-huitième session Rome, 10-12 décembre 2019

Pour: **Examen**

Table des matières

Sig	les et acronymes	ii
Car	te des zones d'intervention du FIDA dans le pays	iii
Rés	sumé	iv
I.	Contexte du pays et programme relatif au secteur rural – Principales difficultés et perspectives	1
II.	Contexte institutionnel et cadre de l'action publique	4
III.	Engagement du FIDA: bilan de l'expérience	4
IV.	Stratégie de pays	6
	 A. Avantage relatif B. Groupe cible et stratégie de ciblage C. Finalité et objectifs stratégiques D. Éventail des interventions du FIDA 	6 6 7 9
V.		10
VI.	Exécution du COSOP	11
	7.1 dioppoand.did de dibido de dominandodi	11 12
	· · · · · · · · · · · · · · · · · · ·	12
	E. Modalités de gestion du programme	13 13 13
VII	.Gestion des risques	14
Apr	pendices	

I.COSOP results management framework

II.Transition scenarios

III.Agricultural and rural sector issues

IV.SECAP background study

V.COSOP preparation process

VI.Strategic partnerships

VII.South-South Triangular Cooperation strategy

VIII.Country at a glance

IX.Financial management issues summary

X.Procurement risk assessment

XI.COSOP background note: Rural finance

XII.Rome-based agency collaboration

XIII.Implementation of Ghana Agricultural Sector Investment Programme

XIV.Government flagship programmes

Equipe d'exécution du COSOP	
Directeur régional:	Lisandro Martin
Directeur de pays:	Hani Elsadani-Salem
Économiste régional	John Hurley
Spécialiste technique:	Jonathan Agwe
Spécialiste climat et environnement:	Amath Pathe Sene
Responsable de la gestion financière:	Claudio Mainella
Juriste:	Itziar Garcia Villanueva

i

Sigles et acronymes

COSOP Programme d'options stratégiques pour le pays

CSST Coopération Sud-Sud et triangulaire

FIDA11 Onzième reconstitution des ressources du FIDA

GASIP Programme d'investissement dans le secteur agricole au Ghana

MPME Microentreprises et petites et moyennes entreprises

MTNDPF Cadre de la politique de développement national à moyen terme NRGP Programme de promotion de la croissance rurale dans le Nord

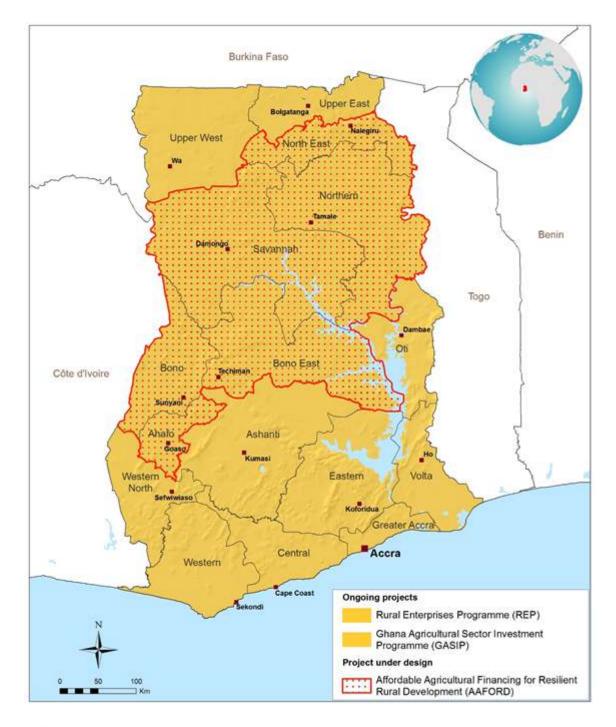
ODD Objectifs de développement durable

REP Programme en faveur des petites entreprises rurales

RTIMP Programme d'amélioration et de commercialisation des racines et

tubercules

Carte des zones d'intervention du FIDA dans le pays





Les appellations figurant sur cette carte et sa représentation graphique ne constituent en aucun cas une prise de position du FIDA quant au tracé des frontières ou limites, ou aux autorités de tutelle des territoires considérés.

Source: FIDA, 08/10/2019

Résumé

- 1. La République du Ghana affiche l'une des croissances économiques les plus soutenues d'Afrique. Elle a accédé au statut de pays à revenu intermédiaire en 2011 et connaît, sur le plan de la gouvernance, une longue période de stabilité. Néanmoins, la pauvreté et la malnutrition persistent, en particulier dans les régions septentrionales du pays.
- 2. L'agriculture demeure la principale source d'emploi en milieu rural, y compris pour les plus démunis. Grâce aux exportations de produits agricoles, tels que cacao, noix de cajou, bois d'œuvre, produits horticoles et poissons, elle est aussi un important pourvoyeur de devises.
- 3. Le Cadre de la politique de développement national à moyen terme 2018-2021 fixe les grandes orientations des politiques publiques pour l'agriculture et la ruralité. Le Cadre définit des orientations pour l'investissement en faveur de l'alimentation et de l'emploi. Un programme de transformation agricole a ainsi été établi au profit du Ghana dans le prolongement du Nouveau Partenariat pour le développement de l'Afrique de l'Union africaine, du Programme détaillé de développement de l'agriculture africaine et des objectifs de développement durable (ODD) n° 1 et 2.
- 4. Le présent programme d'options stratégiques pour le pays (COSOP), qui couvre la période 2019-2024, s'inscrit dans le droit fil du cadre de politique générale du Gouvernement ghanéen et tient compte de l'entrée du Ghana dans la catégorie des pays à revenu intermédiaire. Il fait écho au Programme de développement durable à l'horizon 2030, en particulier les ODD 1, 2, 9, 12 et 14, et aux effets 1, 2, 5 et 6 inscrits dans le Cadre de Partenariat des Nations Unies pour le développement durable 2018-2022, conclu avec le Ghana.
- 5. Le présent COSOP vise trois objectifs stratégiques:

Objectif stratégique 1: promouvoir une transformation financièrement durable et inclusive du monde rural grâce aux actions suivantes: i) favoriser la mise en place d'un environnement porteur, ii) améliorer l'efficacité des dépenses publiques en faveur du secteur agricole, iii) jouer le rôle de rassembleur des financements pour le développement.

Objectif stratégique 2: renforcer la productivité grâce au développement de filières inclusives en donnant aux petits paysans, aux éleveurs et aux pêcheurs les moyens de: i) accéder plus facilement à la technologie et à l'innovation, ii) renforcer leur accès à des intrants améliorés et aux marchés des produits agricoles, par le recours à des semences et à des produits agrochimiques certifiés, iii) stimuler la résilience aux changements climatiques et la gestion des ressources naturelles.

Objectif stratégique 3: renforcer les capacités et les débouchés économiques grâce aux actions suivantes: i) appuyer la prestation de services agricoles durables et à un coût abordable, ii) renforcer les compétences entrepreneuriales, commerciales et en gestion organisationnelle et iii) améliorer l'accès aux services financiers.

- 6. Le COSOP s'articule autour de deux programmes en cours, le Programme d'investissement dans le secteur agricole au Ghana et le Programme en faveur des petites entreprises rurales (qui devraient s'achever respectivement en 2021 et 2022), et de deux nouveaux programmes. Le programme de prêts du FIDA sera complété par un don déjà approuvé dans le cadre du Programme d'adaptation de l'agriculture paysanne et, éventuellement, par de nouveaux dons.
- 7. Le FIDA emploiera une palette variée d'outils pour accroître au maximum le nombre de ruraux pauvres qui bénéficient des nouvelles possibilités économiques et pour faire en sorte que ceux qui en sont privés dans l'immédiat, en particulier

les groupes marginalisés, reçoivent le soutien nécessaire pour acquérir les compétences et les actifs dont ils auront besoin pour saisir ces possibilités à l'avenir.

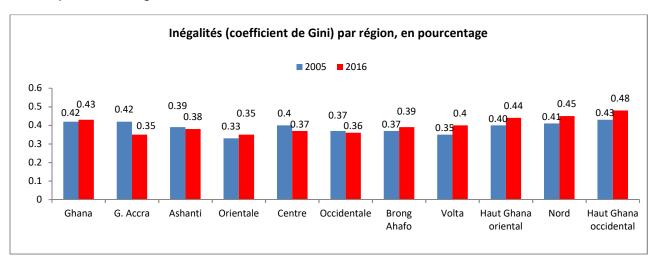
République du Ghana Programme d'options stratégiques pour le pays 2019-2024

I. Contexte du pays et programme relatif au secteur rural – principales difficultés et perspectives

- 1. Deuxième économie d'Afrique de l'Ouest après le Nigéria, le Ghana affiche pour l'année 2019 une croissance projetée à 8,8%, ce qui en fait l'économie la plus dynamique au monde¹. La croissance annuelle du PIB s'est établie à 6,6% en moyenne entre 2000 et 2013. Si le pays a connu un ralentissement économique suite à la chute des prix du pétrole, l'économie s'est redressée en 2017, renouant avec une croissance de 8,1%. L'économie est fortement tributaire des exportations, qui visent un nombre limité de produits, dont l'or, le cacao et le pétrole, et demeure vulnérable face aux fluctuations brutales des cours des matières premières.
- 2. La pauvreté demeure un phénomène à prédominance rurale. D'après le recensement de 2012, 24,2% des Ghanéens sont pauvres et 8,4% sont extrêmement pauvres, le taux de pauvreté étant 3,7 fois plus élevé en milieu rural que dans les zones urbaines. De larges écarts subsistent entre les taux de pauvreté relevés dans le nord (63%) et ceux enregistrés dans le sud (20%)². Le coefficient de Gini du pays est passé de 37% en 1991 à 43,5% en 2016³, ce qui témoigne du creusement des inégalités (voir figure 1 ci-dessous). L'augmentation des revenus agricoles est un moyen important de réduire la pauvreté rurale et les inégalités.

Figure 1

Taux de pauvreté et inégalités au Ghana

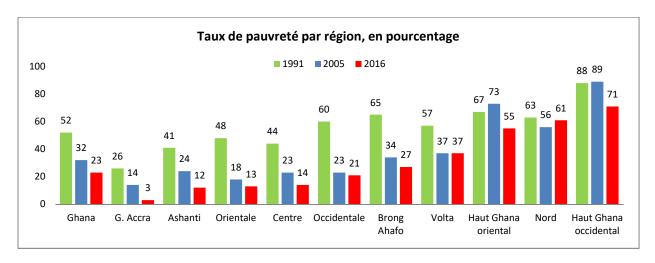


³ Programme des Nations Unies pour le développement (2018).

1

¹ Fonds monétaire international, base de données des Perspectives de l'économie mondiale (avril 2019).

² Banque mondiale, Tackling Poverty in Northern Ghana. Rapport n° 53991-GH (2011).



Source: Enquête sur le niveau de vie au Ghana (ENV) 3, ENV 5 et ENV 7, calculs de la Banque mondiale et rapport sur le profil de pauvreté ENV.

- 3. Les progrès enregistrés par le pays sont mis en lumière par différents indicateurs du développement humain. L'indice du développement humain du Ghana a augmenté de 27% entre 1990 et 2016. Au cours de la même période, la proportion de naissances assistées par du personnel de santé qualifié est passée de 40 à 74% et la mortalité des enfants de moins de cinq ans a reculé de plus de moitié. La parité filles-garçons est atteinte dans l'enseignement primaire et le taux brut d'achèvement du cycle primaire atteint les 100% chez les garçons comme les filles depuis 2017.
- 4. Malgré ces progrès, certaines difficultés socioéconomiques majeures persistent. La malnutrition est l'un des problèmes les plus tenaces, en particulier dans les régions du nord du pays. Dans le nord, l'insécurité alimentaire a provoqué des retards de croissance chez 33% des enfants de moins de cinq ans⁴, un chiffre bien supérieur aux taux relevés dans le reste du pays. Bien que la production d'importants aliments de base se soit accrue, les carences en micronutriments demeurent un grave problème de santé publique. Les inégalités entre hommes et femmes restent marquées, puisque 62% des ménages dirigés par des femmes se classent dans les deux premiers quintiles (les plus pauvres), contre 39% des ménages dirigés par des hommes. Les taux élevés de sous-emploi (42%) et de chômage (16,9%) chez les jeunes suscitent des préoccupations croissantes.
- 5. L'agriculture demeure la principale source d'emploi en milieu rural, y compris pour les plus démunis. Grâce aux exportations de produits agricoles, tels que cacao, noix de cajou, bois d'œuvre, produits horticoles et poissons, l'agriculture est un important pourvoyeur de devises. Le cacao compte pour 20 à 25% du revenu national du Ghana et emploie une main-d'œuvre importante. Toutefois, il demeure possible d'accroître l'offre de produits agricoles, puisqu'il est estimé que le pays produit seulement 51% de ses besoins en céréales, 60% de ses besoins en poisson, 50% de la demande nationale de viande et moins de 30% des matières premières demandées par le secteur agro-industriel.
- 6. La production végétale se répartit pour l'essentiel entre les céréales, les racines et tubercules, et le cacao, chaque catégorie comptant pour environ 25% de la production totale. Les ménages possédant moins de deux hectares de terre sont majoritaires (49,3%), tandis que 35% possèdent une surface située entre deux et cinq hectares⁵. Les principaux produits de base, tels que le cacao, le maïs et le manioc, sont pour l'essentiel produits dans de petites exploitations. Les exploitations et plantations de plus grande échelle produisent du caoutchouc,

⁴ Banque mondiale (2018).

⁵ Enquête sur le niveau de vie au Ghana 6 (2014).

de l'huile de palme, des bananes, des ananas, des noix de coco et, dans une moindre mesure, du riz, du maïs et du cacao.

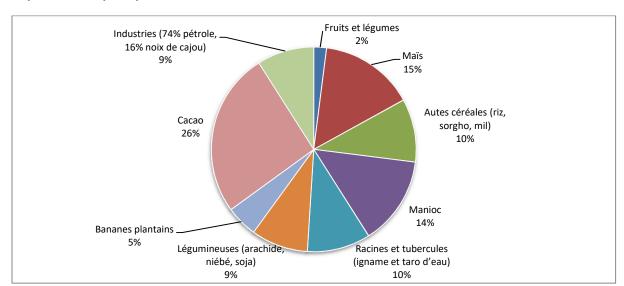


Figure 2
Répartition des principales cultures en 2016

Source: Rapport d'activité du Ministère de l'alimentation et de l'agriculture (2017).

- 7. L'accès au financement est un frein majeur au développement agricole. Parmi les obstacles qui se posent, citons l'absence d'instruments de prêt adaptés aux besoins des petits exploitants, les taux d'intérêt élevés et les conditions défavorables des prêts à l'agriculture, l'absence de mécanismes d'assurance sur les récoltes et de garantie des crédits et les frais de fonctionnement élevés des institutions financières. Pour faire face à ces obstacles, le Gouvernement et les partenaires de développement ont lancé plusieurs initiatives, dont le système ghanéen de partage incitatif des risques pour les prêts agricoles, la bourse de marchandises du Ghana et le pool ghanéen d'assurance agricole. Le concept d'association villageoise d'épargne et de crédit a été adopté avec succès dans certaines parties du Ghana.
- 8. Le domaine foncier national est en grande partie soumis au droit foncier coutumier. L'accès au foncier est l'un des principaux obstacles que rencontrent les femmes dans le secteur agricole et constitue un puissant frein à l'investissement privé⁶. La concurrence qui s'exerce pour l'utilisation des terres et des ressources naturelles peut être source de conflits et dissuader les investisseurs de miser sur l'agriculture paysanne.
- 9. Les cultures sont pour la plupart pluviales et sont donc synonymes de faible productivité et de vulnérabilité face aux chocs climatiques, en particulier dans les petites exploitations. Si l'agriculture ghanéenne est vulnérable face aux changements climatiques, elle y contribue elle-même: on estime que l'agriculture est, après le secteur de l'énergie, le deuxième émetteur de gaz à effet de serre du Ghana. Les changements climatiques et la dégradation de l'environnement ont un impact sur les petits paysans: les cultures se retrouvent en situation de stress hydrique du fait de la multiplication des sécheresses prolongées et de la montée des températures, et on assiste à la dégradation des terres arables et des infrastructures critiques (voir l'appendice IV).
- 10. L'accession du Ghana au statut de pays à revenu intermédiaire aura des incidences sur le programme de pays du FIDA. On trouvera à l'appendice II différents scénarios de transition relatifs à l'économie du Ghana pour la période 2019-2024. Le scénario de base, jugé le plus probable, table sur une croissance annuelle

.

⁶ Banque mondiale, Diagnostics-pays systématiques (2018).

moyenne du PIB de 5,4%. Dans l'hypothèse basse, le FIDA pourrait voir compromise sa capacité à étendre à plus grande échelle ses activités au Ghana, sans doute en raison de chocs externes. Dans l'hypothèse haute, les avantages sont multiples et comprennent notamment une augmentation du cofinancement national.

II. Contexte institutionnel et cadre de l'action publique

- 11. Le Cadre de la politique de développement national à moyen terme (MTNDPF) 2018-2021 est la principale politique du Ghana en faveur du développement national. Ce cadre s'articule autour de quatre piliers: i) créer de nouvelles possibilités pour tous les Ghanéens, ii) sauvegarder le milieu naturel et garantir la résilience de l'environnement, iii) assurer la stabilité, l'unité et la sécurité du pays et iv) bâtir une société prospère.
- 12. Au titre du MTNDPF, une politique d'investissement en faveur de l'alimentation et de l'emploi a été élaborée, en cohérence avec le Programme détaillé de développement de l'agriculture africaine et les objectifs de développement durable (ODD) n° 1 et 2. Cette politique jette les bases des mesures à prendre pour soutenir les projets et programmes phares du Gouvernement, y compris les suivants: Planter pour l'alimentation et l'emploi; Aquaculture pour l'alimentation et l'emploi; Un village, un barrage; Un district, un entrepôt; Plantation pour l'exportation et le développement rural; et Élevage pour l'alimentation et l'emploi. Elle prévoit aussi la mise en place de mécanismes permettant d'appuyer diverses initiatives dans d'autres secteurs, telles que le programme "Un district, une usine", et s'inscrit dans le prolongement de la vision "Ghana beyond aid" (Ghana affranchi de l'aide internationale) énoncée par le Gouvernement (voir l'appendice XVI).
- 13. Toujours dans le cadre du MTNDPF, une politique nationale sur les microentreprises et petites et moyennes entreprises (MPME) est en cours d'élaboration. La Stratégie nationale pour l'inclusion financière et le développement vise à offrir un accès renforcé au financement à 75% de la population adulte ghanéenne à l'horizon 2023.
- 14. Le Ministère de l'alimentation et de l'agriculture pilote l'élaboration des politiques, plans et programmes du secteur agricole. Les services décentralisés par région et district sont chargés de la mise en œuvre et sont tenus de rendre compte de leur action à la fois aux conseils de district et de région et au Ministère de l'alimentation et de l'agriculture. Ce dernier entretient des relations étroites avec le Ministère des collectivités locales et du développement rural. Le Ministère du commerce et de l'industrie et le Comité national de la petite industrie sont chargés de travailler avec les MPME.
- 15. La Politique nationale de lutte contre le changement climatique 2015-2020 et la Stratégie nationale d'adaptation au changement climatique sont axées sur la mise en place de mécanismes efficaces pour la gestion des changements climatiques, y compris par le biais de systèmes agricoles et alimentaires résilients face aux changements climatiques, ainsi que pour la préparation et la réponse aux catastrophes. L'objectif du Ghana, tel qu'inscrit dans sa contribution déterminée au niveau national, est de réduire de manière inconditionnelle ses émissions de gaz à effet de serre de 15%, d'ici à 2030, par rapport au scénario de base.
- 16. Le Ghana s'est doté d'un cadre législatif et politique clair en vue du respect des normes de l'Organisation internationale du Travail relatives au travail et aux conditions de travail. Ce cadre interdit l'emploi des filles et des garçons de moins de 16 ans dans le secteur formel. Cela dit, des mécanismes efficaces d'examen et de mise en application s'imposent pour garantir le respect de cette politique dans la pratique.

III. Engagement du FIDA: bilan de l'expérience

- 17. Depuis 1980, le FIDA a financé au Ghana 16 opérations estimées à 830 millions d'USD, dont 312 millions d'USD ont été apportés par le FIDA. On compte aujourd'hui deux programmes en cours: le Programme en faveur des petites entreprises rurales (REP) et le Programme d'investissement dans le secteur agricole au Ghana (GASIP). La performance du portefeuille est mitigée depuis quelques années. Par exemple, alors que le REP et l'ancien Programme de promotion de la croissance rurale dans le Nord (NRGP) affichent une performance satisfaisante, les lenteurs observées dans la mise en œuvre du GASIP ont affaibli la performance globale du programme de pays. Comme expliqué ci-dessous et à l'appendice X, des mesures sont actuellement prises pour y remédier.
- 18. **Alignement sur les priorités nationales**. Le GASIP a été conçu comme un programme à long terme, dont l'exécution se fait par cycle; le Gouvernement souhaitait d'ailleurs en faire un programme central destiné à capter d'autres financements externes. Toutefois, cette ambition ne s'est pour l'heure pas concrétisée et le GASIP en est encore à son premier cycle. Pour attirer de nouveaux partenaires, le programme doit s'aligner sur les priorités actuelles du Gouvernement. Des efforts sont actuellement déployés pour mettre le GASIP en cohérence avec les politiques et programmes publics.
- 19. Ciblage géographique en faveur d'interventions favorables aux pauvres. Le fait d'appuyer les programmes nationaux s'est révélé bénéfique, car cela a favorisé le développement institutionnel dans tout le pays. Toutefois, cette approche doit être complétée par des interventions spécifiques axées sur le nord du Ghana et ses poches de pauvreté, conformément à la politique du FIDA en matière de ciblage.
- 20. **Renforcement des capacités des organisations paysannes en matière de commercialisation**. L'appui offert aux organisations paysannes au Ghana a donné des résultats mitigés. Si l'appui apporté dans le cadre du NRGP et du Programme d'amélioration et de commercialisation des racines et tubercules (RTIMP) a permis d'accroître la productivité, il convient de renforcer encore les organisations paysannes pour qu'elles puissent commercialiser leurs produits et accéder au statut d'entreprise viable. L'appui aux organisations paysannes est l'un des grands axes de travail du GASIP et des actions complémentaires.
- 21. **Rôle du secteur privé**. Les données d'expérience tirées du NRGP, du RTIMP et d'autres projets ont démontré que le secteur privé jouait un rôle crucial auprès des petits exploitants et de leurs organisations, en leur fournissant des intrants, des circuits de commercialisation et d'autres services. Le premier enseignement tiré est que l'absence d'accès au financement dans les zones rurales est l'un des principaux freins à la croissance du secteur privé.
- 22. Accès au financement rural. Le Programme de financement rural et agricole avait pour objectif d'améliorer l'accès des communautés rurales à des services financiers durables. Bien que le programme ait en partie contribué au renforcement des capacités des banques communautaires rurales et à l'amélioration des connaissances financières, les résultats sont plus mitigés pour ce qui concerne l'accès au crédit de la population cible du FIDA. L'expérience a montré qu'en complément des efforts visant à améliorer l'accès à la finance rurale, il convient d'assurer l'accès aux intrants, aux marchés, aux services de conseil aux entreprises et à des produits taillés sur mesure pour la population agricole. Le projet proposé, intitulé Solutions abordables de financement agricole pour un développement rural résilient (AAFORD), tiendra compte de ces enseignements.
- 23. Accès au foncier et résolution des conflits. Si l'accès au foncier et aux ressources naturelles est source de conflits et de rivalités au Ghana, les données d'expérience en Afrique de l'Ouest donnent à penser que l'impact des programmes

peut être renforcé dès lors que l'on introduit des mécanismes de résolution de conflits à l'échelle des projets⁷. Toutefois, ces mécanismes doivent être ajustés au contexte local et être accessibles à toutes les parties prenantes, afin d'offrir à ces dernières les moyens d'arbitrer leurs différends dans le respect du droit positif et des modalités de gouvernance informelles.

- 24. Il est urgent d'améliorer la qualité et l'efficacité des dépenses publiques en faveur de l'agriculture. La gestion axée sur les résultats des dépenses sectorielles pourrait générer d'importants gains en matière de productivité, d'emploi et de réduction de la pauvreté rurale, sans compromettre le programme d'assainissement budgétaire engagé par le Gouvernement.
- 25. **Gestion fiduciaire**. Le risque inhérent à la gestion financière au Ghana est jugé moyen par le FIDA (voir l'appendice IX). Face à ce risque, les mesures d'atténuation suivantes sont proposées: organisation de missions semestrielles sur les sites des projets, application de procédures de décaissement plus strictes et conduite d'examens complets des demandes selon la procédure d'approbation tacite. Le taux de décaissement global a été jugé moyennement satisfaisant pour le REP et insatisfaisant pour le GASIP. Les risques liés à la passation de marchés à l'échelle des projets ont été évalués et jugés "substantiels". On trouvera à l'appendice XII les conclusions détaillées de l'évaluation et les mesures d'atténuation du risque correspondantes.

IV. Stratégie de pays

A. Avantage relatif

26. Parmi les différentes organisations qui viennent en aide au Ghana, le Gouvernement se tourne vers le FIDA pour son savoir-faire et son expérience concernant le financement des chaînes de valeur favorables aux pauvres, la mobilisation du secteur privé, la promotion du développement des entreprises rurales et l'amélioration de l'accès au crédit en milieu rural.

B. Groupe cible et stratégie de ciblage

- 27. **Groupe cible**. Les projets financés par le FIDA cibleront: les entrepreneurs ruraux qui gèrent des MPME, les petits paysans exploitant des parcelles de moins de cinq hectares (en particulier, les personnes vulnérables et notamment celles vivant dans l'extrême pauvreté), les femmes et les jeunes de 18 à 35 ans, et les personnes en situation de handicap. Les grands acteurs privés et les grands exploitants membres des associations regroupant les agriculteurs ciblés sont susceptibles de bénéficier d'actions visant le renforcement des capacités et le développement d'entreprises, mais ces dernières seront en lien avec les impacts attendus sur le groupe cible principal des projets, à savoir les personnes vulnérables et en situation d'extrême pauvreté.
- 28. Des efforts particuliers seront déployés pour venir en aide aux personnes en situation de handicap résidant en milieu rural. Les personnes en situation de handicap sont souvent privées de tout accès aux services financiers et aux possibilités économiques. Le Ghana s'est doté d'un cadre politique et législatif solide pour l'inclusion des personnes en situation de handicap, mais sa mise en œuvre reste difficile. À mesure que le Gouvernement libère la capacité de production de la population ghanéenne, une attention accrue sera portée à la création de débouchés pour ce groupe vulnérable.
- 29. **Stratégie de ciblage**. Conformément au cadre de politique générale du Gouvernement, le FIDA continuera d'appliquer une approche de portée nationale. Ce choix s'inscrit dans le droit fil des constatations issues de l'évaluation du

⁷ Par exemple, dans les années 1990, dans les zones où étaient prévues des interventions agropastorales au Tchad et en République centrafricaine, des espaces de discussion ont été ouverts afin que les utilisateurs des ressources, souvent en concurrence, puissent négocier et se mettre d'accord sur la gestion des zones agropastorales. programme de pays du Ghana, laquelle a révélé qu'une grande part du succès des actions de développement institutionnel du FIDA tenait à l'adoption de programmes de dimension nationale, en remplacement des projets à ciblage géographique. Néanmoins, le FIDA renforcera encore l'accent mis sur le nord du Ghana, qui enregistre le plus fort taux de pauvreté.

