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Programme d'options stratégiques pour le pays

Note pour les représentants au Conseil d'administration

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Sigles et acronymes

COSOP Programme d'options stratégiques pour le pays EGPP Équipe de gestion du programme de pays

EPP Évaluation du programme de pays

PDDAA Programme détaillé de développement de l'agriculture africaine

PIB Produit intérieur brut

PROFIT Programme de diffusion des innovations et techniques financières en

milieu rural

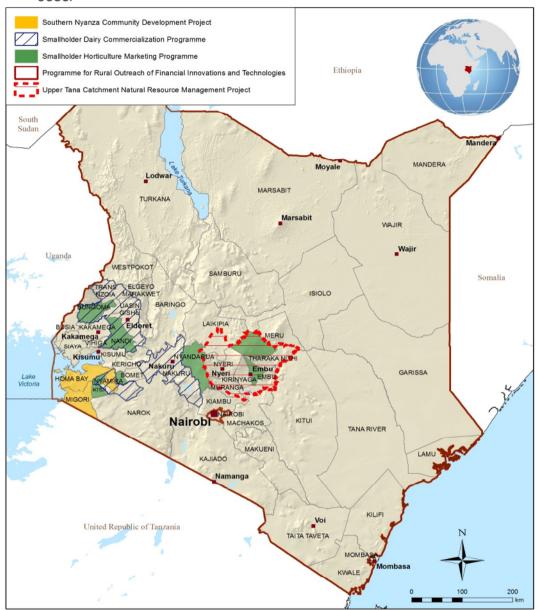
SAFP Système d'allocation fondé sur la performance

Carte du pays indiquant les zones d'intervention du FIDA

Kenya

IFAD-funded ongoing operations

COSOF





Source: FIDA; 04/03/2013.

Les appellations figurant sur cette carte et sa représentation graphique ne constituent en aucun cas une prise de position du FIDA quant au tracé des frontières ou limites, ou aux autorités de tutelle des territoires considérés.

Résumé de la stratégie pour le pays

- 1. Le troisième programme d'options stratégiques (COSOP) pour le Kenya, qui couvre la période 2013-2018, est conforme au plan national de développement à long terme, à la *Vision 2030 pour le Kenya* et à la Stratégie nationale de développement du secteur agricole 2010-2020. Ce COSOP, élaboré dans une optique de reproduction des activités à plus grande échelle, exploite les avantages comparatifs du FIDA et les enseignements tirés durant la mise en œuvre du précédent COSOP.
- 2. La stratégie pour le pays, qui est circonscrite avec plus de précision, met l'accent sur l'intensification, l'accroissement de la valeur ajoutée, l'accès aux marchés et la gestion durable des ressources naturelles dans le secteur agricole. Comme c'était déjà le cas dans le précédent COSOP, le principal groupe cible se compose de petits paysans et d'agropasteurs et comprend notamment des jeunes et des ménages ayant une femme à leur tête. Le COSOP définit trois objectifs stratégiques conformes au Plan d'investissement à moyen terme: 2010-2015 qui a pour but de donner corps à la *Vision*:
 - Objectif stratégique 1: Améliorer la gestion communautaire durable des ressources naturelles dans le souci de l'égalité des sexes et de manière à mieux résister aux aléas climatiques. Il s'agit de contribuer à préserver l'environnement, le patrimoine naturel et la biodiversité, tout en revalorisant les terres dégradées grâce à l'emploi de techniques appropriées de conservation des sols et de l'eau, dans le but d'atténuer les effets du changement et des aléas climatiques et de s'y adapter.
 - Objectif stratégique 2: Intensification: améliorer l'accès des populations rurales vulnérables – femmes, hommes et jeunes – des zones ciblées à des actifs, techniques et services permettant de gagner en productivité. La réalisation de cet objectif permettra: d'améliorer durablement la production végétale et animale des petits paysans, notamment grâce à la petite irrigation; de rendre les prestataires de services plus performants; et d'améliorer les infrastructures de production.
 - Objectif stratégique 3: Accroissement de la valeur ajoutée et commercialisation: renforcer durablement l'accès des agriculteurs, agropasteurs et entrepreneurs vulnérables vivant en milieu rural femmes, hommes et jeunes à des techniques améliorées après production et aux marchés. Il s'agit de favoriser la production destinée aux débouchés commerciaux et le développement de l'accès des petits agriculteurs aux marchés, et d'encourager les investissements durables dans les systèmes d'information sur les marchés et les infrastructures commerciales et routières à l'intention des groupements de commercialisation et des activités apparentées.
- 3. Le FIDA poursuivra ces objectifs dans le cadre des opérations en cours au Kenya et des nouveaux programmes mis en place au cours de la période couverte par ce COSOP. Le Fonds investira quelque 110 millions d'USD sur cette période de cinq ans. Cette somme correspond aux allocations qui seront affectées au titre du système d'allocation fondé sur la performance pour les périodes 2013-2015 et 2016-2018, dont le montant est estimé à 100 millions d'USD, auxquelles s'ajoute un don de 10 millions d'USD au titre du Programme d'adaptation de l'agriculture paysanne. Le COSOP a été élaboré dans une optique de reproduction à plus grande échelle, ce qui permettra au programme établi pour le Kenya de contribuer efficacement à tirer de la pauvreté les populations vivant en milieu rural auxquelles il s'adresse.

République du Kenya

Programme d'options stratégiques pour le pays

I. Introduction

1. Ce nouveau programme d'options stratégiques (COSOP) pour le Kenya, qui couvre la période 2013-2018, sera mis en œuvre dans le cadre de la Stratégie d'assistance commune pour le Kenya. Il s'appuie sur l'expérience acquise par le FIDA au Kenya et l'avantage comparatif dont il dispose dans ce pays. La préparation du COSOP a revêtu un caractère éminemment participatif reposant notamment sur la consultation des parties prenantes et la concertation de haut niveau avec les instances suivantes: le Ministère kényan des finances et les dix ministères en charge du secteur agricole; les organismes des Nations Unies, tels l'Organisation des Nations Unies pour l'alimentation et l'agriculture, le Programme alimentaire mondial, le Programme des Nations Unies pour le développement ou le Programme des Nations Unies pour les établissements humains (ONU-Habitat); l'Agence des États-Unis pour le développement international (USAID); et les organisations non gouvernementales, les fédérations d'organisations agricoles et le secteur privé sous la houlette de l'équipe de gestion du programme de pays (EGPP). Dans le cadre de ce processus, une réflexion a été menée en ce qui concerne la mise en œuvre des précédents COSOP, et une évaluation du programme de pays (EPP) a été effectuée. Ces activités ont permis de délimiter les domaines d'intervention prioritaires du FIDA compte tenu des priorités de développement du Gouvernement kényan, qui sont mises en avant dans la Vision 2030 pour le Kenya, la Stratégie pour le développement du secteur agricole pour 2010-2020 et le Programme détaillé de développement de l'agriculture africaine (PDDAA), ainsi que celles qui sont inscrites dans le Cadre stratégique du FIDA 2011-2015.

II. Le contexte du pays

A. Économie, agriculture et pauvreté rurale Situation économique générale

Le Kenya, qui s'étend sur un territoire de 569 140 kilomètres carrés, compte une 2. population estimée à 41,6 millions de personnes en 2011¹, dont 70% vivent dans les régions à potentiel moyen à élevé situées dans le centre et l'ouest du pays. Les 30% restants occupent les terres arides et semi-arides, qui représentent 84% du territoire et concentrent 70% du cheptel du pays, qui permet de satisfaire une part importante des besoins en viande de la population. Selon les estimations, le revenu national brut par habitant était de 810 USD en 2010. L'économie kényane est très vulnérable aux chocs endogènes et exogènes. En 2008, l'économie a subi le contrecoup de la crise financière mondiale, des troubles civils qui ont suivi les élections et de la sécheresse. Le taux de croissance annuel de l'économie, qui s'établissait entre 6 et 7% avant 2008, a fléchi de 2,5% sous l'effet de la sécheresse qui a sévi de 2008 à 2011². Le taux de croissance du produit intérieur brut (PIB) a chuté à 4,4% en 2011 contre 5,8% l'année précédente, tandis que les projections de la Banque mondiale tablaient sur un taux de croissance de 5% pour 2012 et 5,5% pour 2013. Les services et l'agriculture représentent respectivement environ 49% et 25% du PIB. À la suite des élections d'avril 2013, les premières à se dérouler dans un climat apaisé depuis la mise en place d'un régime multipartite dans les années 1990, les Nations Unies estiment que les conditions sont réunies pour que le pays connaisse la croissance et le développement qui lui permettront de donner corps à l'ambitieuse Vision 2030 définie pour le Kenya.

¹ Banque mondiale, *Indicateurs du développement dans le monde 2012*, Washington, 2012.

² République du Kenya, Kenya Post-Disaster Needs Assessment (PDNA) for the 2008-2011 Drought, Nairobi, 2012.

3. Le changement climatique constitue l'un des principaux défis auxquels l'économie kényane est confrontée. Selon une première estimation réalisée en 2012, les montants nécessaires pour pallier les difficultés présentes et à venir découlant du changement climatique s'élèvent à 500 millions d'USD par an. Les autres facteurs qui mettent en péril le développement économique sont notamment le retard pris par les privatisations, les taux d'intérêt élevés, la corruption et le gaspillage, l'insécurité, la médiocrité des infrastructures et le taux de chômage élevé. L'indice de perception de la corruption établi par Transparency International pour le Kenya s'est amélioré, puisqu'il est passé de 2,2 en 2011 à 2,7 en 2012, en partie grâce aux mécanismes de contrôle plus solides mis en place en application de la nouvelle constitution afin d'améliorer la responsabilité budgétaire, parmi lesquels l'obligation de soumettre à enquête publique toute nomination à un poste de haut fonctionnaire, de manière à limiter l'accès de fonctionnaires corrompus à des postes publics.

Agriculture et pauvreté rurale

- 4. Le secteur agricole représente 65% des exportations du Kenya et emploie 80% des actifs. Les cultures industrielles contribuent au PIB agricole à hauteur de 17% et aux exportations agricoles à hauteur de 55%, tandis que les cultures vivrières représentent 32% du PIB agricole mais seulement 0,5% des exportations. La Vision 2030 pour le Kenya retient l'agriculture parmi les secteurs économiques clés appelés à servir de moteurs pour obtenir le taux de croissance économique de 10% par an escompté pour les deux prochaines décennies. L'agriculture kényane est essentiellement pluviale. Les terres irriquées ne représentent que 1,7% des surfaces agricoles, mais elles fournissent 18% de la valeur de la production agricole, ce qui démontre le potentiel d'accroissement de la productivité. Le secteur est confronté à d'autre défis, parmi lesquels: i) l'inadéquation des allocations budgétaires; ii) le changement climatique, dont les effets se font plus particulièrement sentir dans les terres arides et semi-arides où les taux de pauvreté sont plus élevés qu'ailleurs; et iii) la pression démographique qui entraîne une dégradation des terres, la densité de population atteignant 300 habitants au kilomètre carré dans le bassin versant du mont Kenya (qui alimente en eau plus de 50% de la population du pays) et aux environs. Le sous-secteur de l'élevage emploie environ 10 millions de personnes et contribue au PIB agricole à hauteur de 17%. Dans les terres arides et semi-arides, l'élevage représente 90% des emplois et 95% des revenus des ménages. Ces terres recèlent un potentiel de développement considérable, mais les épisodes de sécheresse, les conflits, la médiocrité des institutions et des infrastructures, ainsi que la récente découverte de gisements de pétrole dans le comté de Turkana sont autant de difficultés qui mettent en péril la pérennité des moyens d'existence des agriculteurs.
- 5. Le secteur agricole s'est contracté de 4,3% en 2008 et de 2,5% en 2009, avant de renouer avec la croissance à hauteur de 6,4% en 2010, mais de seulement 1,5% en 2011 (sous l'effet de la sécheresse qui a sévi dans la plupart des régions du pays et des inondations survenues dans les autres régions); son taux de croissance suit une courbe analogue à celle de l'économie kényane dans son ensemble. Environ 45,9% des Kényans vivaient dans la pauvreté en 2005, avec un taux de pauvreté plus élevé (49,1%) dans les zones rurales, où vit 83% de la population pauvre. En 2005-2006, le seuil de pauvreté s'établissait à 1 562 shillings kényans (KES) par équivalent adulte et par mois en milieu rural, tandis que le seuil de pauvreté alimentaire était de 988 KES. Selon le rapport d'évaluation de la situation à l'issue des longues pluies établi en 2011 par le Groupe de coordination pour la sécurité alimentaire au Kenya, environ 12% de la population rurale était en situation d'insécurité alimentaire; étaient principalement touchées les communautés vivant dans les terres arides et semi-arides, qui ont subi de plein fouet les récents épisodes de sécheresse.

B. Politiques, stratégies et contexte institutionnel

Le contexte institutionnel national

6. À la suite de la réduction des effectifs des services publics de vulgarisation, le secteur privé occupe une place de plus en plus importante dans la prestation de services. Toutefois, les capacités du secteur privé en matière d'analyse des chaînes de valeur et de développement des activités demeurent insuffisantes. Les autres acteurs non étatiques qui interviennent dans le secteur de l'agriculture sont notamment les organisations paysannes et les organisations à assise communautaire. Trois nouvelles lois adoptées en janvier 2013 devraient permettre de rationaliser le cadre politique et institutionnel kényan. En vertu de la loi foncière (2012), la Commission nationale foncière est chargée de formuler des recommandations en matière de politique foncière, d'acquérir des terres à des fins d'intérêt public, de réglementer l'utilisation des terres dans le souci de l'intérêt général, et d'affecter des terres à des fins d'investissement. La commission a pour mission de réorienter l'utilisation des terres pour en faire un moyen de production et non un gage de prestige. Cette évolution pourrait conduire à l'essor de l'accès à la terre sous forme de location à des fins de production. L'accès à la terre pourrait de ce fait devenir plus difficile pour de nombreux petits paysans à mesure que des sociétés internationales de production de biocarburants grignotent le paysage rural kényan. En vertu de la loi portant création de l'Autorité chargée de l'agriculture, de l'élevage, des pêches et de l'alimentation (2012), une autorité a été instaurée pour superviser les activités du secteur agricole, et notamment les agréments, l'application des lois et l'enregistrement des agriculteurs. Cette autorité exerce les missions suivantes: faire appliquer la législation réglementant la production végétale et animale ainsi que les pêches; encourager et réglementer la production, la transformation, la commercialisation et le transport des produits agricoles; conseiller le gouvernement en matière de politique agricole; et renforcer les capacités de l'administration des comtés en ce qui concerne l'agriculture. Aux termes de la loi sur la production végétale (2012), l'Autorité est chargée des missions suivantes: élaborer des mesures favorisant l'essor des cultures réglementées; faciliter la commercialisation et la distribution de la production végétale; encadrer la formation des agriculteurs; et établir et faire appliquer les normes. L'administration des comtés jouera notamment un rôle en matière de développement des cultures, de lutte contre les maladies des plantes, de conservation des sols et de l'eau, de marchés et de sociétés coopératives.

La stratégie nationale de réduction de la pauvreté rurale

7. Les principaux documents qui exposent la stratégie de réduction de la pauvreté rurale au Kenya sont les suivants: la Vision 2030 pour le Kenya; la Politique nationale de développement durable des terres arides et semi-arides adoptée en 2007 pour le Kenya; le Plan d'action 2008-2012 adopté en 2008 pour mettre en œuvre la Politique nationale en matière de parité des sexes et de développement; le troisième Plan stratégique national de lutte contre le sida 2010-2013 adopté en 2009; le Pacte du PDDAA approuvé en 2010; et la Stratégie pour le développement du secteur agricole. La Vision repose sur trois piliers: un pilier économique, afin de maintenir une croissance soutenue (supérieure à 10% par an) sur la période de 25 ans qui s'étend de 2005 à 2030; un pilier social, afin de parvenir à un développement social équitable dans un environnement propre et sûr; et un pilier politique, afin de construire un système politique transparent et démocratique. Au chapitre économique, l'ambition est de réformer les institutions, d'accroître la productivité, de transformer la terre, de valoriser les terres arides et semi-arides et de développer l'accès aux marchés pour faire de l'agriculture un secteur moderne à vocation commerciale. Ainsi, les grandes priorités de la Stratégie pour le développement du secteur agricole consistent à transformer les institutions clés afin de stimuler la croissance du secteur, accroître la productivité, mettre en place des politiques en matière d'utilisation des terres, étendre les surfaces irrigables

dans les terres arides et semi-arides, améliorer l'accès des petits paysans aux marchés, et valoriser les produits agricoles pour les écouler sur différents marchés. Le Pacte du PDDAA comporte cinq objectifs stratégiques analogues aux priorités de la Stratégie pour le développement du secteur agricole: gagner en productivité et promouvoir l'orientation commerciale et la compétitivité; développer l'accès aux marchés; favoriser la gestion durable des ressources naturelles; réformer les institutions: et encourager la participation du secteur privé au développement du secteur agricole. Les priorités pour l'agriculture définies pour la période 2006-2015 dans la Politique nationale de développement durable des terres arides et semi-arides sont notamment l'extension des surfaces couvertes par la petite irrigation, l'amélioration des services de vulgarisation et de la commercialisation des produits agricoles, et l'accès des associations paysannes au crédit. Le Plan d'action pour mettre en œuvre la Politique nationale en matière de parité des sexes et de développement a pour objet de lever les obstacles qui freinent l'égalité d'accès des hommes et des femmes aux perspectives économiques et professionnelles et de favoriser les moyens d'existence durables et la viabilité écologique. La constitution dispose que la proportion de mandats électifs publics qui peuvent être détenus par des personnes de même sexe est limitée à deux tiers. Le Plan stratégique national de lutte contre le sida adopté par le Kenya vise à réduire d'au moins 50% le nombre de contaminations et de 25% la mortalité liée au sida.

Harmonisation et alignement

8. Au Kenya, les partenaires de développement harmonisent leurs activités dans le cadre de la stratégie commune d'aide au Kenya. Les 17 groupes de travail sectoriels leur permettent de se concerter et de mutualiser les analyses, les examens et les évaluations fiduciaires. La coordination des activités intéressant le secteur agricole s'effectue principalement par l'intermédiaire de l'Unité de coordination pour le secteur agricole, tandis que la coordination des interventions visant à pallier les effets du changement climatique passe par le Comité directeur national relatif au changement climatique, un appui administratif étant apporté par le Secrétariat au changement climatique, qui relève du Ministère de l'environnement, de l'eau et des ressources naturelles. Les organismes des Nations Unies coordonnent leurs activités sous l'égide du Plan-cadre des Nations Unies pour l'aide au développement.

III. Enseignements tirés de l'expérience du FIDA dans le pays

A. Résultats, impact et performance des opérations antérieures

Les projets sujvants ont été mis en œuvre durant la période du second COSOP: Projet de développement de services aux petits exploitants et aux communautés dans les régions arides du centre, Projet pilote de gestion des ressources naturelles dans le secteur est du Mont Kenya, Projet de développement communautaire dans le district de Nyanza Sud, Programme de commercialisation en faveur des petits horticulteurs, Programme de commercialisation en faveur des petits producteurs laitiers, Programme de diffusion des innovations et techniques financières en milieu rural (PROFIT) et Projet de gestion des ressources naturelles dans le bassin hydrographique du Haut Tana, ces deux derniers étant des nouveaux projets financés au titre du second COSOP. Ces projets ont permis d'obtenir des résultats précieux en matière de gestion des ressources naturelles et de protection de l'environnement, de développement des communautés et de création de revenus. Avec l'appui du Projet pilote de gestion des ressources naturelles dans le secteur est du Mont Kenya, 15 associations regroupant des utilisateurs des ressources hydriques exécutent aujourd'hui des plans de gestion des sous-bassins, et le Ministère de l'éducation, des sciences et des techniques a adopté à l'échelle nationale le programme d'écologisation des établissements scolaires engagé dans

le cadre de ce projet. Grâce au Projet de développement de services aux petits exploitants et aux communautés dans les régions arides du centre, environ 86% des ménages ont pu avoir accès à l'eau à usage domestique dans un rayon de cinq kilomètres, et les chèvres issues de croisements fournissent 3 litres de lait par jour, contre 0,5 litre pour les races locales. Dans le cadre du Programme de commercialisation en faveur des petits producteurs laitiers, plus de 400 groupements de producteurs laitiers ont appris à rédiger une offre et ont obtenu des prêts accordés par des établissements financiers pour un montant total de 0,95 million d'USD. Grâce aux investissements, la production de lait a augmenté puisque les vaches produisent aujourd'hui 10 litres de lait par jour contre 4 auparavant. Au titre du Projet de développement communautaire dans le district de Nyanza Sud, 11,6% des ménages font état d'un accroissement de leurs actifs, un chiffre à rapporter à l'objectif de 20%, tandis que 11% de la population ciblée a désormais accès à une eau de meilleure qualité. Les projets sous forme de don bénéficiant du concours du FIDA ont eux aussi permis d'obtenir des résultats intéressants en matière de recherche et de démonstration dans le domaine des techniques de conservation de l'eau (Crédits pour l'eau verte), de l'utilisation de bouses de vache pour produire du biogaz (Heifer International Kenva), de l'adaptation d'espèces végétales et animales aux terres arides et semi-arides (Africa Harvest) et de l'amélioration de l'accès aux services financiers des femmes pauvres vivant en milieu rural (Fonds fiduciaire pour les femmes kényanes).

10. Les rapports de supervision des projets du FIDA établis en 2012 font état d'une amélioration de la gestion financière, en particulier sur le plan de la ponctualité des flux de fonds, du versement des fonds de contrepartie, du respect des procédures du FIDA relatives aux décaissements et aux rapports, de la diminution du nombre d'anomalies constatées à l'occasion des audits et de l'amélioration des contrôles internes. Les difficultés qui subsistent ont trait à la lenteur de l'absorption des fonds en raison des contraintes liées aux projets, aux insuffisances dans la gestion des immobilisations et aux retards pris dans la passation des marchés, qui ont souvent entraîné une sous-exécution des budgets.

B. Enseignements tirés

- 11. La conception du présent COSOP prend en considération les grands enseignements tirés du précédent COSOP, tels que résumés dans l'évaluation du programme de pays (EPP):
 - Des investissements modestes en faveur de la gestion des ressources naturelles et de l'adaptation au climat, bien intégrés aux activités relevant des projets, ont une incidence favorable notable sur les effets directs des projets, comme le montre l'expérience du Projet pilote de gestion des ressources naturelles dans le secteur est du Mont Kenya. Les nouveaux projets feront toute leur place à la gestion des ressources naturelles et l'adaptation au changement climatique, de manière à obtenir une réduction effective de la pauvreté.
 - La contribution du FIDA à l'amélioration des revenus et des moyens d'existence en milieu rural s'est heurtée aux obstacles suivants: grande hétérogénéité des activités; attention insuffisante portée à la concertation et aux partenariats; et concentration exclusive sur les régions à potentiel moyen à élevé, au détriment de l'exploitation du potentiel économique des terres arides et semi-arides. Le présent COSOP concentre l'attention sur deux thèmes prioritaires exposés ci-après.
 - La gestion durable des ressources naturelles et l'intensification de la production agricole en lien avec les marchés. Le premier des nouveaux projets, qui ciblera les terres arides et semi-arides, s'articulera avec d'autres interventions réalisées dans la région, dont l'initiative conjointe pour la réduction des risques de catastrophe et le renforcement de la résilience en

faveur de la sécurité alimentaire dans les terres arides et semi-arides lancée par les organismes ayant leur siège à Rome. Dans le cadre des projets relevant de ce COSOP, des dispositions permettant de bâtir des partenariats plus solides sont prévues d'emblée, comme c'est déjà le cas pour un projet de l'Union européenne dont la conception est en cours. Les capacités du bureau de pays du FIDA à participer à la concertation sur les politiques publiques seront renforcées.