- 30. Les programmes financés par le FIDA s'associeront aux interventions existantes, telles que le programme Revenu de subsistance contre la pauvreté (LEAP)⁸. Les partenariats noués avec le programme LEAP permettront d'améliorer l'inclusion des jeunes, des femmes et des personnes vulnérables en particulier les personnes en situation de handicap pour une meilleure inclusion sociale.
- 31. Par le passé, l'autosélection a permis d'attirer des clients motivés, mais elle a donné des résultats mitigés dans le contexte du NRGP et d'autres programmes (voir l'appendice IV). Au titre du présent COSOP, des mesures seront prises pour renforcer le ciblage direct des groupes bénéficiaires visés. Les critères d'admissibilité seront définis en concertation avec les membres des communautés selon une procédure transparente. S'il y a lieu, le FIDA travaillera avec les partenaires de développement et d'autres acteurs ayant mené des actions réussies de ciblage en faveur des pauvres, conformément aux recommandations de l'évaluation du programme de pays.

C. Finalité et objectifs stratégiques

- 32. Le présent COSOP a pour finalité de contribuer à la réalisation des ODD 1, 2, 9, 12 et 14 et de promouvoir une transformation durable et inclusive du monde rural en investissant dans des activités qui permettent aux ruraux pauvres d'accroître leurs revenus grâce à des moyens d'existence rémunérateurs et résilients.
- 33. Le COSOP s'articule autour de trois objectifs stratégiques, qui sont alignés sur les priorités du Gouvernement, reflètent l'accession du Ghana au statut de pays à revenu intermédiaire et contribuent directement aux effets 1, 2, 5 et 6 du Partenariat des Nations Unies pour le développement durable.
- 34. **Objectif stratégique 1: promouvoir une transformation financièrement durable et inclusive du monde rural**. Compte tenu de l'entrée du Ghana dans la catégorie des pays à revenu intermédiaire, l'accent sera mis sur les activités favorables aux pauvres, qui sont de nature à réduire la dépendance du pays à l'égard des ressources concessionnelles (ressources fournies à des conditions favorables). On citera par exemple les activités suivantes:
 - i) Promotion de la mise en place d'un environnement propice à l'investissement étranger et à l'investissement privé national. Dans le cadre de son actuel programme de prêts et dons et par une concertation sur les politiques, le FIDA travaillera avec le Gouvernement et d'autres partenaires à l'élaboration de mesures et d'instruments propres à encourager l'injection d'investissements privés favorables aux pauvres dans le secteur agricole.
 - ii) Amélioration de la qualité et de l'efficacité des dépenses publiques en faveur de l'agriculture. Le FIDA travaillera avec le Gouvernement, dans le cadre de concertations sur les politiques et des activités des projets, afin d'améliorer l'efficience des maillons de certaines chaînes de valeur.
 - iii) Faisant office de rassembleur de financements pour le développement, le FIDA utilisera ses propres ressources limitées comme levier pour mobiliser des financements auprès de tiers, y compris des sources nationales et internationales, publiques et privées.

⁸ Le programme LEAP cible les ménages extrêmement pauvres, comprenant des personnes qui: i) ont plus de 65 ans, ii) s'occupent d'enfants orphelins et vulnérables, iii) présentent un handicap et ont une faible capacité productive.

- 35. **Objectif stratégique 2: renforcer la productivité grâce au développement de filières inclusives.** Pour améliorer l'efficacité des dépenses en faveur de l'agriculture, le FIDA aidera le Gouvernement, les petits paysans, les éleveurs et d'autres acteurs à accroître la productivité par les activités ci-après.
 - i) Amélioration de l'accès à la technologie et à l'innovation. Il s'agira notamment d'investir dans l'irrigation, l'infrastructure de transport et la mécanisation de l'agriculture pour améliorer la productivité des filières ciblées.
 - ii) Renforcement de l'accès à des intrants améliorés et aux marchés des produits agricoles en appuyant le recours à des semences et à des produits agrochimiques certifiés. Dans le cadre des interventions visant le développement des filières, les programmes du FIDA fourniront des intrants aux petits exploitants, sur la base de dons de contrepartie ou d'autres modalités adaptées.
 - iii) Renforcement des capacités en matière de résilience aux changements climatiques et de gestion des ressources naturelles.

 Il s'agira entre autres d'appuyer l'application de pratiques durables de gestion des sols et de l'environnement, et d'assurer la conservation des ressources naturelles pour contrecarrer les effets de la mécanisation et de l'utilisation de produits agrochimiques⁹.
- 36. **Objectif stratégique 3: renforcer les capacités et les débouchés économiques**. Le FIDA soutiendra le renforcement des capacités des organisations paysannes et des MPME, ainsi que le renforcement des partenariats entre les petits exploitants et les grands acteurs privés dans le Ghana rural, par les moyens ci-après.
 - i) Appui au développement de services agricoles abordables.
 Ces activités s'inscrivent en complément de l'objectif stratégique 1, dans la mesure où elles visent la création de services abordables pour l'approvisionnement en intrants améliorés, la vulgarisation, ainsi que la transformation et le stockage des produits agricoles.
 - ii) Renforcement des actions de perfectionnement des compétences entrepreneuriales, commerciales et en gestion organisationnelle. Ces activités mettront l'accent sur l'acquisition des compétences nécessaires à l'amélioration de la gestion axée sur les résultats dans les MPME et les organisations paysannes au service des zones rurales.
 - iii) Amélioration de l'accès aux services financiers. Compte tenu de la place prépondérante des MPME dans le secteur privé, il est indispensable de mettre en place un secteur financier inclusif qui propose des produits et services de réduction des risques pour assurer la croissance du secteur. Le FIDA financera des opérations d'assistance technique et d'autres interventions connexes.
- 37. La **théorie du changement** du présent COSOP se centre sur le renforcement de la productivité des chaînes de valeur, en s'appuyant sur les éléments suivants:
 - i) La mobilisation de ressources accrues pour la réalisation d'investissements favorables aux pauvres dans les chaînes de valeur agricoles, par le cofinancement des projets, permettra de créer un environnement propice à l'investissement privé et d'améliorer l'investissement public dans l'agriculture.

⁹ La finalité de ces activités est de faire en sorte que les bénéficiaires exploitent les ressources naturelles de manière durable, grâce à un ensemble de mesures, dont la conservation des forêts et les pratiques agricoles rationnelles favorisant la protection des ressources foncières et en eau, notamment en utilisant une quantité maîtrisée de produits agrochimiques et en introduisant l'agriculture de conservation.

- Cela permettra d'accroître les investissements en faveur des chaînes de valeur ciblées, dans l'intérêt des petits exploitants.
- ii) Grâce au renforcement de l'accès à l'innovation, à la technologie et aux stratégies de gestion des ressources naturelles, de renforcement de la résilience climatique et d'adaptation aux changements climatiques, les petits paysans verront leurs revenus augmenter.
- iii) Le fait de renforcer l'offre de services abordables destinés aux petits exploitants, par le développement des compétences, de rapprocher les organisations paysannes et les MPME des organismes bancaires, et de nouer des partenariats avec de grands acteurs privés permettra d'accroître la rentabilité des MPME et des organisations paysannes, ce qui augmentera les revenus des petits paysans.
- 38. Les **thèmes transversaux** de la Onzième reconstitution des ressources du FIDA (FIDA11) seront pris en compte comme suit:
 - i) Des mesures axées sur les changements climatiques seront intégrées à tous les documents de conception des projets. En outre, le Projet de développement de l'élevage et des systèmes pastoraux en prévision aura pour objectif l'adaptation au changement climatique et la réduction des émissions résultant de l'élevage.
 - ii) Les femmes et les jeunes constitueront 50% des bénéficiaires du COSOP. Des plans d'action pour l'intégration des questions liées au genre et à la jeunesse seront élaborés pour chaque projet au cours de la phase de conception. Le GASIP mettra à profit le système d'apprentissage interactif entre les sexes et le partenariat noué avec le programme LEAP favorisera l'inclusion des jeunes et des femmes.
 - iii) À travers les investissements prévus, le COSOP permettra de fournir des services sur mesure aux femmes agricultrices, désavantagées pour ce qui concerne l'accès au foncier, aux marchés, au crédit et aux services de vulgarisation.
 - iv) La nutrition sera aussi intégrée aux projets, grâce à la sélection de plantes à enjeu nutritionnel pour le développement des chaînes de valeur. Les bénéficiaires profiteront ainsi d'un meilleur accès à une palette diversifiée d'aliments sûrs et nutritifs et à d'importants micronutriments.

D. Éventail des interventions du FIDA

- 39. **Prêts et dons.** L'objectif stratégique 1 sera atteint grâce au GASIP et à d'autres interventions proposées pour le développement des filières. L'objectif stratégique 2 sera atteint grâce à l'initiative de finance rurale du REP, à certaines composantes du GASIP et à diverses activités inscrites dans d'autres projets nouveaux. Quant à l'objectif stratégique 3, toutes les activités du COSOP y contribueront. Voir le tableau 1 pour plus de détails sur les projets à exécuter pendant la période de mise en œuvre du COSOP.
- 40. Il est par ailleurs envisageable de mettre en place une initiative régionale sur les chaînes de valeur de la noix de cajou et, éventuellement, d'autres cultures de rente, à l'appui du programme phare "Plantation pour l'exportation et le développement rural", qui vise à promouvoir les cultures tournées vers l'exportation et à améliorer les moyens d'existence ruraux. L'initiative qui pourrait voir le jour sur la noix de cajou aurait une dimension régionale et aurait vocation à favoriser l'établissement d'un partenariat avec la Société financière internationale.
- 41. Conformément à la stratégie du FIDA concernant le secteur privé et en soutien à l'entrée du Ghana dans la catégorie des pays à revenu intermédiaire, le Fonds d'investissement pour l'entrepreneuriat agricole (Fonds ABC), nouvellement

- capitalisé, pourrait constituer une source de financement pour les MPME, ce qui appuierait la réalisation de l'objectif stratégique 2.
- 42. **Contribution à l'élaboration des politiques au niveau national.** À l'appui de l'objectif stratégique 1, les discussions sur les politiques à mener se concentreront sur la mise en place d'un environnement propice à l'investissement dans l'agriculture, y compris l'accès au foncier. Le FIDA mettra à profit le savoir-faire de la Coalition internationale pour l'accès à la terre afin d'étayer et d'améliorer la concertation sur les politiques. Sur le plan des politiques, on pourra inclure d'autres axes de travail tels que les politiques financières destinées à renforcer l'accès des petits paysans aux services financiers et à structurer les MPME, renforçant leur rôle aux différents maillons des chaînes de valeur. Le FIDA assumant la présidence du Groupe de travail sur le secteur agricole, il verra sa participation à la concertation sur les politiques renforcée.
- 43. **Renforcement des capacités.** Les interventions du FIDA viendront renforcer la capacité du Gouvernement en matière de suivi et évaluation, grâce à la mise à l'essai des approches prévues pour l'initiative "Avancer la connaissance pour un impact agricole" (AVANTI) et pour l'unité de mise en œuvre du programme. Parmi les activités liées à l'initiative AVANTI, citons la réalisation future d'une évaluation de la capacité de suivi et de surveillance du Ministère de l'alimentation et de l'agriculture. Le COSOP permettra aussi de renforcer la capacité du Ghana en matière de gestion axée sur les résultats, consolidant les acquis obtenus dans le cadre du programme en cours. Le Comité national de la petite industrie pourra compter sur un financement additionnel approuvé en décembre 2017 pour fournir des services aux MPME.
- 44. **Gestion des savoirs.** Seront intégrés aux projets financés par le FIDA des plans relatifs au recueil et à la diffusion des savoirs acquis dans le cadre des projets et des activités connexes. Les domaines prioritaires seront notamment les pertes post-récolte, la nutrition et la résilience aux changements climatiques, ainsi que l'élaboration des politiques au niveau national (voir le paragraphe 42).
- 45. **Coopération Sud-Sud et triangulaire (CSST).** La CSST portera sur l'échange de savoirs liés à la petite agriculture et au développement rural avec les pays voisins, y compris concernant les solutions innovantes éprouvées de développement des filières agricoles (voir l'appendice VII).
- 46. **Communication et visibilité.** La stratégie de communication du COSOP sera axée sur le renforcement des capacités des organisations paysannes, les partenariats avec le secteur privé et les impacts des projets relatifs aux chaînes de valeur et de la finance rurale. Pour plus de visibilité, l'on misera sur les médias sociaux et l'organisation de visites d'échange et de forums sur les politiques. Parmi les produits de communication, on trouvera aussi les documents des projets, des études de cas et diverses manifestations.

V. Innovations et reproduction à plus grande échelle pour des résultats durables

47. **Innovations.** Les programmes financés par le FIDA ont favorisé un certain nombre d'innovations: système de crédit en monnaie scripturale, comités de filière au niveau des districts et agents facilitateurs, financement numérique des chaînes de valeur et services de transfert de fonds par téléphonie mobile assurés par des sociétés de télécommunication, centres de bonnes pratiques, systèmes d'information sur les marchés et mécanisation de la récolte de manioc. Dans ses nouveaux projets, le FIDA continuera d'appuyer les technologies numériques et travaillera avec des centres d'excellence régionaux et nationaux pour susciter l'innovation et soutenir la diffusion des outils innovants parmi les bénéficiaires. Il collaborera aussi avec des institutions financières afin de mettre au point des produits novateurs propres à inciter les banques à prêter aux petits exploitants.

48. **Reproduction à plus grande échelle.** Le FIDA s'attachera à reproduire à plus grande échelle le soutien apporté aux MPME dans le cadre du REP et des interventions prévues sur les chaînes de valeur, telles que le projet sur les chaînes de valorisation du cacao produit par les petits paysans et le projet sur les chaînes de valeur de la noix de cajou. Il veillera aussi à diffuser à plus grande échelle les instruments financiers innovants au titre du projet AAFORD proposé. Le FIDA continuera d'intégrer au sein du COSOP les questions liées à l'égalité des sexes, à l'autonomisation des jeunes (en collaboration avec le programme "Les jeunes et l'agriculture" mis en place par le Gouvernement), à l'agriculture intelligente face aux changements climatiques et à l'agriculture axée sur la nutrition, dans le cadre de ses fonctions de président du Groupe de travail sur le secteur agricole et d'autres initiatives.

VI. Exécution du COSOP

A. Enveloppe financière et cibles de cofinancement

- 49. Le COSOP couvrira deux cycles du Système d'allocation fondé sur la performance. L'allocation accordée pour la période 2019-2021 au Ghana au titre de FIDA11 s'élève à 46 millions d'USD, l'hypothèse étant posée qu'un montant similaire sera accordé pour FIDA12 (2022-2024). Durant FIDA11, le Ghana basculera de conditions d'emprunt particulièrement favorables à des conditions mixtes. Le COSOP devrait dépasser les cibles de cofinancement du FIDA, étant donné que le Gouvernement et les donateurs internationaux se montrent extrêmement intéressés par un cofinancement des projets soutenus par le FIDA (voir le tableau 1 ci-dessous).
- 50. Le GASIP et le REP s'achèveront respectivement en 2021 et 2022 et seuls deux nouveaux projets devraient être financés dans le cadre de FIDA11. Pendant FIDA12, un seul nouveau projet est attendu, de sorte que le nombre total de projets menés simultanément ne sera jamais supérieur à trois.

Tableau 1 **Projets en cours ou prévus: financements du FIDA et cofinancements**(en millions d'USD)

		Co	ofinancement	
Projet	Financement du FIDA	national	international	Ratio de cofinancement
En cours				
Programme en faveur des petites entreprises rurales (REP)	71,5	108,0	76,5	1/2,58
Programme d'investissement dans le secteur agricole du Ghana (GASIP)	46,6	31,4	-	1/0,67
Estimation				
Projet de promotion de solutions abordables de financement agricole pour un développement rural résilient (AAFORD)	7,0 (FIDA11)	14,2	55,1	1/9,90
Projet sur les chaînes de valorisation du cacao produit par les petits exploitants	38,0 (FIDA11)	25,0	150,0 (Banque africaine de développement)	1/4,61
Projet sur les chaînes de valeur de la noix de cajou (régional)	1,0 (FIDA11)			
Projet de développement de l'élevage et des systèmes pastoraux	46,0 (FIDA12)	30,0	50,0 (Fonds vert pour le climat)	1/1,74
Total	210,1	208,6	331,6	1/2,57

B. Ressources consacrées aux activités hors prêts

- 51. Le coût des activités hors prêts est estimé à cinq millions d'USD. Les activités seront notamment les suivantes:
 - i) Participation continue à la concertation sur les politiques par le biais de plateformes sectorielles de coordination de l'aide extérieure, de réunions de l'équipe de pays des Nations Unies et d'autres espaces d'échanges,
 - ii) Innovation, transfert de technologie et partage des savoirs dans le cadre de la CSST,
 - iii) Activités d'appui à l'exécution (AVANTI, unité de mise en œuvre du programme, etc.),
 - iv) Activités de communication.

C. Principaux partenariats stratégiques et coordination du développement

- 52. Au Ghana, la coordination de l'aide extérieure concerne les directeurs des institutions, les responsables de la coopération, les groupes de travail relatifs à l'appui budgétaire multidonateur et aux secteurs. Le dialogue entre donateurs au sein des groupes de travail sectoriels est piloté conjointement par les partenaires de développement et le Gouvernement. Le FIDA travaillera avec un certain nombre de partenaires pour appuyer la mise en œuvre du COSOP¹⁰, notamment:
 - i) **les institutions publiques,** en particulier le Ministère de l'alimentation et de l'agriculture, le Ministère du commerce et de l'industrie, le Ministère des finances, le Ministère de l'environnement, de la science, de la technologie et de l'innovation, le Comité national de la petite industrie, le Conseil ghanéen du cacao, le Ministère des collectivités locales et du développement rural et les autorités locales et régionales;

¹⁰ Voir l'appendice VI pour plus d'informations.

- ii) **les organisations du secteur privé**, telles que les organisations paysannes, les MPME, les organisations faîtières représentant les agriculteurs et les MPME et celles représentant les institutions financières;
- iii) **les partenaires de développement** pour la coordination des activités, le cofinancement international et la concertation sur les politiques, en particulier la Banque africaine de développement et la Banque mondiale;
- iv) **l'équipe de pays des Nations Unies**, qui appuie le Partenariat des Nations Unies pour le développement durable 2018-2022 et
- v) **les autres organismes ayant leur siège à Rome** qui travaillent dans les domaines complémentaires décrits à l'appendice XII, par l'intermédiaire de leurs bureaux au Ghana; ces partenariats seront officialisés dans le cadre de mémorandums d'accord.
- 53. Le FIDA travaillera aussi avec des partenaires de développement, des institutions des Nations Unies, des institutions publiques, le Fonds vert pour le climat et d'autres partenaires dans le cadre de la concertation sur les politiques relatives au financement vert.

D. Participation des bénéficiaires et transparence

- 54. Concernant la **participation des bénéficiaires**, l'action se centrera sur:
 i) l'établissement de plans de consultation des parties prenantes pour susciter systématiquement l'intérêt des bénéficiaires, ii) la conduite d'enquêtes annuelles sur les résultats pour améliorer l'exécution des projets et prendre des mesures correctives si nécessaire et iii) le recours éventuel à une tierce partie pour l'évaluation objective des résultats (voir l'appendice VI).
- 55. **Sur la question de la transparence**, le présent COSOP prévoit la diffusion publique des rapports des commissaires aux comptes et des rapports de supervision, ainsi que la publication des ressources et des résultats liés à la mise en œuvre du COSOP.

E. Modalités de gestion du programme

- 56. Le Directeur de pays du FIDA assurera la gestion du COSOP depuis le bureau de pays au Ghana, avec l'appui des techniciens en poste au pôle côtier du FIDA à Abidjan. Le FIDA et le Gouvernement entendent faire un point plus régulier sur le portefeuille et le Gouvernement assurera des examens annuels du portefeuille au niveau des ministères.
- 57. La création d'une unité de mise en œuvre du programme facilitera le suivi de l'exécution du COSOP assuré par le Ministère de l'alimentation et de l'agriculture. Le FIDA appuie actuellement l'établissement d'une nouvelle unité et le renforcement des capacités du personnel, par le biais d'un don à Delivery Associates.
- 58. Tout est mis en œuvre pour améliorer la performance du GASIP; une restructuration est en cours et l'appui à l'exécution est renforcé, le tout soutenu par un engagement renouvelé du Gouvernement. On trouvera des précisions complémentaires à l'appendice XIII.

F. Suivi-évaluation

59. Le suivi de la mise en œuvre sera assuré à l'aide des outils suivants: i) Système de gestion des résultats opérationnels du FIDA, ii) missions de supervision et d'appui à l'exécution et iii) enquêtes annuelles sur les résultats. Le Gouvernement et le FIDA conduiront ensemble un examen à mi-parcours du COSOP en 2021 afin d'évaluer la pertinence, l'efficacité et l'efficience du programme et, au besoin, d'adopter des mesures correctives.

- 60. Le FIDA renforcera la gestion axée sur les résultats et le suivi-évaluation au Ghana dans le cadre de l'initiative AVANTI, qui appuie la mise en œuvre des programmes publics. Le Programme relatif au suivi-évaluation rural se poursuivra, ce qui permettra la certification de professionnels du suivi-évaluation pour les projets financés par le FIDA.
- 61. Toutes les précautions nécessaires seront prises pour garantir que ces ressources ne sont pas utilisées pour financer le travail des enfants même involontairement ou soutenir toute forme de servitude pour dettes ou d'esclavage. Le FIDA intégrera des informations sur ces questions dans l'ensemble des documents de conception et des manuels opérationnels des projets, des plans de travail et budgets annuels, des examens à mi-parcours, des rapports d'achèvement de projet et des évaluations, afin d'examiner toute question qui serait contraire au droit des conventions internationales.

VII. Gestion des risques

62. Le tableau 2 ci-dessous recense les risques les plus susceptibles d'affecter la réalisation des objectifs du COSOP, ainsi que les mesures d'atténuation proposées par le FIDA.

Tableau 2
Risques et mesures d'atténuation

Risques	Évaluation du risque	Mesures d'atténuation	
Politique/gouvernance	Basse	Le Gouvernement est stable et les alternances au pouvoir se déroulent de manière pacifique.	
Instabilité macroéconomique	Moyen	Le COSOP peut contribuer à la stabilité économique, grâce à une stratégie rentable de substitution des importations.	
Stratégies et politiques sectorielles			
Insuffisance des capacités institutionnelles	Moyen	Le COSOP prévoit des actions de formation au profit des fonctionnaires, des équipes de projet et des organisations paysannes.	
Problèmes liés au portefeuille	Moyen	Le GASIP est classé comme projet potentiellement problématique. Une nouvelle équipe a été recrutée et le suivi opéré par le Ministère de l'alimentation et de l'agriculture a été renforcé, le FIDA assurant une mission de surveillance.	
Mauvaise gestion financière	Moyen	La Division des services de gestion financière du FIDA adoptera une approche dynamique pour garantir le respect des exigences fiduciaires du FIDA.	
Problèmes relatifs à la passation des marchés	Substantiel	Des missions de supervision sont prévues pour examiner au moins une fois par an la performance des projets en matière de passation de marchés ainsi que la matrice des risques liés à la passation de marchés, conformément aux Directives du FIDA concernant la passation des marchés.	
Environnement et climat	Moyen	Le FIDA intégrera la dimension "renforcement de la résilience" dans toutes les activités du COSOP et encouragera le Gouvernement à soutenir les pratiques climatiquement rationnelles.	
Iniquité sociale	Moyen	Les activités du COSOP permettront de créer des emplois rémunérateurs dans l'agriculture et en milieu rural pour les jeunes et de lutter contre les inégalités femmes-hommes au sein des populations rurales.	
Autres: lenteur des décaissements	Moyen	Le FIDA travaillera en collaboration avec le Gouvernement afin de faciliter les décaissements (par exemple pour le GASIP).	
Risque global	Moyen		

COSOP results management framework

Country strategy alignment What is the country seeking to achieve?	Related SDG ¹¹ UNSDP Ghana ¹² Outcome	Key results for COSOP How is IFAD going to contribute?			
The Medium-Term National Development Policy Framework		Strategic objectives What will be different at the end of the COSOP period?	Lending and non- lending activities* for the COSOP period	Outcome indicators** How will the changes be measured?	Milestone indicators How will progress be tracked during COSOP implementation?
(MNDPF 2018-2021) Overall Vision To create an optimistic, self-confident and prosperous nation, through the creative exploitation of our human and natural resources, and operating within a democratic, open and fair society in which mutual trust and economic opportunities exist for all.	SDG1, SDG 2 UNSDP OC 1 UNSDP OC 2 And linked to UNSDP OC 5 UNSDP OC 6	Overall Goal This COSOP seeks to contribute to the achievement of SDGs 1, 2, 9, 12 and 14 and to promote inclusive and sustainable rural transformation in Ghana by investing in activities that will enable poor rural people to increase their incomes through remunerative, and resilient livelihoods.		350,000 people benefit from upward economic mobility (At least 50% women and 50% youth reached Contribute to reduction in percentage of stunted children below 5 years by 5% (baseline 18% ¹³)	450,000 beneficiaries have been reached through different interventions. (at least 50% of women and 50% youth in the age range between 15-34 years old) (Verification mean: project progress reports)
Main Goals: Create opportunities for all Ghanaians Safeguard the natural environment and ensure a resilient built environment	SDG 17	Strategic Objective 1: Promote a financially sustainable and inclusive rural transformation by (i) fostering a strong enabling environment, (ii) improving the quality and effectiveness of public expenditure in agriculture, and (iii) acting as an assembler of development finance.	Lending/investment activities On-going: GASIP, REP New: SBCVCP, LSDP, CVCP, AAFORD Non-lending/non-project activities CLPE Policy dialouge	Increase in agriculture expenditure in Ghana (At least by 2%)	US\$ 150 million domestic third party resources mobilized through IFAD projects (including from the financial institutions, agribusinesses, CSR, government and foundations in Ghana) US\$ 250 million international financing mobilized through IFAD projects.