- Le gouvernement et les autres partenaires apprécient les approches participatives partant de la base adoptées par le FIDA, l'attention qu'il porte aux petits paysans, l'accent mis sur le développement répondant à l'initiative des communautés et le renforcement des institutions locales.
- Les interventions à long terme reposant sur la reproduction à plus grande échelle doivent s'inscrire dans une planification stratégique. Le présent COSOP a été formulé dans la perspective de la reproduction à plus grande échelle. Le cadre de gestion des résultats s'appuie sur les enseignements tirés, et les objectifs stratégiques sont définis de manière à comprendre les effets des projets en cours comme des nouveaux projets.
- Sur le plan de la performance des pouvoirs publics, des progrès restent à faire dans un certain nombre de domaines, notamment en ce qui concerne le faible montant de l'enveloppe budgétaire allouée à l'agriculture, les capacités d'exécution insuffisantes à l'échelon des districts et le morcellement des structures institutionnelles. Dans le cadre de ce COSOP, pour remédier aux problèmes de capacité qui pourraient se poser au niveau des comtés, il est prévu de renforcer les capacités du personnel du secteur public, mais aussi de développer les capacités des organisations non gouvernementales et des prestataires de services du secteur privé et des prestataires locaux et de faire plus appel à eux. La nouvelle législation adoptée pour le secteur permettra de rationaliser les institutions.
- L'articulation entre les dons et les opérations d'investissement est insuffisante. Dans le cadre de ce COSOP, l'élaboration et la gestion des projets financés au moyen de dons et de ceux qui sont financés par des prêts seront supervisées en parallèle.
- Le gouvernement et le personnel des projets apprécient au plus haut point la présence permanente du chargé de programme de pays en personne à Nairobi, qui permet d'assurer avec plus de diligence la supervision et l'appui à l'exécution.

IV. Cadre stratégique du FIDA pour le pays

A. Avantage comparatif du FIDA

12. L'expérience montre que l'avantage comparatif du FIDA qui lui permet de contribuer à la réduction de la pauvreté rurale au Kenya tient aux aspects suivants: i) l'appui apporté aux filières agricoles et aux approches durables de l'intensification agricole de nature à produire des avantages multiples; ii) la pratique du développement participatif des communautés; iii) le renforcement de la résilience des écosystèmes avec les moyens de subsistance; iv) le développement des institutions locales; et v) la promotion de l'égalité des sexes et de l'autonomisation des femmes en milieu rural. Dans le cadre de ce COSOP, le FIDA exploitera l'avantage comparatif du PROFIT afin de faire en sorte que l'ensemble du programme de pays bénéficie de manière homogène du développement de l'accès aux services financiers.

B. Objectifs stratégiques

- 13. Objectif stratégique 1: Améliorer la gestion communautaire durable des ressources naturelles dans le souci de l'égalité des sexes et de manière à mieux résister aux aléas climatiques. Cet objectif correspond aux priorités de la Stratégie pour le développement du secteur agricole et du PDDAA et aux priorités définies en faveur des terres arides et semi-arides en matière de gestion durable des ressources naturelles, ainsi qu'à la Stratégie nationale d'action face au changement climatique adoptée en 2010; il reflète également l'objectif stratégique du FIDA qui vise mettre à disposition des populations rurales pauvres une base de ressources naturelles et d'actifs économiques plus résistante face au changement climatique, à la dégradation de l'environnement et à la transformation des marchés. Cet objectif donne au FIDA la possibilité d'intervenir dans les terres arides et semi-arides. Les interventions proposées comprennent l'appui aux activités suivantes: élaboration de plans de gestion des ressources naturelles à assise communautaire, écoles pratiques d'élevage, réseaux vétérinaires, systèmes économes en eau à l'échelle des communautés, aménagement des bassins versants, protection des zones humides naturelles, atténuation de l'antagonisme entre les activités humaines et la flore et la faune sauvage et diversification des moyens d'existence des ménages. Les résultats escomptés comprennent: la conservation des ressources naturelles dans le cadre d'une démarche participative et l'utilisation durable des terres ainsi que l'aménagement des parcours et la gestion des ressources en eau. Le Programme d'adaptation de l'agriculture paysanne (ASAP) appuiera la confrontation des données de référence concernant la vulnérabilité aux résultats relatifs au changement climatique obtenus dans le cadre des projets et la mise en œuvre d'actions visant à renforcer les moyens d'existence et à réduire la vulnérabilité de nature à produire des avantages multiples. Le nombre de membres de ménages de petits exploitants agricoles dont la résilience aux chocs climatiques a progressé grâce à l'ASAP constituera un indicateur de résultat primordial.
- 14. Objectif stratégique 2: Intensification: améliorer l'accès des populations rurales vulnérables femmes, hommes et jeunes des zones ciblées à des actifs, techniques et services permettant de gagner en productivité. Cet objectif correspond aux grands axes de la Stratégie pour le développement du secteur agricole, du PDDAA et des principes d'intervention dans les terres arides et semi-arides concernant l'accroissement de la productivité et le renforcement de l'orientation commerciale et de la compétitivité des produits et des entreprises agricoles; il reflète également l'objectif stratégique du FIDA relatif à l'accès des populations rurales pauvres aux services, à l'amélioration de leur nutrition, à la hausse de leurs revenus et au renforcement de leur résilience dans un environnement en mutation. Les principaux éléments qui se rattachent à cet objectif sont: l'accès aux services de conseil et à la formation aux méthodes de production végétale et animale favorisant la résistance aux chocs; les services vétérinaires; les installations d'irrigation destinées aux petits exploitants; et l'amélioration des méthodes de gestion des sols.
- 15. Objectif stratégique 3: Accroissement de la valeur ajoutée et commercialisation: renforcer durablement l'accès des agriculteurs, agropasteurs et entrepreneurs vulnérables vivant en milieu rural femmes, hommes et jeunes à des techniques améliorées après production et aux marchés. Cet objectif correspond aux priorités de la Stratégie pour le développement du secteur agricole, de la politique à l'égard des terres arides et semi-arides et du PDDAA concernant le développement de l'accès aux marchés, et il reflète l'objectif stratégique du FIDA qui vise à mettre les populations rurales pauvres et leurs organisations à même de gérer des entreprises agricoles ou non agricoles rentables, durables et résistantes ou de tirer parti de possibilités de travail satisfaisantes. Le FIDA appuiera des interventions portant sur l'efficience de la production, les techniques après production améliorées, la formation aux

compétences commerciales et entrepreneuriales, l'accès aux marchés des produits agricoles et aux informations sur les marchés, les investissements durables dans les infrastructures (de stockage et de transformation par exemple), l'écoefficacité dans l'utilisation de l'eau et de l'énergie et la gestion des déchets, et les liens avec les services financiers ruraux. Le FIDA continuera de privilégier l'appui aux petites routes communales qui permettent aux petits paysans d'accéder aux routes de desserte et grandes routes.

C. Perspectives d'innovation

Ce COSOP ménage pour le gouvernement, le FIDA, les organismes donateurs, le secteur privé et les structures de coopération Sud-Sud plusieurs perspectives de reproduction à plus grande échelle d'innovations et d'activités expérimentales. Au titre de l'objectif stratégique 1, les innovations concerneront le contenu de la formation à la gestion durable des ressources naturelles et à la récupération des eaux pluviales, l'élaboration de plans locaux visant à améliorer la gestion des ressources naturelles et les moyens d'existence en milieu rural, l'intégration de mesures d'adaptation au changement climatique permettant d'améliorer la résilience des écosystèmes avec les moyens d'existence, les mécanismes de rémunération des services écosystémiques, les techniques à faible émission de carbone favorisant le développement des filières et la création d'emplois, l'amélioration de l'accès aux terres à des fins de culture dans la zone tampon de la réserve forestière, et l'utilisation des outils cartographiques et du système d'information géographique (SIG) au service de la gestion des ressources naturelles. Au titre de l'objectif stratégique 2, l'attention portera sur les systèmes de vulgarisation intégrés afin de faire en sorte que les techniques d'intensification mises en place prennent en considération le changement climatique, les mécanismes permettant de venir en aide aux femmes et aux jeunes, les techniques efficaces et durables, et la réduction de la vulnérabilité aux risques et aux chocs. Au titre de l'objectif stratégique 3, il faut découvrir des solutions innovantes permettant de renforcer les groupements d'éleveurs, de consolider les structures de commercialisation aux points névralgiques, d'accéder au crédit et d'encourager les partenariats public-privé tout au long de la filière agricole. Ce COSOP participera aux initiatives engagées à l'échelle du FIDA afin d'estimer le nombre de personnes que les interventions du FIDA au Kenya permettront de tirer de la pauvreté. Lors de la conception des nouveaux projets au titre du COSOP, des indicateurs permettant d'en mesurer la portée et l'impact escompté sur l'incidence de la pauvreté seront définis avec précision. S'agissant des projets en cours, des évaluations d'impact seront effectuées afin de mesurer la réduction de la pauvreté au regard du seuil de pauvreté du pays.

D. Stratégie de ciblage

17. Chacun des objectifs stratégiques 1 et 2 concernera plus particulièrement les zones agroécologiques correspondant respectivement aux terres arides et semi-arides et aux régions à potentiel moyen à élevé, tandis que l'objectif stratégique 3 sera poursuivi dans ces deux types de zones. Les données mesurant la pauvreté à l'échelon local seront utilisées pour sélectionner des pôles de développement concentrant un grand nombre de personnes vulnérables. Le ciblage prendra également en considération les perspectives de reproduction à plus grande échelle. Le groupe cible principal se composera de ménages pauvres qui vivent de l'agriculture et qui sont capables de produire un excédent à commercialiser. La stratégie de ciblage privilégiera les femmes, les jeunes, les agropasteurs et les éleveurs qui sont susceptibles de tirer parti de l'acquisition de connaissances techniques et du renforcement de leurs capacités d'organisation pour accroître leurs revenus.

E. Articulation au niveau des politiques

L'accent étant mis sur l'essor de la petite agriculture à vocation commerciale, le 18. FIDA fournira aux principaux acteurs du secteur privé et aux fédérations d'organisations agricoles un appui au renforcement des capacités afin d'accroître leur participation à la concertation sur les politiques publiques. En matière de concertation, le FIDA entend également obtenir des résultats en étoffant les savoirs disponibles concernant les moyens d'existence et les écosystèmes capables de résister aux chocs climatiques et la gestion communautaire de l'environnement et des ressources naturelles. Dans le domaine de la concertation, se fondant sur l'expérience acquise au Kenya, le FIDA appliquera les principes suivants: i) participer aux groupes de travail sectoriels pertinents, en définissant les grands défis et en les relevant avec le gouvernement, notamment grâce à la promotion de la participation du secteur privé à l'exécution des projets; ii) renforcer les capacités des administrations publiques à élaborer des politiques nationales; iii) appuver les organisations de ruraux pauvres afin qu'elles soient à même de prendre part à la concertation; iv) appliquer les politiques nationales – par exemple la nouvelle loi instaurant une autorité chargée de l'agriculture, de l'élevage, des pêches et de l'alimentation – à l'échelon des comtés et des projets; v) offrir la possibilité de mutualiser les expériences et les approches en matière de concertation à l'échelle régionale et de concertation Sud-Sud; et vi) convenir des réformes à mener en préalable à l'exécution des projets.

V. Gestion du programme

A. Suivi du programme de pays

19. Sous l'autorité du directeur dans le pays du FIDA, l'équipe de gestion du programme de pays (EGPP) suivra la mise en œuvre du COSOP à l'aide des outils suivants: i) cadre de gestion des résultats du COSOP; ii) examens annuels du portefeuille; iii) rapports d'activité semestriels et annuels; iv) missions de supervision et d'appui à l'exécution; et v) rapport annuel du Système de gestion des résultats et de l'impact (SYGRI). Des études et des examens de la mise en œuvre du portefeuille d'activités seront conduits à intervalles réguliers, afin d'évaluer l'état d'avancement matériel, l'évolution de la situation financière et les résultats de chaque projet. Les indicateurs du système de suivi-évaluation des projets du FIDA seront reliés à ceux du cadre de gestion des résultats du COSOP et du Système national intégré de suivi et d'évaluation qui assure le suivi des résultats obtenus dans le cadre de la *Vision 2030 pour le Kenya*.

B. Gestion du programme de pays

Le directeur dans le pays assurera la gestion du COSOP dans le cadre de l'EGPP. Le 20. bureau de pays se chargera des tâches suivantes: i) assurer une communication régulière entre le FIDA et les partenaires concernés, en collaboration avec le fonctionnaire en charge du FIDA au sein du Ministère des finances kényan; ii) assurer la synergie entre les opérations financées par des prêts et des dons et les activités hors prêts; iii) coordonner la supervision et l'appui à l'exécution des projets financés par des prêts ou des dons; iv) participer aux instances de concertation; v) entreprendre des activités de gestion des savoirs afin de faciliter la mutualisation des enseignements tirés dans le cadre des activités bénéficiant du concours du FIDA, en partie à titre de contribution à la concertation; et vi) rechercher de nouvelles idées et perspectives et de nouveaux partenariats à proposer aux autres membres de l'EGPP. Compte tenu des enseignements tirés et du système de gouvernance décentralisé mis en place en vertu de la nouvelle constitution, il est proposé qu'une équipe allégée soit chargée d'assurer la coordination des projets, sous la houlette d'un ministère de tutelle approprié et avec l'appui de prestataires de services correspondant aux besoins, issus du secteur public et du secteur privé, qui concluront avec l'équipe de coordination des

projets des contrats de performance annuels sur la base desquels les fonds du projet seront débloqués pour financer les activités convenues.

C. Partenariats

Le FIDA poursuivra le renforcement des partenariats avec les services de l'État, les partenaires de développement, les organisations paysannes, le secteur privé et les organismes de recherche, l'objectif étant de mettre à disposition les savoirs et les ressources nécessaires pour permettre aux populations rurales pauvres de se libérer de la pauvreté. La plupart de ces partenaires stratégiques ont d'ores et déjà été intégrés à l'EGPP. Dans le cadre des projets, des contrats seront conclus avec des intervenants extérieurs à l'administration pour assurer un certain nombre de services. Le FIDA renforcera les partenariats qu'il a déjà noués avec des institutions comme le Centre mondial d'agroforesterie, l'International Livestock Research Institute, le Centre international de référence et d'information pédologiques et la Fondation RAIN afin d'appuyer la mise au point d'approches durables de la gestion des ressources naturelles et du développement permettant de mieux résister aux aléas climatiques. De manière à contribuer à un ciblage plus ouvert, les organisations à assise communautaire participeront plus largement en reliant les paysans aux marchés des services et en gérant les infrastructures rurales à l'échelon des communautés. Le FIDA s'emploiera à nouer des partenariats avec des instituts de recherche et des universités, ce qui permettra éventuellement de faire appel à des étudiants de troisième cycle et des membres du personnel pour effectuer si nécessaire des travaux de recherche, études de référence, analyses des évolutions et évaluations d'impact.

D. Gestion des savoirs et communication

Le FIDA apportera son concours à l'Unité de coordination pour le secteur agricole et au Département des ressources extérieures du Ministère des finances, qui alimente une base de données électronique centralisant les informations sur les projets afin de faciliter l'échange d'informations sur le programme du FIDA avec les autres donateurs et les parties prenantes. Le bureau de pays du FIDA poursuivra la collaboration avec les six groupes thématiques du FIDA au Kenya (agriculture et élevage, eau et irrigation, environnement, développement des communautés et finance rurale, gestion financière et passation des marchés, suivi-évaluation et gestion des savoirs) afin d'analyser le déroulement de l'exécution et de proposer des solutions aux difficultés rencontrées dans le cadre des projets. Par ailleurs il tirera parti des missions de supervision conjointes, de l'EGPP et du site web du FIDA pour assurer la transmission des savoirs. L'une des priorités au titre de ce COSOP consistera à utiliser plus systématiquement les enseignements de l'expérience pour orienter la conception et l'exécution des projets, la concertation et les activités de partenariat. Par conséquent, le COSOP prescrira l'amélioration des moyens affectés aux fonctions de suivi-évaluation et de gestion des savoirs dans le cadre des projets, afin d'analyser et de compiler les enseignements tirés de l'exécution, d'améliorer les échanges entre projets et d'alimenter la concertation sur les politiques publiques.

E. Cadre de financement SAFP

23. Ce COSOP couvrira deux cycles du système d'allocation fondé sur la performance (SAFP): 2013-2015 et 2016-2018. Sur la base des notes et des critères actuels du SAFP, le montant des fonds du FIDA disponibles pour financer l'exécution du COSOP est de l'ordre de 110 millions d'USD, le montant de l'enveloppe qui sera affectée pour la période 2013-2015 étant évalué à 56,7 millions d'USD. Le tableau 1 fait apparaître les notes obtenues au regard des indicateurs utilisés pour déterminer l'allocation du pays pour la première année du COSOP.

Tableau 1

Calcul de l'allocation SAFP pour la première année du COSOP

Indicateurs	COSOP année 1
Note projets à risque (PAR)	5,00
Performance du secteur rural	3,80
Indice de réallocation des ressources de l'IDA (2010)	3,80
RNB par habitant (2010)	810
Population totale (en millions – 2011)	40,5

Tableau 2
Relations entre les indicateurs de performance et la note du pays

Scénario de financement	Note PAR (+/- 1)	Note de performance du secteur rural (+/- 0,3)	Variation en pourcentage du score SAFP du pays par rapport au scénario de base
Hypothèse basse	2	3,99	-24%
Scénario de base (2006/07)	3	4,29	0%
Hypothèse haute	4	4,59	28%

F. Risques et gestion des risques

24. Les principaux risques à craindre pour la période couverte par ce COSOP, qui sont décrits ci-dessous, seront atténués comme suit: i) déstabilisation sociale consécutive aux élections qui se sont déroulées en mars 2013 - ce risque sera pris en considération dans la conception des nouveaux projets grâce à la répartition des zones géographiques d'intervention et l'inclusion de bénéficiaires issus de différents groupes sociaux et de sensibilités politiques variées; ii) déstabilisation transitoire résultant, d'une part, du renouvellement du personnel politique à l'échelle nationale entraînant une réorientation des demandes concernant l'aide du FIDA au Kenya et, d'autre part, de la décentralisation à l'échelon des comtés s'accompagnant de modifications des directives et des responsabilités en matière de gestion de l'administration, des finances et des marchés - le COSOP sera transmis à la nouvelle administration centrale à l'issue des élections et la définition des objectifs stratégiques sera soit confirmée, soit renégociée; la conception des projets prendra en considération les obligations et les perspectives inhérentes à la décentralisation; iii) aggravation du risque fiduciaire découlant de la mise en place de nouvelles procédures et de nouvelles structures relevant des comtés, qui disposent d'une marge d'autonomie par rapport à l'administration centrale - la nouvelle constitution prévoit des mécanismes de contrôle et des institutions plus solides chargées de renforcer la gouvernance et la responsabilité budgétaire. Le rapport sur les dépenses publiques et la responsabilité financière publié en 2012 a défini des solutions permettant de renforcer les contrôles de haut niveau portant sur les processus, tandis que l'adoption par le FIDA de principes de décaissement fondés sur l'analyse des risques se traduit par une analyse méthodique de la gestion financière des projets au stade de la conception comme à celui de l'exécution; iv) cadre d'action peu propice aux interventions du FIDA, en ce qui concerne les subventions aux intrants, la commercialisation des produits agricoles, le rythme des privatisations menées dans le secteur, etc. - une concertation axée sur ces enjeux sera menée, en partenariat avec des tiers; le FIDA appuiera le renforcement des capacités et la mutualisation des informations aux fins de la formulation des politiques au niveau national et de l'intensification de la participation à la concertation à l'échelon local; et des crédits seront prévus au titre de chaque projet pour les enjeux touchant aux politiques publiques; et v) conflits

économiques et sociaux et risques environnementaux liés à l'exploitation pétrolière qui mettent en péril la mise en valeur des terres arides compte tenu de la découverte récente de gisements de pétrole dans certains secteurs du nord du Kenya – le FIDA suivra l'évolution de la situation dans le secteur pétrolier, poursuivra la concertation avec les autorités compétentes et tiendra compte de toutes les éventuelles difficultés dans la conception des nouveaux projets.

COSOP consultation process

A. Establishment of an extended Country Programme Management Team (CPMT) to include key stakeholders/resource group like Development Partners (DPs) and the private sector given by the CPMT during the annual COSOP review at Embu, 7-9 March 2012.

B. Desk review. Review of relevant documents containing secondary data relating to: (i) overall country context including, economic, agriculture and poverty situation in Kenya (ii) Government's priorities and strategy for poverty reduction, (iii) the activities of the ongoing IFAD-supported projects in the country, (iv) the activities of other development partners, and regional initiatives like those related to climate change and the Horn of Africa. Principal among these documents are the following:

<u>Initial concept proposals submitted for COSOP 2013-2018</u>

- Project Proposal for Improving Youth Productivity in Modern Agriculture (Y-MAP), Ministry of Agriculture, 2012;
- Concept Paper for the Proposed Development of Irrigation in Western and Rift Valley Regions, Ministry of Water and Irrigation, Republic of Kenya, January 2012;
- Concept Paper for Phase 2 of the Smallholder Dairy Commercialization Programme, Ministry of Livestock Development, March 2012.
- Concept papers for support to SDCP and SNCDP, Heifer International Kenya, May 2012.

IFAD documents

- Project Development Reports for Mount Kenya East Pilot Project for Natural Resources Management (MKEPP), December 2002; Southern Nyanza Community Development Project (SNCDP), December 2003; Smallholder Dairy Commercialization Programme (SDCP), December 2005; Smallholder Horticulture Marketing Programme (SHoMaP), April 2007; Proposed Supplementary Loan to the Republic of Kenya for the Southern Nyanza Community Development Project, December 2008; Programme for Rural Outreach of Financial Innovations and Technologies (PROFIT), September 2010; Upper Tana Catchment Natural Resource Management Project (UTaNRMP), April 2012;
- Republic of Kenya, Country strategic opportunities programme, September 2007;
- Targeting Policy, Reaching the Rural Poor, November 2006;
- IFAD Policy on Gender Equality and Women's Empowerment, April 2012;
- Climate Change Strategy, IFAD, May 2010;
- Environment and Natural Resource Management Policy, IFAD, 2011;
- IFAD Strategic Framework 2007-2010, November 2006; and 2011-2015, May 2011;
- Impact Assessment, CKDAP, May 2008; MKEPP, May 2009; SNCDP, July 2011;
- Mid-Term Review, SNCDP, May 2009; MKEPP, June 2009; SDCP, January 2011;
- The 2012 Annual Report on Results and Impact of IFAD Operations (ARRI): Policy Dialogue. Issues Paper: Independent Office of Evaluation. IFAD, 2012;
- Annual Review of Portfolio Performance, 2010-2011, Programme Management Department, IFAD, December 2011;
- Medium-Term Plan for IFAD9 (2013-2015), Programme Management Department, Second Draft, May 2012;
- Community of Practice and Learning Alliance for Scaling Up in Agriculture and Rural Development, Draft Concept Note, July 2012.

Economy

- Kenya: Poverty Reduction Strategy Paper, IMF, July 2010: First Medium Term Plan (2008-2012), Kenya Vision 2030, Office of The Prime Minister, Ministry of State for Planning, National Development and Vision 2030, GOK, 2008;
- Kenya National Human Development Report 2009, Youth and Human Development: Tapping the Untapped Resource, UNDP, June 2010;
- Economic Survey 2011, Presented by Hon. Wycliffe Ambetsa Oparanya, EGH, MP. Minister of State for Planning, National Development and Vision 2030, May 2011;
- Leading Economic Indicators, KNBS, February 2012;

- Public Expenditure Review, Policy for Prosperity 2010-2012, Key Highlights from the Agriculture Sector, GOK, 2012;

- World Bank Development Indicators, WB Website.

Poverty

- Kenya Integrated Household Budget Survey (KIHBS) 2005/06 (Revised Edition), Basic Report, KNBS;
- Components of the Income Aggregate: "Kenya Integrated Household Budget Survey (2004/05)", Prepared for the Rural Income Generating Activities (RIGA) Project1 of the Agricultural Development Economics Division, Food and Agriculture Organization, January, 2010;
- Agricultural Growth and Poverty Reduction in Kenya: Technical Analysis for the Agricultural Sector Development Strategy (ASDS) Medium Term Investment Plan (MTIP). ASCU, GOK, April 2012;
- UNDP International Human Development Indicators, website;

Agricultural policy

- National Policy for the Sustainable Development of Arid and Semi-Arid Lands of Kenya, Office of the President Special Programmes, April 2007;
- Kenya Joint Assistance Strategy 2007-2012;
- Country Policy and Institutional Assessment (CPIA) for sub-Saharan Africa, 2011,
 World Bank, 2012;
- Ministry of Agriculture Strategic Plan 2008-2012, Ministry of Agriculture 2009;
- Agricultural Sector Development Strategy, 2010–2020, GOK, 2010;
- Medium Term Plan 2013-2017, Concept Note, Office of the Prime Minister, Ministry of State for Planning, National Development and Vision 2030, June 2012;
- Kenya: Report on the Review of Use of Country Financial Management Systems by Donor Financed Projects, Period of Review_ FY 2011/2012, Ministry of Finance (MOF) and the Public Finance Management – Donor Group (PFM-DG), The World Bank and Embassy of Denmark (DANIDA) Nairobi, August 2012;
- Draft Medium term investment plan (MTIP) 2010 2015: CAADP, Kenyan National Agricultural Food Security Plan. ASCU, GOK, 2012;

Agriculture

- An Audit of Public Expenditure: The case of the Agriculture and Rural Development Sector, KEPCO, 2010;
- Feed the Future FY 2011-2015 Multi-Year Strategy, June 2011;
- The contribution of Livestock to the Kenyan Economy, Livestock Policy Initiative, A Living from Livestock, IGAD LPI Working Paper No. 03-11, September 2011;
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C. Initial COSOP formulation workshop

This workshop started the formal consultations for the RB-COSOP preparation process and covered the following (see Annex 1):

- (a) Opening remarks (highlighting GoK priorities in keeping with the Kenya Vision 2030 and Kenya Joint Assistance Strategy)
- (b) COSOP Formulation Plan
- (c) Clarification of the TOR and logistics (including identification of CPMT and counterparts to work with the COSOP formulation consultants)
- (d) Reflection on desk review findings
- (e) Reflection on perspectives of different stakeholders for IFAD
- (f) Existing proposals (concept notes from the agriculture sector ministries)
- (g) Reflections on proposals for possible harmonization
- (h) Way forward (strategic foci for next COSOP)

D. Consultations/interactions around the initial formulation mission

- (a) Consultations with the GoK, CPMT, DPs and the private sector; in-house workshops on strategic focus, rural sector issues, Results Management Framework (RMF), pipeline issues, innovation and scaling up
- (b) Preparation of the draft RB-COSOP
- (c) Presentation of the draft RB-COSOP to the Mission Debriefing Workshop (where the key thematic areas and related strategic objectives were endorsed by the extended CPMT), see Annex 2
- (d) Presentation of recommendations in an aide memoire at the wrap up meeting held in the Ministry of Finance on 18 May 2012.

E. Follow-up Formulation Mission (7-20 October 2012)

The mission started with a workshop to debrief stakeholders on actions taken since the last mission in May, review the draft concept notes prepared after the May mission, and develop the programme for the mission. The workshop was followed by the review of additional information, further consultations with key stakeholders, and refinement of the Results Management Framework. The mission ended with the stakeholders' workshop where the results of the mission were shared with participants including presentation of the revised concept notes. Key observations and recommendations of the mission were summarized in an Aide Memoire which was presented at the wrap meeting held in the Ministry of Finance on 18 October 2012. See Annex 3.

F. COSOP Validation (18 February 2013)

The wrap-up and validation meeting was held in Nairobi following the in-house review of the COSOP. The meeting endorsed the three strategic objectives and the proposed PBAS allocation. The validation memo is attached as Annex 4.

G. Write-shop on potential models for scaling up (19-21 February 2013)

The COSOP wrap-up meeting was followed by a write-shop in Nairobi involving stakeholders of the Kenya CPMT as well as IFAD country office staff from Rwanda and Tanzania, and staff from IFAD headquarters. The write-shop which was facilitated by the Strategic Planning Division (SPD) of IFAD developed models that can be scaled up under the Kenya COSOP, and the process will be replicated in other countries. SPD has adopted the Kenya COSOP for corporate learning in the application of scaling up at the COSOP formulation stage.

Country economic background

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2011 (provisional) [7] 3.2 Livestock production index (2004-2006=100) 2007-09 [1] 115.3 Land Use Agricultural area as % of land area 2012 [5] 48.1 Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total	85 12 32.4 110.3 1 512
Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Pastures as % of land area 2012 [5] Permanent cropland as % of land area 2009 [1] Arable land as % of land area 2009 [1] Forest area as % of total land area 2010 [1] Irrigated land as % of arable land [5] Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1]	32.4 110.3
2007-09 [1] 115.3 Land Use 48.1 Agricultural area as % of land area 2012 [5] 48.1 Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP)	85 12 32.4 110.3 1 512 61
Land Use Agricultural area as % of land area 2012 [5] 48.1 Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7]	85 12 32.4 110.3 1 512
Agricultural area as % of land area 2012 [5] 48.1 Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100)	85 12 32.4 110.3 1 512 61 3.2
Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1]	85 12 32.4 110.3 1 512 61
Pastures as % of land area 2012 [5] 37.4 Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use	85 12 32.4 110.3 1 512 61 3.2
Permanent cropland as % of land area 2009 [1] 1.1 Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5]	85 12 32.4 110.3 1 512 61 3.2
Arable land as % of land area 2009 [1] 9.5 Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5]	85 12 32.4 110.3 1 512 61 3.2 115.3
Forest area as % of total land area 2010 [1] 6.1 Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Pastures as % of land area 2012 [5]	85 12 32.4 110.3 1 512 61 3.2 115.3
Irrigated land as % of arable land [5] 1.9 Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Permanent cropland as % of land area 2009 [1]	85 12 32.4 110.3 1 512 61 3.2 115.3 48.1 37.4 1.1
Irrigated land as % permanent cropland [5] 20.6	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Pestares as % of land area 2012 [5] Permanent cropland as % of land area 2009 [1] Arable land as % of land area 2009 [1]	85 12 32.4 110.3 1 512 61 3.2 115.3 48.1 37.4 1.1 9.5
	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Pastures as % of land area 2012 [5] Permanent cropland as % of land area 2009 [1] Forest area as % of total land area 2010 [1]	85 12 32.4 110.3 1 512 61 3.2 115.3 48.1 37.4 1.1 9.5 6.1
	Mortality rate, under 5 (per 1,000 live births) [1] Agriculture and Food Food imports (% of merchandise imports) 2010 [1] Fertilizer consumption (kg per ha of arable land) 2009 [1] Food production index (2004-2006=100) 2007-09 [1] Cereal yield (kg per ha) 2007-2010 [1] Employment in agriculture (as % of total employment) 2005 [1] Manufacturing food, beverages & tobacco (% GDP) 2011 (provisional) [7] Livestock production index (2004-2006=100) 2007-09 [1] Land Use Agricultural area as % of land area 2012 [5] Pastures as % of land area 2012 [5] Permanent cropland as % of land area 2009 [1] Forest area as % of total land area 2010 [1] Irrigated land as % of arable land [5]	85 12 32.4 110.3 1 512 61 3.2 115.3 48.1 37.4 1.1 9.5 6.1 1.9

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[1b] World Bank, Development Economics LDB
Database (note: 2010 data are preliminary estimates)
[2] Economist Intelligence Unit, Country Report Kenya, June 2012

[3] KIHBS, KNBS 2007

[4] GoK 2008, Statistical Abstract, Government Printer

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KENYA COUNTRY DATA SHEET GDP per capita (current USD) 2010 [1] GDP per capita growth (annual %) 2007-2010[1] GNI per capita (USD) 2011 [6] Inflation, consumer prices (annual %) 2007-10 [1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7] Sectoral distribution of GDP	795 2.0 1,492 12.3 18 988 4.4 2.0
GDP per capita (current USD) 2010 [1] GDP per capita growth (annual %) 2007-2010[1] GNI per capita (USD) 2011 [6] Inflation, consumer prices (annual %) 2007-10 [1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	2.0 1,492 12.3 18 988 4.4 2.0
GDP per capita growth (annual %) 2007-2010[1] GNI per capita (USD) 2011 [6] Inflation, consumer prices (annual %) 2007-10 [1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	2.0 1,492 12.3 18 988 4.4 2.0
GNI per capita (USD) 2011 [6] Inflation, consumer prices (annual %) 2007-10 [1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	1,492 12.3 18 988 4.4 2.0
Inflation, consumer prices (annual %) 2007-10 [1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	18 988 4.4 2.0
[1] Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	18 988 4.4 2.0
Exchange rate (October 2012): USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	4.4 2.0
USD 1 = Kenyan Shilling (KES) 85.1 Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	4.4 2.0
Economic Indicators GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	4.4 2.0
GDP (constant 2000 USD million) 2010 [1] Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	4.4 2.0
Average annual rate of growth of GDP 1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	4.4 2.0
1982-1992 [1] 1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	2.0
1992-2002 [1] 2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	2.0
2002-2006 [1] 2007-2010 [1] 2010 & 2011 [7]	
2007-2010 [1] 2010 & 2011 [7]	4.1
	4.2
Sectoral distribution of GDP	5.8 & 4.4
% agriculture & forestry & fisheries 2010 & 2011	22 & 24.5
(provisional) [7]	
% mining & quarrying/construction 2011 (prv.) [7]	0.7 & 4.3
% manufacturing 2011 (provisional) [7]	9.4
% services 2011 (provisional) [7] [8]	49.4
Consumption 2010	
General government final consumption expenditure	16.6
(as % of GDP) [1b]	
Household final consumption expenditure, etc. (as	74.4
% of GDP) [1b]	
Gross domestic savings (as % of GDP) [1]	16
Balance of Payments (KES Million)	
Exports 2011 (provisional) [7]	511 038
Imports 2011 (provisional) [7]	1 315 671
Balance of trade 2011 (provisional) [7]	-804 633
Current account balance 2011 (provisional) [7]	-296 024
Foreign direct investment, net inflows 2010 (USD	186
Million) [1]	
Government Finance	
Overall budget deficit (% of GDP) 2010 (est.) [1b]	5.8
Total expenditure (% of GDP) 2010 [1]	22.4
Total external debt (current USD million) 2010 [1]	8 400
External debt stocks (as % of GNI) 2010 [1]	26.9
Total debt service (% of exports of goods, services	4.4
& income) 2010 [1]	F0.7
Public debt to GDP (2011/2012) [2]	50.7
Real interest rate (%) 2010 [1]	11.9
Lending interest rate (%) 2010 [1]	14.4
Net ODA received (as % of GNI) 2010 [1]	5.1
Net ODA received per capita (current USD) 2010 [1]	40
	40
Gender Deputation female (0/ of total) 2010 [1]	EO 1
	50.1
Population female (% of total) 2010 [1]	
Labour participation rate female	61
Labour participation rate female (% of female population ages 15+) 2010 [1]	61
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66)	
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per	61 530
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1]	530
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1]	
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary	530 92
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1]	530
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary	530 92
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty	530 92 95
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1]	530 92 95 4.8
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1]	530 92 95 4.8
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line	530 92 95 4.8 17.5
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1]	530 92 95 4.8 17.5 49.1 43.4
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1] Income Gini coefficient 2005 [6]	530 92 95 4.8 17.5 49.1
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1] Income Gini coefficient 2005 [6] Infrastructure	530 92 95 4.8 17.5 49.1 43.4 47.7
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1] Income Gini coefficient 2005 [6] Infrastructure Roads paved (% total) 2009 [1]	530 92 95 4.8 17.5 49.1 43.4
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1] Income Gini coefficient 2005 [6] Infrastructure Roads paved (% total) 2009 [1] Environment	530 92 95 4.8 17.5 49.1 43.4 47.7
Labour participation rate female (% of female population ages 15+) 2010 [1] (male=72; total population=66) Maternal mortality ratio (modeled estimate, per 100,000 live births) 2008 [1] Pregnant women prenatal care (%) 2009 [1] Ratio of girls to boys in primary and secondary school (%) 2009 [1] Poverty Income share by lowest 20% 2005 [1] Poverty gap at rural poverty line 2005 [1] Poverty headcount ratio at rural poverty line (% of rural population) 2005 [1] Poverty headcount ratio at 1.25 USD a day (PPP) 2005 [1] Income Gini coefficient 2005 [6] Infrastructure Roads paved (% total) 2009 [1]	530 92 95 4.8 17.5 49.1 43.4 47.7

[8] The figures provided in [7] for GDP per activity add up to 88.3 per cent, to this 11.7 per cent of taxes less subsidies on products are added to reach 100 per ceNT

COSOP results management framework 2013-2018

Country strategy	Key Results for COS	OP		COSOP
alignment	_			Institutional/Policy
				objectives (in
				partnership mode)
A. Kenyan Vision	COSOP strategic	COSOP outcome indicators related to the	COSOP milestone indicators	Specific policy/institutional
2030	objectives	strategic objectives (from	showing progress towards	ambitions
		projects/programmes) (*)	strategic objective (*)	related to the strategic
B. MTP 2008-2012				objectives (the COSOP policy
	SO1 : (Natural	Hectares of land improved through soil/water	 Groups involved in NRM 	dialogue agenda)
C. Agricultural	Resources and	conservation methods.	formed/strengthened.	
Sector Development	climate resilience)	Number of community action NRM (water and	 Smallholder farmers trained 	 Support dialogue on and
Strategy (ASDS)	Gender responsive,	land) plans included in local government plans.	in sustainable NRM.	contributing to strengthening
National ASALs	climate resilient	Hectares of receded rangelands improved.	 Rainwater harvesting systems 	the knowledge base in climate
Policy	and sustainable	Number of smallholders benefiting from payment	constructed or rehabilitated.	resilient livelihoods and
	community-based	for eco-system services.	Number of farm level storage	ecosystems as well as
D. Comprehensive	natural resources	Number of NRM groups operational/ functional.	of groundwater actions	community based
Africa Agricultural	management in the	Percentage increase in women in NRM and water	implemented.	Environment and Natural
Development	target areas	users management committees.	Community-based NRM plans	Resource Management
Programme	improved.	Number of smallholder household members	formulated.	(ENRM).
(CAADP)		whose climate resilience has been increased	Rewards, compensation and	Facilitation of local and
		because of ASAP.	co-investment received by	regional institutions through
E. Kenya Joint		Increase in hectares of land under climate	smallholders for stewardship	PPP that link poor rural people
Assistance Strategy		resilient practices.	of natural resources.	to payment of rewards for
(KJAS) and its tools		Number of community groups, including women's		environmental services
on the GOK side i.e.		groups, involved in ENRM and/or Disaster Risk		Support re-orientation
the Agricultural Sector		Reduction (DRR) formed or strengthened.		towards sustainable access of
Coordination Unit		Percentage change in water use efficiency by		poor rural men and women to
(ASCU).		men and women. Baseline		land use for productive
F. MTP 2013-2017		• In 2010/2011 over 2,880 ha of land was		purposes;Pilot and assess new models
(Roadmap)		reclaimed.		of diversified service delivery
(Koaumap)		Water storage per capita realized in 2010/2011		involving private sector and
		was 4.6 m ³ .		other service providers;
		 Soil erosion resulting from deforestation and 		Enhance linkages of
		inappropriate agricultural practices on fragile		Programme/Projects M&E with
		soils and sloping land reduces agricultural		sector wide M&E for
		productivity by 2% per year (MKEPP).		supporting the scaling-up
		Number of service providers operationally self-	Poor men, women and youth	agenda.
	SO2:	sufficient	accessing advisory services.	Support greater private sector
	(Intensification)	Number of farmers reporting production/yield	Beneficiaries trained in	participation in project
	Access of the poor	increases (crop and livestock).	climate resilient crop	implementation, including
	rural women, men	Percentage women and men farmers adopting	production practices and	through capacity building
	and youth in the	ecologically sound technologies (agriculture and	technologies.	Facilitate capacity building of
	target areas to	livestock) increased to 20 percent by 2018.	Beneficiaries trained in	farmers associations and
	sustainable and	Number of groups managing infrastructure	climate resilient livestock	community groups for
	Jastaniabic and	1 - Hamber of groups managing initiating	chiliate resilient investock	community groups for

productivity enhancing assets, technologies and services improved.

operational/functional.

- Incremental hectares of crop grown.
- Increase in the percentage of agricultural activities managed by youth by type (individuals and groups).

Baseline

- In the public sector the ratio of frontline extension worker (FEW) to farmer was recorded as being about 1:1,000 as opposed to the desired 1:400.
- 7 percent of women access extension services.
- Kenya has an irrigation potential of 1.3 million hectares. Currently 105,000 ha of irrigation is exploited, a further 540,000 ha could be developed with the available water resources while the remaining area would require water harvesting and storage.

- production practices and technologies.
- Households receiving facilitated animal health services.
- Land under smallholder irrigation schemes constructed or rehabilitated.
- Poor men, women and youth accessing more land under intensive production.
- · Smallholder farmers trained in sustainable land management.
- Community based land use plans formulated.
- Land under improved management practices.
- Smallholder farmers trained in post-production, processing and marketing.
- · Market access roads constructed/rehabilitated.
- Market, storage, processing facilities constructed and/or rehabilitated.
- Marketing groups formed and/or strengthened.
- Smallholder farmers in marketing groups.
- Smallholder farmers trained in business and entrepreneurship enterprises accessing facilitated financial services.

participation in policy dialogue

 Support the development, piloting, testing and adaptability of successful models of Value Chain Development including market linkages (e.g. some of the models to be tested may include Cluster Development Approach, Hub, Commercial Village Market, One Village One Product (OVOP)).

SO3: (Value addition and markets): Sustainable access of poor rural women, men and voung farmers, agropastoralists and entrepreneurs in the target areas to improved postproduction technologies and markets enhanced.

- Number of farmers using purchased inputs.
- Number of functioning market access roads constructed/rehabilitated.
- Number of functioning market, storage, processing facilities.
- Number of marketing groups operational/ functional.
- Number of enterprises operating after three vears.
- Percentage increase in marketing groups with women in leadership positions.
- Percentage increase in marketable surplus per annum.
- Prices of crop and livestock rise due to better marketing strategies.
- Number of farmers and entrepreneurs accessing financial services and the amounts

Baseline

- Post-harvest losses at least 30 percent, in the absence of severe outbreaks.
- 91 percent of total agricultural exports are currently in raw or semi-processed form.
- Close to 20 percent of Kenyans have a bitumen road located one km or less, while 65.8 percent can reach a tarmac road after travelling 5 or more km.

Country Strategy Alignment

Kenyan Vision 2030. Targets: Increased contribution of agriculture to the GDP by more than KES 80 billion per year, economic growth of over 10 percent per annum. **MTP 2008-2012:** Aimed at increasing real GDP growth from 7 percent in 2007 to 10 percent by 2012. Targets: Agriculture and livestock to grow at 6-8 percent; irrigate an additional 1.2 million hectares of land; establish five disease-free zones for livestock and facilitate export of livestock and livestock products; rehabilitate and protect forests in five water towers; and water storage and harvesting.

SO3: increasing productivity, commercialization and competitiveness of agricultural commodities and enterprises; Second strategic thrust corresponds to **SO1**: developing and managing the key factors of production. *Targets*: Agricultural sector: to achieve an average growth rate of 7 per cent per year over the next 5 years. Exploit 9.2 million ha of irrigation potential in the ASALs. By 2015: to reduce the number of people living below the poverty line to less than 25 percent to achieve the first MDG; reduced food insecurity by 30 percent to surpass the MDGs; increased contribution of agriculture to the GDP by more than KES 80 billion per year; divest from all state corporations handling production, processing and marketing that can be done better by the private sector; reformed and streamlined agricultural services such as in research, extension, training and regulatory institutions to make them effective and efficient. *MOA Strategic Plan 2008-2012*: Increase funding to research institutions to 2 percent of GDP.

National ASALs Policy: Investment priority area 5.0 Agriculture, Livestock and Fisheries Development corresponds to **SO2**: increase the area under cultivation through small-scale irrigation development, improve agriculture and extension services, and undertake drought-related livestock interventions and promote camel production; and **SO3**: develop marketing of agricultural produce, develop abattoirs in key strategic sites and encourage establishment of farmer associations to access credit. *Investment priority area* 1.0 Natural Resource Management corresponds to **SO1**: strengthen community-based natural resource management and related institutions, address land tenure and land-use issues, encourage tree planting and afforestation.

Comprehensive Africa Agricultural Development Programme (CAADP) First strategic drive corresponds to SO2: increasing productivity and promoting commercialization and competitiveness of all crops, livestock, marine and fisheries and forestry; and SO3: promoting commercialization and competitiveness of all crops, livestock, marine and fisheries and forestry; Second strategic drive corresponds to SO3: increasing market access through development of cooperatives and agri-business; Third strategic drive corresponds to SO1: Developing and managing the national water resources, land resources, forestry, and wildlife in a sustainable manner; Fourth strategic drive corresponds to SO2 and SO3: Reforming agricultural service, credit, regulatory, processing and manufacturing institutions for efficiency and effectiveness; Fifth strategic drive corresponds to SO1, SO2, SO3: Promoting private sector participation in all aspects of agricultural development. Target: Six percent annual growth of the agricultural sector and 10 percent of budgets to the agricultural sector.