¹¹ SDG 1: No Poverty, SDG 2: Zero Hunger, SDG5: Gender Equality, SDG9: Industry, Innovation and Infrastructure, SDG 10: Reduced Inequalities, SDG12: Responsible Consumption and Production , SDG 13: Climate Action, SDG 14: Life Below Water and SDG 17: Partnership for the Goals

¹² Outcome 5: Environmental governance at national and local levels is effective, efficient and coherent

Outcome 6: Urban & rural community resilience is increased due to access to affordable services, knowledge and tools

¹³ Multiple Indicator Cluster Surveys, UNICEF, 2017/2018

Country strategy alignment What is the country seeking to achieve?	Related SDG ¹¹ UNSDP Ghana ¹² Outcome	Key results for COSOP How is IFAD going to contribute?			
 Maintain a stable, united and safe society; and Build a prosperous society. 			PartnershipsSSTCKnowledge management		# of policy discussions regarding increase of public budget expenditures in agriculture (5-10 meetings at different levels)
	SDG1, SDG2, SDG9, SDG12 SDG14 UNSDP Outcome 2: Productive agriculture drives sustainable industrialization, improves livelihoods and ensures a hunger- and malnutrition- free nation Linked to UNSDP Outcome 5 and Outcome 6 SDG 13, SDG 17	Strategic Objective 2: Strengthen productivity in inclusive value chain development by enabling smallholder farmers, livestock keepers and fishers to a) improve access to technology and innovation, b) enhance access to improved production inputs and produce markets by supporting the use of certified seeds and agro-chemicals; and, c) build capacity of climate change resilience and natural resource management.	Lending/investment activities On-going: GASIP New: SBVCP, LVSDP, CVCP Non-lending/non-project activities CLPE Partnerships SSTC: Knowledge management	# smallholders with improved access to better agricultural technologies and innovations (250,000 smallholders, who are members of FBOs, MSMEs or individuals, have access to technologies and innovations) # of smallholders, FBOs	# smallholder farmers that receive capacity building on improved production and post- harvest technologies 50% women, youth, those who are at risk of falling to extreme poverty, etc. (350,000 smallholders) (Verification mean: project progress reports) # of farmers, FBOs and MSMEs that have access to matching grants, seeds and agro- chemicals (10,00 FBOs; 20,000 MSMEs) (Verification mean: project progress reports)
	Mainstreamed: SDG 5, SDG 10			and MSMEs with improved knowledge of natural resource management, and relevant environment and climate change adaptation practices to improve resilience	# of farmers, FBOs and MSMEs that receive training on environment and climate sensitive practices and technologies (3,500 FBOs; 20,000 MSMEs; 50,000 Individual smallholders) Verification mean: project progress reports)

ω

Country strategy alignment What is the country seeking to achieve?	Related SDG ¹¹ UNSDP Ghana ¹² Outcome	Key results for COSOP How is IFAD going to contribute?			
				(2,500 FBOs; 15,000 MSMEs; 30,000 individual smallholders) # of smallholders with increased income (350,000 smallholders) # of households with access to diversified and nutritious foods. (50,000 households of 5 people on average)	# of households to have received information regarding diversified and nutritious foods (75,000 households of 5 people on average) (Verification mean: project progress reports) # of smallholders, FBOs and MSMEs that have better natural resource management practices (3,500 FBOs; 20,000 MSMEs; 50,000 individual smallholders)
	SDG 1, SDG8, SDG 9 UNSDP Outcome 3 Competitive private sector generates decent jobs that increase opportunities for more inclusive economic growth Linked to UNSDP Outcome 5 and Outcome 6 SDG 13, SDG 17 Mainstreamed:	Strategic Objective 3. Strengthen capacities and economic opportunities of FBOs and MSMEs and partnerships with private sector by a) supporting development of affordable, yet sustainable agricultural service provisions; b) strengthening development of entrepreneurial, business and organizational management skills and c) improving access to financial services.	Lending/investment activities • Ongoing: REP, GASIP • New programmes: AAFORD, SBVCP, LVSDP, CVCP Non-lending/non-project activities • CLPE • Partnerships • SSTC • Knowledge management	# of smallholders, FBOs and MSMEs that adopt effective organizational approaches to access agricultural inputs and markets (2,500 FBOs; 15,000 MSMEs; 30,000 individual smallholders) # of FBOs, MSMEs and individual smallholders with improved access to appropriate and sustainable services (financial, extension etc.).	# of farmers, FBOs and MSMEs that receive training on organizational approaches (3,500 FBOs; 20,000 MSMEs; 50,000 individual smallholders) (Verification mean: project progress reports) # of smallholders, who receive financial services training (20,000 individual smallholders) (Verification mean: project progress reports)

Country strategy alignment What is the country	Related SDG ¹¹ UNSDP Ghana ¹²	Key results for COSOP		
seeking to achieve?	Outcome	How is IFAD going to contribute?		
	SDG 5, SDG 10		(2,500 FBOs; 15,000 MSMEs; 30,000 individual smallholders)	# of MSMEs created (20,000 MSMEs)
			# of profitable MSMEs created (20,000 MSMEs)	# of smallholders who are linked to participating financial institutions (60,000 individual smallholders) (Verification mean: project progress reports)
				# of agricultural finance and agricultural insurance products developed (20 products) (Verification mean: project progress reports)
			# of sustainable employment opportunities generated (50,000 employment opportunities)	# of employment opportunities created - by gender (75,000 employment opportunities) (Verification mean: project progress reports)
			# of Youth (by gender) that have strengthened entrepreneurial skills and capacities to build viable and inclusive MSMEs (80,000 Youth)	# of youth entrepreneurs trained (50,000 youth entrepreneurs) (Verification mean: project progress reports)
			# of smallholders, FBOs and MSMEs that have	

Ш
2019,
/128,
/R.16
/Rev.

Country strategy alignment What is the country seeking to achieve?	Related SDG ¹¹ UNSDP Ghana ¹² Outcome	Key results for COSOP How is IFAD going to contribute?		
			better natural resource management practices (2,500 FBOs; 50,000 MSMEs; 30,000 individual smallholders)	

Transition scenarios

- 1. Ghana's economic performance has improved significantly since 2015 when real GDP growth fell to 2.2 per cent. Real GDP growth was 8.1 per cent in 2017 and, after a modest deceleration in 2018, is expected to rise to 8.8 per cent in 2019, the highest rate in the world. Under the "Food for Jobs and Growth" program, agricultural production has likewise improved, with the sector witnessing 8.4 per cent growth in 2017. The primary fiscal balance would have been in surplus in 2018 but for large one-off costs associated with a financial sector clean-up. Headline inflation, which topped out at over 19 per cent (year/year basis) in early 2016 has declined to roughly 9 per cent.
- 2. Due primarily to currency depreciation, in US dollar terms the GDP per capita actually declined from US\$2,390 in 2013 to US\$1,734 in 2015 before climbing back to US\$2,206 in 2018. While economic performance has improved, the country still faces many challenges in its ambition to transition to an upper middle income country. Government revenues are well below target, constraining the ability to invest in productivity improving infrastructure without significantly elevating the risk of debt distress. The most recent International Monetary Fund (IMF)/World Bank Debt Sustainability Analysis in March 2019 continued to assess Ghana as being at a high risk of debt distress as it exceeds certain prudential thresholds under various stress tests. However, it remains under the 65 per cent of GDP threshold that is included in the newly enacted Fiscal Responsibility Law.

Table 1: Projections for key macro-economic and demographic variables¹⁴

Case	Base	High	Low
Average Real GDP growth (2019-2024)	5.4	8.5	4.0
GDP/capita (2024) ppp 2011 (US\$)	6 900	8 000	6 450
Gross government debt (% of GDP) (2024)	52.0	50.0	75.0
Debt service ratio (2024)	17.0	13.0	30.0
Inflation rate (%) (2019-2024)	7.3	9.0	15.0
Rural population	2018: 12,951,000		
	2024: 13,483,000		
	Annual growth rate: 0).7%	
Investment Climate for rural business	Rating: 4/6 In November 2017, the Government unveiled an Integrated Plan for Agriculture Development, which has been dubbed the "National Agricultural Investment Plan" for the agriculture and food sector. This has been supplemented by three major agricultural-related programmes"Planting for food and jobs' (PFJ), "One-village one dam", and "One-district one-factory (1D1F)"that the current Government has unveiled since coming into office. Ghana has the highest Doing Business ranking of any country in West and Central Africa but it still ranks 113 of 190 countries which indicates there it considerable scope for improvement.		

6

 $^{^{14}}$ The projections are the author's estimates based on the IMF World Economic Outlook (April 2019) and the World Development Indicators

Vulnerability to shocks

- 3. We consider three possible trajectories for the 2019-2024 period:
- 4. **Base case**: The base case reflects the projections in the most recent IMF World Economic Outlook. GDP growth (real) is projected to be 8.8 per cent in 2019 and to decelerate to an average of 4.9 per cent over the remaining five years of the COSOP period. Under this scenario, the government continues to implement prudent macro policies and the external environment remains favourable. The budget deficit remains under the five per cent of GDP cap in the law, as does the debt cap of 65 per cent of GDP. The country remains in the lower middle-income category.
- 5. **High case**: Under the high case, recent oil discoveries result in a doubling of oil production by 2021 and the government's improved debt management practices prevent a repeat of the undisciplined borrowing program that led to fiscal constraints and concerns over debt distress earlier in the decade. Foreign investment rapidly increases across a broad range of economic sectors and the external environment improves beyond the base case assumption, resulting in an improvement in Ghana's terms of trade. In this case, a sustained 8.0-9.0 per cent of GDP growth rate would occur.
- 6. Low case: In the low case, Ghana is hit by a number of shocks. Most significantly, there is a sustained decline in oil prices due to weak global growth. Moreover, the 2020 election year results in a return to undisciplined fiscal and monetary practices, discouraging foreign investors and causing significant declines in the value of the currency. This, in turn, results in higher inflation and increased doubts by foreign investors in the long-term economic prospects for Ghana.

Implications for IFAD's country programme

7. Lending terms and conditions

 Ghana is a lower middle income country that is transitioning to be provided by loans on blend terms in accordance with the Policies and Criteria for IFAD Financing. Even under a high case scenario, it is highly unlikely to transition to less concessional terms prior to 2025. Nor is it likely to transition to more concessional terms, even under the low case.

8. IFAD Performance-Based Allocation System (PBAS) allocation

Ghana has historically been one of the stronger performs in the WCA region.
 The PBAS allocation is unlikely to vary much under a high or low case.

9. **COSOP Priorities and Products**

• The strategy with IFAD in the past has been to focus the portfolio on two or three bigger programmes. The number of IFAD-financed programmes is currently two, namely, the Ghana Agriculture Sector Investment Programme (GASIP), under Ministry of Food and Agriculture (MoFA) and the Rural Enterprises Programme (REP) under the Ministry of Trade and Industry (MoTI). However, given the current shape of the portfolio and based on the need across the sector, the number of the projects and programmes is likely to increase. Under the low case, the Government may not have sufficient resources to implement planned capital investments, which would likely to have a negative spill over effect on the COSOP.

10. Co-financing opportunities and partnerships

 Domestic co-financing and partnership opportunities should increase under the high scenario due to higher government revenues. Conversely, the low case would constrain co-financing opportunities, both domestically and internationally but would heighten the importance of partnership with other actors in the rural transformation space.

Agricultural and rural sector issues

Description of the agricultural and rural sectors

- In Ghana 55% of the population and 49% of the households live in rural areas. 15. In 2010, over 75 per cent of households directly or indirectly depended on agriculture and forestry¹⁶. The agriculture sector remains the primary employer for 40 per cent of the population, especially for the 55 per cent of the population living in rural areas¹⁷ and for the poorest. Poverty is 3.7 times higher in rural areas where approximately 75 per cent of households depended on agriculture in 2016^{18.} In 2017, Ghana recorded 8.4% agricultural growth¹⁹.
- The Ghana Agricultural Investment Plan (GhAIP) categorises the agriculture sector into 5 sub-sectors, namely; crops, forestry, cocoa, livestock and fisheries 20. Agricultural GDP represents 18.9 per cent of total GDP and relies on crops for 67.7 per cent, forestry for 11.2 per cent, cocoa for 8.8 per cent, livestock for 6.2 per cent and fisheries for 6.1 per cent with recent 13 per cent increase in production in 2017²¹.
- The crop sub-sector consists of 5 categories; namely, roots and tubers, cereals, legumes, fruits and vegetables and tree/industrial crops. After cocoa, roots and tubers (yam and cassava) are the major crops produced in Ghana followed by cereals (maize) as shown in the Figure 1.

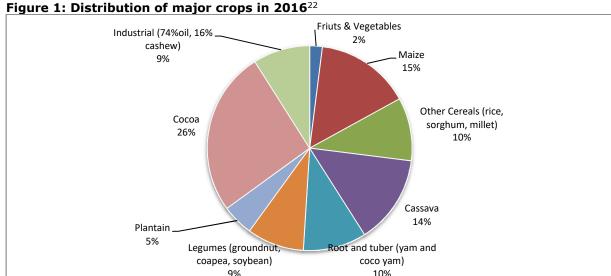


Figure 1: Distribution of major crops in 2016²²

Source: MoFA Progress Report 2017, Facts and Figures 2016

About 47% of farming households are engaged in livestock and animal²³ production which play key roles for nutrition, income, savings and resilience²⁴. Five per cent of

9

¹⁵ MoFA Facts and Figures 2016

¹⁶ World Bank, 2017. Agricultural Sector Note

¹⁷ World Bank, 2017. Gender Database. This provides access to 2015 data from The United Nations Population Division World Urbanization Prospects on the rural population and the 2017 ILO dataset on employment.

¹⁸ Data on households engaged in agriculture and in rural areas come from MoFA, 2017, Facts & Figures 2016.

¹⁹ MoFA, 2017. Sector Report.

²⁰ MoFA, 2017. Ghana Agriculture Investment Plan.

²¹ MoFA, 2017. Progress Report.

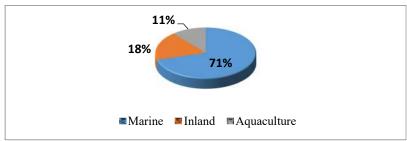
²² In % of Total Production of 8,647,000 ha

²³ Total domestic meat production increased by 24% from the baseline of average taken form 2011/2013 to 2016. In 2017, Poultry was 37% of the total domestic livestock production followed by pigs, goats, cattle and sheep (in the order of the production volume)

²⁴ MoFA progress report 2017

- livestock keepers in rural areas operate small scale enterprises on a commercial basis²⁵.
- 5. Among the five key agricultural sub-sectors, fisheries recorded the second highest economic growth of 11.7 per cent in 2017. About 71 per cent of total fish production originates from marine sources, 18 per cent are from inland waters, whereas 11 per cent is from aquaculture in Ghana (Figure 2)²⁶. The majority of captured fish from marine fisheries is through artisanal fishing (64 per cent)²⁷. Fish production does not meet the national demand for fish. ²⁸. However, 11 per cent of the fish and fisheries products produced in Ghana were exported, a key source of foreign exchange in 2017²⁹.

Figure 2: Percentage of Fish Production by Sources, 2017



Source: MOFAD, 2017

6. In 2017, Ghana exported US\$ 17.1 billion and imported US\$ 13.2 billion, resulting in a positive trade balance of US\$ 3.9 billion³⁰. The top export destinations for Ghana's products are India, China, Switzerland, South Africa and the Netherlands³¹. The principal agricultural exports are cocoa, timber and horticultural products and fish³². Cocoa in particular suffered from the volatility of commodity prices. Wheat, Rice, Chicken (frozen), milk, and fish constitute major imports that already exceed food exports with significant, but mixed, potential for import substitution³³. The most important origins for imported products are China, the United States, India, Belgium, Luxembourg, and the United Kingdom³⁴.

Key production constraints

7. In spite of steady growth, agriculture in Ghana remains largely rain-fed, manual and subsistence-oriented. Some 85 per cent of farmers can be considered to be smallholders with less than 10 ha³⁵of land. In 2012, average farm size was 2.4 ha³⁶. Large farms and plantations over 100 ha represent 0.1 per cent of farms and 3 per cent of farm land³⁷. Crop yields are recorded to be around 20 per cent – 60 per cent below their maximum achievable yields, except for cocoa and specific intensive irrigated rice. Farmers tend to intensify and increase production through labor-saving technologies (mechanization services and herbicides), area expansion³⁸ and

²⁵ FAO 2004

²⁶ MoFA progress report 2017

²⁷ MoFA progress report 2017

²⁸ MoFA progress report 2017

²⁹ MoFA progress report 2017

³⁰ Observatory of Economic Complexity https://atlas.media.mit.edu/en/profile/country/qha/

³¹ Observatory of Economic Complexity https://atlas.media.mit.edu/en/profile/country/gha/

³² IFPRI, 2018, post-harvest losses in Ghana

³³ IFPRI, 2018, post-harvest losses in Ghana

³⁴ Observatory of Economic Complexity https://atlas.media.mit.edu/en/profile/country/gha/

³⁵ Ghana Living Standard Survey 6

³⁶ Ghana Living Standard Survey 6

³⁷ Ghana Living Standard Survey 6

³⁸ Houssou, N., Johnson, M., Kolavalli, S. et al. Agric Hum Values (2018) 35: 41. https://doi.org/10.1007/s10460-017-9788-6

adaptation of their crop mix towards changing market opportunities and rainfall patterns.

- 8. Paths to improve productivity and intensify production differ according to context (agro-ecology, market access, family labor vs land scarcity etc.) and farmer's specific constraints and assets (land, labor, cash, skills etc.). However, nine common constraints to improving productivity can be identified³⁹:
 - Insufficient use of improved planting materials & research to meet new constraints (including shorter and more resilient varieties) and market demand.
 - Land degradation and soil nutrient depletion. Ghana has high rates of soil nutrient depletion in sub-Saharan Africa, while having the lowest rates of annual inorganic fertilizer application^{40.} In 2013, 30.8% of households use inorganic fertilizer, 12% organic fertilizer and 1.8% use both. On the other hand, 65.7% use chemicals^{41.}
 - Only 0.4% of the agricultural area is under formal irrigation and 3 per cent under informal private small scale irrigation42. Farmers depend on erratic rainfall, resulting in low and uncertain yields and incomes. Access to irrigation is particularly poor in the north, where 80% of households are engaged in agriculture and depend on only one uncertain rainy season. This has an important impact on poverty rates and generates seasonal food security⁴³. Increased rainfall variability, coupled with shorter rainy seasons and increased numbers of disasters (drought and flood) are increasing risks and the needs for resilient farms⁴⁴. Lowland water management systems and recession agricultural systems could be developed at lower cost but this would require addressing issues related to land tenure and property rights regimes.
 - Labour constraints and access to mechanization. The Agricultural
 Mechanisation Service Centres (AMSEC) programme was launched in 2007 to
 improve farmer's access to tractors, reaching 1 tractor for 1,500 farmers in 2015.
 However, the high maintenance costs and insufficient use of these centres
 translate into high costs for farmers and weak sustainability of the initiative.
 Mechanization services for harvest and post-harvest are limited.
 - **Post-harvest losses (PHL) are important.** These are particularly high for fruit and vegetables (e.g. 37% for tomatoes; 45% mango), but also for cereals (15% for maize) and starch (21% for cassava). Causes include poor farm-level practices, poor transport and handling, and inadequate storage exposing products to pests and diseases.
 - Poor rural infrastructure. Poor road conditions and the small volumes of products imply high transport costs. Limited access to drinking water and insufficient access to energy further reduce the time women have for productive activities.
 - Smallholders also suffer from limited access to rural finance⁴⁵ and rural advisory services (there was only one public extension officer per 1,885 farmers

³⁹ CPESDP with further inputs from IFPRI research on agricultural intensification, including GSSP policy note 10

⁴⁰ MoFA, 2017, Facts and Figures 2016

⁴¹ Ghana LSMS data 2012-2013

⁴² MoFA, 2017, Facts and Figures 2016

⁴³ WFP, 2012

⁴⁴ FAO CPP, 2013

⁴⁵ Index database 2017

- in 2017). Producer organizations have limited capacities to facilitate access to such services and inputs by farmers.
- Limited tenure security impedes longer term investments in land and water (e.g. bunds and terrace development, conservation agriculture, agro-forestry etc.). In some areas there are incidents of competition and sometimes conflict between farmers and herders around the use of land for crop cultivation and/or livestock production. Where conflict and competition over access to natural resources (land and water, for example), past development programme experience in West Africa suggests that programme results and impact can be improved where formal and less formal conflict resolution mechanisms exist to respond to issues that arise at project level. One example is the ZAGROPs (Zones d'action agro-pastoral) established in the 1990s in e.g. Chad and Central African Republic to ensure multi-stakeholder involvement of resource users in the management of agro-pastoral zones. To determine the most appropriate activity or mechanism to address this in a specific project context, country diagnostic studies may be required and actions designed in consideration of existing national and local Government mechanisms and bodies, such as the Land Commission or District Assemblies.
- **Pest and disease management** is also a major challenge, with the fall army worm invasion in 2017⁴⁶.

Market constraints

- 9. To further increase value-addition, farmers need to have access to stable and profitable markets⁴⁷. In 2015, food imports accounted for 16.8% of total merchandise imports and is projected to increase fourfold over the next 20 years⁴⁸. Ghana is experiencing a marked dietary shift with a rapidly growing demand for processed food and for quality and certified 'safe food'⁴⁹. Yet, only 20% of this demand was met locally in 2016.
- 10. Major constraints include⁵⁰:
 - low productivity and the high cost of domestic production (e.g. poultry cost is 40% higher than in the European Union);
 - insufficient and irregular domestic production/processing capacities (e.g. only 40% of rice milling capacities are met);
 - poor quality and scarcity of preferred varieties, resulting in domestic products not meeting consumer taste preferences; and
 - high transport costs.
- 11. Smallholder farmers face specific barriers to access such high value markets, often with weak producer organization capacities and difficulties in implementing contract-based VCs and to ensure the adoption of recognised quality standards.

Regional and continental policy alignment

⁴⁶ MoFA progress report 2017 states that stakeholders mention "fear of "herdsman's menace".

⁴⁷ MoFA sector report 2017 and Even M-A., 2012, Marketing and quality assurance, essential keys to rice production increases in Ghana. CEP analysis 52

⁴⁸ World Bank Agricultural Sector Note 2017

⁴⁹ RAGASA C., ANDAM K., AMEWU S., ASANTE S., 2019, Consumer demand and willingness to pay for safe food in Accra, Ghana: Implications for public and private sectors' roles in food safety management. IFPRI Discussion Paper. 43 p

⁵⁰ ANDAM K., RAGASA C., ASANTE S., AMEWU S., 2019, can local products compete against imports in western Africa. Case from Ghana. IFPRI DISCUSSION PAPER2019PAGES:47

- 12. Ghana is fully aligned with continental and regional agricultural policy and investment plans that support the implementation of the Comprehensive African Agricultural Development Programme (CAADP) and Malabo commitments.
- 13. The Coordinated Programme for Economic and Social Development Policies (CPESDP 2017-2024) recognizes agriculture as the main driving force for rural development. The Medium Term Agriculture Sector Investment I-II-III (2011-2014; 2014-2017-2018-21) focuses on productivity (inputs, extension, integrated crop management etc.), market access and sustainable production. The GhAIP covers agriculture from 2018 to 2021 and seeks to achieve agricultural modernization and industrial transformation of the rural economy for wider national growth. It has seven pillars, namely to: reinforce the public sector; promote a nexus of private sector enterprises to drive agri-food system development; improve the competitiveness of Ghana's agri-food system; promote agriculture financing, access to market and trade, nutrition and social protection; and to enhance land and environment management.
- 14. Ghana has several flagship programs that target smallholders, including:
 - the **Planting for Food and Job Campaign (PFJ)**, which has supported the subsidized distribution of improved input and demonstrations since 2017 (201,620 smallholders in 2017);
 - the Modernising Agriculture in Ghana (MAG) programme, which was launched in 2017 to support access to improved seeds, fertilizer, and delivery of extension services;
 - the fertilizer subsidy programme, which absorbs a large proportion of MoFA's budget and is a flagship programme. Although it has contributed to raising productivity, there is an opportunity to improve its targeting mechanism and better capture the needs of farmers⁵¹;
 - MoFA has also prioritized access to markets and includes actions on post production management, dissemination of market information, standardization (e.g. creation of a green standard in 2017) and the development of exports. MoFA has also developed a seed sector policy to facilitate private sector participation.
- 15. The Ministry of Finance has developed a new **National Financial Inclusion** and Development Strategy (NFDIS) for the period 2017-2023. The Ministry of Trade and Industry promotes **private sector development**, including through the Rural Enterprises Programme (REP). MoTI announced a 10 point Industrial Transformation Agenda in 2018 and the flagship 'One District One Factory' Initiative. and the government has developed the "Development of small and medium-scale enterprises (SMEs)" initiative to enhance the productive capacities of SMEs and the "Industrial sub-contracting exchange" between SMEs and larger companies. The 'Infrastructure for Poverty Eradication Programme' (IPEP) has allocated US\$ 275 million per year to 275 constituencies to invest in rural and deprived communities.

Institutions, Private sector & smallholder farmer development

16. There is room for improvement in the delivery of public services to smallholder farmers⁵². The MoFA budget mostly covers salaries, operations and input subsidies, leaving little room for infrastructure, irrigation, R&D and extension. **Data collection and analysis is weak and there has been no national census for 32 years.**The Council for Scientific and Industrial Research operates ten food and agriculture research institutes covering specific sectors and regions. However, only 0.7% of budget goes to research, and this is **fragmented among small, externally financed projects with limited stakeholder' involvement.** The **commercial**

⁵¹ IFPRI, 2015, towards a sustainable fertility strategy in Ghana 52 CPESDP and World bank agric sector note 2017

- seed sector is underdeveloped. The provision of **agricultural extension and other services at the local level remains poor** and limits the adoption of innovations. Noting such issues, MoFA has recently made efforts to support extension services and revive the Research-Extension-Farmer Linkages Committee.
- 17. In 2015, over 90% of agricultural investments were from the private sector including farmers themselves and went into the purchase of inputs and machinery⁵³. Ghana Country Private Sector Diagnostics (CPSD) identifies that the private sector could notably support: (i) agribusinesses in high-value export markets; (ii) the upscaling of financing for promising SMEs in the 'missing middle'; and (iii) the provision of goods and services for smallholders (seeds, fertilizers, storage, transport, machineries, extension etc.).
- 18. Producer organizations could contribute to the delivery of such services, particularly the 14 apex organizations identified by MoFA⁵⁴. However, the capacities of these organizations remain weak, with dispersed grassroots organizations formed to serve specific projects and with apex farmers' organizations remaining⁵⁵. FBOs engaged in processing and marketing activities accessed loans and additional business activities more successfully⁵⁶. Women's organizations are vibrant⁵⁷. A policy has been developed to support farmer-based organizations and their integration into markets and value chains as well as into rural advisory service and extension programs⁵⁸. Further targeted support is needed as well as more structured involvement of FBOs in governance arrangements and policy issues. So far, the involvement of FBOs in governance and policy remains implicit meanwhile more formal participatory structures, such as the Research-Extension Farmer Linkages Committee, seem to engage individual farmers rather than their organizations.
- 19. The government seeks to improve **coordination and harmonization among partners**. Platforms exist to achieve this; however, they need to be reinforced, such as Medium-Term Agriculture Sector Investment Plan (METASIP) Steering Committee, Strategic Analysis and Knowledge Support System, Agricultural Sector Working Group, and Joint Sector Review. Additional mechanisms could help engage the private sector and smallholder organizations in a more structured way.

⁵³ MoFA progress report 2017

⁵⁵ IFPRI, 2011, The renewed case for farmers' cooperatives

⁵⁶ IFPRI, 2012, Farmer Based Organizations in Ghana

⁵⁷ Examples include Alliance for African Women Initiative (AFAWI), the Network for Women's Rights in Ghana (NETRIGHT) that advocate to strengthen women right, including access to economic and natural resources and the Ghana Association of Women Entrepreneurs.

⁵⁸ The actions includes (i) the preparation of a Cooperatives Bill and, (ii) partnership with the Ministry of Local Government and Rural Development to enable establishment of FBOs as district corporations.

SECAP background study

- 1. Climate change, environmental degradation and social exclusion are key challenges for the development of Ghana's agricultural sector and to achieve poverty reduction, food security, nutrition and job creation and income generation particularly for youth and women. Risk-informed public policy and investment in the agriculture sector in the context of climate change, to design a robust country cooperation framework between IFAD and Ghana, requires scientific evidence, environmental, and climate risk profiles and trends, institutional and context analysis. This is necessary to inform optimum future investment and policy reforms to strengthen resilience and well-being of local communities.
- 2. The main objectives of the SECAP for Ghana are: i) To evaluate scientifically and strategically the impact of current and future trends of climate change and environmental degradation on the performance of Ghana's agricultural development to reduce rural poverty, while building the country's resilience ii) To propose effective and efficient adaptation and mitigation climate change policies and strategic options for the COSOP, and to inform potential policy reforms on national development planning and budgeting processes (national and sector plans; national budget, investments frameworks as well as Nationally Determined Contributions (NDCs)) in agriculture.
- 3. The SECAP Preparatory Study was prepared following a comprehensive review of national assessment reports and data, national policy and strategy documents and statistical reports on national economy and climate change vulnerabilities in Ghana. Literature reviews and in-country consultations provided evidence on social vulnerability (poverty, rural inequality, gender, youth challenges and nutrition in rural areas) and options to address potential risks.

Situational analysis and main challenges

- 4. Ghana, which has a land area of 238,535 km², is West Africa's second largest economy after Nigeria and Africa's twelfth largest. The country shares borders with Burkina Faso to the North, Togo to the East, and Côte d'Ivoire to the West, and the Gulf of Guinea lies to the South. The country has continued to consolidate good governance, and its economic growth with the extraction of petroleum and gas in commercial quantities. Ghana attained lower middle-income country status in 2011 and is expected to become the fastest growing economy in Africa in 2019 (IMF). Agriculture in Ghana is predominantly undertaken by smallholder farmers and contributes about 21% of GDP and 12% of tax revenues.
- 5. The population of Ghana is estimated to be 29.6 million in 2018. The population structure remains young, 39% of population is under 15 years old with the age dependency ratio⁵⁹ of 73%. The fertility rate is 4.2 children per a woman as of 2018⁶⁰. According to the UNDP, the poverty line is only 27.1% of the mean consumption level in 2012/13, while the extreme poverty line is 44.9%. At the national level, official estimates of income poverty show a reduction from between 51% and 56.5% in 1991-92, to 24% in 2012-13.
- 6. Ghana is endowed with rich mineral resources including gold, diamonds, manganese, limestone, bauxite, iron, salt, clays and granite deposits. Agricultural commodities, such as cocoa have also contributed to economic growth. In 2007, oil was discovered in commercial quantities and since 2010, Ghana has become an exporter of oil and gas. Renewable energy resource opportunities, such as solar, hydro, biomass and wind, are abundant. Ghana's forest resources support diverse

⁵⁹ The age dependency ratio for Ghana is calculated as follows: Age dependency = (people younger than 15 and older than 64) / (working age people ages 15-64).

- fauna, flora and ecosystems and inland and marine water resources support various biodiversity and tourism industries.
- 7. Ghana's poverty is increasingly rural, with 38.2% of people in rural areas being poor, compared to 10.4% in urban areas. Inequality has been increasing in the country and poverty remains prevalent in many areas despite positive growth trends. Ghana's balance of trade deficit has widened due to excess of imports over exports. While Ghana succeeded in halving poverty, regional disparities continue to exist with widening inequalities as illustrated in Figures 2 and 3. While Women make up around 50% of the agricultural labour force, and are estimated to produce between 50% and 70% of the food crops, the gap is especially large in rural communities, due to a mix of cultural, economic, and institutional reasons. **Youth unemployment** and joblessness remains a major socio-economic and political problem in **Ghana**, particularly in rural areas.

Social, Environmental and Climate Context

- 8. Ghana has achieved the MDG 1: Eradicate Extreme Poverty and Hunger, but the recent trend in the rate of poverty eradication has been rather slow. It is estimated that 8.2 per cent of Ghana's population was living below the threshold of extreme poverty (GH¢792.05) in 2017. Nonetheless, the incidence of extreme poverty has halved from 16.5 per cent in 2005/06 to 8.4 percent in 2012/13 and stagnated to 8.2 per cent in 2016/17. According to the Ghana Living Standard Survey 7 (GLSS7), poverty remains a predominantly rural phenomenon with rural savannah still ranking highest in poverty rates among the ecological zones. Poverty rates in northern Ghana remain highest in the rural savannah, with 40 per cent of poverty concentrated in the five northern regions.
- 9. Upper East, North Eastern, Northern. Savannah and Upper West regions continue to have high poverty rates of between 55 per cent and 71 per cent. While half of the regions, namely, Eastern, Brong Ahafo, Ahafo, Bono East, Volta, Oti, Upper East,, Upper West, North East, Savannah and Northern experienced worsening inequality between 2005 and 2016, the other regions had improvements in their inequality status, as the Gini Index for these regions reduced.

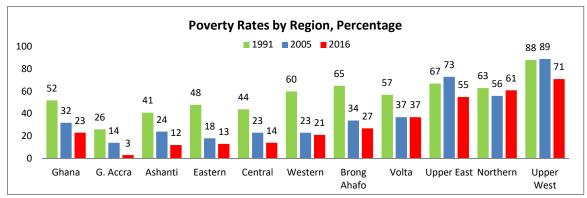


Figure 1: Poverty Headcount Rates by Region, Percentage⁶¹

16

⁶¹ World Bank 2018, Ghana Systematic Country Diagnostics

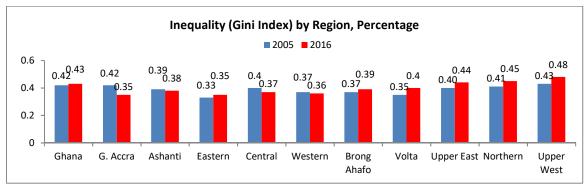


Figure 2: Inequality (Gini Index) by Region, Percentage⁶²

10. Poverty in rural Ghana: 55 per cent of the population and 49 per cent of the households live in rural areas, and are mostly engaged in agriculture. In 2017, it is reported that rural poverty is four times higher than poverty rates in urban areas, making it two times higher than it was in the 1990s. This is manifested in different forms, including low incomes, malnutrition, ill health, illiteracy and insecurity. One of the underlying causes of poverty is rooted in the lack of access to markets and roads. The World Bank reports that there is a substantial difference in access to markets and roads between the richer and the poorer districts, as shown in the below Table 1.

Table 1: Road Density, Distance to Market, and Access to Electricity⁶³

	Road density	Distance to market (minutes)	Share of households using electricity (%)
Districts with high poverty rates (1/3)	8.1	218	22
Districts with medium poverty rates (1/3)	8.9	199	36
Districts with low poverty rates (1/3)	12.1	141	59

11. In the northern regions, around 80% of rural households are engaged in agriculture, and poverty is highly connected to insufficient income from agriculture. In part, this is due to poor and uncertain yields. The survey by WFP in 2012 indicated that farmers notably blame inadequate rains (64% of households), inadequate access to irrigation (1% of land), low soil fertility (41%), lack of fertilizer/pesticide (34%), lack of finance / cash (22%) and lack of household labor (8.7%) for uncertain production levels and yields. Low soil fertility and inadequate access to fertilizer are cited 2 to 3 times more as problems by the poorest and most food insecure. Inadequate rains have high impacts due to the lack of access to irrigation infrastructure (1% land) and appropriate water management strategies. In addition to the inadequate rain, the reliance on only one cropping season makes food security highly seasonal. Food insecurity and poverty also partly correlates with farm sizes. About 49% of smallholder farmers are poor (two poorest quintiles) and 21% moderately to severely food insecure against 11% for medium sized (6-10) and 7% for larger farms (more than 10 ha). Districts with a greater share of large farming households tend to have better food consumption rates. Another important dimension relates to livestock ownership. Those in the poorest wealth quintile own on average 2.5 tropical livestock units (TLU), compared with 6.2 TLUs in the wealthiest fifth of households who are therefore more able to cope with shocks by

17

⁶² World Bank 2018, Ghana Systematic Country Diagnostics

⁶³ World Bank 2018, Ghana Systematic Country Diagnostics

selling livestock when in need. The poorest wealth quintile has 4.5 less cattle and 3 times less sheep (the largest animals).

- 12. **Transhumant herders** are not captured well by statistics and surveys yet they have specific poverty, food security and vulnerability issues. Further assessments are needed as they often share similar resources with farmers which can lead to conflict (e.g. over access to land, water etc.).
- 13. **Poverty and coping mechanisms:** With about 40 identified main coping mechanisms and social safety nets, the traditional livelihood alternatives are still active, efficient and diversified in Ghana, and used by vulnerable, poor and sometimes medium categories of farmers. Most of these mechanisms only ensure food security, while some allow for savings (e.g. remittances from migration).
- 14. **Gender.** Ghana is among the champions of gender equality in ECOWAS. It ranks second in its Gender Inequality Index in 2018 (0.538, higher than Sub-Saharan African average of 0.569, 140th place globally). Such an indicator measures various dimensions of gender inequality in access to education, employment, health and political empowerment. Ghana ranked 4th for its gender development index of Sab-Saharan Africa that measures the gender gap between men and women in terms of Human Development Index.
- 15. However, gender inequality remains high and gender is still an important dimension of poverty and food insecurity in Ghana. About 62% of female headed households fall into the two poorest wealth quintiles compared with 39% of male headed households. Similarly, only 11% of female headed households reach the wealthiest quintile in comparison with 21% of male headed households. Across the northern regions, 30% of female-headed households are food insecure compared with 15% of male-headed households. About 84% of the Ghanaian active female population are engaged in vulnerable employment. Wage disparity also exists. Women earn 57% of men's earnings regardless of the type of employment, education and the age etc. With regard to literacy, UNDP reports 43% of men are more likely to be literate in English than women; a significant gap is present in the older generations, but virtually disappears in the age group of 15-18 years old.
- 16. Women represent 42% of people engaged in agriculture and agriculture is closely connected to poverty. Therefore, assessing gender inequality along agricultural value chains is key to addressing the gender dimensions of poverty. In Ghana, women have previously been found to achieve lower yields compared to men due to a lack of access to productive resources. Female headed households (FHH) also have less access to land for farming (89% in Northern Ghana vs a 96% national average). FHH are also more likely to be smallholders (farming five acres or less). 87% of FHH are smallholders compared with 60% of male. 4% of farms are more than 11 acres compared with 16% of men heading a household.
- 17. Agricultural produce traders are mostly women. Their reproductive roles, which are usually defined by social norms, interfere with their productive roles in terms of time available for income-earning activities. A study also showed that gender and household size were the demographic variables that had a significant effect on post-harvest losses in tomato production. Female farmers had significantly higher levels of post-harvest losses than their male counterparts. All things being equal, women tend to use longer period for fruit harvesting, with high levels of post-harvest losses.
- 18. Limited access of women to land (i.e. collateral) results in more limited access to financial services. In spite of a progressive land ownership system, customary land use systems prevail whereby property rights of the assets is normally with the household heads. Household heads are most often men in Ghana and women have temporary usufruct rights that can be lost when they marry or lose their husband.
- 19. **Youth.** Ghana has a very young population, with approximately 57% of the population under the age of 25. The National Youth Policy (2010) in Ghana defines

youth as those between 15-35 years. Despite Ghana's economic growth, unemployment rates remain relatively high especially among youth. The total unemployment rate in Ghana was estimated by the ILO in 2017 as 2.4% while youth unemployment remained higher at 4.9%. The overall lack of opportunities, coupled with the occurrence of seasonal drought and flooding in rural areas is leading to an increasing exodus of mainly young men from rural to urban areas, especially from the five northern regions to the south. This results in an aging population in rural areas, high rates of youth unemployment and social inequality.

- 20. The government identifies the following contributing factors to high youth unemployment: lack of employable skills; mismatch of education and industry; an inability of the economy to create new jobs; and limited access to start-up capital for youth. The levels of unemployment among Ghanaian youth vary across sexes as well as according to the area they live in. In urban areas, unemployment rates are significantly higher than in rural areas because young people are often attracted to cities to search for jobs. The agricultural sector is seen as having the most potential of catalysing economic growth and employment for young people, especially given the growing demand for food and raw materials. However, efforts to create jobs for these young people are often separated from efforts to accelerate agricultural growth and improve food security. At the same time, there is also a perception that agriculture and farming are for elderly, illiterate and rural people, not as a venture that could provide job security nor a stable income. This poses a challenge for efforts to attract youth into agriculture. The GSS from 2015 reports that about 14.3% of young people in agriculture have abandoned their farms and remain idle in their communities or have migrated to cities in 2015.
- 21. **Nutrition and health.** Significant regional disparities exist concerning nutrition and food security in Ghana. The prevalence of stunting (chronic malnutrition or low height-for-age) is 19 per cent nationally, but rises to 33 per cent in the north. The prevalence of acute malnutrition (wasting or weight-for-height) is also much higher in the northern regions, and at 9 per cent, is highest in Upper East region. Central Region also has high levels of both stunting and wasting, at 22 per cent and 8 percent, respectively.
- 22. Food insecurity is a major contributing factor to the poor nutritional status of the population in the northern regions of Ghana. Among the regions of greatest concern, which include Upper East, North Eastern, Savnnah, Upper West, Northern, Brong-Ahafo, Ahafo, Bono East, Oti and Volta, 16 per cent of households were considered food insecure.
- 23. Food insecurity is linked to the inability of households to produce sufficient quantities of staples to meet their food needs. This can bedue to poor soil quality, unfavourable weather conditions, constrained access to inputs, and limited financial resources to expand production. Also, food insecurity is a highly seasonal phenomenon in the north, as there is only one rainy season and a long dry season. July is the peak of the lean season, with 90% of households experiencing issues of access to food which is more pricy and less available, while poor agricultural households have often exhausted their food stocks and need to buy food on the market at high prices (harvest around September-December).
- 24. Overweight and obesity are increasingly important issues in Ghana (33 to 40 per cent increase since 2003 for overweight in ECOWAS) and affect women disproportionately. In Ghana, 41 per cent of women are overweight against 22 per cent of men. Gender disparity is stronger for obesity, with 4.5 per cent of men being obese compared to 16 per cent of women being considered obese. Overweight and obesity are an indicator of poor nutrition due to the low availability and relatively high cost of more nutritious foods, such as legumes and proteins.

25. Achieving the sustainable development goals (SDGs) and the Paris climate agreement in Ghana. Ghana is committed to achieving the SGDs and the 2030 Agenda. Ghana has developed its Sustainable Development Goals (SDGs) Budget Report to show how the country is tracking the financing of the implementation of SDGs. Ghana has committed to pursue coordinated actions to reduce the negative impacts of climate change on its citizenry and to create a low carbon emission development pathway. As of October 2018, Ghana was about to finalize and present its ambitious Nationally Determined Contributions (NDCs) on the basis of the Intended INDC submitted in 2015, which contains a set of 31 climate actions covering seven sectors with a budget of \$22.6 billion for 10 year period starting from 2020.

Environment and climate context

- 26. Ghana signed the Paris Agreement on Climate Change and developed its INDC (National Determined Intended Contribution) which is anchored in the vision that the country has drawn for its future by 2030: to become an emerging country. In all, 20 mitigation and 11 adaptation programme actions in the economic sectors are proposed for implementation in the 10-year period (2020-2030). Ghana's National Determined Contributions (GH-NDCs) also provide policy direction for the GoG's interventions on mitigation and adaptation. Ghana's emissions reduction goal is to unconditionally lower its GHG emissions by 15 percent relative to a business-as-usual (BAU) scenario by 2030.
- 27. **Ghana's agro-ecological zones.** Based on climate, soil and vegetation conditions, Ghana is divided into six main agro-ecological zones. These include the Coastal Savannah, Rain-forest, Deciduous Forest, Forest-Savannah Transition, Guinea Savannah and Sudan Savannah. These zones define the physical production environment, comparative advantage for production of different commodities and vulnerabilities to climate change. Successful agriculture and environmental sector policies have recognized the comparative advantage and specific needs of these different ecological zones of the country.
- 28. The vegetation in the Coastal Savannah zone is mainly grass and scrub with rather poor soils. Staple crops such as maize, cassava and vegetables are widely produced in this zone, which also supports livestock, including cattle. The Deciduous Forest zone includes two primary forest types: moist semi-deciduous forest and dry deciduous forest. The northern boundary of the zone follows the Kwahu Plateau, and the southern edge blends into the moist rain forest type. The zone has a more clearly defined dry season than the evergreen forest types. The rain-forest zone has the largest rainfall, but the soils are generally not very fertile, and agriculture in the zone is dominated by cocoa and staple crops such as cassava and plantain. The forest-savannah transitional zone covers regions north of the forest zone, where forest vegetation has given way to savannah. The soils are fairly fertile and support a wide variety of crops such as maize, yams, cassava and plantain. Large-scale commercial farming is widespread in the zone. The Guinea savannah zone covers about 57% of the land area in the country. The Guinea savannah zone has only one rainy season, which starts in late April or early May, reaches a peak in late August or early September and tails off in October. This is followed by a long dry period in which crops can only be grown under irrigation. The soils are generally poor with better soils in the floodplains and along river banks. Rice is the most important cash crop in the zone and is produced in the valley bottoms. Cotton, another important cash crop, is more important to small-scale farmers. Millet, sorghum and yams are principal food crops in the zone, but maize, groundnuts and vegetables are widely produced. Livestock production is an important activity in the zone with over 70% of the country's population of cattle, sheep and goat. Figure 4 shows the Agroecological zones of Ghana.

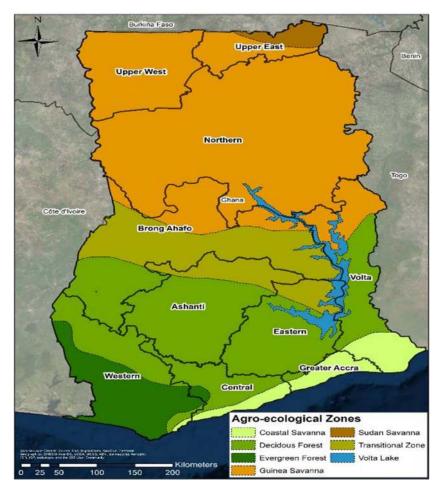


Figure 3. Agro-ecological zones of Ghana⁶⁴,⁶⁵

- 29. **Land.** Only 17.5% (4.2 million ha) of Ghana's total land area is classified as arable or permanently cropped land. Cocoa, the main cash crop and other permanent crops are grown on 2.2 million ha (9.2%) of the total land.
- 30. **Forest, wetland and biodiversity.** Ghana's terrestrial ecosystem spreads in two major biomes; namely, the tropical high forest and the savannahs. Each of these ecological zones has unique biological resources that define the area's human, faunal and floral population. The recent forest assessment of the high forest zone estimated the total forest land in Ghana at 9.3 million ha in 2015. This is made up of 1.6 million ha closed forest and 7.8 million ha open forest. In the high forest zone (HFZ), cocoa farms, subsistence crops and fallow lands are the dominant land use types. Off-reserve forests have roughly 6.5 million ha distributed as trees and forest patches in agricultural lands, forest fallows, riparian forests, sacred groves etc.
- 31. Wetlands constitute about 10 percent of Ghana's total land area. The three main types of wetlands are: i) marine/coastal wetlands; iii) inland wetlands; iii) human made wetlands. Wetlands in Ghana are very productive and their resources have been traditionally used as a source of the basic necessities of life, ranging from building materials, hunting and fishing areas, to sources of water for humans and livestock.

⁶⁴ Dazé and Echeverría, 2016

⁶⁵ GASIP, 2018

32. The importance of biodiversity to the Ghanaian economy in terms of jobs creation, incomes for local communities, foreign exchange earnings through forest products export and protection of the environment has not been fully estimated. Biodiversity in the form of timber and wood products, non-timber products (including bush meat and other wildlife products, bamboo, rattan, essential oils, tannins, resins, gums, dyes, cork, honey, and medicinal plants); environmental services, (such as watershed protection, biodiversity conservation, carbon sequestration and clean air, micro-climate regulation/modification, soil fertility improvement, soil conservation/soil erosion control, recreational aesthetic value); and ecotourism has been a source of income and job creation for Ghanaians.

- 33. **Water resources.** Ghana is well endowed with water resources. Ghana's water resources potential is divided into surface and groundwater sources. Surface water resources are mainly from three river systems that drain Ghana; namely, the Volta, South Western and Coastal river systems. The Volta system, which makes up 70% of the total river system in Ghana, consists of the Red, Black and White Volta Rivers as well as the Oti River. The South-Western river system is made up of the Bia Tano, Ankobra and Pra rivers. The Tordzie/Aka, Densu, Ayensu, Ochi-Nakwa and Ochi-Amissah comprise the Coastal river systems. The South-western river system covers 22 per cent while the coastal river system covers the remaining 8 per cent.
- 34. Annual rainfall is approximately 2,000 mm/year in the south-west of Ghana, 950 mm/year in the north and 800 mm/year in the south. With appropriate technology and incentives, rainwater harvesting could provide a reasonable amount of water for household and other institutional water needs thereby reducing demand on the pipe-borne system.
- 35. The main consumptive uses of water in Ghana are water supply (37%) and irrigation and livestock watering (48%). The major uses of water resources are water consumption, irrigation and livestock watering. Domestic and industrial urban water supplies are based almost entirely on surface water, either locked up in small dams or diverted by levees in rivers. Water supplies in rural areas, however, are obtained almost entirely from groundwater sources.
- 36. The main water resources challenges include water conservation and pollution due to illegal mining activities. Climate change also put stresses on the water management in Ghana. A study by the Water Resources Commission shows that even without climate change considerations, Ghana is predicted to become a water stressed country by 2025. In the face of increases in the frequency and severity of extreme weather events in the future, it is most likely that climate change will worsen the state of rivers and other water bodies in the future. Expected increased floods due to climate change would carry pollutants into water bodies, restricting their use and putting further constraints on water availability to meet growing demand. Women and children will be affected the most as they will have to spend more time travelling longer distances in search of good quality water.
- 37. **Forest degradation.** The forest degradation rate in Ghana is estimated at 45,931.03 ha per annum since 1990. The size of the closed forest has decreased from 2.7 million ha in 1990 to 1.6 million in 2015 indicating a depreciating rate of 192,648.25 ha per 5 years. The assessment further revealed that less than 20% of forest reserve areas have acceptable levels of integrity. Only 2% are considered to be in "Excellent" condition and another 14% in "Good" condition. Currently, the survival of the remaining reserves is at risk of depletion from continued illegallogging and agricultural clearing. However, there are increases in populations of some forest species, and generally, there has been an increase in forest cover, but the forest quality has declined. Many forest reserves are degraded due to wildfires, excessive extraction of timber and non-timber resources and human encroachment for agricultural purposes.

- 38. The northern savannah is characterized by rapid deforestation caused by high intensity of wild fires, wood fuel production, and illegal surface mining. There are also the increasing incidents of floods and droughts (leading to land degradation and desertification). This situation has exacerbated food insecurity, water scarcity, disruption of social structure (emigration), loss of cultural heritage, loss of energy sources, loss of lives and property in the north. The trend has also led to loss of habitats, decline in species populations, local species extinctions, increasing vulnerability to climate change impact, increasing incidence of alien invasive species, human emigration from savannah to southern forest zones, increasing transhumance leading to local and national insecurity, increasing poverty incidence as a result of loss of livelihood options, declining living standards, decline in soil fertility and productivity, increasing food insecurity, decline in the contribution to the GDP, increasing urbanizations leading to expansion in some areas and decline in others.
- 39. **Land degradation and soil erosion.** Ghana has an estimated total arable land area of about 13,628,179 ha. However, most of the soils of these arable lands are less fertile. The coarse nature of these soils results in poor soil structure, reducing their ability to hold water for a long period. As a result, dry conditions easily occur within the growing season.
- 40. Soil erosion is one of the major causes of land degradation in Ghana with its negative effects on soil conditions. Soil erosion is generally a result of unsustainable farming practices, bush fires⁶⁶, mining activities⁶⁷, urbanization and industrial activities. The main forms of soil erosion in Ghana are sheet erosion through surface runoff, rill erosion and gully erosion. Studies estimate that 23% of Ghana's land is prone to very severe sheet and gully erosion, 46% to severe soil erosion and 31% to moderate to slight soil erosion. Soil erosion, in its various forms, is present in all agro-ecological zones and regions in Ghana. However, the most vulnerable agro-ecological zone to soil erosion is the interior savannah (Guinea and Sudan Savannah zones) which covers nearly 50% of the country with the Upper East Region being the most degraded region.
- 41. Ghana has one of the highest rates of soil nutrient depletion among sub-Saharan African countries⁶⁸ although it has one of the lowest rates of annual inorganic fertilizer application (8 kg per ha)**Error! Bookmark not defined.** Wild fire and slash-and-burn agricultural practices have had a negative impact on forestry coverage and soil fertility. The degradation of soil, water and biodiversity constrains agricultural productivity, income and these have a negative effect on health and environment.
- 42. **Droughts and Floods.** Droughts are a recurrent feature in most areas with devastating impacts on vegetation, soil and livestock. Recurrent droughts since 1982 have contributed to desertification and caused wild bush fires and extensive land degradation. Periods of severe drought resulting in reduced crop productivity and declines in livestock herds, resulting in food shortages. Floods have affected nearly 4 million people over the last 40 years, both related to river floods (mainly in the Volta River System) and in the urban areas of Accra. The recent variations in

23

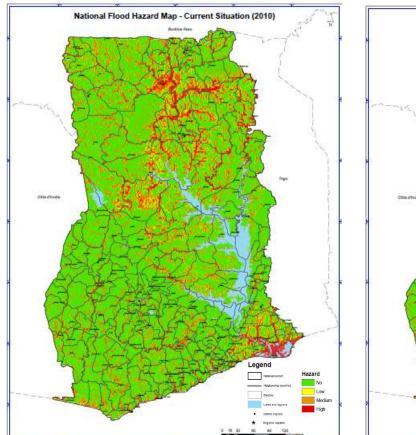
⁶⁶ Bush fires occur annually in most part of the country either for use in land preparation for agricultural purposes or rangeland management, for hunting or in pasture management in the Guinea and Sudan savannahs. Burning, however, causes the loss of soil organic matter, resulting in degradation of the soil. Burning also exposes the soil to the erosive forces of the wind during the dry season and rain during the growing season, thereby depleting macro-nutrients such as nitrogen, phosphorus and organic matter from the soil (Ghana State of the Environment Report, 2016)

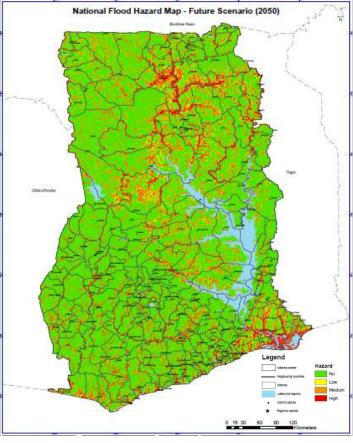
⁶⁷ Studies by Schueler et al. (2011), showed that surface mining has resulted in deforestation (58%), a substantial loss of farmland (45%) within mining concessions in the Western region, and widespread spill-over effects as relocated farmers expand farmland into forests.