MTP 2013-2017: The COSOP document takes into account the priorities being considered under MTP 2013-2017 which include food security; value addition of agricultural products; expanding existing and new markets; irrigation; community-based approaches; climate change; disaster preparedness; enhancing PPP arrangements

(*) Indicators

Outcome and milestone indicators are intended for design for scale and they should be considered during the design stage.

As part of detailed design, in the first year of COSOP implementation a baseline will be defined this will be transferred in the work for future projects. In the meantime available measurable indicators and proxy baseline data will be used.

Indicators will be disaggregated by gender and age.

Previous COSOP results management framework

Objective	Status at COSOP Design	Status as at June 2012	Comments
Overall objective: Empower rural Poor in Kenya to reduce poverty on a sustainable basis.			
COSOP SO1: Capacity of public, private sector and civil society organizations in delivering services requested by the rural poor, is strengthened.	□ Number of rural poor served by public, private and civil society organisations is increased by 45% by 2012 □ Number of women on management committees increased to 30% by 2012 □ Number of CAPs included in government plans (60%).	□ Overall programme assessment not done. But impact assessment survey (IAS) for MKEPP in 2012 indicates: □ 19% of focal area committees had women chairmen; women in leadership positions rose from 40% to 48-52%; 48% of project committee members trained were women. □ 47 CAPs developed; 17 WRUAs formed; 2 WRUAs funded by WSTF	Considerable investment was made by most projects to build the capacity of public service providers. But many trained staff ended up being transferred to other positions, or even locations as happened with the splitting of districts. Some farmer organizations were also assisted with capacity building so as to train farmers on group empowerment. Women in leadership positions have increased in most projects. Several community projects in infrastructure have been support by the local authorities and provision made for their maintenance
COSOP SO2: Access of rural poor to, and their utilization of, appropriate technologies, markets, and community- owned rural infrastructure is improved	□ Number of farmers adopting technology recommended by the project (25% by 2012). □ Number of households reporting an increase in net margins (40% by 2012). □ Reduction of roads in bad condition from 43% of road network to 20% by 2012. □ Agricultural productivity increased by 18% by 2012 crops and livestock □ !0% increase in volume of marketable surplus annually.	□ Overall programme assessment not done. □ But IAS for MKEPP indicates 58% of households have adopted various soil and water conservation measures and 63% new crop varieties. □ Farmers who adopted improved practices reported 71% increase in incomes for crops and 55% for milk. □Farmers reported 100% increase in milk yield and 75% weight gain for use of upgraded dairy goats.	Adoption rates differed for different technologies, but high net margins have been reported for dairy, banana and vegetable production. Marketable surplus has increased in the high medium potential areas but in the ASALs, increased production has contributed more towards increased food security.
COSOP SO3: Access of rural poor to financial services and investment opportunities is improved	□ Number of enterprises operational by type. □ Percentage of portfolio at risk. □ Number of active borrowers. □ Number of active savers.	□Overall programme assessment not done □But SNCDP has achieved 80% of value of savings targeted, 115% of target of active borrowers, and 72% growth in the number of shares mobilized	☐The key intervention for this objection is PROFIT, but as at mid-2012, this project has not taken off effectively. A solid foundation has been laid for implementation and the results will show in the next COSOP.

CPE agreement at completion point

1. IFAD has funded 15 projects in Kenya since the first project was approved in 1979. The total cost of the project portfolio is US\$378 million, including US175 million in loans from IFAD, US\$72 million in counterpart funds from the Government and US\$131 million in cofinancing. Currently, six projects are on-going. IFAD-supported projects in Kenya aim to promote agricultural production and productivity, social infrastructure including health, domestic water and sanitation, natural resources and environment management, agricultural value chain development, institutional development, and rural finance.

- 2. This is the first country programme evaluation (CPE) of Kenya by the Independent Office of Evaluation of IFAD (IOE), since the Fund started its operations in the country in 1979. The CPE had two main objectives to: (i) assess the performance and impact of IFAD-supported activities in Kenya; and (ii) generate a series of findings and recommendations to serve as building blocks for the formulation of the forthcoming Kenya results-based country strategic opportunities programme (COSOP), which will be prepared jointly by IFAD and the Government of Kenya following the completion of the evaluation.
- 3. This agreement at completion point captures the main findings from the CPE (see section B below) as well as the recommendations (see section C below) IFAD and the Government of Kenya agree to adopt and implement within the specific timeframes. These agreed recommendations will be tracked through the President's Report on Status of Implementation of Evaluation Recommendations and Management Actions, which is presented to the IFAD Executive Board on an annual basis by the Fund's Management. IOE's role is to facilitate the process leading to conclusion of this agreement.

A. Main Evaluation Findings

- 4. **Overview.** The results of the IFAD-Government of Kenya partnership in the last decade have been generally encouraging, especially recognizing that the partnership was at its lowest levels in the 1990s due to the suspension of IFAD activities in the country. Among other areas, the CPE found useful results in natural resources management and environmental conservation, community development, and the introduction over time of approaches that favour income generation and commercialization of small farmers as a means to rural poverty reduction.
- 5. At the same time, the CPE underlines that, the highly varied nature of sub-sector activities financed through IFAD-supported projects in Kenya and insufficient attention to policy dialogue and partnerships with bilateral and multilateral donors have constrained the Fund from contributing even more widely to improving rural incomes and livelihoods. Moreover, its largely exclusive focus, in the past, on medium to high potential areas in the south west of the country has also not enabled the Fund to contribute to exploiting the enormous economic potential in the arid and semi-arid lands, where around 30 per cent of all rural poor people live in Kenya.
- 6. **Specific findings.** IFAD's participatory and bottom-up approaches as well as emphasis on community development, and grass-roots institution building are valued by the Government and all main partners in Kenya. These characteristics, including its focus on rural small farmers, distinguish IFAD from other donors in the country. They are critical for building ownership at the local level that can contribute to better sustainability of benefits. Projects have also promoted domestic water supply, sanitation facilities and public health infrastructure, even though these are not areas of IFAD's comparative advantage and should be reconsidered in the future to limit the fragmentation of the country programme. A number of innovations have been

introduced through IFAD-funded projects and there are examples of scaling up. However, both innovation and scaling up are not driven by a coherent agenda and are pursued currently on an ad-hoc basis.

- 7. IFAD's performance as a partner in Kenya has been satisfactory in the past decade. To its credit, useful efforts have been made to effectively reactivate a suspended portfolio in the 1990s. Since 2000, IFAD prepared two COSOPs for Kenya, financed six new loans, established a country presence with an out posted CPM and Associate CPM in Kenya, shifted to direct supervision and implementation support in all on-going and new operations, set up a proactive country programme management team with various incountry partners, and established its first regional office in Nairobi headed by a portfolio adviser. IFAD has however not engaged sufficiently in policy processes and in developing strategic partnerships.
- 8. On the other hand, the CPE underlined a number of areas of concern regarding the performance of Government, including weak project implementation capacity at the district level, small allocation of counterpart funds in the context of IFAD-supported projects, insufficient commitment to policy implementation, slow flow of funds, and inadequate financial management, auditing and procurement processes. Although improving gradually, its national budget allocation to the agriculture sector has consistently fallen short of the 10 per cent target enshrined in the 2003 Maputo declaration. The fragmentation of its institutional architecture - with ten different ministries dealing with agriculture and rural development - has created dispersion of resources and challenges in the delivery of projects and their co-ordination. The Government appears now to be seriously concerned in revitalizing the sector, and has recently issued a new agriculture sector development strategy, signed the CAADP Compact, and adopted a new national constitution. Moreover, the Ministries of Finance, Planning, Agriculture, Livestock, Water and Irrigation, Public Health, and Gender, Children and Social Development, have designated desk officers who follow IFAD matters in a timelier manner.
- 9. IFAD has provided a number of country-specific grants to Kenya including global and regional grants that cover Kenya, inter-alia, on rural finance, sustainable land use, promotion of traditional drought resistant crops, agriculture water management, prevention of HIV/AIDS, knowledge management, and livestock production and marketing. The grants have been useful in undertaking research on key topics of concern to the country programme. However, the evaluation found that there are opportunities for better linkages between grants (especially global and regional grants) and investment operations. It also noted that grant recipients in Kenya were not fully aware of other grant activities in the country, thus limiting possible synergies among them and across the investment portfolio.
- 10. As in a large number of IFAD-supported operations globally, efficiency of operations in Kenya is the weakest performing evaluation criteria covered by the CPE. Some of the reasons for weak efficiency include slow procedures for replenishing project special accounts, delays in payment of services, high overall project management costs as a proportion of total project costs, multiple components and institutions involved in project execution, and in some cases, cost overruns that are hard to explain. Ensuring better efficiency therefore is an area that merits concerted attention and efforts in the future.
- 11. The Kenya country office in Nairobi has enabled the Fund to gain a better understanding of country context and develop greater communication and dialogue with a range of partners. The Government of Kenya, project staff and others are highly appreciative of the permanent physical presence of the CPM in Nairobi. Being based in the country, the CPM is able to provide more timely project supervision and implementation support, even though the country office's overall capacity and resources

to engage in policy dialogue remains constrained. This is partly due to the vast amount of work in the design of new operations and managing the six projects that are currently under implementation, but also due to the fact that the policy agenda and priorities are not sufficiently defined. The relationships, roles and responsibilities between the Kenya country office and IFAD's regional office for East and Southern Africa have yet to be fully articulated.

12. The IFAD regional hub set up in Nairobi in 2007 was developed into a full-fledged regional office at the beginning of 2011, the first such decentralised organization structure in any of the five geographic regions covered by IFAD operations. The portfolio adviser is supported by three technical experts on gender, land and finance issues. The evaluation believes the establishment of such a regional office is an interesting innovation, as it provides an opportunity to bring IFAD closer to the ground in order to more effectively support the activities it finances throughout the region. However, the evaluation could not find any evidence of analytic work that led to the establishment of the regional office in Nairobi, nor why such an office was first set up in East and Southern Africa region. In any case, moving forward, there is a need to develop more clarity on the organizational structure of the regional office, its relationships with headquarters and the various country programmes in the region, the technical expertise that should be housed there, and its work programme.

B. Recommendations

13. The below recommendations have been agreed by the Government of Kenya and IFAD.

14. Recommendation 1:

a. **Future geographic and sub-sector priorities.** The next COSOP should be built on the foundations of IFAD's comparative advantage and specialization in Kenya. The new COSOP should specify that IFAD will include loan-funded investments in the arid and semi-arid lands, which has a large untapped economic potential (e.g., in irrigated crop farming and livestock development) and is home to around 50 per cent of all rural poor in Kenya. This would be consistent with the Government's own priorities of developing the arid and semi-arid lands to promote national economic development. The COSOP should specifically analyse, among other issues, the poverty profile of the rural poor in arid and semi-arid lands, the prevailing institutional capacities and infrastructure to support economic development, as well as the opportunities for partnership with other donors who could provide essential complementary inputs. Working in the arid and semi-arid lands (ASALs) can also contribute to enhancing efficiency of IFAD-funded projects, in light of the poverty incidence in those areas. Moreover, the COSOP should clearly define a narrower set of sub-sectors to prioritise in the future, including commodity value chain

development with greater engagement of the private sector, small-scale participatory irrigation development especially in the arid and semi-arid lands, livestock development, agriculture technology to enhance productivity and long-term soil fertility, and natural resources and environmental management. The COSOP should explicitly articulate thematic areas that will not be covered by IFAD interventions in the future, including domestic water supply, health and sanitation, as they are not areas where IFAD has a comparative advantage.

b. Deadline: COSOP period, 2013-2018

c. Responsible entity: IFAD and Government of Kenya

15. Recommendation 2:

a. **Development approach.** IFAD should continue working on community development and promote participatory and bottom-up approaches to agriculture and rural development, building strong grass-roots institutions and investing in gender equality and women's empowerment. These are IFAD trademarks and areas of support highly appreciated by Kenyan partners. As such, IFAD's renowned development approach should be weaved into its broader efforts aimed at commercialization and promoting small farming as a business. For example, contributing to empowerment of small farmers through training and promoting grass-roots institution development (e.g., dairy cooperatives) would provide them greater access to markets and better prices.

b. Deadline: COSOP period, 2013-2018

c. Responsible entity: IFAD and Government of Kenya

16. Recommendation 3:

- a. **Innovation and scaling up**. The next COSOP should clearly highlight areas where innovation will be pursued in the country programme, following a thorough assessment of areas where the introduction of innovation in agriculture can contribute to better results in reducing rural poverty. Some examples to consider in Kenya include small-scale participatory irrigation and water management in arid and semiarid areas to ensure sustainable use of ground water, and the engagement of the private sector, such as supporting small firms that can provide agro-processing services for livestock value addition. The new COSOP should devote emphasis to scaling up for wider poverty impact. This will however require greater investment in building partnership with multilateral development banks and other donors as well as engage the Government in policy dialogue, based on good practice examples and lessons emerging from the field.
- b. Deadline: COSOP period, 2013-2018
- c. Responsible entity: IFAD and Government of Kenya

17. Recommendation 4:

- a. A more integrated country strategy. The new COSOP should more precisely articulate how the various IFAD instruments (loans, regional and country grants, policy dialogue, partnership building and knowledge management) will complement each other and contribute towards the achievement of country programme objectives. For instance, this will require attention to ensuring synergies across investment operations, across regional and country specific grants, as well as across investment operations and grants and non-lending activities (policy dialogue, knowledge management and partnership building). The non-lending activities will need to be resourced adequately, if they are to truly contribute to strengthening coherence within the country programme. In terms of priority for policy dialogue, based on the experience from IFAD-supported projects, the Fund could support Government in developing new and refining existing policies for livestock development especially in arid and semi-arid areas, water management, and private sector engagement in small-scale agriculture. Partnerships with the AfDB, FAO, USAID and World Bank should be strengthened, especially in identifying options for co-financing operations and scaling up, as well as undertaking joint policy dialogue with Government on key agriculture and rural development issues.
- b. Deadline: COSOP period, 2013-2018
- c. Responsible entity: IFAD and Government of Kenya

18. Recommendation 5:

a. **Better government performance**. The Government will need to ensure that it puts in place the necessary supporting policy and institutional framework, as well as allocate the required resources, that will lead to the regeneration of pro-poor growth in the country's agriculture sector. In particular, the Government will need to ensure that its

auditing, financial and procurement systems are strengthened to ensure responsible use of IFAD loan funds, as well as work towards increasing its share of counterpart funds in IFAD-supported projects. On its side, IFAD can provide support to capacity building of government officials for better service delivery at the local level, support the Government in the implementation of the national irrigation policy, and contribute to improving its financial and procurement systems to ensure more timely flow of funds and due diligence in use of resources.

b. Deadline: COSOP period, 2013-2018

c. Responsible entity: IFAD and Government of Kenya

19. Recommendation addressed to IFAD:

a. IFAD's physical presence in Kenya. The country office could play a greater role in evidence-based policy processes, which will however require allocating the required resources and time. The role of the CPM in policy dialogue should also be reflected adequately in his/her annual performance evaluation system objectives. It is essential that the relationships between the Kenya country office and the IFAD regional office in East and Southern Africa be rapidly outlined and communicated to all concerned in Kenya and throughout the region. It is recommended that the regional office's organizational structure be articulated clearly, including its relationships with headquarters and the various country programmes in the region, the technical expertise that should be housed there, and its work programme. In this regard, it would be advisable to develop specific indicators that can be used to evaluate the performance and contribution of the regional office at an appropriate time in the future, including indicators that might shed light on value for money of the regional office. Similarly, it would be useful for ESA to prepare a periodic progress report on the regional office for the IFAD Senior Management, outlining the achievements and challenges of such a decentralised organizational arrangement.

b. Deadline: End 2011c. Responsible entity: IFAD

Project pipeline

CONCEPT NOTE 1 CLIMATE RESILIENT COMMUNITY BASED NATURAL RESOURCE MANAGEMENT PROJECT

Justification and rationale

- 1. The project will contribute to the economic and social pillars of Vision 2030, with a focus on the intervention areas of the ASDS and CAADP related to promoting sustainable land and NRM and climate resilient livelihoods.
- 2. The proposed project will: demonstrate incursion into the ASALs as recommended by the CPE; explore partnership with the RBAs in the implementation of the joint initiative; exploit other funding opportunities including the Adaptation for Smallholder Agricultural Programme (ASAP) and the Green Fund, for addressing climate change and environmental and NRM towards rural poverty reduction; benefit from the proof of concept provided by earlier IFAD-assisted projects such as the Green Water Credit; and leverage the comparative advantage of IFAD as reflected in the Strategic Framework 2011-2015, with focus on: (i) a natural resource and economic asset base that is more resilient to climate change, environmental degradation and market transformation, (ii) poor rural women and men and their organizations able to manage profitable, sustainable and resilient farm and non-farm enterprises or take advantage of decent work opportunities, and (iii) poor rural women and men and their organizations able to influence policies and institutions that affect their livelihoods.

Project Objectives

- 3. The objectives of the proposed project are: (i) rural communities empowered for sustainable NRM; (ii) climate resilience has been increased among smallholder household members; (iii) natural asset-based rural livelihoods sustainably improved; and (iv) land and water resources sustainably improved. The objectives are linked to the targets in the COSOP Results Management Framework of increased areas of land under improved soil and water conservation and rangeland management, increased functional NRM groups with stronger women participation in management, increased inclusion of community NRM plans in local government plans; and increased number of smallholder household members whose climate resilience has been increased.
- The expected outcomes of the interventions include: participatory conservation, and sustainable land use, range management and water resource management. mechanisms of payment for ecosystem services (e.g. for carbon sequestration and land degradation control) in the form of reward, compensation and co-investment, low carbon technologies for value chain development and employment creation, improving access to land for cultivation in the forest reserve buffer zone, and use of mapping and GIS/GPS as NRM tools, greater access to multiple-benefit technological options that increase yields, strengthen resilience to risks and shocks, enhance environmental goods and services, and reduce poverty. Specifically for ASAP, the outcomes will include: increase in hectares of land under climate resilient practices; number of community groups, including women's groups, involved in ENRM and/or Disaster Risk Reduction (DRR) formed or strengthened; and percentage change in water use efficiency by men and women. The COSOP policy objectives to be supported by the project include: (a) dialogue on and contribution to strengthening the knowledge base in climate resilient livelihoods and ecosystems as well as community based environment and NRM; and (b) facilitation of local and regional institutions through public-private partnerships that link poor rural people to rewards for environmental services.

Ownership, Harmonization and Alignment

The Ministry of Environment and Mineral Resources (MEMR) is spearheading a consultative process to operationalize the National Climate Change Response Strategy (NCCRS) of April 2010, through the Kenya Climate Change Action Plan (KCCAP). In addition, the Parliament passed the Climate Change Authority Bill in June 2012. Both the bill and the action plan will guide all government and development partner activities aimed at addressing climate change issues in Kenya, and may require the realignment of the proposed project as well as relevant ongoing interventions. The rationalization of the agricultural sector ministries as required by the new Constitution and the revision of the sector working groups under the Kenya Joint Assistance Strategy (KJAS) will strengthen the move towards the harmonization of institutional arrangements for interventions aimed at sustainable NRM and promotion of climate resilient livelihoods.

6. The Medium Term Plan (MTP) of the ASDS and the CAADP Kenya National Food Security Plan 2010-15 assert that intensification of production (in the short term) in the High Rainfall Areas (HRAs) will provide adequate food to meet the needs of the country up to 2015. But beyond that, the country will depend also on the ASALs. Investment in the necessary infrastructure, establishing a sustainable base for improved livestock and food crop production, and linkage to markets for the produce, will be important requirements for the ASALs to play the expected role in food security for Kenya. The ownership of the interventions is ensured through alignment with the priorities of ASDS, CAADP, NCCRS, African Adaptation Programme (UNDP/JICA), Environment Management and Coordination Act (EMCA) and the flagship projects identified under the Water Catchment Conservation Master Plan, such as the Green Schools Initiative, Soil and Water Conservation, Wildlife Migration Corridors, Tree Planting and Climate Change. ASAP-supported activities will be enhanced through partnership with institutions such as the Climate Change Secretariat of the MENR, the Agricultural Sector Coordination Unit (ASCU), and the RBAs.

Components and activities

- 7. Three major components are envisaged:
- Climate resilient and sustainable NRM support for preparation of communitybased NRM plans (including biodiversity assessment), pastoral field schools (planned grazing, fodder production, exclusion), animal health systems, community-based water efficient systems (irrigation/rain water harvesting), watershed management, protection of natural wetlands, mitigation of human wildlife conflict, and diversification of the livelihoods of the households, national and community decision making, including vulnerability mapping (also coping mechanisms and indigenous/traditional survival strategies to climate change of smallholders and agro-pastoral systems); support for agro-meteorological services (Kenya Meteorological Department) and Early Warning Systems; capacity building (learning, results-based monitoring and evaluation (M&E), knowledge management (KM) and training) which focus on climate proofing of community-based NRM plans, defining tools and mechanisms to measure greenhouse gas (GHG) emissions avoided and/or sequestered and to monitor climate change adaptation impacts; development and mainstreaming of climate change adaptation into all economic activities to be supported under the project; establishing synergies with the MENR new initiative "Modeling Food Security in the Context of Sustainable NRM"; support for biodiversity conservation including for orphaned crops such as cassava and sorghum; scaling up of promising innovations such as (i) catchment conservation, (ii) rain water harvesting, (iii) agro meteorological information, a radio station (RANET) is already operational but limited to two counties with Safaricom (cell phone providers) as a key partner, (iv) wildlife migration corridors, (v) renewable energy, and (vi) efficient management of invasive species for energy production; support for policy dialogue for integrating adaptation best practices into policies and for scaling up, drawing on the lessons learned from project implementation, especially policies that hinder or facilitate sustainable land management, value addition and market access, and anchored on an

effective monitoring and evaluation (M&E) system; exploring opportunities for south-south cooperation, cross-learning and twinning as tools for capturing knowledge and scaling up community and institutional capacity on adaptation, for example for climate-resilient roads, greening of value chains using cleaner technologies, bio-energy and renewable energy-efficient technologies, recycling of livestock waste as organic nutrients for soil, invasive species control in pasture lands, pilot schemes on weather indexed insurance, payments for ecological services, community carbon sequestration.