⁶⁸ Annual projected losses are 35 kg Nitrogen ha⁻¹, 4 kg Phosphorus ha⁻¹ and 20 kg Potassium ha⁻¹

- rainfall patterns due to climate change and climate-related events is a hazard, along with the predicted risk of increased occurrence of floods in the future is high.
- 43. The areas most affected by flooding in Ghana are the Volta basin (Oti River, White Volta and Black Volta) in the five northern regions, the Delta of the Volta River downstream of the Akosombo dam and the low lying urban areas, close to the coast, notably the Greater Accra Metropolitan Area. In terms of vulnerability, all settlements in the low-lying parts of the drainage basins are particularly vulnerable.

Figure 4: Flood hazard map (left), Flood vulnerability map (right). Source: UNDP (2015)⁶⁹





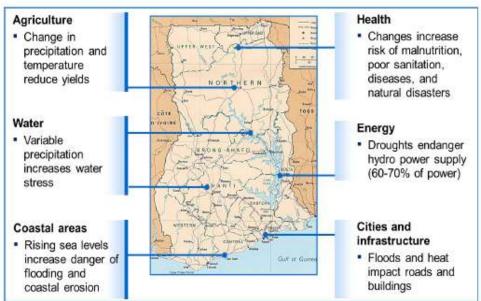
- 44. **Climate change in Ghana.** There are two key climate change related issues in Ghana, namely: the increase of temperature; and uncertainty in precipitation. There are clear signals of a warming climate in Ghana. National historic data (1960-2000) has indicated the climate change in Ghana, reporting a progressive rise in temperature and decrease in mean annual rainfall in all agro-ecological zones in Ghana. An increase of 1°C has been observed in the past 40 years. Another recent projection estimates temperature increases of 1.7°C to 2.0°C by 2030 in the Northern Savannah regions, with average temperatures rising as high as 41°C. Annual rainfall in Ghana is highly variable making identification of long-term trends difficult. Little agreement exists on future trends in precipitation or seasonality in Ghana. The likely increase in the average temperature and rainfall patterns linked to by climate change is widely recognized as a significant developmental challenge in Ghana.
- 45. The main concerns regarding the potential impacts of climate change based on sectoral impacts, vulnerability, and adaptation assessments that are highlighted

⁶⁹ UNDP, 2015

within Ghana's second and third National Communications to the United Nations Framework Convention on Climate Change (SNC) include the following.

- Increased pressure on water, reducing the potential for hydropower.
- Impact on agriculture, with reduced yields leading to increased poverty and food insecurity, and the loss of national revenue from cash crops such as cocoa.
- Increased migration from the north, with growing pressure on urban services.
- Deteriorating health as a result of increased incidence of diseases and reduced access to water and food, compounded by the disruption of the delivery of health services.
- Severe impacts on land use, leading to loss of biodiversity and soil fertility, land degradation and increased deforestation.
- The impact on women, who are particularly vulnerable to the impact of climate change, given their higher levels of poverty and their responsibilities for household water, food and fuel.
- Potential conflicts over use of scare natural resources.
- Loss of human settlements due to sea level rise and coastal erosion.
- 46. Ghana faces significant challenges related to the negative impacts of climate change which directly or indirectly affects ecology, economy and society. The key sectors include agriculture, health, water, energy, coastal areas, city and infrastructure. Figure 6 shows the major climate vulnerabilities in Ghana.

Figure 5: Major climate vulnerabilities in Ghana. Source: TNC, 2015⁷⁰



47. **Climate change and agriculture vulnerability.** Historically, the agricultural sector in all six Agro-ecological zones in Ghana has been plagued by droughts and floods as the main extreme weather vulnerabilities that have affected millions of rural households. In addition to exacerbating the traditional vulnerabilities, anthropogenic climate change is intensifying new risks in the form of high temperatures, windstorms, climate induced soil erosion pest infestation and dry spells.

-

⁷⁰ Ghana's Third National Communication Report to the UNFCCC, 2015

48. Potential decreases in total rainfall and variability will negatively impact crop production. Rainfall patterns of the transitional zone are already demonstrating changes, with the short dry season in July and August becoming wetter, affecting farmers' ability to prepare land for a second crop. Crop simulation models demonstrated significant losses in crop production by the mid-21st century, shrinking the country's GDP by between 1.9% and 7.2%. Of particular concern is the production of cocoa, Ghana's biggest export, as it is highly vulnerable to climate change; production decreases will negatively affect the country's economic stability.

- 49. It is estimated that the length of agricultural production seasons in most part of West Africa and Ghana will reduce by 5% or more by 2050 due to the warmer temperatures and the frequency as well as severity of drought. In the dry land areas, crop productivity is depressed by high evaporative demand, runoff and drainage losses following intense erratic rainfall. Moreover, there are other potential stressors including pest and disease pressure, increased frequency of extreme events such as droughts and floods that contribute towards or exacerbate the projected negative yield change. Major staple crops including maize, sorghum, rice, millet, groundnut, okra, cassava and yam are sensitive to climate-related risks and hazards. It is reported that since 2000, yields of food crops have decreased and further projected to decrease by about 15% by 2050. Climate change is projected to cause an overall yield to decrease of less than 25% for rain-fed maize and rice and above 25% for groundnuts. With the 1990/1991 cropping season as the base year, cassava yields are expected to correspondingly decrease by 3%, 13.5% and 53% in 2020, 2050, and 2080, and cocoyam yields are projected to decrease by 11.8%, 29.6% and 68% in 2020, 2050 and 2080.
- 50. The most prominent climate-related hazards affecting the agricultural sector include: (i) water stress for crops with increasing dry spells, (ii) degradation and erosion of arable land (with compound effects across wider landscapes); and (iii) intermittent floods and the resulting damage to critical infrastructure. Moreover, rising temperatures, increasingly erratic rainfall patterns and more droughts that are frequent and floods create challenges for food security and management of land, water and other natural resources. These challenges are particularly critical for rural communities, where rain-fed agriculture and livestock rearing are the primary livelihood strategies. These strategies are strongly dependent on rainfall and other climatic variables, making them highly sensitive to climate change. For the poorest women, youth and men, this sensitivity coupled with low capacity to adapt, results in high vulnerability.
- 51. **Vulnerability in the north.** Northern regions Ghana has been identified by numerous studies (NCCP, 2012; Owusu, 2018; Saito et al., 2018; Acheampong et al., 2014; Armah et al., 2012) as more vulnerable to the impacts of climate change than the southern part of the country due to the combination of climatic and non-climatic stressors. The Third National Communication identified long dry-spells, frequent flooding, erratic rainfall and rising temperatures as the main climatic stressors prevalent in the area. Poverty and out-migration of the youth are non-climatic stressors that exacerbate the climatic vulnerability of northern Ghana. Vulnerability is a function of the character, magnitude, and rate of climate variation to which a system is exposed to its sensitivity, and its adaptive capacity. The majority of the population in northern Ghana lives in abject poverty and their livelihoods revolve around rain-fed subsistence agriculture. Similarly, the adaptive capacity of these regions is the lowest due to low socioeconomic development and heavy dependence of local economies and livelihoods on rain-fed systems such as agriculture and forestry.
- 52. The socio-economic groups affected most by climate change include small-scale food crop farmers, women, livestock farmers, fishermen and fishmongers, slum dwellers, and migrant farm workers. These groups are vulnerable due mostly to institutional bottlenecks, legal frameworks, poor capacities and market imperfections.

53. The effects of climate change on women, men, youth and young adults is expected to be highly disproportional in the five northern regions. Considering that majority of the population in the regions are farmers, known for its high susceptibility to risks of drought, flood and uncertain precipitation; this means that climate change endangers food security as well as families' well-being and capacity to survive climate change is expected to aggravate the vulnerabilities of all groups.

54. Water access limitations due to technical inefficiencies are also a raising concern in the North. Water scarcity particularly affects women and children in rural communities, who are tasked with collecting water and must travel longer distances to obtain good-quality water. Communities living near water bodies can also be put at risk by increases in intensity of rainfall and incidence of flooding.

Institutions and legal frameworks

Institutions

- 55. The Ministry of Environment, Science, Technology and Innovation (MESTI) is the central point for institutional coordination on environmental issues. The Environmental Protection Agency (EPA) under the MESTI is responsible for coordinating the climate change activities and carrying out GHG inventories. EPA has a National Climate Change committee made up of representatives from ministries, universities, research institutions private sector and Non-Governmental Organisations (NGOs). A Designated National Authority for Clean Development Mechanism has been established under the MESTI. The Ministry of Finance has also set up a climate change desk to support accessing the climate change related funding.
- 56. The Ministry of Gender, Children and Social Protection (MoGCS) is responsible for gender mainstreaming across all ministries, departments, and agencies as well as social protection program. There is a directorate of women in agriculture (WIAD) of MoFA to mainstream gender in agriculture. The leading ministry supporting youth in Ghana is the Ministry of Youth and Sports, which has the mandate to promote youth employment and self-development.
- 57. The Ministry of Food and Agriculture (MoFA) is mainly responsible for regulation and development of the agriculture sector. Its central line and technical directorates are complemented by regional and district directorates or district agricultural development units. The ongoing efforts to decentralize the latter as directorates under the district assemblies imply strong linkages to the Ministry of Local Government and Rural Development (MLGRD). Ghana Irrigation Development Authority (GIDA) is responsible for supporting the formation of Water User Associations. MoFA's field presence is among its key strengths, although the number of agricultural extension agents, their qualifications and operational resources are far from adequate to provide reliable technical assistance. Institutional strengthening of MoFA is needed in the areas of monitoring and evaluation (M&E), policy analysis and coordination.

Policy and regulatory frameworks

- 58. **Climate change.** To respond to climate change, the GoG has put in place national policies, strategies and regulatory frameworks as listed below:
 - National Environment Policy (NEP): the policy seeks to maintain ecosystem and ecological processes, ensure sound management of natural resources and the environment, adequately protect against harmful impacts and destructive practices and preserve biological diversity.
 - **National Climate Change Policy** (NCCP): the legal framework for climate change and disaster risks management. It provides strategic direction and coordinates issues of climate change in Ghana, linking with all the key sectors and national development. GoG has highlighted Climate Change Adaptation

(CCA) and Disaster Risk Reduction (DRR) as key development priorities within the NCCP and CCAS.

- National Climate Change Adaptation Strategy (NCCAS): the strategy seeks to ensure a consistent, comprehensive and a targeted approach to increasing climate resilience and decrease vulnerability of the populace, deepen awareness and sensitisation of the general public particularly policy makers about the critical role of adaptation in national development efforts.
- 59. Ghana's Food and Agriculture Sector Development Policy (FASDEP) also provides framework for IFAD's mainstreaming and targeting. FASDEP is developed as a policy of the Government of Ghana to guide development and interventions in the agriculture sector and also enhance the environment for all categories of farmers, while targeting poor and risk prone and risk-averse producers.
- 60. **Gender.** Ghana has for a long period had strong institutions and policies to address issues related to gender and mainstream gender equality. A National Gender Policy was developed by the MoGCS for gender mainstreaming across all Ministries. The Affirmative Action Policy of 1998 provides for a 40% quota of women's representation on all government and public boards, commissions, councils, committees and official bodies, including Cabinet and the Council of State. There is a requirement by the National Development Planning Commission (NDPC) for ministries, departments, and agencies to allocate at least 40 per cent of their budget to gender issues but this is not being adhered to in disbursement. Gender and Agriculture Strategy (GADS) supports gender mainstreaming process and women empowerment. Agricultural policy and investment plans include gender equality and women empowerment actions, notably along inclusive M&E, food-based nutrition education, food safety, and value chain development. The GADS has an affirmative action programme where men and women are benefitting from all crop interventions, with women forming 40 per cent of beneficiaries. The Livestock Production Directorate mainstreams gender and includes an affirmative action of 30 per cent of women beneficiaries.
- 61. Civil society is very active on gender and played a strong role through the Ghana Women's Manifesto, which led to gender mainstreaming in the Land Administration Project (PAL). It has developed a gender mainstreaming strategy. The Ghana Land Bill contains gender and spousal provisions to ensure gender equality and the protection of women and vulnerable persons; it prohibits discriminatory land allocation, encourages joint registration, and restricts the transfer of land by spouses without consent. The land strategy includes actions to raise awareness of women at the formal and customary level through dialogue.
- 62. **Youth.** Youth empowerment is a cross-sectoral theme which is addressed by the different ministries and donor funded projects. The National Youth Policy was developed in 2010 by the Ministry to Empower the Youth. The policy recognizes that "the youth are one of the critical resources of the nation considering their potential, numbers, vitality and capabilities as a change agent for national transformation". The National Youth Authority was established in 1974 to coordinate youth empowerment activities facilitating private and third sector provider investments. In 2015, the Youth Employment Agency was also established to empower youth by providing appropriate training and capacity building opportunities as well as by supporting the identification of employment. In terms of agriculture, Youth in Agriculture and Aquaculture (YAAP) is one of the MoFA's programme which aims to engage youth as a leading agent for the transformation of the sector.
- 63. **Poverty and social protection policy.** Ghana adopted a social protection policy for the period of 2015-2020 that defines social protection as "a range of actions carried out by the state and other parties in response to vulnerability and poverty, which seek to guarantee relief for the population who for any reasons are not able to provide for themselves". It seeks to provide sustainable mechanisms for the

- protection of persons living in situations of extreme poverty and related vulnerability and exclusion through an integrated platform of effective social assistance, social and productive inclusion, social services, labour market protection and social insurance.
- 64. MoGSP has initiated five flagship programmes to provide the social protection to the marginalized population⁷¹. The following two programmes address rural poverty and support agricultural livelihoods:
 - Ghana's Livelihood Empowerment Against Poverty Programme (LEAP): launched in 2008, provides cash and health insurance to the extremely poor households across the country. It aims to alleviate short-term poverty and encourage long-term human capital development. As at April 2018, it covered all 254 districts nation-wide with 213,044 beneficiary households, which translates into about 937,904 individuals, 56% of whom are women. LEAP targets households that are first of all extremely poor and that secondly have individual household members who fall into the categories of 1) persons above 65 years 2)care givers of orphan and vulnerable children and 3) persons with disabilities and without productive capacity. LEAP deploys self-targeting approach. The special needs of LEAP's target group for each category are captured through consultation at district assemblies.
 - o Ghana School Feeding Programme (GSFP): seeks to deliver a well-organized, decentralized intervention providing disadvantaged school children with nutritionally adequate, locally produced food thereby reducing poverty through improved household incomes and effective local economic development. The program therefore contributes both to poverty reduction, education, nutrition and supports smallholder production as they are preferred suppliers to the programme. At the time of 2015, the program served 1.7 million children engaging 20,000 caterers.
- 65. Planting for Export and Rural Development (PERD) is one of MoFA flagship programme aimed at promoting the production of the export oriented crops and improve rural livelihood. In addition, MoLGRD implements labour intensive public works targeting the North which includes initiative related to land and water management, such as the development of small dams and dugouts to mitigate the impacts of climate.
- 66. Nationally determined contributions. Ghana has submitted its mitigation and adaptation actions in its Intended Nationally Determined Contributions (INDC), The inclusion of both mitigation and adaptation in the INDC resonate with the mediumterm development agenda (Ghana Shared Growth Development Agenda II - GSGDA 2), and SDGs. In all, 20 mitigation and 11 adaptation programme of actions in the economic sectors are proposed for implementation in the 10-year period (2020-2030). Ghana's National Determined Contributions (GH-NDCs) also provide policy direction for government's intervention on mitigation and adaptation. Ghana's emission reduction goal is to unconditionally lower its GHG emissions by 15 percent relative to a business-as-usual (BAU) scenario emission of 73.95MtCO2e2 by 2030. Without prejudice to the outcome of our emission reduction goal, the outlook of Ghana's emission trajectory for 2020 to 2030 is projected as follows: i) Under BAU emissions are expected to rise from 19.53 MtCO2e in 2010 to 37.81 MtCO2e in 2020, to 53.5 MtCO2e in 2025 and 73.95MtCO2e in 2030 ii) Under the unconditional emission reduction goal, emissions are expected to decrease by 12 percent and 15 percent relative to the BAU emission levels in 2025 and 2030 respectively.

-

 $^{^{71}}$ Five flagship programs are namely: the Livelihoods Empowerment Against Poverty (LEAP), the Labour Intensive Public Works (LIPW), the School Feeding Programme (SFP), the National Health Insurance (NHIS), and Exemptions and the Basic Education Capitation Grants.

Programmes and partnerships

67. This section presents an overview of past and ongoing programmes and interventions on poverty reduction, climate change and disaster risks management of the government, other development partners, including private sector and civil society which provide potential synergies for joint programmes and coordination mechanisms. Table 3 presents the list of programmes and implementing institutions in Ghana that IFAD could leverage on.

Table 2: Programmes and partnerships

Project title/objective	Organization(s)	Status	Location
LEAP: Livelihoods Empowerment Against Poverty	Ministry of Gender and	On-going	National wide
Objective: provision of cash transfer support to	Child Protection, DFID,	3 3	
support the marginalized population	World Bank and UNICEF		
Adaptation of Agro-ecosystems to Climate Change	German Development	Completed	Savannah agro-
(AAESCC)	Cooperation (GIZ) &		ecological zone
Objective: to reduce climate-related yield losses	Ministry of Food and		
through agriculture policy and land-use systems	Agriculture (MoFA)		
Ghana Sustainable Land and Water Management	MESTI/World Bank	On-going	Savannah agro-
Project (SLWMP)			ecological zone
AGRA PASS programme	AGRA/MoFA	On-going	Savannah agro-
Objective: To improving the health of the soils in	,	5 5	ecological zone
Northern Ghana			
Ghana Agricultural Insurance Pool (GAIP)	MoFA/Private sector	On-going	Savannah agro-
			ecological zone
Flood Early Warning System	Water Resources	Completed	Northern Ghana
	Commission		
Youth in Agriculture Programme (YIAP).	MOFA, MoFAD, NGOs and	On-going	Nationwide
The YiAP seeks to encourage youth to see	qualified private sector		
agriculture as an occupation among youth.	partners		
	NBSSI, National Youth	On-going	Nationwide
The Youth Enterprise Support Fund (YES)	Associations, Ministry of		
	Youth and Sports		
	MOTI/ MOF		
Economics of adaptation to climate change	World Bank	Completed	Nationwide
Objective : assessment of the cost and benefits of	World Balik	Completed	Nationwide
climate change adaptation			
REED+	World Bank, Forest	On-going	Semi & high forest
	Investment Programme	o gog	zones
Netherlands Climate Assistance Programme	Netherlands Embassy &	Completed	Nationwide
(NCAP)	Ministry of Foreign	F	
Objective: support in the efforts to formulate and	Affairs		
implement effective policies to combat climate			
change			
Climate Change Adaptation and Development	UNEP, UNDP	Completed	Nationwide
Programme Initiative (CC-DARE)			
UNDP Africa Adaptation Programme	UNDP	Completed	Nationwide
Objective: support integrated and comprehensive			
approaches to climate change adaptation in Ghana			
Adaptation Learning Programme (ALP)	CARE International	On-going	Northern Ghana
Objective: increase capacity of vulnerable			
households in sub-Saharan Africa to adapt to			
climate change	0.77		11
climate change Innovative Insurance Products for Adaptation to	GIZ	On-going	Upper West
climate change Innovative Insurance Products for Adaptation to Climate Change (IIPAC)	GIZ	On-going	Upper West
climate change Innovative Insurance Products for Adaptation to	GIZ	On-going	Upper West

	T		1
insurance products against extreme weather			
events Integrating Climate Change into the Management	Global Environment	Completed	Nationwide
		Completed	ivationwide
of priority health risks Objective: develop and implement a national	Fund Special Climate Change Fund, Ministry of		
strategy to streamline climate change risks into	Health		
health sector policies and programmes	Пеанн		
Sustainable development of rain-fed lowland rice	lanan International	Completed	Northern and
production in the Republic of Ghana	Japan International Cooperation Agency	Completed	Northern and Ashanti regions
Objective: Dissemination of the "model for			Ashanti regions
	(JICA)		
sustainable development of rain-fed lowland rice			
production (Model)" Upper West Integrated Agricultural Development	JICA	On going	Upper West region
	JICA	On-going	opper west region
Objective: raise the income of small-scale local			
farmers income and reducing poverty through			
agriculture processing School meals programme	World food programme	Completed	Northern Ghana
	World food programme	Completed	Northern Ghana
Objective: provide hot school meals in the most			
food-insecure parts in northern Ghana	Mould food nuceus manage	On sains	Nationwide
Treatment of malnutrition in people with HIV	World food programme	On-going	Nationwide
Objective: provide nutritious foods to 3, 000 moderately malnourished people living with HIV			
who are on anti-retroviral therapy	M. 11.6. 1	0 .	N II CI
Local food for improved nutrition	World food programme	On-going	Northern Ghana
Objective: to reduce stunting and micronutrient			
deficiencies among children under 2 years in			
northern Ghana			
Ghana Grains Development project	Global Affairs	Completed	Nationwide
Objective: agricultural research and extension	Canada/Ministry of		
with the focus on institutional and capacity building	Gender and Social		
and gender equality	Protection		
Land Administration Phase 1	World Bank	Completed	Nationwide
Objective: to consolidate and strengthen land			
administration and management			
Land administration Phase 2	World Bank	On-going	Nationwide
Ghana Productive Safety Net project	World Bank	On-going	Nationwide
Objective: to support government of Ghana to			
strengthen safety net systems that improve			
productivity of the poor			
Restoration of productive capacities of flood	FAO/MoFA	Completed	Accra metropolis,
affected agricultural households in Ghana			Ashaiman and Ga
Objective: assist farmers to purchase agricultural			south municipal
production inputs and rehabilitate irrigation			
schemes. Train farmers to build their capacities on			
resilience to damages related to climate change.			<u> </u>
Creating agribusiness employment opportunities	FAO/MoFA	On-going	Nationwide
for youth through sustainable aquaculture systems			
and cassava value chains in Ghana			
Objective: to create agribusiness employment			
opportunities for the youth through the			
development of sustainable aquaculture systems			
and cassava value chain			
Enhanced Integrated Soil Fertility Management	AGRA	Completed	Upper West region
(EISFERM) project			
Objective: reduce high poverty rates through			
increased production of soya beans and maize for			
food security through integrated soil fertility			
management			<u> </u>
Multinational NERICA rice distribution project:	ADB/MoFA	Completed	Nationwide
Towards sustainable agriculture			
Objective: to improve food security and reduce			
poverty for farming households			

Implementation and coordination mechanisms

68. MoFA seeks to improve coordination and harmonization of agricultural interventions among partners. Platforms exist and are supposed to engage other ministries and actors but needs to be reinforced with stronger attention to bring smallholder voices in a structured manner. Platforms include Medium-Term Agriculture Sector

Investment Plan (METASIP) Steering Committee, Strategic Analysis and Knowledge Support System, Agricultural Sector Working Group, Joint Sector Review group and the research extension farmer linkages committee that favors dialogue on research with individual farmers (not necessarily the structured engagement of FBOs).

- 69. Social protection programmes are coordinated by the Social Protection Sector Advisory Committee (SPSAC) which are represented by MDAs, development partners and non-governmental actors engaged in delivering the social protection system. The Social Protection Technical Working Committee (SPTWC) brings together technical staff of MDAs and implementing agencies of various social protection programmes to facilitate and coordinate delivery, exchange experiences and lessons. In addition, the social protection policy identifies specific roles for MoFA that shall participate to both committee and have specific role to reduce rural poverty through agricultural interventions, advice on agricultural risk insurance, support development of integrated geographical information systems on vulnerable areas to facilitate optimal food distribution and targeted and to support basic nutrition of vulnerable groups especially children at school.
- 70. To ensure an effective implementation of IFAD interventions, there is the need for institutional collaboration and partnership with government agencies, development partners, private sector and civil society organizations operating in various targeted districts and the communities as well as existing platforms to ensure coordination and harmonization of interventions. In addition, there are some existing platforms to which IFAD can contribute such as the Climate Smart Agricultural platforms at the districts level and the Climate Change and Food Security (CCFS) Platform at the national level. Within the districts, there are also institutions such as the District Directorate of Agriculture (DDA), Environmental Protection Agency (EPA), Forestry Commission (FC), National Disaster Management Organization (NADMO), Community-Based Organizations (CBOs), Ghana Irrigation Development Authority (GIDA), Community Water and Sanitation Authority (CWSA), Civil Society Organizations which support climate change mitigation and adaptation actions. An effective institutional collaboration among all these stakeholders will enhance the implementation of adaptation options in the districts.

Strategic recommendations

71. This section provides the recommendations on the strategic orientation of the COSOP including the targeting strategy building on the lessons learnt from previous programmes. It covers the main lessons learned from IFAD's completed and ongoing programmes, COSOP alignment with government priorities and strategic recommendations on actions and green financing opportunities that the COSOP should take into account during its implementation period.

Lessons learned

- 72. **Targeting:** Most IFAD-financed projects have applied the self-targeting approach coupled with an effort to disseminate the information of the available interventions. Risks of elite capture were highlighted from the experience of NRGP. The findings call for a need to enforce the targeting of the smallholder farmers. Collaborations could be sought with the targeting mechanisms already in place with on-going projects such as the single household registry, linking with the beneficiaries of fertilizer subsidy programmes, WFP work on mapping livelihood and poverty as well as future agricultural census and statistical data efforts.
- 73. **Gender:** RTIMP reports that Farmer Field Forum (FFF) was an effective mechanism to mainstream women's participation by organizing a gender-specific group. IFAD has also encountered strong success with the gender household methodology in several African countries. NRGP also applied a direct targeting by selecting a value chain which intensively engaged women. As a result, 5.9 times more women received capacity building trainings than the original target. There exists an

opportunity for IFAD funded projects to coordinate with other donor funded projects related to gender. For example, Modernizing Agriculture Ghana (MAG), funded by Global Affairs Canada has supported the drafting of the Gender Action Plans for 10 regions of Ghana in September 2018.

- 74. **Youth:** The outreach of IFAD funded projects in Ghana to youth in the past is rather limited. The 2016 Participatory Outcome Assessment of NRGP reports that as many as 21 per cent of youth beneficiaries in the sample had a "bad" or "very bad" impression of NRGP, mainly because they felt they had been "ignored". Reflecting the lessons, 50% of GASIP's beneficiary is set as youth who are in the age between 15 years old and 34 years old. Additional Financing for REP, granted in 2018 put emphasis to address the youth unemployment in Ghana and established Youth Business Investment Fund to finance youth-led projects.
- 75. Climate Change: Promoting a Value Chain Approach to Climate Change Adaptation Project (ProVACCA) contributed a several scientific research findings related to building the climate change resilience. The baseline study showed that: a) Most farmers in the value chain had already heard about climate change although few were implementing climate resilient techniques; b) The main barriers to small scale farmers adopting climate smart agriculture included a lack of knowledge, inadequate technical support, poor access to inputs and credit and unfavourable market structure; c) At the some of the districts, climate change had been identified as a key developmental challenge but the District Medium Term Development Plans did not integrate climate change into their development agenda; and d) Rainfall patterns over a 30 year period had been shown a high degree of variability in when the start and end of the rains occurred, the length of the rainy season and increases in minimum and maximum temperatures. The project also contributed to build the scientific knowledge surrounding climate smart agricultural innovations.
- 76. **Nutrition:** RTIMP took various initiatives to improve food safety and nutrition, including improved production quality control processes and the production of protein and vitamin A-fortified gari, particularly in the GPCs. To improve the status of nutrition in rural Ghana, interventions are necessary to stimulate demand for high-nutrition-added products (e.g. HQCF, fortified soy-gari). The experience form RTIMP reveals the consumption remained limited and the programme missed the opportunity to largely change the malnutrition situation in the rural areas.

Strategic orientation

- 77. This COSOP aligns with UNSDP, MTNDPF as well as the Government's three development authorities; namely, Savannah Development Authority, Coastal Development Authority and Middle Belt Development Authority. As part of its overall development strategy, these authorities are established with a long-term endeavour (2010-2030) to align economic and developmental progress between the south and north, with the aim of attracting investments for the country's growth.
- 78. The COSOP will contribute to the achievement of Ghana's National Climate Change Policy (NCCP) and its Action Programme for Implementation: 2015–2020 and a National Climate Change Adaptation Strategy (NCCAS) to tackle climate change risks in the country. The NCCAS seeks to ensure a consistent, comprehensive and targeted approach to increasing climate resilience and decrease vulnerability of the populace.
- 79. This COSOP is strategically aligned with Ghana's Nationally Determined Contributions (GH-NDCs). GH-NDCs provide policy direction for government's intervention on mitigation and adaptation actions. COSOP is aligned with the 20 mitigation and 11 adaptation programmes of actions in the economic sectors are proposed for implementation in the 10-year period (2020-2030).

Strategic actions and targeting

80. **Geographical targeting towards the north.** Although climate change vulnerabilities cut across the entire country, the five northern regions continue to be more vulnerable to the impacts of climate change than the southern part of the country due to the combination of climatic and non-climatic stressors. These include long dry-spells, frequent flooding, bush fires, pest and diseases, erratic rainfall and rising temperatures as the main climatic stressors prevalent in the area. Poverty and out-migration of the youth are non-climatic stressors exacerbating the climatic vulnerability of the Northern Ghana. The majority of the population in Northern Ghana lives in abject poverty and their livelihoods revolve around rain-fed subsistence agriculture. Gender disparity continues to be a significant contributing factor to rural poverty in Ghana and the northern regions in particular.

- 81. Specific attention could be required to better capture specific poverty and vulnerability issues of **nomadic pastoralists and migrants** who are confronted with increasing limitations related to pastures and water scarcity, and with rising tensions with local farmers.
- 82. Various livelihood studies have shown the diversity of livelihood strategies and constraints among the poor and the vulnerable. The poorest small-scale farmers and vulnerable rural households (20%) tended to embark on a series of non-agricultural or agricultural (non-farm) economic activities to survive and generate sufficient income, and they have considered going to farming only if they could earn enough income to be able to save money and due to the existence of insurance mechanisms as they cannot easily recover from shocks. Therefore, interventions may also need to support these producers' agricultural as well their non-agricultural livelihood strategies (including food processing, trading etc.). Any interventions to support agriculture will be undertaken in close association with safety net programmes (such as LEAP) and risk assurance mechanisms (weather index insurance, guarantee funds etc.).
- 83. **Green financing:** there are several environment and climate-financing mechanisms available to support climate action in developing countries, such as Adaptation Funds, the Global Environment Facility and the Green Climate Fund. IFAD can explore these funding opportunities to scale up smallholder agriculture programmes in order to address issues related to poverty reduction, sustainable ecosystem management, climate change adaptation and mitigation especially for the lower capacity and climate vulnerable communities in Ghana by providing tailored funding windows for small-scale farmers and private sector operators. The Green Climate Fund and adaptation fund for instance, support agriculture projects and programmes that have emission reduction potential and demonstrate national ownership, contribute to sustainable development, promote synergies, meet the fiduciary principles and standards and gender sensitive. The country could also explore opportunities to work with the CIF.
- 84. Table 4 below presents the strategic actions and recommendations, targeting and geographical focus of IFAD interventions.

Table 3: Strategic actions and targeting

Thematic Area	Strategic action/recommendation	Target group	Geographical focus
Climate resilience	Invest and promote climate smart agriculture among smallholder farmers	Women, people with disabilities, youth & migrants	Five regions in the North ⁷²
	Scale up agricultural Insurance to support farmers	Women, youth, traditional smallholder farmers	Five regions in the North and Bono-East Region
	Enhance early warning systems and climate information services to enhance disaster preparedness (such as against flood) in rural communities for effective response	NADMO, G-MET, Flood prone rural communities	Five regions in the North
	Access to weather information and early warning systems for agriculture	Rural communities	Country-wide
	Promote a more comprehensive country-wide scenario projection of climate change for reliable, accurate and accessible climate data and information	Ghana Meteorological agency, EPA & smallholder farmers	Country-wide
	Technical training for agricultural extension officers to effectively provide technical and extension support to farmers and educate them on climate change adaption strategies.	Agricultural extension officers	Five regions in the North and Bono-East Region
Irrigation	Provision and maintenance of small- scale irrigation dams in communities with poor access to water for agriculture purposes	Women and youth	Five regions of the North
	Capacity building in managing irrigation schemes and ensuring sustainable and efficient utilization of water for farming activities	Rural communities	Five regions of the North and Bono-East Region
Youth	Support Youth in Agriculture and creation of employment opportunity	Youth	Country-wide
Gender	Build capacity of more women in every stage in the agriculture value chain especially in rural enterprises (agro processing, storage & market techniques)	Women and girls	Nation-wide
Gender and youth	Financial supports targeting youth and gender	Women, vulnerable groups and youth	Five regions of the North and Bono-East Region
Value chains	Agriculture value chain improvement (Cocoa, Cashew, Tomatoes, Maize	Among women agro processors and youth	Five regions of the North and Bono-East Region
Indigenous knowledge	Invest and utilize indigenous knowledge for appropriate climate change adaptation	Indigenous communities and rural areas	Indigenous and rural communities across the country
Nutrition	Build capacity of families towards child nutrition and dietary management	Children, women, community nutritionists & child caretakers	Five regions in the North
Land issues	Strengthen understanding and create opportunities for land access and utilization among vulnerable groups	Women, men, people with disabilities &	Five regions in the North

_

 $^{^{\}rm 72}$ Upper East, Upper West, Northern, North East, and Savanna region

		traditional authorities	
Livestock	Invest in additional livelihood diversification including livestock rearing, grass cutter farming, beekeeping etc.	Youth, women and people with disabilities	Five regions in the North
Food security Data	Support country wide assessment of poverty, for instance in collaboration with MoFA and WFP vulnerability assessment as well as LSMS survey so as to better identify the different categories of rural poor and improve targeting	MoFA and WFP	Nation-wide with focussed qualitative assessment in regions covered by IFAD interventions

- 85. **Monitoring.** Implementation of the COSOP will be monitored using several instruments, including:
 - COSOP Results Management Framework and Logical Framework of each project;
 - COSOP Result Review in 2021 and COSOP Completion Review in 2024;
 - Supervision and implementation supports and other mission reports through on-going projects; and
 - Annual outcome surveys will be leveraged to obtain information concerning COSOP.
- 86. A bottom-up participatory monitoring approach will be used to monitor the programme activities. IFAD will continue to elicit the support of programme beneficiaries in assessing their needs, building consensus on addressing these needs, and using positive feedback to facilitate buy-in and ownership of solutions developed, all worked to engender sustainability of the programme activities. In addition, IFAD could seek to engage FBOs in a more structured way along program cycle, including FONG which IFAD partner in programs supporting national and regional FBOs⁷³.

References

- Adomako T., Ampadu B. (2015). The Impact of Agricultural Practices on Environmental Sustainability In Ghana: A Review. DOI: 10.5539/jsd.v8n8p70
- Aidoo, R., Danfoku, R. A., & Mensah, J. O. (2014). Determinants of postharvest losses in tomato production in the Offinso North district of Ghana. *Journal of Development and Agricultural Economics*, 6(8), 338-344.
- Dazé, A., & Echeverría, D. (2016). Review of current and planned adaptation action in Ghana. CARIAA working paper; no. 9.
- Ecker, O. (2018). Agricultural transformation and food and nutrition security in Ghana: Does farm production diversity (still) matter for household dietary diversity?. *Food policy*, 79, 271-282.
- Environmental Protection Agency (EPA) (2002). National Programme to Combat Drought and Desertification. Accra
- Ghana Environmental Protection Agency (EPA) (2017). Ghana State of the Environment 2016 Report. EPA, Accra.
- Food and Agriculture Organisation (FAO) (2012). Gender Inequalities in Rural Employment in Ghana: An Overview. Rome, Italy
- Food and Agriculture Organisation (FAO) (2015). Addressing women's work burden: key issues, promising solutions and way forward. http://www.fao.org/3/a-i5586e.pdf
- Food and Agriculture Organisation (FAO) (2018). National gender profile of agriculture and rural livelihoods. FAO: Accra http://www.fao.org/3/i8639en/I8639EN.pdf
- Forestry Commission (2013). Forest Preservation Programme report: Ghana's REDD+ Readiness Progress Fact Sheet.

⁷³ Recommendations from Ghana Fong in 2018 IFAD farmers forum report

• Ghana Agricultural Support Investment Programme (GASIP). (2018). Climate Change Vulnerability Assessment in Northern, Upper East, Upper West and Selected Districts in Brong-Ahafo Regions for GASIP Climate Change Adaptation. Accra

- Ghana Statistical Service (2018). GDP growth and sectoral transformation 2013-2017, GSS. Accra
- Ghana Statistical Service (2018). Poverty Trends in Ghana (2005 2017), GSS: Accra
- Ghana Statistics Services (2018). Ghana Living Standards Survey Round 7. GSS: Accra
- Gyasi, A. E., Kranjac-Berisavljevic, G., & Oduro, W. (2011). Sustainable Land Management for Mitigating Land Degradation: Lessons from the SLaM Project Experience in Ghana.
- Hall, J. B., & Swaine, M. (1976). Classification and ecology of closed-canopy forest in Ghana. The Journal of Ecology, 913-951.
- Minia, Z. 2008. Climate change scenario development. In W. K. Agyemang-Bonsu, editor.
 Ghana Climate Change Impacts, Vulnerability and Adaptation Assessments. Environmental Protection Agency, Accra, Ghana.
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2016). National Biodiversity Strategy and Action Plan. MESTI. Accra
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2011). Ghana's Second National Communication to the UNFCCC.
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2012). Ghana National Climate Change Policy. MESTI, Accra
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2015). Ghana's Third National Communication Report to the UNFCCC
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2016). June 3rd, 2015 Disaster Report. MESTI, 2016
- Ministry of Environment, Science, Technology and Innovation (MESTI) (2018). Ghana's Sixth National Report to the United Nations Convention on Biological Diversity.
- Ministry of Food and Agriculture (MoFA) (2016). Facts and Figures 2016. Statistics, Research and Information Directorate (SRID). Accra
- Ministry of Lands & Natural Resources (2016). Forestry Development Master Plan (2016-2036), Accra – Ghana.
- Ministry of Water Resources, Works and Housing (2007).https://www.gwcl.com.gh/national_water_policy.pdf
- Sara Signorelli, Beliyou Haile, Bekele Kotu, 2017, Exploring the agriculture-nutrition linkage in northern Ghana IFPRI discussion paper
- Schueler, V., Kuemmerle, T. & Schroder, H. (2011). Impacts of surface gold mining on land use systems in Western Ghana. Ambio, 40(5):528-539
- UNICEF (2016). The Ghana Poverty and Inequality Report: Using the 6th Ghana Living Standards Survey.
 https://www.unicef.org/ghana/Ghana Poverty and Inequality Analysis FINAL Match 201
 - 6.pdf
 United Nations Development Programme (UNDP) (2018). Human Development Report:
- Gender Inequality Index http://www.hdr.undp.org/en/composite/GII
 United Nations Development Programme (UNDP) (2018). Northern Ghana. http://hdr.undp.org/en/content/national-human-development-report-2018-northern-ghana
- United Nations Development Programme (UNDP) (2015). National disaster risk map. UNDP. Accra
- World Bank (2018). Agriculture: Ghana's Engine of Growth for Jobs Creation. https://www.worldbank.org/en/country/ghana/publication/ghana-economic-update-agriculture-ghana-s-engine-of-growth-for-jobs-creation
- World Bank (2018). Ghana Overview, World Bank, Accra https://www.worldbank.org/en/country/ghana
- World Bank (2018). Ghana Systematic Country Diagnostics: Priorities for ending poverty and boosting shared prosperity. http://documents.worldbank.org/curated/en/175681543268250421/pdf/132010-SCD-corrigendum-PUBLIC.pdf
- World Bank (2019). Ghana's Economic Developments and Outlook in 2018
- World Food Programme (WFP) (2012). Ghana Comprehensive Food Security and Vulnerability Analysis: Focus on Northern Ghana. United Nations World Food Programme, Rome.
- WRC Ghana. (2015). Water resource management and governance. http://www.wrc-gh.org/water-resources-management-and-governance/ground-water-management/

COSOP preparation process

1. The Ghana Country Office started operations in 2011. The last Country Strategic Opportunities Programme of IFAD in Ghana was in effect for the period of 2013-2018. The following table summarises the alignment of COSOP with the government of Ghana's national plans, sector strategies and the agricultural investment plans.

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
National Plans			GPF	RS II			GSG	DAI			GSG	DA II		Ľ	TNDP	>20	57	a acarararara		
Sector Strategies	200	02<	FASDI	EP I			F.A	SDEP	П											
Ag Investment Plan							N	IETAS	IP		META	SIP II								
nting for Food and Jobs															PFJ					
IFAD COSOPs				Previo	us Co	OSOP				COS	SOP 2	013-20)18							
IFAD PBAS Cycles						IFAD	8 \$4	0.5m	IFAD	9 \$3	8.0m	IFAD	10 \$4	4.0m	IFA	D 11	\$?m			
			RT	IMP/F	ROVA	ACCA (US\$ 2	21.5 m	illior	1)										
						NI	RGP (US\$ 2	2.3 m	illion	1)									
IFAD Projects							RAFi	P (US:	\$ 11.5	milli	ion)									
											REP (US\$ 7:	1.5 m	illio	1)					
												GASII	P (US:	\$ 81.6	mill	ion)				
	EB Approval ☐Entry Into Force ☐Completion																			

COSOP design process

2. This process, launched in February 2019, was structured in five phases: (i) incountry consultation and desk review including the review of Ghana's strategic documents and stakeholder consultations; (ii) design workshop and draft COSOP presentation; (iii) IFAD internal review; (iv) COSOP endorsement meeting by the national stakeholders; and (v) approval of COSOP by the IFAD Board of Directors.

Consultation process in Ghana

In-country consultations and desk review

3. As a part of the COSOP consultation in Ghana, the Ghana IFAD Country Office (ICO) conducted a series of bilateral meetings with development partners and Government of Ghana stakeholders. The Ministry of Agriculture has also been formulating the Ghana Agricultural Investment Plan for the period from 2018 to 2021, validated by key stakeholders during the preparation of this COSOP. Ghana ICO staff participated in the validation workshop, and stakeholder dialogues engaging the government of Ghana, financial institutions, beneficiaries and the development partners.

Strategic Objectives consultation workshop

4. Followed by the bilateral meetings and the desktop reviews, a COSOP design workshop was held on April 4th 2019, inviting 56 stakeholders from the public, private and non-governmental sectors as well as representatives of the beneficiaries of IFAD-financed programmes in Ghana. The objective of the design workshop was to consult and formulate the strategic objectives of the new COSOP.

Draft COSOP presentation and other consultations

5. On May 2nd, 2019, the draft COSOP design was presented to all key stakeholders, including Government Ministries and Departments' representatives, and comments were received to finalize the draft in Ghana prior to the submission to IFAD HQ in

Rome. Bilateral meetings were held as well at ministerial level with MoFA and MoTI. Comments were received as well and incorporated.

IFAD internal reviews

- 6. The following reviews took place prior to obtaining the final approval of new COSOP covering the period from 2019 to 2024 from the Executive Board of IFAD.
 - o Operational Strategy and Policy Guidance Committee (June 20th, 2019)
 - o In-Country Endorsement (June, 2019)
 - Presentation of COSOP to IFAD Board members informal seminar (August, 2019)
 - o Presentation of COSOP to the IFAD Board of Directors (December 11th, 2019)

Strategic partnerships

Partnering Functions	Partners/Networks/ Platforms	Specific Results and Outcomes from Partnership	Thematic focus of the partnership	Justification for Partnership	Monitoring and Reporting (to be completed for COSOP Results Review & CCR)
Mobilizing co-financing	Government	Mobilization of funding for national strategies in agriculture and rural development	rural finance, cocoa, livestock, REP, GASIP	Key partner	
	AFDB	Co-financing other potential programmes	Rural finance, cocoa, REP	Partner of government	
	World Bank	Co-financing other potential programmes	Cashew, cocoa	Partner of government	
	European Union/ Agence Française de Développement	Co-financing other potential programmes	Rural finance	Partner of government	
	OFID	Co-financing other potential programmes	GASIP	Longstanding partner of IFAD	
	Kreditanstalt Für Wiederaufbau (KFW)	Alignment with IFAD's funded projects	Rural finance	Partner of government	
Strengthening private sector engagement	Private Enterprise Foundation	Facilitation with the private sector engagement	All	Represents range of private-sector associations and recognized for its leadership and advocacy in Ghana	
	ARB Apex Bank	Representation of Rural Community Banks to invest in agriculture	REP, Rural Finance	Apex body of the rural community banks in Ghana	
	Ghana Microfinance Network (GHAMFIN)	Representation of Microfinance institutions in Ghana	Rural Finance	Apex body of the microfinance institutions in Ghana	
	ABC Fund	Identification of investable opportunities/missing middle financing	REP	ABC fund is structured by IFAD	
	GRATIS Foundation	Promotion of innovation and technologies through private sector engagement	REP	Implementing partner of REP	
	NBSSI	Advisory service and incubation of MSMEs	REP	Implementing partner of REP	
	Ghana Agricultural Insurance Pool	De-risking of investment in agriculture through agricultural insurance	Rural finance	IFAD is looking for a partner in this field to de-risk the investment in agriculture	
Engaging in policy and influencing development agendas	ASWG: Agricultural Sector Working Group	Engage in policy dialogue and agenda setting of agriculture in Ghana IFAD to co-chair ASWG for the second half of 2019- 2020 with Dutch	GASIP	Key development partners are all involved along with the government to discuss the latest policy agenda	
	PSWG: Private Sector Working Group	Engage in policy dialogue and agenda setting of the private sector development in Ghana	REP	Key development partners are all involved along with the government to discuss the latest policy agenda	
	UNCT	Engage in policy dialogue and agenda setting of achieving SDGs relevant to IFAD	All	UNCT aims to coordinate in country UN agencies to jointly achieve SDGs in Ghana	

	Tony Blair Institute for Global Change	Engage in policy dialogue & promotion of investment in agriculture		Regional partner of IFAD	
Enabling coordinated country-led processes	ASWG: Agricultural Sector Working Group	Coordinated implementation and monitoring will be enabled working through METSS ⁷⁴ , funded by USAID	GASIP	Key platform for coordinating agriculture related donor activities. Strong MoFA support and engagement	
	PSWG: Private Sector Working Group	Coordinated implementation and monitoring will be enabled	REP	Key platform for coordinating agriculture/private sector related donor activities. Strong MoTI support and engagement	
	UNCT	Achievement of Outcome 1 and Outcome 6 of UNSDP ⁷⁵	All	In collaboration with government, one UN country team works to achieve UNSDP	
	Rome Based Agencies	Coordinated project implementation and monitoring	All	FAO Ghana is implementing partner of GASIP's ASAP component	
Developing and Brokering Knowledge and Innovation	ASWG: Agricultural Sector Working Group	Strengthen sharing of knowledge and good practices	All	Key development partners and government are all involved to share knowledge	
	RBA Collaboration	Strengthen knowledge sharing initiatives with FAO and WFP SSTC strategic partnership with FAO and FAO RAF (See Appendix VII)	Knowledge sharing of the sustainability of cocoa production in Ghana ⁷⁶ WFP: Knowledge sharing and TOT of post-harvest loss related matters Food Security Assessment / baseline study of SDG 2.	RBAs mandated to achieve SDG 1 and SDG 2	
	IFPRI/Innovation Poverty Action	Strengthen innovation through evidence based intervention	Impact assessment	Third party research institution to provide evaluation objectively	
	Brazil Africa Institute	Promotion of innovative technology and good agriculture practice with a focus on youth	All	Strategic partner of IFAD (global) SSTC	
	SHEP and KAIZEN (JICA)	Strengthen knowledge sharing on programme interventions	All	On-going partnership with NBSSI to implement KAIZEN activities	
	AGRA	Strengthen knowledge sharing on programme interventions	All	Collaboration through Partnership for inclusive agricultural transformation in Africa Shareholder of ABC Fund	
	Global Forum for Rural Advisory	Strengthen knowledge sharing of extension	All	IFAD has been a founding partner of	

 $^{^{74}}$ Monitoring, Evaluation and Technical Support Service 75 UN Sustainable Development Partnership

	Services (GFRAS)/Ghana Forum for Agricultural Advisory Services (GFAAS)	and rural advisory services to empower farmers		GFRAS. GFRAS has a country Forum called GFAAS which is undertakes activities with support from the Global Forum and development partners.	
	Gesellschaft für Internationale Zusammenarbeit (GIZ)	Promotion of renewable energy and value chain development	All	Government partner in promoting renewable energy and value chain development at districts	
Enhancing Visibility	ASWG: Agricultural Sector Working Group	IFAD ensures that its work is aligned and visible	GASIP	Key development partners and government are all involved	
	PSWG: Private Sector Working Group	IFAD ensures that its work is aligned and visible	REP	Key development partners and government are all involved	
	African Green Revolution Forum (AGRF) 2019	IFAD president to participate in the event	All	Leading platform for African Agriculture to bring together a range of stakeholders	
	World Foods Day	Joint publication (RBA/UNCT) to address the importance of food security in Ghana	All	Annual event to address food security	

South-south and Triangular Cooperation strategy

Introduction

- of IFAD's overall operating model, complementing other existing tools and instruments for pursuing the Fund's mandate. SSTC activities are anchored in IFAD's Strategic Framework 2016-2025 and COSOPs, and guided by commitments made within the Fund's governing bodies (e.g. in the context of replenishment consultations). On the one hand, by implementing the approach, IFAD is well-positioned to better leverage, promote and bring to greater scale a number of the traditional SSTC interventions and innovations that have been recognized as particularly successful development tools. On the other hand, by piloting new instruments and partnerships in the areas of technical cooperation and investment promotion, IFAD seeks to raise its level of ambition for harnessing SSTC as an instrument for improving the livelihoods of rural people and their organizations. These activities are fully supportive of, and complementary to, the Fund's development objectives outlined in the Strategic Framework 2016-2025.
- 2. In line with the IFAD SSTC Strategy, the SSTC dimension for Ghana in this COSOP period from 2019 to 2024 will entail a range of complementary and coordinated activities undertaken by a core team from MOFA, FAO and IFAD that will contribute to the performance of the COSOP. SSTC will in the context of this COSOP be effectively used as a key means to deliver capacity building, resources mobilization, technology transfer to the benefit of Ghana, and within the context of the broader IFAD-financed programme. In addition, a well-coordinated mechanism SSTC for Ghana would further attracted other countries that wish to partner with Ghana to achieve food security, poverty reduction and the sustainable development of natural resources. This is fully in line with the international 2030 Agenda for Sustainable Development and Ghana's national development objectives.

Opportunities for rural development investment promotion and technical exchanges in Ghana

3. In Ghana, specifically, this COSOP proposes a strategic partnership with FAO and MOFA in the area of SSTC which focuses on support for relevant training and capacity building for GoG staff in partner countries of the South and North. These can build on existing partnerships for SSTC developed by FAO and IFAD with, for example, FAO-China Trust Fund, IFAD-China SSTC fund, Morocco, Korea, Brazil, Egypt, Israel, Japan, Germany, Italy, Spain, the UK, France, AfDB and the World Bank among others.

SSTC engagement rationale of IFAD in Ghana

- 4. Developing countries are increasingly interested in learning from the successes and practical lessons from experience of their peers. IFAD, being a specialized agency of the United Nations as well as an International Financial Institution, engages in SSTC to contribute towards enhancing development effectiveness not only brokering the knowledge and technical cooperation but also by catalysing investments between developing countries.
- 5. SSTC will be undertaken in a strategic partnership with other RBAs based in Ghana, informed by the MOU signed between IFAD, FAO and WFP in June 2018, which underlines the importance of collaboration to achieve SDG 2: No Hunger, particularly through reciprocal exchange of expertise and mutual engagement to achieve the SDGs in the context of the UN Sustainable development Partnership in Ghana. Areas for SSTC to highlight in the strategy for Ghana include: exchange of knowledge with neighbouring countries; skills, resources and technical know-how on smallholder agriculture and rural development including innovative and tested

solutions on the development of key agricultural value chains (e.g. focus value chains of the GASIP, particularly rice and cassava to start with the possibility of extending to activities related to maize, sorghum, vegetables and possibly cocoa and livestock).