- 9. Although the Adaptation for Smallholder Agriculture Programme (ASAP) grant will be blended with the first project focusing on NRM, it will support eligible activities in the whole COSOP. ASAP will support the establishment of a vulnerability baseline at the early stage of design once the target area has been defined, link with the climate change related results from MKEPP and other projects, and support multi-benefit actions to strengthen livelihoods and reduce vulnerability. The actions to reduce vulnerability which aim to increase natural, human, social, physical and financial capital will include: strengthening the asset base through sustainable increases in productivity, diversifying farming systems, integrating learning and capacity building for farmers on climate risk management, promoting equity and inclusion of vulnerable groups in the risk management initiatives, and increasing access to information and facilitating knowledge sharing across geographical boundaries related to climate change adaptation. A key outcome indicator for the ASAP will be the number of smallholder household members whose climate resilience has been increased because of ASAP.
- 10. Community empowerment mobilization of communities into viable groups for economic decision making and for action for sustainable NRM; support for semi-pastoralism, in line with the ongoing modification to the traditional wandering lifestyle whereby the pastoralist women and children make a home at a particular place to which the herders (men and young males) return after trekking in search of pasture, and which Government is encouraging in order to make basic services (education and health) economically available at such places; capacity building in community-based NRM, particularly environment and ecosystem conservation in collaboration with local authorities and the relevant government services; capacity building for livestock farming (which is the main livelihood in the ASALs) including conservation of fodder, genetic improvement, disease control, value addition in meat and milk, and market access linkages. (v) gender mainstreaming in NRM; gender responsive community-based NRM, requiring women empowerment and inclusion in all decision making to achieve sustainability in interventions; mapping of culture norms in the target areas to ensure that culture sensitive empowerment strategies are used.
- 11. **Rural livelihoods** support for multiple benefit interventions that optimize the efficient use of soil moisture, water and energy, and reduce soil carbon emissions and post-production and marketing losses. Examples of promising multiple benefit approaches, ready for scaling up include: conservation agriculture, landscape approaches, integrated farming systems (crop and livestock), integrated pest management, integrated nutrient systems, participatory rangeland management, use of improved location-specific crop seed and livestock varieties, agro forestry (tree nurseries, exploitation of indigenous trees such as gum arabica), run-off and water harvesting systems; special support to youth related to training in business management, value addition and market access; use of the cluster approach to facilitate climate change risk management and integration of climate resilient activities in the value chain.

Costs and financing

12. The indicative new resources available for this project is US\$ 66.5 million, with US\$ 56.5 million anticipated from the 2013-15 PBAS cycle and US\$ 10 million from ASAP. These figures will be refined during the design of the project. Since the project will be designed with a scaling up mindset, drawing on the balance of resources of relevant

ongoing projects and exploring co-financing from other partners, the actual cost of the project may eventually be much higher. Some of the partners foreseen for this project include the other RBAs (WFP and FAO), the European Union, RAIN Foundation and various funds for climate change adaptation, such as Climate Change Adaptation Fund, the financing mechanism for the United Nations Convention for Combating Desertification (UNCCD), the United Nations Framework Convention for Climate Change (UNFCCC), and the new Green Fund.

13. ASAP will support a micro watershed/landscape/ecosystem approach as the primary unit of project interventions, which is also instrumental for ensuring connectivity of assets (natural, social and economic assets) for maximum results and impact; scaling up of multiple benefit approaches for sustainable agricultural intensification; and the greening of the value chains. A tentative breakdown of the cost among the components is given in the table below.

Table 1: Project costs and financing

Component	Budget in US\$ (million)
	Loan/ Grant
Climate resilient and sustainable natural resource management	22.0
Community empowerment	15.0
Rural livelihoods	17.0
Project coordination and management and policy	12.5
Total	66.5

Organization and management

14. The appropriate ministry to anchor this project will be determined at the design stage. The important consideration for selection will be the capacity and capability of the ministry to spearhead project interventions. To address the CPE concern on the cost of the project management unit (PMU), a lean structure is proposed to be closely associated with the lead agency. This unit will comprise the Project Coordinator, Coordinator for NRM, Accountant, and Coordinator for M&E/Knowledge Management. Other facilitators will be recruited on a need basis.

Monitoring and Evaluation indicators

- 15. A draft logical framework, indicating the outcomes, outputs and indicators for the project is attached as Annex 1. The logical framework is related to the Results Management Framework of the COSOP. The baselines to enable the determination of targets for the key indicators will be established during the design of the project or latest in the first year of project implementation.
- 16. Annex 2 indicates the ASAP project selection criteria. These will also be adapted as indicators for the appropriate results in the logical framework. ASAP tracking indicators will capture the number of climate resilient CBNRM plans, the number of service providers and extension agents trained in technology transfer for climate change adaptation, and the number of functional community environmental groups. ASAP will support a vulnerability baseline, impact assessments and produce a set of knowledge products from environmental and NRM adaptation experiences for facilitating scaling up at county and national levels. Examples of products include: studies and dissemination of information from the proposed vulnerability mapping for informed decision making, green jobs creation and climate resilient value chains.
- 17. The M&E framework of the project will be aligned to the government's National Integrated Monitoring and Evaluation System (NIMES) and will incorporate a sectorwide approach to development. Other monitoring indicators will track change in food

security, household income, private sector investments along the value chain and the number of farmers linked to domestic and external markets

Risks

18. Climate-related risks will be addressed through: (i) strengthening the community-based Early Warning Systems (crop and livestock), including suitable communication systems for dissemination and feedback; (ii) mainstreaming climate resilience in programmes, plans and policy; and (iii) partnership with institutions such as the Kenya Meteorological Department of MENR, the National Environment Trust Fund (responsible for supporting best environmental initiatives), the Department of Resource Survey and Remote Sensing (DRSRS), the WFP/ICRAF (for vulnerability mapping), and the Kenya Cleaner Production Centre (which monitors pollution control and works in collaboration with the private sector).

Timing

19. The establishment of the vulnerability baseline would be done as soon as the political system has settled down after the elections and a decision has been made on the potential participating counties in this project. It is targeted to present the project for Board approval in September 2014.

Annex 1: Draft Project Logical Framework

Results Hierarchy	Indicators Means of Verification		Assumptions
Goal: Contribute to reduction of rural poverty in the project areas with a special focus on ASALs	 Percentage decrease in poverty levels Percentage increase in number of households with increased climate resilience 	Household surveys Surveys	Communities Government, development partners and key
Development Objectives: (Natural resource management and climate resilience) Gender responsive, climate resilient and sustainable community-based natural resources management in the target areas improved	Ha. of land improved through soil/water conservation measures Increase in crop yields	Baseline survey and monitoring reports	stakeholders develop and sustain collaborative approach to natural resource
Outcome 1: Rural communities empowered for sustainable natural management and climate change resilience	No. of people in target areas trained in climate resilient management of natural resources	Baseline survey and monitoring reports	management (NRM)
Output 1.1: Operational and functional NRM community	Level of awareness on NRM issues within participating communities.	Baseline and follow-up surveys on awareness about NRM issues Media reports on NRM issues	
Output 1.2: Action plans with inbuilt climate resilient provisions	NRM capacity of community organizations. No. of CAP applications	Baseline and follow-up surveys on awareness about NRM issues Media reports on NRM issues	
Output 1.3: Community based plans included in local government planning instruments.	No. of action plans prepared funded/implemente d	Documented action plans.	
Output 1.4: Gender involvement in decision making processes	No. of women in decision making		

Outcome 2: Climate resilient, and sustainable land and water resource uses benefitting local people and wider community improved	 No. of households with access to safe water. Ha of land degradation reduced Levels of chemical and microbial pollution in waterways. 	Household surveys (baseline and follow-up). Bathymetric surveys in reservoirs. Water quality monitoring surveys.
Output 2.1: Resilient climate agro-systems for sustainably managed land and water resource improved.	 Ha of land rehabilitated and/or protected Estimated rates of soil loss from farmlands. 	 Reports on activities undertaken Soil loss measurements at representative sites covering the main farming systems.
Output 2.2: Land conservation improved	 Ha coverage, no. of technologies/practic es 	Baseline survey and monitoring reports
Output 2.3: Water use efficiency improved	Ha coverage, no. of technologies/practic es	Baseline survey and monitoring reports
Output 2.4: Pasture management system improved	Ha coverage, no. of technologies/practic es	Baseline survey and monitoring reports
Output 2.5: Energy use efficiency enhanced	Ha coverage, no. of technologies/ practices	Baseline survey and monitoring reports
Output 2.6: Improved and rehabilitation/ restoration	Ha coverage, nr of technologies/ practices	Baseline survey and monitoring reports
Output 2.7: Sustainable water management improved	Structures, silt load reduced, water flows improved No. of WUAs financed	Baseline survey and monitoring reports
Outcome 3: Natural assets- based rural livelihoods sustainably improved.	Level of income generated and assets acquired by participatory households	Baseline survey and follow-up reports

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Output 3.1: Natural resources-based livelihoods packages and options adapted to agro-ecological and socio-economic contexts enhanced.	 No. of agricultural packages tested and demonstrated. No. of tonnes of seed produced and distributed Increased income 	Reports on trials, demonstrations and research results. Measurements of enterprise productivity and profitability.	
Output 3.2: Increase in level of income generated and assets acquired by participating households.	No. of participants engaged in adopting and/or improving income-generating activities.	Project reports on CIG incomegenerating activities. Farmer field school records.	
Output 3.3: Reward for environmental services	Increased income of participating communities		
Output 3.4: Access to services	• % access to services	Baseline and follow- up measurements of these key environmental parameters.	

CONCEPT NOTE 2 AGRICULTURAL INTENSIFICATION AND MARKET ACCESS PROJECT

Justification and rationale

- 1. The proposed project will address SO2 and SO3 of the COSOP. SO2 is aligned to the first strategic thrust of ASDS on increasing productivity, commercialization and competiveness of agricultural commodities and enterprises. It is also aligned to interventions priority area 5.0 of the National Policy for the Sustainable Development of ASALs, which seeks to promote equitable access to small-scale irrigation, access to extension services, and safeguards to land tenure. SO3 is aligned to the first strategic thrust of ASDS on post-production technologies and markets; and investment priority 5 of the National Policy for Sustainable Development of ASALs on developing markets for agricultural produce (abattoirs), and support to the establishment of farmer associations to access credit. SO3 is also in line with the CAADP pillar on increased market access through cooperatives and agri-business.
- 2. The project is aligned to the IFAD Strategic Framework 2011-2015 objectives of: a natural resource and economic asset base of poor rural women and men that is more resilient to climate change, environmental degradation and market transformation; poor rural women and men and their organizations able to manage profitable, sustainable and resilient farm and non-farm enterprises or take advantage of decent work opportunities; and poor rural women and men and their organizations able to influence policies and institutions that affect their livelihoods. The project will achieve these strategic objectives by supporting market oriented production along the value chain, storage and processing, roads infrastructure development, and strengthening of market related groups and enterprises.

Project Objectives

- 3. The objectives of the proposed project are: (i) intensification of crop and livestock production through access to productivity enhancing technologies and services; and (ii) increased value addition and profitable access to markets. The objectives are linked to the targets in the COSOP Results Management Framework of: increased adoption of ecologically sound technologies by farmers, increased production and yields, increased marketable surplus, increased operationally self-sufficient service delivery, increased amounts of functional road and market infrastructure, and increased number of operating enterprises after three years.
- 4. The project will support a change in mindset towards scaling up in the agricultural sector through market oriented production and market access. Financial outreach to project participants will be facilitated by PROFIT which is developing sustainable approaches to increased access to financial services. The project will support the development and strengthening of farmer associations to better respond to the new paradigm, with emphasis on entrepreneurship and private sector investments and service provision. Tested models such as the cluster development approach will be applied to promote commercialization of crop and livestock production through support to market information and networks, all aimed at scaling up in the agricultural sector.

Ownership, Harmonization and Alignment

5. Government plans to mobilize resources through the Agricultural Sector Development Support Programme (2013-17) and the Medium Term Investment Plan (2013-17) to achieve the ASDS and CAADP goals of: increasing productivity, commercialization and competitiveness; promoting private sector investment and participation in all aspects of agricultural development including research; promoting sustainable land and natural resources management (NRM); reforming and improving delivery of agricultural services and research; increasing market access and trade; and ensuring effective coordination and implementation of interventions. Kenya is moving towards using a sector wide approach (SWAp) to achieve the above goals and expects development partners to increasingly comply with the requirement to pool their resources in the framework of the sector development programme. IFAD, however, recognizes that its resources cannot be applied to budget support. The coordination of interventions in the agricultural sector is by the Agricultural Sector Coordination Unit (ASCU). The proposed rationalization of the agricultural sector ministries as required by the new Constitution, the passage of the new Agriculture, Livestock and Fisheries Act (ALFA), and the revision of the sector working groups under the Kenya Joint Assistance Strategy (KJAS) will strengthen the move towards the harmonization of institutional arrangements for interventions aimed at sustainable agricultural intensification and access to markets.

6. The Kenya National Food Security Plan 2010-15 highlights that, in the short term, intensification of production in the High Rainfall Areas (HRAs) will provide adequate food to meet the needs of the country up to 2015. But beyond that, the country will depend also on the ASALs. The challenge of assuring food security therefore requires: investment in capacity building of the key actors along the important food value chains; investment in infrastructure, especially roads, markets, electricity, water, storage and processing facilities; promotion of agribusiness and value addition; and facilitation of local and regional trade. These developments will guide IFAD activities under the COSOP and may require the realignment of the proposed project as well as relevant ongoing interventions.

Components and activities

- 7. Two major components are envisaged.
- 8. **Stakeholder empowerment** training of communities in climate resilient crop and livestock production technologies and systems, especially proven models from ongoing projects; supporting economic interest groups to access productivity enhancing technology packages; strengthening farmer groups to sustainably access markets; supporting adaptive research for sustainable production systems; and empowering women and youth for inclusion in all economic activities and decision making processes through mapping of the cultural norms in the project areas and developing acceptable inclusion strategies. The perception that youth tends to avoid the drudgery of farming will be addressed through the promotion of on-farm processing, inputs supply and stocking business, market linkages and other agriculture related enterprises that will be of greater interest to the youth. Sustainability will be achieved through empowering communities to develop and strengthen farmer associations and primary groups. The proposed cluster

development strategy could be a viable mechanism for sustaining and up-scaling production in the target areas.

9. Marketing infrastructure and services – promote sustainable: (i) private sector led value addition through access to technologies and agro-processing, onfarm storage and marketing facilities; (ii) market access through information and networks; and (iii) access to financial services. Improved technologies can also address production problems which affect postharvest loss, as well as the management of aflatoxins at commercial and household levels for animal feed and human food.

Costs and financing

10. The indicative new resources available for this project from IFAD is US\$ 43.5 million from the 2016-18 PBAS cycle, with the tentative breakdown shown in the table below. These figures will be refined during the design of the project. Since the project will be designed with a scaling up mindset, drawing on the balance of resources of relevant ongoing projects, leveraging commercial bank funds for increased access of project participants to financial services, and exploring cofinancing from other partners, the actual cost of the project may eventually be much higher. Some of the partners foreseen for this project include the financial institutions currently working with PROFIT, the USAID, International Finance Corporation of the World Bank Group and the European Union. IFAD funding of the project will be mainly as a loan to the Republic of Kenya.

Table 1: Project costs and financing

Component	Budget in US\$ million Loan/Grant
Stakeholder empowerment for intensification of production	9.5
Marketing infrastructure and services	25.0
Project coordination and policy dialogue	9.0
Total	43.5

Organization and management

- 11. The appropriate ministry to anchor this project will be determined at the design stage. The important consideration for selection will be the capacity and capability of the ministry to spearhead project interventions, including facilitating policy development. To address the CPE concern on the cost of the project management unit (PMU), a lean structure is proposed to be closely associated with the lead agency. This unit may comprise the Project Coordinator, Coordinator for Empowerment, Accountant, Coordinator for Policy Dialogue, and Coordinator for M&E/Knowledge Management. Cluster coordinators will be recruited on a need basis.
- 12. The Project Coordination and Policy Dialogue component will coordinate the support for creating an enabling environment for private sector investments, through public-private sector dialogue, research and policy analysis. Lessons learned from project implementation would inform the review of the agricultural sector policies that hinder or facilitate sustainable land management, value addition and market access. The policy dialogue subcomponent will be anchored on an effective M&E system.

Monitoring and Evaluation indicators

13. A draft logical framework, indicating the outcomes, outputs and indicators for the project is attached as Annex 1. The logical framework is related to the Results Management Framework of the COSOP. The baselines to enable the determination of targets for the key indicators will be established during the design of the project or latest in the first year of project implementation. A summary description of the cluster development strategy is given in Annex 2.

14. The M&E framework of the project will be aligned to the government's National Integrated Monitoring and Evaluation System (NIMES) and will incorporate a sector-wide approach to development. Other monitoring indicators will track change in food security, household income, private sector investments along the value chain and the number of farmers linked to domestic and external markets.

Risks

15. Project related risks include: inability of economic interest groups to mobilize resources for processing technologies; inability to access adequate markets due to infrastructure constraints; inadequate incentives to attract private investments; and unfavourable government policies related to production intensification and market access. Mitigation measures will include project linkages with PROFIT for rural financial services; spot infrastructure improvement and linkage with appropriate government authorities for other related infrastructure; and policy dialogue to address constraints to private investments in the target areas. Climate-related risks will be addressed through the other project under this COSOP: (i) strengthening the community-based Early Warning Systems (crop and livestock), and (ii) mainstreaming climate resilience in programmes, plans and policy.

Timing

16. Project design is expected to start in 2015 after some of the ongoing projects have been completed and lessons and models generated which can be applied for scaling up of agricultural intensification and value addition.

Annex 1: Draft Project Logical Framework

Results hierarchy	Indicators	Means of verification	Assumptions
Goal: Contribute to reduction of poverty in target areas	Percentage decrease in poverty levels	 Household survey 	
Development objective (SO2): (Intensification) Access of the poor rural women, men and youth in target areas to sustainable and productivity enhancing assets, technologies and services is improved	No. of farmers accessing climate resilient crop and livestock production systems and technology	Baseline survey and follow-up reports	Government, communities, private sector develop a sustainable mechanism
Outcome 1: Poor women, men and youth in the target areas empowered in climate resilient crop and livestock production practices and technologies Output 1.1: Access of poor women, men and youth to climate smart crop and livestock production technologies and	No. of farmers trained in climate resilient crop and livestock production technologies and systems No. of farmers accessing climate resilient technologies		for policy dialogue The emerging institutional framework supports innovations in agriculture
systems improved Output 1.2: Climate smart production of crops and livestock in target areas intensified	No. of farmers adopting climate resilient technologies and system	Baseline survey and monitoring reports	
Output 1.3: Community based crop and livestock management systems formed/strengthened	No. of farmer groups formed/strengthened	Baseline survey and monitoring reports	
Outcome 2: Community access to innovative crop and livestock production technologies and services improved	Percentage increase in production and productivity of crops and livestock	Baseline survey and monitoring reports	
Output 2.1: Access to productivity enhancing technologies and services sustained.	No. of participating farmer groups accessing technologies and services	Baseline survey and monitoring reports	
Output 2.2: Crop and livestock productivity intensified	Increase in Ha of crops and value of livestock owned	Baseline survey and monitoring reports	
Output 2.3: Commercialization of crop and livestock production upscaled	Change in value of crop and livestock marketed	Baseline survey and monitoring reports	
Outcome 3: Income and asset base of communities in target areas improved	Change in income and assets base of communities in target areas	Baseline survey and monitoring reports	
Output 3.1: Access to ecologically sustainable crop and livestock production technology packages enhanced	No. of farmers in accessing ecologically sustainable crop and livestock production technology packages	Baseline survey and monitoring reports	
Output 3.2: Access to innovative crop and livestock production services sustained	No. of farmers sustainably adopting innovative production services	Baseline survey and monitoring reports	
Output 3.3: Participation of women and youth in ecologically sound crop and livestock production systems and technologies improved	No. of women and youth participating in farming groups	Baseline survey and monitoring reports	

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Development objective (SO3): (Value addition and markets): Poor rural women, men and young farmers, agro-pastoralists and rural entrepreneurs in target areas have sustainable access to improved post-production technologies and markets	No. of farmers adding value to produce and accessing markets	Baseline survey and monitoring reports	Government at sub- national level create enabling environment for private investments Communities,
Outcome 1: Farmers, agro-pastoralists and rural entrepreneurs empowered to access value addition technologies and markets increased	No. of framers, agro-pastoralists and entrepreneurs trained in value addition and market linkages	Baseline survey and monitoring reports	Government, development partners and private sector
Output 1.1: Investment environment for private sector investments improved	Change in sub-national doing business indicators	Baseline survey and monitoring reports	support innovative value addition and market
Output 1.2: Access to financial services/credit improved	Value of financial services and credit extended to farmers and entrepreneurs	Baseline survey and monitoring reports	access models, particularly cluster
Output 1.3: Technical support services to communities in value addition technologies and markets sustained	Change in value of technical support services for value addition and market access in target areas	Baseline survey and monitoring reports	development approach
Outcome 2: Income and asset base of communities improved	Change in income and asset base of communities in the target areas	Baseline survey and monitoring reports	
Output 2.1: Participation of farmers, agro- pastoralists and rural entrepreneurs in value addition and markets improved	No. of farmers, agro-pastoralists and entrepreneurs adopting value addition technologies	Baseline survey and monitoring reports	
Output 2.2: Markets infrastructure in the target areas improved	No. of marketing facilities constructed	Baseline survey and monitoring reports	
Output 2.3: Access to domestic and external markets improved	Value of value added products sold in domestic and external markets	Baseline survey and monitoring reports	
Outcome 3: Private sector investments in agro- processing and market linkages communities in target areas improved	Value of private sector invested in target areas		
Output 3.1: Sustainable value addition and marketing systems upscaled	Change in value added products marketed	Baseline survey and monitoring reports	
Output 3.2: Training of farmers and rural entrepreneurs in business skills sustained	No. of farmers and rural entrepreneurs trained in business skills No. of processing and marketing.	Baseline survey and monitoring reports	
Output 3.3: Value addition and market access management systems formed/strengthened	No. of processing and marketing groups functional in the medium term	Baseline survey and monitoring reports	

Key files

Key file 1: Rural poverty and agricultural/rural sector issues

Priority Areas	Affected Groups	Major Issues	Actions Needed
Increase in the productivity, commercialization and competitiveness of the crops subsector	All smallholder farmers, especially poor, semi-subsistence smallholders with marketable surplus	 Inefficient land use in the form of idle and under-utilized land in particular of high and medium potential areas. Over-subdivision of land into uneconomic units in some parts of the country while other land parcels in the possession of large scale farm holders remains unutilized. Limited equitable access to irrigated land. Titles not kept up to date, limited access to land by women and youth. Weak land management institutions in ASAL areas (Group Ranches and Trust land). Limited exploitation of high potential pockets in ASALs; Over-dependence on rain fed agriculture; Low productivity due to limited extension and training services as a result of overreliance on public extension services, coupled with low funding of the service. Low application of contemporary science and technology such as genomics, biotechnology, modeling and information communication; Low productivity due to high cost and increased adulteration of key inputs; Low productivity due to limited coordination and investment in research and low application of agricultural technology and innovation by farmers; High post-harvest losses due to poor harvesting, storage and transportation facilities. 	 Formulating and implementing appropriate policy and legal frameworks with specific reference to enacting the Consolidated Agricultural Reform Bill; finalizing and implementing the national irrigation and national land use planning policies and legal frameworks. Implementing policy and institutional reforms to strengthen community based land and NR use planning, areabased to macro-level regional development planning of river basins and large water bodies. Supporting appropriate decentralized and community-based land registration or recording systems; strengthening measures for ensuring equitable access and tenure security in irrigation schemes; Promotion of low cost irrigation technologies. Intensifying and expanding irrigation; improving rainwater harvesting and storage for agriculture; and developing, rehabilitating and protecting river banks, water bodies and water catchments. Developing community support and empowerment programmes. Formulating and implementing integrated basin-based development programmes; Improving delivery of extension and training services by increasing the number of extension officers per farm household and outsourcing extension and training services. Development of a more pluralistic and holistic extension system that involves Government along with the private sector and NGOs in provision. Fertilizer cost-reduction investment programme involving purchasing and supply chain improvements in the market for this input and the blending and local manufacturing of fertilizer. Actions needed would include working with the private sector and reviewing farmer institutions' ability to import and distribute fertilizer in bulk. The following would be needed: capacity building of farmers and farmers' organizations; efficient fertilizer ordering and distribution process and provision of warehousing to address the inefficient and costly fertilizer importation and distribution structure that is currently in place; Improve coordination of a

Priority Areas	Affected Groups	Major Issues	Actions Needed
Increase in the productivity, commercialization and competitiveness of the crops subsector/ continued	All smallholder farmers, especially poor, semi- subsistence smallholders with marketable surplus	Inadequate value addition and agricultural marketing.	• More extension linked to value addition and markets. Capacity building of farmers and farmers' organizations on grading and standardization. This would be with specific reference to higher-value or differentiated agricultural and food products (HVAF), good agricultural practices and international food standards for those wanting to export to international markets. Assist farmers to form producer organizations to produce, process and market their produce within Kenya and for export including facilitating access to credit. Strengthening governance and technical capacity of Cooperatives, better enforcement of the Cooperative act ensured by the Government and encouragement of community based organizations' and farmer groups' transformation into Cooperatives. Public-private partnerships and investments in agricultural marketing facilities (including market information) and rural infrastructure (including road development).
Increase in the productivity, commercialization and competitiveness of the livestock subsector	Livestock owners and/or Pastoralists	 Inadequate information on livestock population; Low productivity due to low quality breeds; Low productivity due to inadequate feeding; Low productivity due to heavy livestock losses to diseases and pests; Inadequate marketing of livestock; Inadequate value addition and marketing of animal products; Competition / conflicts over natural resources, in particular grazing lands and water; Weak community-based grazing/ browsing and rangeland management institutions. 	 Establishing a centrally coordinated livestock database; Livestock breeding programmes and improved access to artificial insemination services; Formulating sustainable grazing/browsing and rangeland management plans, including strengthening of community based management institutions and conflict resolution mechanisms; Range improvements and establishment of livestock feed reserves and infrastructure development; Improving animal health and quality assurance services through improving access to veterinary drugs. Integrating development and management of rangeland. Establishment of Disease-Free Zones in particular would involve improvements in vaccination and disease control through a strengthened veterinary department, movement controls and investments in livestock breeding, range improvements and marketing infrastructure to raise the quality, quantity and value of processed meat animals that Kenya can export. Kenya's milk exports would also benefit from enhanced disease control measures in the highlands; More extension linked to value addition and markets and related capacity building of livestock holders and livestock owners' organizations on grading and standardization of dairy and other livestock products, with specific reference to higher-value or differentiated agricultural and food products (HVAF), good agricultural practices and international food standards for those wanting to export to international markets. Assist farmers to form producer organizations to produce, process and market their produce within Kenya and for export, including facilitating access to credit. Strengthen governance and technical capacity of cooperatives, better enforcement of the Cooperative Act, and public-private partnerships and investments in agricultural marketing facilities and rural infrastructure.