Identified partnerships and initiatives for SSTC in Ghana

- 6. Specific activities will include support for the development of SSTC a national south-south and triangular cooperation strategy and a coordination mechanism at MOFA, to support the agriculture sector, the implementation of the COSOP. The aim of the strategy will be to allow GoG to identify partners and set up a coordination mechanism for SSTC, as well as to earmark resources, either through South-South grants or triangular partnerships with donors as well. A functional SSTC Unit could be established in MOFA with one or more SSTC officer(s) based in the Ministry. These could work with the relevant IFAD and FAO staff based in Ghana to identify key opportunities for mutual learning, exchange of experience, rural innovation (e.g. training and technology transfer), visits, workshops and training with third country partners
- 7. Funding for these activities will be sought from the dedicated RBA trust funds and participating countries to identify and implement a programme of relevant SSTC activities.

Conclusion

8. This SSTC cooperation strategy for Ghana will be discussed and developed in consultation with GoG during the validation, approval and initial implementation processes related to this COSOP.

Country at a glance

	1995	2000	2010	2017
World View				
Population, total (millions)	14.63	18.94	24.51	28.83
Population growth (annual %)	2.7	2.5	2.5	2.2
Surface area (sq. km) (thousands)	238.5	238.5	238.5	238.5
Population density (people per sq. km of land area)	64.3	83.2	107.7	126.7
Poverty headcount ratio at national poverty lines (% of population)	-	-	24.2	-
Poverty headcount ratio at \$1.90 a day (2011 PPP) (% of population)	49.8	35.7	12.0	-
GNI, Atlas method (current US\$) (billions)	5.85	6.47	30.54	54.18
GNI per capita, Atlas method (current US\$)	400	340	1,250	1,880
GNI, PPP (current international \$)	17.80	32.91	72.26	123.51
GNI per capita, PPP (current international \$)	1,220	1,740	2,950	4,280
People				
Income share held by lowest 20%	6.6	5.8	5.4	-
Life expectancy at birth, total (years)	57	57	61	63
Fertility rate, total (births per woman)	5.6	4.8	4.3	4.0
Adolescent fertility rate (Births per 1,000 women ages 15-19)	110	84	73	68
Contraceptive prevalence, any methods (% of women ages 15-49)	17	22	35	33
Births attended by skilled health staff (% of total)	40	44	67	71
Mortality rate, under-5 (per 1,000 live births)	127	99	72	49
Prevalence of underweight, weight for age (% of children under 5)	24.8	20.3	13.4	11.0
Immunization, measles (% of children ages 12-23 months)	61	90	93	95
Primary completion rate, total (% of relevant age group)	66	72	89	95
Primary (% gross) school enrolment	71.6	86.2	104.3	104.8
Secondary (% gross) school enrolment	36	36	56	70
Gender parity index (GPI)	1	1	1	1
Prevalence of HIV, total (% of population ages 15-49)	1.1	2.6	2.0	1.7
Environment				
Forest area (sq. km) (thousands)	86.3	89.1	92.0	93.7
Terrestrial and marine protected areas (% of total territorial area)	-	-	-	7.8
Annual freshwater withdrawals, total (% of internal resources)	-	3.2	-	-
Urban population growth (annual %)	4.7	4.2	3.9	3.4
Energy use (kg of oil equivalent per a capita)	362	331	302	335
CO2 Emissions (metric tons per capita)	0.26	0.33	0.41	0.54
Electric power consumption (kWh per capita)	327	332	281	355
Economy				
GDP (current US\$) billions	5.89	4.98	32.17	59.00
GDP growth (annual %)	3.3	3.7	7.9	8.1
Inflation, GDP deflator (annual %)	31.2	27.2	16.6	10.4
Agriculture, forestry and fishing value added (% of GDP)	45	35	28	20
Industry (including construction) value added (% of GDP)	17	25	18	31
Exports of goods and services (% of GDP)	17	49	29	35
Imports of goods and services (% of GDP)	26	67	46	38

Gross Capital Formation (% of GDP)	14	24	13	22
Revenue, excluding grants (% of GDP)	-	-	17.5	-
Net lending (+)/net borrowing (-) (% of GDP)	-	-	-7.1	-
States and markets				
Time required to start a business (days)	-	21	11	14
Domestic credit provided by financial sector (% GDP)	17.5	39.3	28.4	24.5
Tax revenue (% of GDP)	-	-	13.7	0
Military Expenditure (% of GDP)	0.4	1	0.4	0.4
Mobile cellular subscription (per 100 people)	0	0.7	71.1	127.5
Individuals using the internet (% of population)	0.0	0.2	7.8	34.7
High-technology exports (% of manufactured exports)	2	2	2	4
Statistical Capacity Score (overall average)	-	-	66	69
Global Links				
Merchandise trade (% of GDP)	36	93	59	44
Net barter terms of trade index (2000=100)	100	100	186	182
External debt stocks, total (DOD, current US\$) million	3,881	6,743	9,110	22,022
Total debt service (% of exports of goods, services and primary income)	38.8	19.0	4.0	10.4
Net migration (thousands)	-16	166	-50	-100
Personal remittances received (Current US\$) (millions)	6	32	136	3,536
Foreign direct investment, net inflows (BoP, current US\$) millions	15	166	2,527	3,225
Net official development assistance received (current US\$) millions	559.7	600.7	1,697.2	1,256.7

Financial management issues summary

Fiduciary Inherent Risk:	MEDIUM	
		Overall the inherent risk is medium. Ghana was ranked 78st
Disbursement - Profile	Moderately Unsatisfactory	out of 180 countries in the 2018 TI Corruption Perception Index, with a medium score of 41. The 2018 RSP score of 4.80
Disbursement Ratio ⁷⁸ as at May 2019	13.1%	is also in the medium risk bracket. S&P sovereign rating for Ghana is B. Ghana portfolio consists of two ongoing projects with a cumulative disbursement rate of 32%. The portfolio is
Pending Obligations	Currently there are no ineligible expenditures	showing a moderately satisfactory FM performance (one project is rated 3 and one 4). The share of agriculture in the
Counterpart Funding - Profile	Moderately Unsatisfactory	GDP declined to 18.9% in 2016 from 31.2% in 2005. In 2015, Ghana achieved the Millennium Development Goal (MDG) 1:
IFAD Performance-Based Allocation System (PBAS) –	IFAD 11	to halve the proportion of people living in extreme poverty. The main strength of Ghana's PFM system derives from its solid
2019 Lending Terms	Transitioning to blend from highly concessional	legal and institutional setting, accompanied by a skilled and well-led civil service. The structure is robust, the key PFM institutions are the main pillars that provide solid guidance and
PBAS (IFAD 11 allocation)	US\$ 46 million	leadership to Ministries that deliver the public goods and services that Ghana needs as a pre-requisite for socio-economic development. Ghana is a lower middle-income country, with strong PFM playing a major role in achieving this status. Ghana's PFM could be improved as some aspects of it pose a degree of fiscal and fiduciary risks; main weaknesses include:
		 the long term financial sustainability of state-owned enterprises. This poses a threat to the GoG budget because of their need for funding that ultimately becomes an obligation of GoG to cover. Extra-budgetary operations that negatively impact on budgetary outcomes. About 20 percent of budgetary funds are spent in this non-transparent manner⁷⁷.
Debt Distress	High risk of debt distress	The overall risk rating of debt distress is assessed to be high. The external risk of debt distress is assessed to be high because of the breaches of two IMF indicators (external debt service-to-exports and external debt service-to-revenue). At the same time, key challenges remain. External and domestic pressures during 2018 have been a reminder that, Ghana remains precariously exposed to investors' sentiment. Public debt is still elevated. The clean-up of the financial sector is not yet complete and, along with loss-making state-owned enterprises in the energy sector, poses large fiscal risk. Given Ghana's legacy of political budget cycles, the 2020 elections will represent a key test of the authorities' commitment to macroeconomic discipline and reform demonstrated so far ⁷⁹ .

⁷⁷ PEFA 2018
⁷⁸ Disbursement RATIO = DISBURSEMENT (12 months period)/ DISBURSABLE (available at beginning of the period)
⁷⁹ https://www.imf.org/en/Publications/CR/Issues/2019/04/05/Ghana-Seventh-and-Eighth-Reviews-Under-the-Extended-Credit-Facility-Arrangement-and-Request-46737

PORTFOLIO, FM RISK and PERFORMANCE

APPROVED AMOUNTS (PBAS)

USD million (4)	2013 - 2015 (IFAD9)	2016 - 2018 (IFAD10)	2019 - 2021 (IFAD11)	Notes
PBAS allocation	37.95	40.00	46.05	
Amount approved	46.60	40.00	0.00	

⁽⁴⁾ Source = GRIPS.

DISBURSEMENTS BY FINANCING SOURCE

USD million equivalent disbursed during the period (5)	2013 - 2015 (IFAD9)	2016 - 2018 (IFAD10)	2019 - 2021 (IFAD11)	Cumulative undisbursed balance (6)
SUPP	1.81	2.38	0.00	0.00
ASAP	0.80	2.31	0.07	5.83

Project	Financing Instrument	Curr.	Amount (million)	Project risk rating	PSR quality of FM	PSR audit	PSR disb. Rate	Disbursed to approved
REP	2000002131	XDR	28.35	Low	Mod. satisfactory	Mod. satisfactory	Mod. satisfactory	8 %
	L-I841-	XDR	19.70	Low	Mod. satisfactory	Mod. satisfactory	Mod. satisfactory	84 %
GASIP	2000000646	XDR	23.70	Medium	Mod. unsatisfactory	Mod. satisfactory	Unsatisfactory	15 %
	2000000647	XDR	6.50	Medium	Mod. unsatisfactory	Mod. satisfactory	Unsatisfactory	35 %

Project	Financing instrument	FLX Status (1)	Lending Terms	Currency	Amount (million)	Completion date
REP	200000213100	DSBL	HIGHLY CONCESSIONAL TERMS 0.75 pc	XDR	28.35	30/03/2022
	L-I841-	DSBL	HIGHLY CONCESSIONAL TERMS 0.75 pc	XDR	19.70	30/03/2022
GASIP	200000064600	DSBL	HIGHLY CONCESSIONAL TERMS 0.75 pc	XDR	23.70	29/06/2021
	200000064700	DSBL	ASAP GRANTS	XDR	6.50	29/06/2021

⁽¹⁾ APPR - SIGN - ENTF - DISB - EXPD - SPND

- 1. REP: the latest two supervisions have taken place in May 2019 and December 2018. They have both assessed the fiduciary risk as low. The PCMU is properly staffed. Dedicated accounting software- iSCALA is installed and performing well. Internal Controls are adequate with oversight by the lead implementing ministry. Areas in need of further improvement include fuel management. For the External Audit, REP has traditionally met their statutory obligations of submitting audit report on time without major issues reported. No major challenges were encounter regarding the Accounting procedures.
- 2. GASIP: the latest supervision held in February 2019 assessed the fiduciary risk as medium. The areas in need of substantial improvements are Organization and Staffing, where the absence of a full time deputed Finance Manager is a concern, undermining the quality of the internal control system, asset and contract management; currently the position is in the process of being filled. The project does not have a proper internal auditor but is regularly visited by the internal audit unit of the MoFA, however, the quality of the internal audit reports prepared is not satisfactory. The areas in which the project performs well are Funds flow and

accounting/reporting, in fact the project uses a good accounting software which is able to generate reports and WAs. For the External Audit, the 2017 Audit was submitted on time. Quality of the audit work was acceptable. The 2018 audit exercise is ongoing.

Procurement risk assessment

1. Procurement reforms in Ghana have progressed well over the past few years, but the procurement system still has several weaknesses and bottlenecks which need to be addressed. The major bottlenecks include: limited procurement planning; weak procurement capacity in the public and private sectors; a non-existent reference price data base for infrastructure; low private sector confidence in public procurement resulting in low participation in public bids; perceived existence of fraud and corruption in the procurement process; and dysfunctional procurement units in many procuring entities. However, the Government is committed to addressing these weaknesses. Furthermore, through the e Transform Project (a World Bank funded Project), the Government will take measures to automate procurement implementation processes and approvals, and link the procurement processes planning and implementation to budget planning, to reduce human errors and influences as well as to improve the transparency and fairness of the process, while ensuring value for money and increasing private sector confidence in the public procurement process.

- The recent Public Expenditure and Financial Accountability (PEFA) Performance Assessment Report and World Bank assessments confirm that the existing country procurement systems - legal and policy framework - as well as the capacity in terms of numbers, experience and proficiency - give reasonable assurance that donor investments will be used appropriately to achieve the intended purpose. The Procurement Act, 2003 (Act 663) was amended through the Public Procurement (Amendment) Act 2016, Act 914 which became effective July 1, 2016. The amendments brought in number of procurement reforms which clearly demonstrates the country's commitment to ensure accountability for the public funds. It is also noted that the Public Financial Management Act 2016, (Act 921) was passed in the same year. The country procurement systems are consistent with the core procurement principles of efficiency, transparency, effectiveness, fairness, value for money, integrity, fit for purpose, accountability and the appropriate competition. The Ghana Public Procurement Authority (PPA), which is an agency under the Ministry of Finance, is the regulator of the Law. The PPA therefore must ensure that there is strict compliance to the law and maintenance as well as the enhancement and monitoring of the capacity in place.
- 3. **Procurement monitoring.** The PPA's procurement database indicates that it can be used to monitor procurement activities. The database captures at least 70 percent (by value) of public procurement, detailing the contract award, the value and the successful bidder. The PPA's website contains information about contracts awarded to contractors. These are classified according to procurement method, that is, sole-sourcing, restricted tender and open competition, and requests for quotations for lower value procurement. However, the presented data are almost two years late.
- 4. Ghana ranks 80 out of 180 countries in the 2017 Corruption Perception Index according to Transparency International. Nonetheless, the findings on internal and external audits, and assessment of institutions like Transparency International, indicate that integrity and ethical values still need to be strengthened. There is an overall commitment at the top to integrity and ethical values. Indeed, fighting corruption is high on the agenda for the Government of Ghana, as outlined in the 10-year National Anti-Corruption Action Plan that was approved by Parliament in 2014. The Action Plan aims to institutionalize efficiency, accountability and transparency in the public, private and not-for-profit sectors, as well as conduct effective investigations and prosecution of corrupt conduct.
- 5. As indicated in the PEFA Report, the procurement complaints framework meets five out of the six criteria outlined in the PEFA methodology; criterion 4 is not fully met. Sections 78 to 82 of the PPA Act 663 (as amended by PPA Act 914) outline the

procedure for complaints and administrative review. A nine-member Appeals and Complaints Board (ACB) is empanelled to receive, consider, review and adjudicate all procurement complaints — once the internal entity review process is exhausted and has proven inconclusive. Section 82 of Act 663 (as amended by Act 914) outlines the legal framework for suspending all procurement activities once the ACB receives an official complaint from a dissatisfied bidder. In practice, however, suspension of the procurement process is not always done, especially for very sensitive national issues.

- 6. **Frequency of procurement supervision.** In addition to the prior review supervision which will be carried out by IFAD, the procurement capacity assessment has recommended one supervision mission each year to visit the field to carry out post review of procurement actions and technical review. The procurement post reviews and technical reviews should cover at least 15 percent of contracts subject to post review. In addition, post reviews of in-country training will be conducted periodically to review the selection of institutions/facilitators/course content of training and justifications thereof and costs incurred. Post review consists of reviewing technical, financial, and procurement reports carried out by the borrower's executing agencies and / or consultants selected and hired under IFAD-financed projects and programmes according to procedures acceptable to IFAD.
- 7. **Procurement risks at the project level.** Despite the robust country procurement legal and policy framework, the experience from on-going projects identified the following risks: (i) capacity constraints leading to: failure to comply with procurement law; delays in processing procurement, delays in preparation of Terms of Reference (ToRs), Technical Specifications, delays in evaluations, review and clearance, weak record keeping and filing; and weak contract management, resulting in cost overruns; (ii) competing demands on staff and uncoordinated transfers; (iii) political interference resulting in conflicts of interest and poor performance of some service providers, and (iv) perception of lack of competition weak private sector with limited competition. Based on the above analysis of the risk, the procurement risk is considered **Substantial**.
- 8. Key mitigation measures to address procurement capacity gaps are the following:
 - The Project Implementation Manual (PIM) should include detailed sections on procurement objectives, use of IFAD guidelines, Procurement Plan, thresholds for procurement method and prior review, procurement tasks and responsibilities, strengthening procurement capacity, procurement categories, thresholds and methods, procurement steps, contract management and expenditure reports, publications of awards and debriefing, fraud, corruption, and documentation and filing systems. The PIM is considered a living document, expected to be updated from time to time as agreed, to reflect agreed refinements to project procedures;
 - Undertake yearly procurement audits by the supreme audit institution of Ghana, while the PPA will continue to undertake its annual assessment of Municipal Assemblies on procurement;
 - Make use of the experts in specialized departments/units at national and local levels as well as draw on the support of external specialized consultants support as and when needed for Terms of Reference (ToR), preparation of Request for Proposals (RFPs), and bid evaluations;
 - Improve contract supervision and monitoring, and application of the conditions of contract to minimize poor performance of service providers.

COSOP background note: Rural finance

Country Context: Key challenges and opportunities

- 1. **Financial sector:** The formal banking sector is led by the Bank of Ghana (BoG). There are 29 commercial banks and a range of financial institutions, organised into 4 tiers to make financial services available to people normally excluded and unable to obtain financing from the formal banking and financial sectors. Together, the different types of institutions in the four tiers are referred to as a Specialised Deposit taking Institutions (SDI). Also, the microfinance companies, moneylending companies, and Financial Non-Governmental Organisations (FNGOs) are jointly classified as Microfinance Institutions (MFIs).
 - *Tier 1*: Rural and Community Banks (RCB:141) and Savings and Loans Companies (SLC:24);
 - Tier 2: 484 Microfinance Companies (MFC:484);
 - Tier 3: Money Lending Companies (MLC:70) and Financial NGOs (FNGOs:12); and
 - Tier 4: Individual money lenders and Susu collectors.
- 2. The BoG is the regulator of the commercial banks. The ARB Apex Bank functions as the regulator of the RCBs. The other types of financial agencies have organised their own associations. For example, the Ghana Microfinance Institutions Network (GHAMFIN) which serves as the umbrella association of the associations. Under GHAMFIN, there is Ghana Association of Microfinance Companies (GAMC), which is the national association of microfinance companies; the Ghana Association of Savings and Loans Companies (GHASALC) is the association of savings and loan companies; Microcredit Association of Ghana (MCAG) serves as the association of money lending organisations; Association of Financial Non-Governmental Organisations (ASSFIN) is the association of Financial Non-Governmental Organisations (FNGOs).
- 3. Access to finance: According to the World Bank FINDEX database, financial inclusion in Ghana has increased from 29% to 58% between 2011 and 2017 with access to finance in rural areas at 53%. However, a deeper analysis indicates that only 42% of the overall population and only 37% of the rural population has access to accounts in formal financial institutions. Only 21% of the rural population have savings accounts in a formal financial institution. This low level of financial inclusion has arisen despite the diversity of financial institutions available for addressing issues of financial inclusion and the efforts of the government to increase the outreach to rural areas.
- 4. Lack of access to finance is one of the key constraints to the development of the agricultural sector. In the absence of access to finance, smallholders are unable to upgrade their farms and productivity by adopting high-yielding varieties, improving farm management practices and increasing the area devoted to production.

Key challenges impending access to finance

5. High interest rates: The limited access to finance is driven by the unwillingness of smallholders to borrow at high interest rates (+36% and above) and unfriendly lending terms and conditions of loans from financial institutions for agricultural production. For example, collateral requirements in the form of physical assets or third party guarantees, which are difficult to arrange, the loan duration (usually under 12 months) not adjusted to fit crop maturity period and repayment conditions (usually monthly repayments in equal instalments) not adjusted by allowing moratorium or timing the repayment collection with the harvesting season. Consequently, farmers are reluctant to borrow, fearing their inability to meet the monthly repayment obligations due to irregular cash flow.

EB 2019/128/R.16/Rev.1

- 6. The high interest rates charged on agricultural production loans result from different factors (financial and non-financial alike), including non-bankable and risky smallholder business propositions, the high levels of non-performing loans in the financial sector, the high cost of refinancing funds, high operational costs in rural areas, the limited number of crop insurance products available and the lack of credit quarantee mechanisms.
- 7. Non-bankable and risky smallholder business propositions: The smallholder agricultural sector suffers from high production costs and output prices that do not allow for full cost recovery; smallholders are typically price-takers with very little or no bargaining power and the smallholder farmer operates in a non-competitive market space characterised by a multitude of market failures. These weaknesses combined result in very low margins and sometimes negative margins (under very highly subsidized conditions). As a consequence, financial institutions that seek to finance business propositions with sustainable reasonable returns on investments will look for profitable investment opportunities elsewhere; they will only invest in smallholder agriculture when an incentive mechanism is put in place to entice them to make loans to the perceived highly risky smallholder agricultural sector. Without an incentive scheme in place, financial institutions willing to venture into lending to smallholders will try to impute high risk premiums in the interest rates offered to smallholder farmers.
- 8. High levels of NPL: The financial sector suffers from very high proportion of non-performing loans (NPLs) of around 23%. Agricultural credit has a track record of poor performance and financial institutions are hesitant to increase their exposure to this sector. The commercial bank share of the total agricultural loan portfolio is only 6.1 per cent. Driven by the pressure from the regulators to reduce their NPLs, the financial institutions add high risk margins (upwards of 10%) on agricultural loans to cover their high exposure to the risks of production losses.
- 9. High cost of funds: The prime lending rate (also referred to as the policy rate) has reduced from over 25% to 16% over the last year. It represents the interest rate at which the apex financial institutions (BoG, ARB Apex Bank) lend funds to the intermediary financial institutions (RCBs and MFIs). The high rate of borrowing by the intermediary financial institutions is reflected on the high rate of on lending by them to smallholder farmers.
- 10. Absence of credit guarantee mechanism: At present the intermediary financial institutions that borrow funds from apex facilities bear the entire credit risk on rural portfolios, i.e. they are obliged to repay the apex facilities even if they fail to recover the loans from the smallholders due to production losses suffered by smallholders. The apex facility carries out the recovery on the due date through direct debit of the account of the intermediary maintained at the apex facility. There is an absence of reliable agricultural credit guarantee mechanisms that can compensate the intermediary financial institutions for the losses suffered by them due to production failure at the smallholder farmer level. The financial institutions charge high interest rates and impose physical collateral and third-party guarantees on smallholders to cope with the situation.
- 11. Lack of access to crop insurance: With increasing climate risks the chances of crop failure and production losses have also increased. However, the crop insurance market is at a nascent stage. Less than 10,000 farmers (not necessarily at smallholders) are covered by crop insurance. Insurance premiums are very high ranging from 5-7% making them hard to afford. The lack of awareness of smallholders and financial intermediaries about the availability and benefits of crop insurance is also a major constraint.
- 12. High operations costs: Many of the RCBs and MFIs are involved in group formation and village delivery of services often resulting in high operations costs ranging

- between 10-15%. This is reflected in the high rates of interest offered to the smallholders.
- 13. Poor pricing/marketing incentives and the gap in access to warehouse facilities: In the absence of secured access to markets smallholders sell their produce in local markets immediately after harvest when the prices are low and when the smallholders' need for cash is very high to meet household consumption needs. Farmers' lack of access to secured markets and warehouse facilities are also bottlenecks to credit supply due to the apprehension that the earnings from selling the produce may not be enough to meet credit repayment obligations.
- 14. Other constraints to accessing to agricultural finance: In addition to the high rates of interest, there are other factors that contribute to the gap in smallholders' access to agricultural finance, including the limited understanding by financial institutions of crop production systems and the long-time taken for innovations and new financial initiatives to reach smallholders in relatively poorer geographical areas.
- 15. Limited understanding of agricultural production systems: RCBs and the MFIs mainly finance non-agricultural and post-harvest activities in the rural sector and have limited understanding of agricultural production cycle and value chains. Most of them lack in-house specialists for the design and implementation of agricultural loans. Consequently, specialised agricultural credit products, tailored to the seasonality of agricultural production and cash flow from the sales of the products and the application of value chain financing mechanisms are difficult to find.
- 16. Lengthy time taken for benefits to reach poor smallholders: Under normal conditions, the implementation of the above-mentioned initiatives can take several years before reaching poor smallholder farmers located in the relatively poorer geographical areas. The limited technical and business skills and capacities of many smallholders dilute their understanding and readiness to participate in these mechanisms. Producer associations and farmers' organisations are relatively weak and need capacity building and orientation on how to benefit from the new mechanisms. Similarly, agricultural extension services are often inadequate and not available to support smallholders to take up new technical and farm business models.

Inadequate access to finance for producers

17. Access to finance is a critical requirement but it is not the only determinants to increase the income levels of smallholders. Smallholders also need linkages to improved inputs and services (machinery services, advisory services) for optimal utilisation of the credits accessed by them. Simultaneously, their linkage to remunerative markets is important help them to fetch the best price for the improved quality and increased quantity of crop/commodity produced by them. Therefore, improved access to finance by smallholders can produce the desired economic benefits only when it is promoted within an ecosystem which also links these beneficiaries to improved inputs, services and markets. Thus, projects/programmes dealing with access to finance also have to consider the financing needs of the input supplier, service provider and the marketing partners (off-takers, processers) in order to develop effective linkages between these actors and the smallholders.

Emerging opportunities to support access to rural finance

18. In recognition of the need to stimulate agricultural GOG and its development partners have initiated several new initiatives to increase the flow of agricultural credit to smallholder farmers. Some of these are Ghana Incentive-based Risk Sharing System for Agricultural Lending (GIRSAL); Ghana Commodity Exchange (GCX) and Ghana Agricultural Insurance Pool (GAIP).

- 19. GIRSAL: The Bank of Ghana (BoG) has initiated GIRSAL aimed at de-risking agricultural lending and promoting investment in agriculture. GIRSAL has six pillars comprising:
 - i) Guarantee fund: A 400 million GH¢ guarantee fund which will provide credit guarantees on the loans accessed by farmers from commercial banks. The guarantee fund will compensate financial institutions for any loss of portfolio up to 80%;
 - ii) Technical assistance (TA): TA is envisaged to generate the demand for GIRSAL support by developing the understanding and capacity of partnering institutions (financial intermediaries, other financial partners, farmers) to participate in GIRSAL supported initiatives.
 - iii) Agricultural insurance: Linkages to the agricultural insurance facility are envisaged to compensate producers in the event of production losses. GIRSAL will partner with the Ghana Agricultural Insurance Pool (GAIP) to enable smallholders to obtain agricultural insurance policies;
 - iv) Digital platform: A digital platform will be developed to support quicker and cheaper delivery of credit. The platform will aggregate all the operators within the agricultural sector into a digital ecosystem and will facilitate transactions between them. The system will record the details of the farms and provide information that will facilitate banks to finance production and market linkages;
 - v) rating and ranking of the banks which are involved in lending to agriculture vi)the design of an incentive system to incentivize the better performing banks.
- 20. Ghana Commodity Exchange (GCX): The GCX has been set up as a limited liability company initiated by the Ministry of Finance. GCX operates a network of certified warehouses and silos in all regions and districts in Ghana to provide professional storage for suppliers of commodities. Each warehouse is linked to farmer cooperatives cultivating commodities traded in GCX platform. The commodities in the GCX warehouses are sold through the transfer of ownership from a farmer to a buyer. The GCX electronic warehouse receipt represents the stored commodity held in the GCX certified warehouse and are traded in the exchange. GCX and GIRSAL are expected to partner with RCBs to provide warehouse receipt financing to smallholders to smooth their incomes just after harvest.
- 21. GAIP: Recognising the gap in crop insurance services, the leading insurance companies in Ghana have partnered to form the Ghana Agricultural Insurance Pool (GAIP) as an arm to design and offer crop insurance products to farmers either directly or through marketing partners. GAIP provides both traditional agricultural insurance as well as index-based weather insurance products. However, its outreach is limited to less than 10,000 farmers (not necessarily smallholders) mainly due to relatively high premium ranging from 5-7%, lack of awareness of its products, the need for stronger partnerships and capacity constraints.
- 22. Other actors which are active and their main activities: Kreditanstalt Für Wiederaufbau (KfW) and the World Bank are two of the donor partners which are active in development finance.
- 23. Outgrower and Value Chain Fund (OVCF): KfW has supported the establishment of the Outgrower and Value Chain Fund (OVCF) which is a EUR 53 million fund (contributed and committed) as a refinancing facility. OVCF refinances partnering banks which in turn, on-lend to off-takers/aggregators that are contractually linked to groups of smallholders growing rubber, oil palm, rice, pineapple, cassava cocoa and maize. The current outreach is around 3,000 smallholder households. The partnering banks access OVCF at around 9% and lend to the off-takers at around an interest rate of 18%. The off-takers pre-finance the smallholders organised in groups and purchase the produce from the smallholders at harvest at a predetermined price to offset the sum pre-financed.

- 24. Ghana Financial Sector Development Project (GFSDP): The World Bank has approved the GFSDP, a US\$ 30 million project that aims to support the establishment of a domestic credit rating agency, design a financial data centre and develop an asset registry for traditional/physical collateral. It is also aimed to increase the outreach of RCBs and MFIs by linking Village Saving and Loans Associations (VSLAs) to the formal financial sector. It plans to upgrade ARB Apex Bank's digital platform to support the introduction of digital financial services and agent banking services. It will also support the management information systems of MFIs. Additionally, it aims to build regulatory capacity and consumer protection.
- 25. Development Finance Project: The World Bank has a pipeline development finance project which seeks to support the proposed Development Bank of Ghana which was announced by the Government in the 2017 budget speech. The development finance project will provide affordable lines of credit to partnering financial institutions and establish a SME guarantee fund with the objective of enabling SMEs to access affordable short term and long-term credit.

Government policies and institutional frameworks

- 26. National Financial Inclusion and Development Strategy (NFIDS): The Ministry of Finance has developed the NFIDS which aims to increase financial inclusion from 58% to 75% by 2023. The NFIDS aims to achieve this objective through five mutually reinforcing pillars of financial sector development: financial Stability; access, quality, and usage of financial services; financial infrastructure; financial consumer protection; and financial capacity.
- 27. Development bank of Ghana: In the 2017 budget speech the Government of Ghana announced the future establishment of a development bank to finance the growth of the SME sector. The Development Banks will be regulated by the BoG and a feasibility study is currently being prepared by DFID. The development finance project of the World Bank (described earlier) is expected to support the start-up of the Development Bank.

IFAD project and programme approach and experiences with rural financing

- 28. IFAD co-financed projects and programmes have long experience related to rural finance in Ghana. The key experiences related to rural finance are presented below;
- 29. The Northern Rural Growth Programme (NRGP): The NRGP introduced the cashless credit model. In this model, eligible farmers received fertilizer, seeds and services from vendors and service providers. Once the inputs and services were delivered, the rural banks make the necessary payments to providers or sellers. The model helped build relationships of trust among farmer organizations, inputs dealers, service providers, buyers and the rural bank. The cashless credit model proved less risky than providing the farmers with cash and ensured the money went into agriculture. Repayments from farmers were reported to be between 95-99%.
- 30. The Rural and Agricultural Finance Program (RAFIP): RAFIP was implemented as a capacity building project to support RCBs and MFIs to expand their rural outreach. The programme partnered the GHAMFIN and mainly provided training and technical assistance to a range of financial institutions mainly RCBs. Unfortunately, although RAFiP identified the critical role of RCBs, the lack of clarity in the targeting strategy resulted in limited participation of RCBs with RAFiP and limited achievement of the development objectives.
- 31. The Rural Enterprise Programme (REP): In order to promote access to finance, REP has established two funds: the rural enterprise development fund (REDF); and the Matching Grant Fund (MGF). REDF is a refinancing facility managed by the BoG. BoG disburses the REDF to end borrowers through partnering financial institutions (PFIs) based on loan agreements signed with 66 PFIs. The activities that are eligible for

REDF financing are traditional crafts, agro-processing, agro-industrial processing; farm-based activities artisanal trades, and other services, e.g. dressmaking, tailoring and hairdressing. The BoG lends to the PFIs at an interest rate of 11% which is 6% less than the policy rate of 17%. The PFIs lend to clients at an interest rate of maximum 20%, with a repayment period of one-year, third-party guarantees and physical collateral such as land, or houses. Although the REDF is considered successful, recent analysis shows that its outreach is very limited at only around 6,000 unique individuals.

- 32. The matching grant fund was started when REP faced the problem of low demand and disbursement of the REDF due to high rates of interest. Matching grants were expected to contribute 30% of the total project cost if a beneficiary contributes 10% of the total project cost and a bank rends 60% of the total project cost. Since the borrower must pay interest only on the bank loan (equivalent to 60% of the total financing needs), the effective interest rate on the total project cost was expected to reduce significantly.
- 33. The Ghana Agricultural Sector Investment Programme (GASIP): The GASIP promotes access to finance through matching grants that are designed along the same lines as the matching grants in REP. A total of 30% of the total project cost was eligible for matching grant if a beneficiary contributes 10% of the total project cost and a bank rends 60% of the total project cost. The matching grants were designed to finance agricultural machinery as well as semi-public marketing infrastructure. Considering the weak performance of the matching grants, the terms were amended to allow the matching grants to finance crop production activities without compulsory contributions from bank loans.

Lessons, results and implications for current IFAD engagement

- 34. Increasing the supply of finance should be linked to mechanisms that lower interest rates to create demand at the level of the borrower: As evident in the case of the REDF when the interest rates were very high at above 36% there was limited demand for these loans and this led to disbursement problems. However, with the recent lowering of interest rates to 20%, the demand and the rate of disbursement have increased.
- 35. De-risking mechanisms are needed to encourage the lowering of interest rates to smallholders: The credit risk arising from the chances of crop failure is borne entirely by the intermediary financial institutions. To cover against the credit risk, they usually loan with high risk margins resulting in very high interest rates of more than 36% coupled with very strict repayment conditions. These factors discourage farmers from expressing interest in accessing these loans resulting in low demand. Mechanisms such as agricultural insurance for producers and credit portfolio guarantees for financial institutions can de-risk agricultural production loans and improve their outreach. De-risking that also includes capacity building on the farmer (demand) side, is expected also to enable financial institutions to lower the risk margins added to the interest rate and lower the interest rates offered to smallholder borrowers.
- 36. Cost of funds and operational costs should be lowered to enable lower interest rates to the borrowers: De-risking measures alone are not enough to lower interest rates as the high cost of borrowing by the financial institutions and the high cost of operations in rural areas are also major factors that contribute to high interest rates. Therefore, in order to lower the cost of funds for the financial institutions, their refinancing should be carried out at much lower interest rates and their average cost of funds can be lowered by enabling their access to more savings through specialised savings products. Additionally, value chain financing through aggregators and the adoption of digital tools should be promoted to lower the cost of operations and its impact on the interest rates set on the borrowers.

- 37. Projects financed by matching grants are more in demand when the beneficiary share is not compulsorily linked to a bank loan: It is evident from the experience of REP and GASIP that matching grants are less in demand when the beneficiaries are compelled to access bank loans to co-finance these projects. Once again this is because of the high interest rates which are associated with bank loans along with the transaction costs that are associated with accessing these loans. If matching grants are bundled with compulsory access to credit, then attention is required to ensure that these loans are offered at lower rates of interest.
- 38. Special attention needs to be given to the supply of agricultural production loans: IFAD co-financed projects have focused on increasing mechanization and the development of rural microenterprises. Specific attention to development and delivery of crop production loans is lacking. In the absence of crop production loans to stimulate demand, the outreach of other types of loans is limited.
- 39. Access to improved and secured markets is necessary for smallholders to get more value from agricultural loans and make loan repayments: Forced selling of produce at a low price after harvest, in order to meet the consumption needs of the family is a major bottleneck. The savings after meeting family consumption needs and loan repayment and interest repayment needs are usually too low to enable the smallholders to move out of poverty. Access to better markets through value chain linkages to cluster drivers coupled with access to warehousing facilities and warehouse receipts financing can address this challenge.
- 40. Orientation and capacity building of financial institutions as well as farmers' organizations is critical to enable the flow of finance to rural areas: Financial intermediaries have relatively limited understanding about agricultural crop production cycles and lack the capacity to design specific products and services tailored to the needs of farmers. Loan repayment schedules are not planned to coincide with cash flows generated from the sales of agricultural products generated from loan-financed investments. Consequently, some of the innovations, such as the matching grants or credit refinancing facilities supported by the development partners (such as IFAD), take a long period of time before they are taken up. Similarly, the gap in understanding and capacity to comply with the implementation requirements restricts farmers' organizations from actively participating and benefiting from these systems.
- 41. Capacity building alone without directly linking the strengthened capacities to increased rural outreach does not generate good results: As evidenced in the RAFiP project, general capacity building support to financial institutions without specific measures and plans for them to increase the rural outreach has not produced good results. Capacity building should be in the context of rural investment plans that makes financial institutions accountable to achieving a set of rural outreach results by accessing project supported capacity building inputs.

Rome-based agency (RBA) collaboration (Draft under discussion between three agencies)

Rationale for RBA collaboration in Ghana

- Over many years, the RBAs have worked closely with the Government of Ghana (GoG) to stimulate inclusive agricultural development and rural transformation and to improve social and economic well-being in Ghana.
- 2. The three Rome-Based Agencies, the UN Food and Agriculture Organization (FAO), the World Food Programme (WFP) and IFAD each maintain decentralised country offices in Ghana. Ghana is also host to FAO's Regional Office for Africa, FAO-RAF, and its regional programmes across sub-Saharan Africa, including relevant thematic initiatives. IFAD maintains long partnership at project, programme and policy levels with the other RBAs in Ghana and the heads of the three offices meet periodically on an informal basis to discuss areas for collaboration.

Past and present RBA collaboration in Ghana

- 3. An MOU on RBA collaboration was signed between IFAD, FAO and WFP in June 2018. Building on this and further consultations at country level, the development of a note on RBA collaboration in Ghana is being discussed between the RBA offices in Ghana in 2019, to link with current country programmes, plans and priorities in the context of GoG's priorities.
- 4. Through its membership of the UN Country Team (UNCT) and the Agriculture Sector Working Group (ASWG), the IFAD Country Office engages with the RBAs alongside DPs and GoG representatives on policy dialogue, harmonisation, M&E and knowledge management. In addition, the RBAs have developed specific collaborations around the implementation of IFAD-financed projects and programmes in Ghana.

Obstacles to collaboration and lessons learned

- 5. The activities mentioned above have brought certain obstacles to RBA collaboration to light that should be considered when defining future collaboration, including:
 - Differences in mandates, albeit with interactions and potential for collaboration in certain areas.
 - Differences in implementation modalities. IFAD employs the national implementation modality, meaning that projects / programmes are implemented by the Government, whereas WFP and FAO employ direct implementation by the respective agencies, staff and partners. While the Ministry of Agriculture uses different national partners.
 - Differences in financing mechanisms. IFAD uses loans, and FAO and WFP, grants.
 - Differences in programming cycles. The IFAD COSOP covers a six-year period, while FAO's CPF and WFP's DSP cover a three-year period.
 - Staff turnover, especially of Country Directors, which could affect the dynamics of RBA collaboration.
 - Different priority intervention zones.
- 6. In terms of lessons learned, the RBAs recognize that success in fighting hunger, poverty and inequality in Ghana requires the development of smallholder farmers. They also recognize that despite the differences in their intervention and financing modalities, complementarity in their actions is possible. This will also require strong Government support.

Plan of Action for future RBA collaboration in Ghana

- 7. After successive consultations, the three agencies agreed to continue their collaboration in the following areas in the COSOP period:
 - (i) country level intervention on capacity building of GoG, knowledge sharing and policy; and
 - (ii) activities related to IFAD-financed projects.

Strategic, analytical, knowledge sharing and policy activities

- 8. **Support for policy dialogue and sector coordination.** This will include engaging with GoG and other development partners on policy discussions on, for example:
 - i. Strengthening FBOs to support smallholder roles and to benefit along the value chain (FAO/WFP/IFAD);
 - ii. Input subsidy policies along selected VCs, such as cocoa (FAO/IFAD);
 - Financial policies, to provide better access to financial services for smallholders (FAO/IFAD);
 - Facilitating discussions regarding access to land for women and youth and on management of competition over resource use between pastoralists and farmers (FAO/IFAD);
 - v. Support to the formalization of MSMEs and strengthening their roles along the different VCs (WFP/FAO/IFAD);
 - vi. Competitiveness of smallholder supply of grains to food and social protection interventions in Ghana (WFP/FAO/IFAD);
 - vii. Youth in agriculture and in rural business (building on REP experience) (FAO/IFAD).
- 9. Strengthening joint learning and knowledge sharing on priority themes and initiatives for the RBAs in Ghana. For example, building on the experience of FAO Ghana in this area, fostering knowledge sharing of the sustainability of cocoa production in Ghana⁸⁰. Building on knowledge sharing and training of trainers in the context of IFAD-financed projects and programmes (such as the GASIP) on post-harvest loss related matters (with WFP).
- 10. Exploring the potential to collaborate with WFP and FAO on a joint food and nutrition security assessment with national coverage. This will include support for the development and widening the coverage of the programme being developed and led by WFP on Addressing the Food Security and Nutrition information gap in Ghana through a Comprehensive Food Security and Vulnerability Analysis (CFSVA) building on the experience of WFP's Comprehensive Food Security and Vulnerability Analysis for Northern Ghana published in 2012. A revisited nationwide CFSVA could be developed in synergy with the orientations of the IFAD COSOP 2019-24 and covering the GASIP intervention areas which is nationwide, and would then provide a useful baseline for measuring progress towards the SDGs. Additional resources for this activity would have to be mobilized by the RBAs.
- 11. **South-South and Triangular Cooperation (SSTC).** SSTC will focus on the achievement of SDG 2 through reciprocal exchange of expertise and mutual engagement between Ghana and counterpart countries. In Ghana, specifically, this COSOP proposes a strategic partnership with FAO and MOFA in the area of SSTC which focuses on support for relevant training and capacity building for GoG staff in partner countries of the South and North. These can build on existing partnerships

for SSTC developed by FAO and IFAD with, for example, FAO-China Trust Fund, IFAD-China SSTC fund, Morocco, Korea, Brazil, Egypt, Israel, Japan, Germany, Italy, Spain, the UK, France, AfDB and the World Bank among others. This will be undertaken in a strategic partnership with the RBA offices based in Ghana, informed by the MOU signed between the RBAs in June 2018. Further details on the proposed strategic partnership and collaboration on SSTC, starting with IFAD and FAO RAF, can be found in Appendix VII. This underlines the importance of collaboration to achieve SDG 2: No Hunger, particularly through reciprocal exchange of expertise and mutual engagement to achieve the SDGs in the context of the UN Sustainable development Partnership in Ghana. Areas for SSTC to highlight in the strategy for Ghana include: exchange of knowledge with other agencies (including WFP) neighbouring countries; skills, resources and technical know-how on smallholder agriculture and rural development including innovative and tested solutions on the development of key agricultural value chains (e.g. focus value chains of the GASIP, particularly rice and cassava to start with the possibility of extending to activities related to maize, sorghum, vegetables and possibly cocoa and livestock).

12. **Joint publications.** For example, around the development of a joint assessment of food insecurity and nutrition in Ghana, a baseline study on SDG2, a joint RBA and UNCT Ghana publication for World Food Day on the importance of food and nutrition security in Ghana and the efforts (programmes and investments) of RBAs to address these, etc.

RBA collaboration on operational activities

- 13. IFAD will continue to work with other RBAs in areas where complementarity is identified to implement this COSOP and IFAD-financed projects. For example, FAO is already an implementation partner for the activities addressing climate resilience of the GASIP.
- 14. In the context of this COSOP, RBA collaboration will also focus on integrating nutrition into value chain development and enhancing the quality of the services provided. Here, WFP could support small and medium sized groups of farmers and MSMEs, particularly women, on milling and food safety issues relating to key food crops, such as cowpea and millet (building on past WFP efforts to train farmer groups). FAO could provide technical support drawing on policy and analysis related to nutrition issues and on translating normative guidance from FAO committees such as the Committee on World Food Security (CFS) on nutrition into advice relevant to the Ghana context.
- 15. The **operational activities** might be expanded to include:
 - Post-harvest losses transport and storage, construction and maintenance of warehouses, training of extension agents; commodities exchange; training of trainers (in context of GASIP and ongoing WFP work to support storage and warehousing and the development of standard weights and measures to be used by smallholders);
 - Integration of nutrition into value chain support and development programmes (with FAO and WFP);
 - Risk-sharing facilities, strengthening rural finance and access to credit by rural people/smallholders (restructuring rural finance in the context of REP) (with FAO and WFP);
 - Fostering youth in business (e.g. Youth Business Development Fund in the context of REP) (with FAO); and
 - Integrating conservation agriculture into programmes (with FAO).

Implementation of Ghana Agricultural Sector Investment Programme (GASIP)

Implementation status

- 1. **Challenges.** The Ghana Agriculture Sector Investment Programme (GASIP) became effective in May 2015 and is scheduled for completion on 30 June 2021 and closure on 31 December 2021. The pace of implementation had been slow. As of 30 June 2019, disbursement rate is very low and stands 15% for IFAD loan and 34% for the Adaptation for Smallholder Agriculture Programme (ASAP) grant. Essentially, GASIP has gone through challenges related to programme management, staffing and operational related difficulties, which have delayed the programme ability to implement its activities as envisioned at design.
- 2. Progress in management and staffing. As at May 2019, the recruitment processes to fill staff vacancies was completed and the PCU has its full complement of staff at post. Most of these positions became vacant in 2018, following performance review that resulted in termination of some contracts in addition to concurrent resignations by other staff. Some positions were newly introduced; namely Value Chain Manager and Officers, which have been recruited to replace an international consultancy firm that was engaged to implement the value chain component but performed poorly; thus leading to termination of the contract. In addition, MoFA has revamped the GASIP Steering Committee and established a Technical Committee that provides ongoing guidance to the programme. The pace of implementation is picking up with the full staff complement in place and the renewed political interest shown by MoFA regarding GASIP.
- 3. **Progress in operations.** The programme undertook a supervision mission in February 2019, which made wide range of recommendations, including widening the scope of eligible activities that the matching grant scheme can support, notably: inclusion of production finance to encourage effective participation of resource poor smallholders in the selected value chains; increased cap of grant resources to be supported by the matching grant; and to expedite capacity building and training of FBOs using individual consultants. Efforts are also being made to align the programme with ongoing programmes, initiated by GoG; mainly, Youth in Agricultural Programme (YIAP).
- 4. Currently, GASIP has selected about 50 value chain clusters (about 800 FBOs) to be supported with matching grant resources and productive infrastructure facility. The instruments and tools and processes for delivering grant funds to selected beneficiaries have been developed with the PMU currently in the process of finalizing the signing of MoU/MOAs with VC drivers, FBOs and Agro-dealers to commence field implementation.
- 5. The implementation arrangements have been firmed up and simplified.
- 6. The public infrastructure component is on full swing with 16 contracts for construction of farm tracks and feeder roads, signed and work has started. The total value of these contracts amount to US\$4.5 million.
- 7. **Strengthening dialogue.** An implementation support workshop / mission, with the ICO in attendance, was held on 12-13 June 2019. The Ghana ICO has been in continuous dialogue with the Ministry of Food and Agriculture and ongoing operational support to the newly recruited PCU team to keep up the momentum in programme implementation.

Programme restructuring

- 8. The following actions have been proposed to restructure GASIP:
 - Develop actionable proposals and implementation agreements for high potential clusters out of the 45 clusters. GASIP will aim at developing market linkages for smallholder farmers, developing capacity building programs, and actionable proposals for production input, equipment, and infrastructure grants. The basic criteria for selecting high potential cluster drivers is their willingness and capacity to develop marketing linkages with at least 500 smallholder farmers for rice, 200 farmers for cassava and 150 farmers for vegetables in the next agricultural season. This will replace lengthy impact evaluation processes that have not yielded clear results.
 - Actionable Proposals: GASIP will sign Actionable Proposal with FBOs and cluster drivers to enable them access matching grants to strengthen value chains.
 - o **Arrangements for implementation.** Arrangements are being made to involve different MoFA departments to support implementation.
 - Partner with the large cluster drivers and directly approach other drivers for expanding outreach. GASIP will explore expanding the scope of collaboration with relatively larger cluster drivers who have the financial capacity to expand their outreach to adjoining areas to existing clusters supported by the programme. However, the lengthy process of selecting cluster drivers will be replaced by directly approaching agribusinesses which operate in these areas, developing implementation agreement MOUs, and actionable proposals for grant funding. This approach is justified by the fact that the private sector cluster drivers are not eligible for any financial grants from the programme and therefore their competitive selection is not mandatory.
 - Infrastructure development. GASIP will immediately accelerate the
 process of identification and implementation of productive infrastructure
 activities in the selected high potential clusters. Infrastructure investments
 will be oriented towards scaling up production and improving the product
 quality, such as processing plants and warehousing.
 - Equipment financing. The GASIP matching grant for equipment will finance up to 70% of equipment cost with a ceiling of US\$ 50,000 (increased from US\$ 30,000). The remaining 30% will be beneficiary contribution, which can be financed by the beneficiaries from savings, loans and other sources. A loan from the bank will no longer be mandatory.
 - Financing innovative crop production kits. GASIP will support FBOs to finance up to 70% of the innovative production packages (including inputs and mechanisation services) required by the smallholders to assure highquality production demanded by the cluster drivers. The remaining 30% (at least) will be the beneficiaries' contribution mobilised either from own savings, bank loans or pre-financing from cluster driver.

Progress monitoring and agreed milestones

- 9. The following milestones are agreed to monitor the progress of GASIP:
 - Implementation support in 2018: Extensive implementation support in 2018, based on recommendations of previous missions. A consultant was recruited to ensure implementation support. An implementation workshop was held in November 2018 to re-orient implementation. Frequent meetings were held as well with the Country Director and other ICO staff. A number of meetings were held as well with MoFA and the Minister, who expressed their support to the programme. Progress was made with regard to recruitments and evaluation of applications from first and second call for proposals.
 - Supervision mission in Feb 2019: Based on the status of implementation and need to re-orient the programme, a supervision mission was organized in February 2019 with experts in areas that were deemed to need urgent focus. The mission made important recommendations for re-orientation and simplification.
 - Implementation support workshop (12-13 June, 2019): an operational plan on key activities were developed and agreed with a timeline and owners.
 - Continuous implementation support. IFAD is providing continuous implementation support, including: (i) The ICO staff and consultants are conducting daily or bi-daily interactions with the project staff, (ii) remote audio conferences were held with experts and advisors, not in Ghana, regarding special topics such the matching grants procedures and value chains topics, (iii) continuous support regarding procurement and disbursement to unlock any bottlenecks, (v) high level policy discussions with donors and MoFA to develop synergies, increase effectiveness and speed up implementation.
 - Visits by the Regional Director. The regional director visited Ghana twice where he discussed among other things, the performance of GASIP.
 - o **August 2019.** An implementation support mission was undertaken.
 - o **October/November 2019.** A Supervision Mission will take place.
 - 29 January 2020: Portfolio Review with WCA Regional Director, Ministry of Finance and Ministry of Food and Agriculture.

Government Flagship Programmes

- 1. Investing for Food and Jobs is the GoG umbrella programme in agriculture, food security and rural development. Number of flagship programmes are either embedded fully or contributing to this umbrella programme.
- 2. The 'Planting for Food and Jobs (PFJ)' was initiated in 2017 with the aim of stimulating food production and generating income for farmers. The Government of Ghana believes agriculture provides the best opportunity to turn around the economic fortunes of the country and change the lives of many people, especially those in rural areas. Under the PFJ, farmers are provided with improved seeds, fertilizers, dedicated extension services, marketing strategies, and access to eagriculture technology.
- 3. The 'One Village, One Dam' initiative intends to reduce farmers' dependency on weather and ensure year-round farming. The initiative is implemented in northern Ghana, to ensure availability of water for all-year farming. As part of this initiative, the government will facilitate the provision of community-owned and -managed small-scale irrigation facilities. The successful implementation of 'One Village, One Dam' will improve food security and income of farmers.
- 4. The 'One District, One Factory' (1D1F) aims to establish at least one medium-to-large-scale industrial enterprise in all through public-private partnerships (PPPs) to address the challenges of severe poverty and underdevelopment among peri-urban and rural communities by creating more and quality jobs. The Programme is estimated to create over 350,000 direct and indirect jobs in all parts of the country. The 1D1F seeks to achieve creation of massive employment, add value to the natural resources, ensure balanced spatial spread of industries, enhance the production of local substitutes for imported goods, promote exports, and increase foreign exchange earnings.
- 5. The **'One district, One warehouse'** is an initiative that aims to construct a 1,000 metric ton capacity warehouse in each of the districts. It aims to complement "Planting for Food and Jobs". The warehouses will help address poor farm-level practices, poor handling, and poor storage activities that exposes our farm produce to moulds, rodents and other pests.
- 6. The 'Rearing for Food and Jobs (RFJ)' aims to develop a competitive and efficient livestock industry, that will increase domestic production, contribute to employment creation, and reduce poverty among livestock value chain actors". RFJ will focus its attention on breed improvement, productivity and production, infrastructure, feed, animal health and disease control, development of communal grazing lands, commercialisation of livestock production etc. It will focus on cattle, sheep, goats, pigs, poultry chicken and guinea fowl.
- 7. The 'Planting for Export and Rural Development (PERD)' is a decentralized National Tree Crop Programme to promote rural economic growth and improve household incomes of rural farmers through the provision of certified improved seedlings, extension services, business support and regulatory mechanisms. Commodity value chains namely Cashew, Coffee, Cotton Coconut, Citrus, Oil Palm, Mango, Rubber and Shea. It is strongly linked to Ghana Beyond Aid initiative. It seeks to create sustainable raw material base to spur up the decentralized industrialization drive through One District Factory initiative.