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Priority Areas	Affected Groups	Major Issues	Actions Needed
Developing Northern Kenya and other Arid Lands (specific issues relevant for ASALs which would be complementary to those detailed above for farmers and livestock holders in other areas)	Pastoralists and agro-pastoralists in arid and semi-arid lands	 Historical and on-going loss of rangelands to large-scale commercial ranchers, expanding crop farming and forestry and wild-life conservation; Inadequate policy and legal framework; Insufficient land under cultivation; Inter-ethnic and inter-clan conflicts, banditry and livestock rustling; Low productivity due to inadequate research; Low productivity due to heavy livestock losses to diseases and pests; Low productivity due to inadequate infrastructure; Low productivity due to limited access to livestock inputs/services, including: (a) veterinary drugs due to insufficient number of Community Animal Health Workers (CAHWs), and linkage failures between CAHWs and drug suppliers caused by limited revolving funds at the Pastoralist Associations (PAs), lack of accountability of the CAHWs, and drug shortages due to massive buyouts by relief NGOs during droughts/disasters, (b) forage and small livestock equipment, due to agrovets/livestock input suppliers being generally located in major towns and usually employing itinerant representatives who visit rural market centers on market days; Marketing constraints to incomes due to scarcity of local markets, long distances to terminal markets (high movement/ feeding costs, loss of quality and weight), poor market information, low bargaining power of small livestock holders, difficulties in forming sustainable pastoralist groups due to their mobility, little processing and value addition, demand affected by poor product presentation, difficulties in getting products approved by Kenyan Bureau of Standards (KBS), poor handling of products. 	 Establishing legal frameworks to resolve land tenure issues and promotion of land improvements by security of tenure including: strengthening sustainable rangeland management planning processes, strengthening the administration of group rights by communities and community-based user groups. Related conflict prevention and management interventions such as peace building, pastoral codes, and conflict early warning and peace committees. Promote cross-border natural resource management initiatives; Redressing the unfavorable policy environment for pastoralist activities, particularly for the development of private veterinary practices at the CAHWs level, e.g. national legislation only allows veterinary doctors to dispense drugs; however these doctors are not interested in employment in the ASALs. Enable groups to advocate for reducing the multiple taxes as livestock move between counties; Increased emphasis on research on products suitable for production in the ASALs. High yielding but disease resistant varieties would be a priority in the pastoral and other dry areas. These could include drought-tolerant crops (sorghum/millet and root crop systems), horticulture, and drought-tolerant maize. Diversification is important in semi-arid regions where maize crops fail 5 harvests out of 8. Given the shortage of forage, the increase in the production of forage, including agro-forestry tree species, is needed. The Government could intervene towards multiplication of quality crops seeds such as sorghum, legumes, millet, cassava, potatoes, among others, that cannot attract commercial seed companies; Establishment of livestock Disease-Free Zones for export markets; Finding solutions to limitations in input supply by agrovets by coordinating higher-volume purchase through large suppliers and offering business training courses. Improve distribution of forage through SMEs, as well as business advice through service providers. Support the development of private AI s

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Priority Areas	Affected Groups	Major Issues	Actions Needed
Developing Northern Kenya and other Arid Lands (specific issues relevant for ASALs which would be complementary to those detailed above for farmers and livestock holders in other areas)/continued	Pastoralists and agro- pastoralists in arid and semi- arid lands	 Low production and productivity due to inadequate access to water; Reduction of vulnerability of the population also due to over-dependence on pastoral activities. In this context also need to develop activities by women and youth and promote more equitable access to irrigated land; Pastoralists try and adapt to climate change, for example camels are becoming more important, but pastoralists are becoming less resilient as old coping systems that provided grazing reserves or allowed more freedom of movement are curtailed with human population increases, as land is set aside for other purposes, or as recovery periods are reduced. Difficulties in social services provision due to the nomadic lifestyle; Low access to credit. 	 Development of low cost water harvesting and irrigation infrastructure. There are 9.2 million hectares with the potential for crop production if put under irrigation, this is equivalent to the total farmland in the HMPMHP parts of the country. The ASAL Development Project would initially be implemented in the Tana and Athi River basins to bring between 600,000-1,000,000 ha under irrigation; Development of mechanisms and safeguards for more equitable access to irrigated land by poor households, women and youth in government and community based schemes; Drought management systems established. Assisting pastoral communities in diversifying income sources including promoting camel production, supporting fisheries development, poultry, beekeeping, ostrich farming and game, harvesting of natural resources such as the neem tree and gum arabic and gum resins such as frankincense and myrrh which could have export potential, community managed tourism. Provide insurance schemes for producers and businesses to minimise losses. In particular there is a need to increase the involvement of women who in general in pastoral households tend to have responsibilities such as the management of sheep and goats, the milking of livestock, and the management of milk in terms of domestic consumption and milk processing. Women could be encouraged to play very substantial roles in the marketing of livestock and livestock products also through capacity building and group formation; Mobile schools. Other services in the human and livestock health sectors can combine fixed and mobile facilities, such as mobile outreach camps, pastoral association drug stores, mobile community animal health workers and the provision of bladder tanks to provide water where there is no need to construct permanent water facilities.

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Rural population, with particular reference to population with small landholdings farming on degraded land and pastoralists in degraded rangelands	 Growing need to adequately address climate change issues at institutional level; Low and declining soil fertility; Improved local management of natural resources. 	 Implementation of National Climate Change Response Strategy (NCCRS) for all sectors and implementation of quick start projects in agriculture to roll out NCCRS. Increase of the level of awareness and capacity building in Climate Change adaptation and mitigation in agricultural programmes, projects and activities, among top managers, county/sub county staff and other stakeholders. Encouraging practices with reduced external inputs where appropriate. Promoting drought tolerant crops and high value traditional crops- higher yields/ resilience, soil and water conservation for intensification, water harvesting for crop production, adaptation and weather based index insurance; Promote environmental conservation through, in the case of sustainable intensification: conservation agriculture, agroforestry and integrated farming systems with livestock management and, in the case of extensive livestock and rangelands management: improving grazing land management which has the second highest technical potential for mitigating C emissions (IPCC 2007), integrating trees (silvopastoral systems) to ramp up the potential for carbon storage (along with other co-benefits); Strendthening of community-based natural resource management

institutions.

Actions Needed

Priority Areas

Environmental

Issues

Affected

Groups

Major Issues

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Priority Areas	Affected Groups	Major Issues	Actions Needed
Gender	Women, especially female heads of households who are widowed, deserted or divorced.	 Limited gender disaggregated data; Limited access to natural and productive resources. Social practices deny many women the right to property ownership, and access to credit, agricultural inputs, markets, and opportunities from membership of agricultural co-operatives. Women rarely qualify for any credit that is tied to collateral requirements, which are often based on a land title deed; Low exposure to agricultural services such as extension due to: (a) development and introduction of technology often without involving women, (b) multiple roles in reproduction, maintenance and production constituting heavy gender workloads and placing limitations on women's time and the extent to which they can take advantage of new agricultural knowledge and skills through extension networks or the media, (c) high rate of illiteracy among rural women, affecting their capacity for absorbing and adopting new ideas, (d) lack of deliberate and reliable mechanisms for specifically disseminating research findings to women farmers. It is often assumed that information aimed at the general public or farmers generally will reach women. The establishment of reliable channels of communication with women remains a big challenge in agriculture; Unexploited potential of women's entrepreneurship which is mostly present in food processing, agro-processing, horticulture and retail trade and of women's groups; High poverty rates for women; Inadequate women's representation in local groups & management committees. 	Development of gender disaggregated data and of indicators to monitor participation of women in economic development; Increased access of women to land and strengthened land tenure security, including identifying community gardens for women's groups; Increased access of women to research results and extension services by the creating of reliable channels of communication directly with women and adapting extension services to women's time constraints. Development of technologies relevant to the roles of women in agricultural production and food processing. Increased access of women to education. The structure of women's groups in Kenya, provides a viable channel for out-reach by the Government and other development agencies: agricultural and other extension officers should be seen to maximize the potential of the women's groups in their out-reach activities; Need to encourage the increase in the size of women's businesses in which they are presently mostly sole traders. Need to encourage the development of women's groups many of which are engaged in agricultural and livestock development activities such as co-operative farming, horticulture, food processing and marketing, zero-grazing, goat keeping and bee keeping; Need to increase women' s access to finance, also by increasing their awareness of and capacity to access and utilize the Women Enterprise Development Fund and the Women Investment Fund; Need to build gender-mainstreaming capacity in public investment programmes. Need to develop and implement anti-poverty programmes that improve access to food in the case of women living in abject poverty. Increased access to health and family planning services; Increase participatory planning and the participation of women in decision-making.

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Priority Areas	Affected Groups	Major Issues	Actions Needed
Youth	75% of the Kenyan population who are under 30 years of age	 Need to prepare the younger generation for the future challenges of commercial agriculture for export and environmental issues; Limited access to natural and productive resources. Traditional and social practices deny many young people the right to property ownership, putting them at a disadvantage in seeking access to credit, agricultural inputs, marketing outlets and opportunities accruing from membership of agricultural co-operatives. In most cases, access to credit, training and improved production techniques are linked to access to land ownership. 	 Increased access of young people to land and strengthened land tenure security, including identifying community gardens for youth groups; Specific education and training and extension services targeted to rural youth.

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Key file 2: Organizations matrix (strengths, weaknesses, opportunities and threats [SWOT] analysis)

Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Finance (MOF)	Staffed with professionals who are conversant with donor operations, economic and financial management matters. Competent subsidiary organs that assist in the macroeconomic management of the country (e.g. CBK, KRA). Able to mobilize considerable resources to finance development and recurrent expenditures. Enforcement of financial and procurement procedures has improved. Micro-Finance Act (2006) to promote and regulate financial services delivery.	Limited staff capacity to deal with expanded donor support to Kenya. Unable to control ministerial votes as line ministries demand autonomy, which sometimes encourages wasteful spending. Mounting debt and high recurrent costs limit the availability of funds for investment expenditures and development priorities. Effects of political manipulations, e.g. payment of bad guaranteed debts of State Corporations, allocations such as to the Constituency Development Funds, over which it has no direct control. Weak information and communication infrastructure.	Harmonize donor support under Kenya Joint Assistance Strategy (KJAS). More clearly separate financial management functions (MOF) from development coordination functions (MSPNDV2030). Upgrade information and communication technology to efficiently manage key expenditures and revenue parameters. Together with others such as the Public Accounts Committee and Public Investment Committee of Parliament, and the Kenya Anti-Corruption Authority, reduce misuse of public resources. Strengthen rural financial services.	Politically motivated decisions can misdirect investment resources. Proper management of public funds can be compromised if procurement, commitment and payment procedures are not adhered to.

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Organization	Strengths	Weaknesses	Opportunities	Threats
Office of the Prime Minister, Ministry of State for Planning, National Development and Vision 2030	Well-defined and established institutional structures, consisting of specialized directorates at the Head Office, Central Project, Planning and Monitoring Units (CPPMUs), field-based planning units, as well as Semi-Autonomous Government Agencies (SAGAs). Strong established partnerships with various development stakeholders in the country. Well trained and skilled staff, with strong commitment to their work. Sound statistical, research, analysis and reporting capacity. Ability to coordinate multi-sectoral projects. Develops strategic policy papers such as the ERS and Vision 2030, which assist government ministries to prepare sector specific strategies. Poverty indices for all constituencies and districts. Includes the KNBS, which has the mandate to gather information from all government ministries, departments and state corporations, and produces statistical surveys, abstracts and other documents.	Lack of a supportive legal framework for planning, coordination, monitoring and evaluation to secure enforcement of the planning process. Planning divisions located in the line ministries do not function effectively as centers of planning and decision making in those ministries. A weak, or not fully developed and well-integrated Monitoring and Evaluation System. Inadequate human resource capacity at the headquarters, CPPMUs as well as in districts. Inadequate succession planning. Weak linkages between planning and resource allocation, particularly at the devolved level. Lack of a clearly articulated Information, Education and Communication Strategy that would enhance organizational efficiency and effectiveness. The KNBS has inadequate capacity to collect data and conduct all the studies that are required. Inadequate physical facilities and equipment at all levels. Inadequate clarity of functions and linkages between HQ, CPPMUs, District offices and SAGAs.	Renewed goodwill from key stakeholders including politicians, the citizenry and Development Partners in support of the implementation of Vision 2030. Leveraging on the PMO to advocate for a supportive framework to reinforce national planning, coordination and reporting and/or enactment of the Planning Act. Coordination of multi-sectoral development efforts, and assisting the treasury in appropriate budgetary resource allocation. Existence of PPP and linkages with CSOs. Bringing universities on board to undertake socio-economic studies including in agriculture. Advances in public sector reforms which further enhance national planning, budgeting and assessment of results.	Weak governance and Public Sector Management Challenges such as inadequate human resource base, weak information systems, rigid civil service procedures and inadequate allocation of budgets. Public mistrust of Government and the credibility of its technical reports. High staff turn-over. Very dynamic local and global political, economic, social, technological and legal charges reflected in high oil prices, natural disasters and the like.

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Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Agriculture (MOA) and parastatals (including ADC, AFC, KARI, KEPHIS, HCDA, NCPB, PCPB)	Sound strategic documents, the SRA 2004-2014, a Strategic Plan 2008-2012 that respond to the ERS, and the ASDS 2010-2020 that respond to Vision 2030 and is aligned with the CAADP and MDG one and seven. A well-structured extension services, dynamic and committed political leadership, committed, dynamic and competent workforce, institutional capacity and policy arrangements. Government commitment to enhance funding to the sector. Improved financial management system, a growing private sector driven value-chain. Responsive and strong farming community. Well established research institutions, FTC's. Adequate infrastructure in horticulture sub-sector. Adoption of AgSWAp and coordination of agriculture sector ministries through ASCU.	Low funding, considering its importance in the national economy. Inadequate outreach of technical advisory services on the ground. Weak farmer-extension-research linkages, failure to quickly disseminate available research findings. Lack of funds to provide credit to farmers for enterprise investment; lack of management capacity and poor farmer partnerships relations at AFC. Weak service delivery of regulatory bodies at field level. Poor governance and accountability in key institutions. Poor succession management. Weak and unfavorable legal and regulatory environment. Duplication and overlapping of roles by several institutions and stakeholders. Low and declining land fertility. High cost and increased adulteration of key farm inputs and inability to produce competitively. Weak information management. Inadequate land management and environmental conservation. Dependence on rain-fed production.	A vibrant democratic leadership from grassroots to the national levels. Increased level of stakeholder participation. Collaboration within and outside productive sector ministries. Review and update the policy framework under single umbrella legislation. Promote irrigated agriculture to reduce the impact of unreliable rainfall. Focus on commercialization. Work with the cooperative sector to find good markets for farmers produce. Encourage multiple providers especially in the private sector to deliver extension services. Development partners under the umbrella of KJAS are still keen to fund agricultural programs to avert food shortages.	Unpredictable mergers and split in ministries including transfer of functions. Corruption, high staff turnover, conflicting policies and Government restriction on recruitment of technical staff. Nontariff barriers to trade. Lack of land use policy. Unfavorable macroeconomic environment. Low adoption rates of technology by farmers. Inefficient markets and unfavourable domestic and external prices make agricultural enterprises unprofitable. Parastatals do not deliver services commensurate with resources absorbed. Vagaries of the weather and adverse effects of climate change.

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Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Livestock Development (MOLD) and parastatals (CAIS, KDB, KMC)	Well trained and experienced staff with clearly defined responsibilities in each department. Availability of basic infrastructure. Availability of animal genetic lines. Goodwill from policy makers. Linkages with local, regional and international research and development institutions. Good rapport with stakeholders. Has the Kenya National Dairy Master Plan (including Action Plan and Implementation Strategy) that identifies possible interventions and investments in the short, medium and long term scenarios.	Low staffing levels. Inadequate and obsolete technology. Weak communication network between and within technical and support service departments. Inadequate transport facilities, tools and equipment. Low staff morale arising from poor terms and conditions of service. Scattered organizational locations. Ageing technical staff and poor succession management. Inadequate capacity in project cycle management, quality assurance and emergency preparedness. Weak policy and legal framework. Inadequate management information systems.	Increase exploitation of livestock resources. Improve access to local, regional and international markets. Availability of new bio-technologies. Use linkages with regional and international organizations in finance, trade, research and training. Existence of a strong private sector involved in processing and value addition. Improve networking with other ministries.	Low funding. Embargo on recruitment of technical staff. Insecurity in livestock producing areas. Prevalence of livestock diseases, pests and predators encroachment of crop farming and settlement on grazing land. Unfair trade practices. Environmental degradation, natural calamities and transboundary conflicts. HIV/AIDS. Overexploitation of some resources. Corruption
Ministry of Fisheries Development and The Kenya Marine and Fisheries Research Institute (KMFRI)	Promotes and facilitates development and management of fisheries subsector; has a strategic plan 2008-2012; identified policy priorities (e.g. Sustainable aquaculture development; Promotion of fish safety and quality assurance, investment, value addition and marketing; and established collaborative linkages with key stakeholders;	Marginalized or given low priority by policy makers, frequent movement from one ministry to another leads to lack of continuity and stability.	Forged linkages with Moi University - capacity building and research; Lake Basin Development Authority (LBDA); University of Nairobi (UoN); Lake Victoria Fisheries Organization and several United Nations Agencies involved in fisheries.	Prevalent fish diseases

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Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Cooperative Development and Marketing (MOCDM) including Cooperative College and Cooperative Alliance of Kenya	The Ministry has developed various intervention tools that include Cooperative Development Policy, the Ministry's Strategic Plan 2008 – 2012 and other specific strategies including this Cooperative Marketing Strategy 2009-2013. National institutions exist in the country to support the cooperative movement. The MOCDM is prepared to reduce its grip on the cooperative movement under the new Cooperative Societies Act (2004), and allow autonomy to strong and viable societies. The MOCDM oversees the operations of financially strong Savings and Credit Societies (SACCOs). The Cooperative Bank has infrastructure for channeling investment funds to farmers. The Cooperative College has a growing potential for capacity building services. Has strong cooperative organization like the Kenya cooperative creameries (KCC). Diversity of Technical and professional staff.	Historical burden of interference in and disruption of the functioning of cooperatives. Poor governance record among cooperatives, lack of capacity to do proper business and lack of finances. Lack of financial discipline resulting in pleas to write off debts. Weak coordination between the production ministries (MOA, MOLD) and the marketing ministry. Overlaps in departmental functions in the Ministry. Low professional levels amongst cooperatives leaders and managers. Poor processing/packaging and branding within the sector. Lack of credible data for marketing and management purposes in the sector. Poor collaboration and networking within the ministry and amongst the cooperatives. Poor organization of the Ministry. Inadequate resources in the sector. Lack of marketing strategies. Inadequate capacity especially in ICT. Poor attitude in the entire sector including the ministry. Inadequate marketing skills.	Make the cooperative movement robust and accountable through a focused strategy and plan of action. Reduce political influence within the movement. Initiate policies towards privatization. Enhance cooperation with the production sectors. Huge market potential in the local, regional as well as the global market. Strategic geographical location, gate way to and from the East African region favors the cooperative movement. The revival of the Kenya National Federation of Cooperatives and New KCC. The Kenya Vision 2030. Emergence of new markets in Fair and Organic Trade.	Political interference in the management and operation of the societies and markets. Uncertain political climate, consumer preference for imported products. Divisions in cooperative societies. Adverse climate change. Unfair competition. Resistance to change in the ministry and the cooperative movement. High debts in some cooperatives. Collapse of cooperatives. Collapse of cooperative institutions. Spiraling inflation and collapse of global markets. Stringent global market requirements e.g. EURO-Gap Certification. Negative attitude towards cooperatives. Poor infrastructure. Unfavorable tax regime. Aging membership in the farming cooperative societies.

Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Environment and Mineral Resources (MEMR) and subsidiary institutions (NEMA, KEFRI, Kenya Meteorological Training College, Lake Victoria Environment Management Programme (LVEMP))	An Environmental Management Coordination Act, environment policy and a Forest Development Policy, geared to transforming the forestry service. Has infrastructure such as gazetted forests, plantations, tree nurseries. Has a forestry research institution (KEFRI) and Kenya Forest Service (KFS), and support from international organizations such as ICRAF and UNEP. An institutional structure comprising of specialized technical departments and SAGA(s), a team of qualified and experienced staff. Support from NGOs. NEMA has the legal basis to address environmental issues such as industrial pollution, solid waste management, and natural resources conservation. NEMA has a coordination authority over agencies mandated to manage the environment.	Although there is a Forest Act 2005, the MENR operates within a weak policy and legal framework on environment and natural resources management. Low budgetary allocations, under-staffing, weak monitoring and evaluation mechanisms, weak enforcement of rules and regulations, weak information sharing framework, and weak and unsustainable partnerships with stakeholders. Forestry issues are erroneously made synonymous with environmental issues. Inadequate information, technology, capacity and resources for management of environment and natural resources. Returns from environmental programmes are usually long-term and adoption is often low.	Large mineral and other natural resources base for utilization, large markets for minerals and other natural resources domestically, regionally and even internationally. Strengthen NEMA to enable it to better enforce standards and assist the operationalization of the Kenya Forest Service. Implement the Forest Act 2005 and enhance community management of forests. Prepare a strategic plan that can attract additional funds. Mainstream environmental concerns into projects and programmes.	Political interference and uncertain political will for environmental conservation, high staff turnover, natural calamities like droughts and floods; corruption, conflicting government policies and legislations and poor environmental governance. Unchecked environmental degradation, loss of biodiversity and unsustainable exploitation of natural resources due to vested interests. Funding availability does not match large resource requirements of environmental programmes.

Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Water Resources and Irrigation (MWI) and the water institutions.	The Water Act (2002), national sector policy (Water policy 2007) and Water Sector Investment Plan give direction to reform and investment in the sector. Advanced restructuring to provide services more efficiently and effectively, through Water Services Boards, Water Resources Management Authority, Water Services Regulatory Board and Water Appeal Board. These institutions are moving the sector from government domination to stakeholder management and control. They have a legal mandate to operate in their areas of jurisdiction. The water policy also underscores the importance of rainwater harvesting as well as water conservation. It staff with the necessary competences for providing the policy, coordination as well as for resource mobilization.	The essence of the Reforms has not been internalized in most sections of the Ministry. It lacks an irrigation policy as well as a land reclamation policy. The lack of these instruments hampers effective planning and implementation of irrigation and land reclamation programmes. The data and information system has not been harmonized and Monitoring and Evaluation System is weak. There is a lack of effective Information, Education, and Communication (IEC) Strategy. Low Capacities in the newly created institutions. There is shortage of staff and/or skills in some areas in the Ministry, particularly for land reclamation activities and water quality assurance. There has been poor succession planning in some sections. Inadequate resources at the district level. Cross cutting issues such as gender, HIV, have not been given the deserved attention.	Work with DPs to secure resources for capital investment. Promote community management of water facilities. Seek funding in order to expand irrigation of high value crops. Make it more attractive for the private sector to invest in water projects. Adoption of available appropriate indigenous water harvesting/storage technologies may lead to reduce dependence on expensive foreign technologies. The existing EMCA and regulations relating to discharge of effluents has eased pressure on the Ministry's resources for sanitation services. There are many non-state actors in the provision of water services whose resources complement its resources in the provision of water services water services.	Inadequate resource allocation. Political interference in access and water rights. Weak management capacities. Continued human settlements in water catchment areas and destruction of forests have led to depletion of water resources. Weak measures for ensuring equitable access to irrigated land by poor and vulnerable households, women and youth. Lack of a harmonized national framework for the management of water resources, including their sources, limits the Ministry's capacity to fully play its leadership role in the sector. Unwillingness by some local authorities to implement some aspects of the on-going water reforms. Lack of cooperative frameworks for the management of shared waters in the region hinders proper planning for the affected water resources.

youth's rights. Create strong decentralized and community-based institutions to oversee the management and utilization of land. Resolve pending cases of land issues - grabbed land and administration of group-owned land. Reorient staff to work for the common good.	interests by landed elites. Conflicts in land use practices, e.g. environmental conservation vs. forest excisions and cultivation on steep slopes; human-wildlife conflicts.	

Threats

Political interference

and ethnic conflict.

Powerful vested

Organization

(MOL)

Ministry of Lands

Strengths

conflict.

The MOL has qualified technical staff,

survey, adjudicate land and resolve

disputes. Has a land policy (2010) to

improve the land administration and

deterioration in land quality, squatting

and landlessness, disinheritance of

some groups and individuals, under-

agricultural land, tenure insecurity and

including at district level, to plan,

address issues of fragmentation,

disparities in land ownership,

utilization and abandonment of

Weaknesses

Operated without land policy for a long

period. Continued vested interests and

sensitive." Need to transform the staff

transparent and accountable. Parallel

and illegal practices including fake land

Although being developed there is still a

policy and there is a need for developing

the County and community levels. While there is a Land Policy a Land Use Planning Policy is still being developed.

implementation capacity especially at

lack of legal framework for the land

complement to become more

sales and legal land documents.

conflict in land issues - "land matters are

Opportunities

Operationalize the land policy that is

acceptable to all stakeholders, with

particular attention to women and

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Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Forestry and Wildlife, Kenya Forestry Research Institute (KEFRI); Kenya Forest Service (KFS)	Has Forest policy 2007, Forest Act 2005; Wildlife Conservation Policy; Wildlife Strategic Plan 2008-2012; Bio-Prospecting Strategy; KEFRI; Development of Forests and Reafforestation, and Water Catchment Area Conservation through projects like National Forest Programme, MitiMingi Maisha Bora and Green Zones Development Support. Unique wildlife resources and landscapes, well established and defined wildlife protection units and community programmes, good infrastructure in protected areas, committed and competent workforce. Promotion of sustainable forest conservation through recognition and establishment of Community Forest Associations.	Lack of proper information on the quantity and quality of biological assets. Lack of incentive schemes to recognize exceptional performance, incomplete synergy between departments. Over reliance on external tourism which is not helped by seasonality and low pricing and incomplete biodiversity inventory. Weak monitoring and evaluation mechanism. Face obstacles to tree planting in ASALs. Inadequate use and application of Information Communications Technology coupled with inadequate financial resources and inadequate marketing and research.	Government and community support, investment opportunities in wildlife tour products and services abound including unexploited parks and reserves. Furthermore KWS has excellent training, research and education facilities, coupled with supportive MOUs with other institutions which should be exploited for the benefit of the organization. The expected review of policy and legislation will create a platform for greater and clearer collaboration with various players in wildlife management including those involved in bio-prospecting. Existence of international institutions like UNEP, UNDP and World Agro-Forestry centre/ICRAF	Competing demand for land and weak governance. General insecurity in some parts of the country resulting largely from the influx of illegal weapons. Poaching and human / wildlife conflicts, as well as illegal trade in wildlife products. Environmental degradation and encroachment in protected areas as a result of poverty and other socio-economic inequities poses problem. Global climatic changes, regional and local political instability. Diminishing conservation areas, high community support expectations, poor road infrastructure and decreased funding from Treasury.

Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Regional Development Authorities (MORDA)With Authorities like ³ TARDA, KVDA, LBDA, ENNDA, ENSDA and CDA	Regional Authorities Development Policy 2007. Strategic Plan 2008-2012; Oversight, Management, capacity building and Development support for Regional Development Authorities. Services provided by experienced, qualified, dedicated, and well-equipped staff from six departments. Achieved the coveted ISO 9001:2008 certification in 2008; focus on community empowerment. Financial Support from the Government and development partners. Existence of well-established RDAs countrywide with clear legal mandates for integrated Regional Development. Demand for balanced and equitable Regional Development Improved Public Sector Reform Initiatives.	Inadequate monitoring and evaluation capacity in the Ministry and RDAs. Regional Development Policy not well aligned with the existing legal framework and needs review. Slow restructuring and revitalization of the RDAs. Weak IT infrastructure.	Abundant natural resources for integrated development. Opportunities for investments and wealth creation through RDAs. Existence of Public Private Partnership policy. Support from development partners. Availability of devolved funds to support regional development programmes.	Overlapping and conflicting mandates among Government ministries. Transboundary natural resource issues/conflicts. High poverty levels in the regions under various RDAs' jurisdiction. Land tenure systems that are not supportive of effective development and management interventions. Resource-use conflicts in the RDAs area of jurisdiction. High prevalence of HIV/Aids Low funding Environmental degradation.

³(Tana and Athi Rivers Development Authority (TARDA).Kerio Valley Development Authority (KVDA).Lake Basin Development Authority (LBDA).Ewaso-Nyiro North Development Authority (ENNDA).Ewaso-Nyiro South Development Authority (ENSDA).

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Organization	Strengths	Weaknesses	Opportunities	Threats
Office of the Prime Minister: Ministry of State for the Development of Northern Kenya and Other Arid Areas	Created in April 2008 to enhance development of neglected areas that cover more than 80% of the country and are home to about 10 million people and approximately 70% of the national livestock herd. Has established an ASAL Secretariat to lead and steer the process of harmonisation, alignment and coordination of development in Northern Kenya. National Policy for the Sustainable Development of Northern Kenya and other Arid Lands (2011). Focuses on agricultural/livestock, irrigation and tourism development and natural resources management. Has several projects like Northern Kenya Investment Fund; Arid Lands Resource Management Project and Hunger safety net. The Ministry through the DSGs has established partnerships and networks with various stakeholders and this can be harnessed for the good of the people.	It is relatively still new and may have not gained concrete experience and grasped critical issues on the ground. Persistence of livestock raiding & intercommunal violence in the ASALs. Inadequate security infrastructure. Limited presence of the formal judicial system Lack of a regional framework to manage cross-border conflict. Over-reliance on the ALRMP II that ended in 2010, for coordinating and spearheading development at the district level. Low levels of staffing. Lack of technical staff to spearhead development initiatives of the ministry.	Goodwill from government to develop the region. Cognizance by the government that Kenya will not achieve sustainable growth if huge resources of northern Kenya and other arid lands remain undeveloped. Goodwill from development partners and stakeholders. Development Partner (e.g. UN Agencies, JICA) interest in developing the areas Collaboration with other ministries and departments. Existence of many NGOs and CBOs that the Ministry can work with in the region.	Lack of good understanding of northern Kenya and other arid lands livelihood systems by policy makers and implementers. Low economic clout of communities in northern Kenya and other arid lands. High dependency on livestock for livelihood. Low literacy levels. High dependency on aid. Difficult terrain. Perennial inter-tribal/clan conflicts. High poverty levels that may impede participation of local communities in economic development. Reliance on other ministries and agencies that have their own priorities and performance contracts in implementing development programmes in the region. Drought- prone environments.

Organization	Strengths	Weaknesses	Opportunities	Threats
Ministry of Gender, Children And Social Development(MGCSD)	MGCSD has a strategic plan (2008-2012). Existence of operational service guidelines, policies and regulations. Expertise on gender and children matters. Decentralized services. National Gender/Children Database. Existence of Gender and Social Development Committees and Area Advisory Councils. Establishment of Women Enterprise Fund. Government emphasis on transparency and accountability. Government adoption of Results Based Management. Gender and Children friendly policies guidelines. Reforms in the legal sector Collaboration at community level. Increased budgetary allocation for cash transfers for OVC's. Mandate for registration and capacity building of local groups. Insists on gender mainstreaming in forestry.	Recently established (2008). Staffing levels at the headquarters, provincial and district levels are low; most districts have one or two staff members with limited effectiveness. The ministry is not adequately funded possibly due to lack of a clear policy to direct its mandate and functions. Local Authorities used to provide grassroots staff in the form of Community Development Assistants. These staff have since been withdrawn due to lack of finance. Inadequate schemes of service. Inadequate policy and legislative framework. Inadequate skills for changing circumstances. Inadequate ICT infrastructure in field stations. Lack of research and inadequate data on gender and children. Inadequate decentralization of decision making. Inadequate coordination, Monitoring and Evaluation mechanism in the ministry. Slow disbursement of Women Enterprise Fund. Weak inter and intra-departmental linkages.	Put into action a clear strategic plan that can attract additional funds. Use the goodwill of government to implement pro-women initiatives, e.g. affirmative action, and lead in the mainstreaming of gender matters in public and private institutions. Reemploy Community Development Assistants for grassroots service delivery. Potential for partnership. Existence of Charitable Institutions. Decentralized training institutions. Political goodwill Goodwill from development partners. Existence of local committees.	Uncertain political environment resulting in frequent reorganization of Government functions. Interference emanating from donor funded projects/programmes. HIV/AIDS pandemic. Breakdown of social values and structures leading to increased child abuse and Gender Based Violence. Kenya has many cultures that are diverse and difficult to manage. Harmful cultural practices e.g. female circumcision, early marriages Rising numbers of orphaned and vulnerable children due to diseases like HIV and AIDS, malaria and natural calamities Lack of adequate resources to improve its capacity. Limited capacity to support groups at field level.
Farmers' Organizations (producer groups, commodity organizations, KENFAP)	Common goal to deliver services and represent farmers' interests from grassroots to national level. Ability to organize inputs distribution, sale of produce, take loans, advocate for favourable policies. Ability to provide extension services to the members. Established network structures from grassroots to national level. Willingness by leaders to offer voluntary services.	Often weak management skills and lack of strategic plans and cohesiveness. Limited personnel especially at lower levels and limited financial resources. Not always adequate farmer representation. General low level of organization at producer level.	Potential to represent farmers' interests and influence policy at national level. Vehicles for improved service delivery to farmers. May play advocacy and lobby roles if leadership is properly trained.	Poor management and lack of cohesion can lead to collapse of projects and facilities. Sometimes prone to political interference.

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Organization	Strengths	Weaknesses	Opportunities	Threats
Research Institutions (e.g. Tegemeo, KIPRA, Universities like Nairobi, Kenyatta, JKUAT, Egerton and Moi)	Reasonable complement of researchers and research infrastructure, with wide experience in the agricultural sector and macro/institutional issues. Institutional linkages with other universities and research institutions. Independence in analysis and presentation of critical views and advice. Priority in government policy questions (KIPRA). Development Partner support.	Limited resources reduce the ability to carry out research and make it fundsdriven. Limited dissemination of findings and follow-up on implementation of recommendations. Limited collaboration with other institutions in the agricultural sector. KIPRA is rather closely associated with the government agenda. Research not always linked to the needs and priorities of the rural poor. Some universities experience reduced ability to attract highly qualified staff partly due to their rural location.	Potential for collaborative research aimed at influencing agricultural policies. Potential in contributing to implementation of the ASDS. Scope for collaboration with other organizations in the private sector to improve the relevance and acceptability of policy findings.	Partial dependence on donor funding for activities - competition for resources. Risk that unpopular recommendations are not followed up, especially by government. Political interference. Competition for resources can undermine opportunities for collaboration.
Rural Financial Institutions (e.g. K-rep bank, Equity Bank, KWFT, Faulu)	Long experience with financing micro-enterprises in the country. High level of entrepreneurial staff to support operations and clients. Significant outreach, sometimes with country wide offices especially in MHP areas. Have experienced significant growth.	Have generally failed to finance agricultural production and have specialized in supporting traders. Product characteristics, such as high interest rates and strict repayment schedules, often unsuitable for agriculture. Sometimes one-sided focus on loan recovery rather than client performance. Slow processing of applications.	Could share their experience with other institutions willing to assist in savings mobilization or to finance smallholders and informal traders. Potential to finance agricultural marketing, especially produce with a short production cycle and high value. Potential to replicate successful experiences in other areas.	Increasing outreach further into rural areas means higher cost of operations. Productivity under smallholder conditions is subject to rainfall patterns, increasing risk.

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Organization	Strengths	Weaknesses	Opportunities	Threats
Food and Agricultural Research Management (FARM) Africa	Started its work in Kenya since 1985 and in 1986 had its first project in Northern Kenya known as the Pastoralists Development Project (PDP). Focuses on: Pastoral development; Forestry/Agroforestry; Smallholder development; Community participatory planning and research; capacity building; Building partnership with other organizations; Dissemination and advocacy. Has formed a number of networks including the East African Goat Development Network (EAGODEN), Kenya Goat Development Network (KEGODEN) and Community Animal Health Network (CAHNET). Charged with the task of managing a regional challenge fund (MATF) funded by the Gatsby and Rockefeller Foundations and is currently implementing the fourth phase of this fund. Has several projects focusing on women and youth empowerment.	Limited staff capacity may limit the extent of their outreach to all target areas.	Collaborates with local and international organizations. Capable of mobilizing funds through various sources.	Work in areas that are prone or vulnerable to droughts and floods; poverty-ridden areas with un-developed infrastructure.

Organization	Strengths	Weaknesses	Opportunities	Threats
Participatory Ecological Land- Use Management (PELUM) Association – PELUM Kenya	Strategic Plan (2010-2014); effective, efficient and committed secretariat and the National Board; existence of diverse, growing active membership; Good will and support from host organization— SACDEP-Kenya; Conducive work environment at the Country Desk; established and operational working systems and policies i.e. the Finance Manual and Personnel Manuals; strong and functional organizational structures e.g. the National Board, Annual General Meeting etc.; sharing of best practices among members and stakeholders e.g. carrying out exchange visits. Visibility and recognition in advocacy issues-PELUM-Kenya is active in anti-GMO campaign, Fair trade, EPAs, etc.	Inadequate response to the pastoral communities and small scale farmers in coastal areas on issues affecting them; insufficient follow up with members in strengthening linkages; inadequate office space, land for demonstrations on ecological land use practices and management; low adoption of "elum" coverage; high donor dependence; low linkage strategies with media. Insufficient partnerships with Media house hence a challenge in effective media campaigns. Inadequate policies addressing HIV and AIDS in the workplace, motor vehicle and gender Inadequate M & E systems. Inadequate resources e.g. funds, human capacity, organizational capacities to handle emerging global issues of unfair trade, bio-fuels, climate change etc No clear resource mobilization strategy. No clear strategy to mainstream agribusiness in development.	Existence of like-minded networks that support elum issues. Willingness of development partners to support PELUM-Kenya activities. Public demand for service delivery and respect for community rights. This is due to the increased awareness by public on their rights and obligations of the government and other service providers. Existence of information from the world wide web and use of ICTs. Growing global interests to promote farmer rights. Growing recognition and respect of indigenous and local knowledge. Shift in food habits from processed to unprocessed foods. Global focus in poverty eradication and wealth creation strategies in the Millennium Development Goals (MDGs) and Vision 2030. Political willingness to address environmental matters.	Climate change and its implications to land use and communities. Promotion of fuel crops (Agro fuel) possesses a potential threat to elum which promotes food crops. HIV and AIDS, drug and substance abuse and its impact on rural livelihoods. Political instability and poor governance that promotes negative ethnicity and misuse of public resources. Prevailing global financial crisis. Growing influence by multinational companies. High inflation and unfair trading practices which affects the purchasing power of the communities, transportation, fuel price etc. Shifting donor interests from the current development agenda to emerging trends. Inadequate reinforcement of laws on protection of Intellectual Property Rights (IPR). Poor infrastructure e.g. roads, railway. Limited investments in rural areas where people are more vulnerable and poor. Some unfavorable laws to protect small scale farmers and poor land policies.

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Organization	Strengths	Weaknesses	Opportunities	Threats
NGOs (e.g. CARE Kenya, KWFT, TechnoServe, Oxfam-Kenya, Action Aid, PRIDE, Catholic Relief Services -CRS and World Vision)	Specific experience with poverty reduction, commercialization of smallholder agriculture. Closer to the private sector and small enterprises with potential for growth. Capacity to organize smallholders, assists with production and marketing for high value marketing chains, and link to external resources. Well placed to play advocacy role including addressing gender disparities. CARE International Kenya carries out significant initiatives in Civil Society Organizational Strengthening, Environmental services and Livelihoods. Its priority regions are Nyanza Province (with a sub-office in Kisumu), Kibera in Nairobi and North Eastern Province (with sub-offices in Garissa, Dadaab, Elwak and Marsabit). CARE's Climate Change Response aims to empower poor and marginalized people to take action on climate change at all levels and to build knowledge for global change. Its themes focus on global policy engagement, adaptation, making carbon finance work for poor and marginalized people and organizational change. CRS promotes microfinance and agriculture.	Limited staff capacity. Projects are often localized mainly with demonstration purposes and limited outreach. Dependency on limited short-medium term donor funding.	Capacity to develop and disseminate appropriate technologies. Capacity to train government and other staff in specific areas of expertise, such as participatory methods and farmer organization. Potential vehicle for establishing and strengthening producer groups. Potential to introduce and test pilot activities that can be replicated under IFAD/GOK programmes.	Reliance on NGOs with limited capacity and changing focus based on donor funding and priorities may adversely affect implementation. Risk of limited local capacity building and creating dependency on NGO services, with subsequent lack of sustainability.

Organization	Strengths	Weaknesses	Opportunities	Threats
Private Sector Operators (stockists, traders, processors, manufacturers)	Extensive networks in MHP areas located close to farmers. Advice on inputs is highly regarded by smallholders. Often experienced persons with facilities instrumental in transferring produce from producers to market outlets. Good understanding of demand and supply situation.	Have limited technical knowledge and sometimes pass distorted messages to farmers. Storage and retail facilities can be of poor quality. Products and services offered are more profit-based than based on farmers' needs. Multiple levels of operators add to cost of inputs and produce. Monopolize market information and pay minimum prices to farmers. Ad hoc and unreliable trade relations dominate. Varying interest in and adherence to quality standards.	Meet high demand for quality inputs. Complement reduced government service delivery by passing technical advice and product information through the supply chains. Improve stocking and reduce cost of products in line with farmers' needs. More efficient marketing arrangements to reduce cost and improve quality. Reduce number of actors in the supply chains. Improved payments to farmers can lead to increased production.	Cases of sale of illegal or ineffective products. Business competition has the risk of introducing biased information to farmers. Resistance of cartels and dominance of short-term profit interests. Inadequate rural infrastructure limiting improved trade practices.
Industry representative bodies (e.g. AAK, FPEAK, STAK)	Representative bodies, knowledgeable regarding the concerns and priorities of their members, who play important roles in the agricultural sector. Contributing to training and public awareness campaigns. Initiatives on quality control and accreditation systems. Contributing to review of agricultural policies and legislation. Conversant with international standards.	Small outfits with limited resources and capacity, for example for training initiatives. Development issues are not the first priority of the industry, priority is (sometimes one-sided) representation of members' interests. Limited experience and involvement with smallholder producers.	Potential to make more relevant products available to smallholder producers. Support role in capacity building and accreditation for distribution, storage, handling and use of inputs. Potential channel to, for example, disseminate study findings or draw attention to specific needs of smallholders. Capacity to give farmers a wider choice of inputs. Well organized channels for communication with substantial numbers input suppliers, processors and exporters. Members control substantial investment funds.	Possibility of domination by one or a few large members. Regulations tend to favour imports over local manufacturers, through multiple testing and registration requirements. Focus on the interests of industry, which do not always coincide with the interests of smallholder farmers. Changing laws, procedures and preferences related to export products.

Key file 3: Complementary donor initiative/partnership potential

Agency	Priority Sectors and Areas of Focus	Period of Current Country Strategy	Complementarity/Synergy Potential
African Development Bank (AfDB)	Improved livelihoods for vulnerable groups through agriculture (e.g. livestock, horticulture and farm improvement) and environmental management as well as skills development for enhancing	Country Strategy Paper 2008-2012	The third COSOP period will be characterized by increasing harmonization among Development Partners (DPs) supporting the ASDS, CAADP and the Horn of Africa
	employability. Also pays attention to infrastructure development e.g. national roads, electricity, safe water, water resources management, women enterprise support and community empowerment)	KJAS 2007-2012 partner	Initiative. Partners may include World Bank, UN Agencies, JICA, USAID, AfDB and
Denmark (DANIDA)	Agriculture: Agricultural Sector Programme Support (ASPS, ASAL areas). Water and Sanitation. Private Sector Development. Health. Environment. Business development and good governance	Danish Country Strategy for Kenya 2005-2009 (edited December 2010) KJAS 2007-2012 partner	DANIDA. The complementarity and synergy potential in the sector is high for the coming years in support of AgSWAp.
European Commission /EU	Agriculture: Pesticides Initiative Programme; Kenya Agricultural Research Programme for Arid and Semi-Arid Lands; Implementation of a fisheries management plan for Lake Victoria; Strengthening Fishery Product Health Conditions in ACP/OCT countries; Rural Poverty Reduction and Local Government Support Programme. Environment. Community Development for Environmental Management Programme. Roads and Transportation.	Country Strategy Paper and Indicative Programme 2008-2013 KJAS 2007-2012 partner	At the strategic level, this will be achieved by using the KJAS, agreed between a majority of donors and the GOK, as a common strategy document that will provide general guidance on the development priorities to be supported.
Germany (DED, GTZ, KfW)	Agriculture: Private Sector Development in Agriculture (PSDA), MHP areas. Water and Sanitation: Smallholder Irrigation Programme Mt. Kenya Region. Health. Advice to SMEs and farmer associations to boost productivity, better exploitation of their markets, sustainable natural resources management and climate change issues	2010-2013 Strategy for Kenya KJAS 2007-2012 partner	At the operational level, the new ASDS and the Code of Conduct for the agricultural sector will provide a practical framework for the alignment of existing and development of new DP-supported interventions. As has
Japan (JICA)	Agriculture: Smallholder Horticulture Empowerment Project (SHEMP, 4 districts); Community Agricultural Development Project in Semi-Arid Lands (CADSAL). Water and Sanitation: Sustainable Smallholder Irrigation Development and Management in Central and Southern Kenya (SIDEMAN). Roads and Transportation. Land. Private Sector Development. Education. Health. Environment. Economic Infrastructure Development, Water, and Programme for Capacity Development for Poverty Reduction (African institute for Capacity Development – AICAD 2000-2012)	Annual country strategies. KJAS 2007-2012 partner	already been the case, the agricultural DP sector group/ Thematic Working Group and its dialogue with government will be the platform used by DPs to share experience and harmonize activities, gradually moving towards a mix of better coordinated projects and programmes, basket funding and SWAp arrangements.
Sweden (Sida)	Promotion of democratic governance lies at the center of all activities under the Sida strategy and links with governance are emphasized throughout the four programme areas: democratic governance, pro-poor growth, social development and sustainable natural resources. Agriculture: National Agriculture and Livestock Extension Programme (NALEP-II), national. Water and Sanitation. Land. Women enterprises support and community empowerment	SIDA Country Strategy 2009-2013 KJAS 2007-2012 partner (new country strategy as Annex to KJAS)	More specifically, ongoing and new IFAD- supported interventions have a strong synergy potential with the following operations supported by other donors: (i) World Bank agricultural projects like :Enhancing Agricultural

Agency	Priority Sectors and Areas of Focus	Period of Current Country Strategy	Complementarity/Synergy Potential
United Kingdom (DFID)	wealth creation: supporting market development, access to finance and regional trade integration – to create 250,000 additional jobs for men and women •climate change: building resilience and supporting low carbon growth – to reduce losses from extreme climate events by 0.5% of Gross Domestic Product • governance and security: supporting police and service delivery reforms and stronger accountability • health: providing bednets, maternal health and family planning services • education: supporting schools in hard-to-reach slums and arid lands, and better teacher management -•hunger and vulnerability: providing cash transfers and investments in the arid lands •humanitarian emergency: providing funds and supporting new policies • supporting girls: building the assets, health and education of adolescent girls –. This builds on the gender focus that runs throughout the Kenya programme, targeting our health, education and wealth investments on the same girls.	DFID Operational Plan for Kenya 2011-2015 KJAS 2007-2012 partner	Potential Productivity Project for Kenya; The Kenya Agricultural Productivity and Sustainable Land Management Project (KAPSLMP) and The Kenya Agricultural Productivity and Sustainable Land Management Project (KAPSLMP), among others. (ii) USAID 'projects like Farmer to Farmer and KDDP complementarity in particular for EPHTFCP and SDCP; (iii) FAO' project on Sustainable Intensification of Crop Production and Increased Sustainable Livestock Production, complementarity for EPHTFCP and SDCP; (iv) JICA's AICAD supports smallholders in promoting agribusiness skills and value
United States (USAID)	Agriculture: Farmer-to-Farmer Programme (2009-2013) (Feed the Future) focuses on oil seed, grain crops and horticulture. Financial Inclusion for Rural Micro-Enterprises (FIRM). Kenya Maize Development Program; Kenya Dairy Development Program; Kenya Dairy Sector Competitiveness (KDSC) Programme; Kenya Horticulture Development Program (selected MHP areas); Kenya Dry lands Livestock Development Programme and Partnership for Safe Poultry. Water and Sanitation. Private Sector Development: Kenya Business Development Services (KBDS, supporting agriculture), Microenterprise Development. Governance, Education. Health. Environment. Biodiversity management through nature conservation and eco-tourism.	Kenya's Feed the Future (FTF) 2011-2015 strategy targeting HMPMHP and Semi-Arid areas. KJAS 2007-2012 partner	addition on agricultural products as well as community empowerment. This enhances IFAD's approaches to capacity development of producer organizations; (v) GTZ also focus on issues related to climate change that future IFAD projects/programmes will have to pay attention to. The Belgian Survival Fund (BSF) cofinances the CKDAP and the GEF co-financed the MKEPP replaced by UTaNRMP.
United Nations Agencies	Operate under UNDAF and is based on three priority areas namely: Improving Governance and realization of human rights; Empowering people who are poor and reducing disparities and vulnerabilities; Promoting sustainable and equitable economic growth for poverty	UNDAF 2009-2013 (rooted in Vision 2030) KJAS 2007-2012 partner	

	and house and although the form of the Color		
	and hunger reduction with a focus on vulnerable groups.		
	Additionally, the UNDAF focuses on four cross-cutting		
	themes: gender equality; HIV/AIDS; migration and		
	displacement and climate change.		
	and the same same same grant		
	FAO: Sustainable Intensification of Crop Production (e.g.		
	Conservation and management of Pollinators2009-		
	2013; Improved Community Drought Response and		
	Resilience (ICDRR) 2011-2015); Increased Sustainable		
	Livestock Production (e.g. ICDRR 2011-2015 and		
	Improved Food Security, Livelihoods, resilience of		
	Vulnerable Pastoral Communities in the Greater Horn of		
	Africa through Pastoral Field School Approach 2011-		
	2013); Sustainable Management and Use of Fisheries and		
	Aquaculture Resources (e.g. Support to Capacity Building to Promote Formal Marketing of Fish and Fish Products		
	from and within the Horn of Africa – 2011-2013; and		
	South West Indian Ocean Fisheries Project – 2009-2014);		
	Sustainable Management of Land, Water and Genetic		
	Resources and Improved Response to Global Environment		
	(e.g. ICDRR 2011-2015; and Support to Pastoral and		
	Agro-Pastoral Communities affected by the effects of		
	Drought 2011-2012); Enabling Environment for Markets		
	to improve Livelihoods (e.g. Agribusiness Support to		
	Smallholders 2010-2012 and Regional initiative to		
	support Vulnerable Pastoralists in the Horn of Africa		
	2010-2013) and Improved Food Security and Better		
	Nutrition 2011-2014.		
	UNEP: Environment. UNICEF: Water and Sanitation,		
	Education, Health. UN-Habitat: Land, Environment.		
	UNDP: Energy, Empowering women and youth in micro-		
	enterprise, Good governance, Supporting recovery of		
	livelihoods for resilient communities, Enhancing Progress in Attainment of MDGs and Environment. UNESCO:		
	Education, Environment.		
World Bank	Agriculture: Enhancing Agricultural Productivity	Country Assistance Strategy 2010	1
WOIIG DUIK	Project for Kenya (since March 2010). The objective of	- 2013	
	the project is to assist GOK to increase access to	KJAS 200—2012 Partner	
	agricultural inputs and technologies among targeted	13.13.200 2022 (4.6.10.	
	smallholder farmers in selected districts. There are four		

	components to the project, the first component being upscaling the existing agricultural credit programme (<i>Kilimo Biashara</i>). The project will build on the partnerships already established between the Government, International Fund for Agricultural Development (IFAD), Alliance for Green Revolution in Africa (AGRA), and Equity Bank to leverage additional credit and scale up loans to farmers. The second component is the up scaling the existing input voucher scheme (<i>Kilimo</i> Plus) in selected districts through the Government's National Accelerated Agricultural Inputs Access Program (NAAIAP). The third component is the up-scaling of the orphan crop programme. This component will focus on supplying planting materials of orphan crops to smallholder farmers in semi-arid areas. This will involve promoting farmer involvement in seed bulking and multiplication of orphan and other crops, including sorghum, cassava and millet. The Kenya Agricultural Productivity and Sustainable Land Management Project (KAPSLMP) (since Sept. 2010); Kenya Agricultural Carbon Project (since Nov.2010); Kenya: Adaptation to Climate Change in Arid and Semi-Arid Lands (KACCAL) (since June 2010) Kenya Agricultural Productivity and Agribusiness Project (since June 2009) and Micro, Small and Medium Enterprise Competitiveness Project (since July 2004). Other projects focus on Water and Sanitation. Roads and Transportation. Land, Education and Health.		
International Fertilizer Development Centre (IFDC)	Is a public international organization addressing critical issues such as international food security, the alleviation of global hunger and poverty, environmental protection and the promotion of economic development and self-sufficiency. IFDC focuses on increasing productivity across the agricultural value chain in developing countries. Recent IFDC Kenya projects include Accelerating Agribusiness in Africa – Bridge (AAA-Bridge), 2011-2012 through micro-projects such as the Competitive Agricultural Systems and Enterprises (CASE) solution, Integrated Soil Fertility Management (ISFM), fertilizer deep placement (FDP), fertilizer resource assessments and market information systems (MIS).	Africa Soil Health Consortium (ASHC) (2010-2014)	The ASHC is a service provider to clients spanning public, private and academic arenas whose daily work involves assimilating Integrated Soil Fertility Management (ISFM) technologies into practice at local levels. This may be linked very well with COSOP SO 1.

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Alliance for	AGRA works to achieve a food secure and prosperous	AGRA currently co-finances the
Green	Africa through the promotion of rapid, sustainable	IFAD supported project namely
Revolution in	agricultural growth based on smallholder farmers. AGRA	PROFIT, and also collaborates with
Africa	works to transform smallholder agriculture into a highly	DFID and JICA, among other DPs.
(AGRA)	productive, efficient, sustainable and competitive system,	
	and do so while protecting the environment. AGRA's	
	integrated programs in seeds, soils, market access, policy	
	and partnerships and innovative finance work to trigger	
	comprehensive changes across the agricultural system.	
	AGRA' programs also strengthen agricultural education	
	and extension, address the issue of efficient water	
	management, and strive to involve and train youth.	
International	ICRAF focuses on intra- and inter-species	
Council for	biodiversity, the farm-level interactions (Enhancing	
Research in	productivity of agroforestry systems), the market	
Agro-	value chains (Improving tree product marketing for	
forestry(ICRAF)	smallholders.), land health (Reducing land health	
- World Agro-	risks), climate variability and change (Climate	
Forestry Centre	change adaptation and mitigation through	
	agroforestry) and the landscape context of	
	environmental services and policies (Supporting	
	multi-functional landscapes with trees for	
	environmental services). Intensified collaboration	
	with sub-regional organizations and networks,	
	especially ASARECA, CORAF, ANAFE AFF (African	
	Forest Forum) and FANR-PAN). Good track record	
	and recognition for working on food security,	
	poverty alleviation and environmental	
	enhancement, in a research-development	
	framework.	
	Hamework.	

The	Offers workshop opportunities for corporate leaders		
International	to expand their understanding of international		
Leadership	cultures through art exhibits, samplings of cuisine		
Institute (ILI)	and spices, in addition to conversations with		
	international leaders. The International Leadership		
	Institute has developed more than ten years of		
	partnership with Womankind Kenya. Members of		
	the ILI have traveled to Garissa to support		
	continuing community programs in the North-		
	eastern province and directed resources to		
	connecting organization in the region including the		
	Garissa Hospital. Womankind Kenya exists to		
	support the most vulnerable members of the		
	community, specifically women, destitute children		
	and poor households of the North-eastern province		
	and to build their capacity, knowledge and ability to		
	take control of their lives.		
International	Strategic Thrust 1: Resilient Dryland Systems:	ICRISAT Strategic Plan 2011-	
Crops Research	Reducing vulnerability to drought and climate	2020; ICRISAT's Business Plan	
Institute for the	change while increasing crop diversity and value.	(2011–2015).	
Semi-Arid Tropics	Strategic Thrust 2: Markets, Institutions and		
(ICRISAT)	Policies: Harnessing development pathways for		
(ICRIS/TI)	inclusive prosperity.		
	Strategic Thrust 3: Grain Legumes: Raising and		
	securing productivity for health, income and		
	sustainability.		
	Strategic Thrust 4: Dryland Cereals: Increasing		
	productivity to help end hunger. Also focuses on		
	gender and equity analysis as well as knowledge		
T	sharing and innovation.	B : 1	
International	ILRI is funded by more than 60 private, public and	Projects running between 2010 -	Collaborates with different partners.
Livestock Research	government organizations. Some of the key projects include: Enabling livestock based economies in	2014	For example, Partners in the project of "evaluating the impact of
Institute (ILRI)	Kenya to adapt to climate change: A Review of payment		livestock and aquaculture", include
-//	for ecosystem (PES) services from wildlife tourism as a		East Africa Dairy Development
	climate change adaptation option (2011-2012);		Project; <i>Juhudi Kilimo</i> ; Kenya
	Evaluating the impacts of livestock and aquaculture		Agricultural Research Institute and

microcredit and value chain programs on women's empowerment (2012-2013); Health, environmental change and adaptive capacity: mapping, examining and anticipating future risks of water-related vector-borne diseases in eastern Africa (2011-2014); Mutual learning of livestock keepers and scientists for adaptation to	Kenya Women Holding. Stands to be a better partner as the next COSOP ventures into the ASALs.
climate change in pastoral areas (ASALs) (2010-2012).	

Only lead DPs for major agricultural and rural development sectors are listed. In addition to the DPs and activities mentioned in the table, there are various smaller DP-supported interventions in the agriculture and rural development sector, and many interventions in other sectors. Besides those listed in the table, other KJAS partners are the Government of Canada, the Government of Finland, the Government of France, the Government of Italy, the Government of the Netherlands, the Government of Norway and the Government of Spain.

Key file 4: Target group identification, priority issues and potential response

Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
ASALs/Arid Lands Pastoralists and agropastoralists of arid districts which represent 11 out of the 39 ASAL districts, 68% of the country's land mass and 81% of the ASAL area. These areas have very low population densities. About 30% of the total population of Kenya lives in ASALs. In 1999 it was estimated that about 13% of the total population lived in 8 out of the 11 districts of the arid lands. These pastoralists/agropastoralists own about 50% of the national cattle and small ruminant herd and 100% of the camel population	 Pastoralists and agropastoralists mainly inhabit the arid districts. Large areas of the arid districts are suitable only for nomadic livestock production; There has been a substantial historical and ongoing loss of rangelands to largescale private ranchers, crop farmers and wild-life and forestry conservation areas; Low and erratic bimodal rainfall, with short high intensity storms that produce considerable runoff and soil erosion. Water availability and accessibility is highly variable and is a key constraint to production; Soils generally of low fertility and subject to compaction, capping and erosion. Only a few areas have soils suitable for crops. Overgrazing due to increased drought intensity. 	■ Community-based management of wet and dry season grazing areas and drought reserves; ■ In Agro-Ecological Zones 6, 7 pastoralism predominates, especially browsing animals and mobile lifestyle in search of pasture and water. Exchange of livestock for grain and other consumer goods. Also cultivation (increasing cereal cropping in areas with adequate moisture, hunting & gathering); ■ In Zones 5, 6 transition cultivation of sorghum, millet, cowpea and green gram is practiced with communally grazed herds of animals. There is labor demand for bird scaring, weeding and livestock keeping; ■ Due to drought consumption by households of seeds normally reserved for subsequent planting.	suitable for the ASALs, high yielding and disease/drought resistant varieties; Development of services for livestock including abattoir, AI services and Disease-Free Zones; Improved supply of inputs such as veterinary drugs, forage and small livestock equipment; Improved marketing of animals and animal products, processing and value addition;	 Redressing unfavorable policy environment for pastoralist activities, e.g. for development of private veterinary practices at CAHWs level and reducing multiple taxes on livestock; Private AI service development (to be supported by GOK); Commercial seed and processing companies where applicable; Facilitation by GOK to improve market access: information, structures and road infrastructure; GOK to establish and develop drought management systems and mobile services. Hunger Safety Net Programme (HSNP) to provide cash transfers to vulnerable households and individuals; Facilitation by the GOK of access to insurance schemes and credit facilities; Donors and NGOs to assist in income diversification and supply of social services where appropriate; GOK involvement in establishment of legal frameworks to resolve land tenure issues and conflicts. 	 Facilitate the creation of CBOs including groups of pastoralists, capacity building for their development; Facilitate access to credit and insurance schemes; Facilitate the involvement of the private sector in relevant service provision and in processing.

Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
ASALs/Semi-arid lands Population of semi-arid districts which have activities falling in four main categories: • areas with mixed rainfed and irrigation agriculture and high economic and political disparities; • areas with encroaching agro-pastoral use by marginalized smallholders; • areas with predominantly pastoralist use in the economic and political periphery; and • Semi-arid areas that include protected areas such as game reserves, national parks, forest areas and their surroundings. 19 Districts are classified as semi-arid. (The remaining 9 ASAL districts are classified as having high annual rainfall but with pockets of arid and semi-arid conditions). The semi-arid areas represent 16% of the country's land mass and 19% of the ASAL area.	■ In Agro-Ecological Zone 5 maize, cowpea and pigeon pea (millet and sorghum would be more appropriate) are grown; goat rearing (25% do not own livestock). Use of animal manure and ox ploughing; seasonally high demand for labor (weeding and harvesting). Major production constraints are soil erosion, low fertility, overgrazing and frequent droughts. Most farmers grow maize but the rate of crop failure is very high; ■ In Zone 4 maize, beans and cotton are grown (improved seeds and limited use of chemical fertilizer); local breeds of cattle predominate, goats, sheep and poultry (use of crop residues). To minimize risks farmers keep livestock, practice mixed cropping and plant more drought tolerant crops such as cow and pigeon peas. Inadequate rainfall and a high incidence of pests pose high risks.	■ During recent prolonged drought 2008-11, coping mechanisms included migration to other areas for pastures and water contributing to land degradation and overgrazing, herd splitting, distress sales, and slaughter; consumption by the households of seeds for subsequent planting; food and feed rationing and change in meal composition shifting from milk and milk products to more cereals; income diversification and generation from non-pastoral activities including subsidiary activities that generate money, rural-urban migration to provide casual labor, drugs and substance abuse, child abuse and immoral practices, petty trade such as tea kiosks, harvesting sand, and environmentally destructive practices such as charcoal burning and mineral mining.	 Redressing the legacy of the loss of rangelands; Increased access to water sources; Soil conservation and rehabilitation including the rangelands and agricultural lands; Reduction of high incidence of pests; Coping with frequent droughts; Research on products suitable for the ASALs, high yielding and disease/drought resistant varieties; Development of services for livestock including abattoir, AI services and Disease-Free Zones; Improved supply of inputs (veterinary drugs, forage and small livestock equipment); Improved marketing of animals and animal products, processing and value addition; Diversification of income activities where possible; Access to appropriate mobile services in the education and human and animal sectors and water supply; Reduction of conflicts. 	processing companies where applicable; • Facilitation by GOK to improve market access: information, structures and road infrastructure;	 Facilitate the creation of CBOs including groups of pastoralists, capacity building for their development; Facilitate access to credit and insurance schemes; Facilitate the involvement of the private sector in relevant service provision and processing.

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Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
Poorest, subsistence smallholders and pastoralists	 Lack of productive resources, including land and livestock; Illiteracy, lack of knowledge and skills which limits opportunities; Socially excluded from community-based activities; No safety net, caught up in hand-to-mouth survival; HIV/AIDS and other diseases affect those in the productive ages; Inability to afford user charges (e.g. water, health); Environmental degradation. 	 Work as casual labourers; Resort to overexploitation of natural resources; Illicit businesses (e.g. brewing, commercial sex) for survival; Asking assistance from others (agropastoralist/pastoralist communities depend much more on support from other community members). 	 Improved access to land and tenure security (more for subsistence farmers); Welfare projects to provide basic needs. Investment in research for improving seed quality, implementation of fertilizer cost-reduction investment programme; Low-cost irrigation technologies and environmental conservation techniques; Establishment of livestock feed reserves; Diversification of sources of livelihood; Improved health facilities; Flexible approach to cost sharing and community contributions. 	 CBOs that focus on the poorest community members, e.g. orphans; Resettlement and land buying schemes; Efforts by NGOs and government to introduce safety nets such as cash transfers. 	 Improved access to land in irrigation schemes (for subsistence farmers); Strengthen community-based mechanisms that support the poorest, e.g. exemption schemes; Include appropriate, low-cost technology alternatives and environmental conservation techniques; Create opportunities for their inclusion in groups and community development initiatives; Facilitate diversification of income activities.

Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
Poor, semi-subsistence smallholders and pastoralists with marketable surplus	Low productivity due to limited coordination in and investment in research, extension and training and low application of technology/innovation by farmers; Low productivity due to high cost and increased adulteration of key inputs; Over-dependence on rainfed agriculture; High post-harvest losses and poor quality of produce due to inadequate post-harvest storage and handling; Lack of or limited alternative sources of livelihood; Pressure on land and other natural resources. Inefficient land use in form of idle and under-utilized land and over-division of land into uneconomic units in parts of the country; Limited access to credit; Illiteracy, lack of knowledge and skills; HIV/AIDS and other diseases; Low prices for produce.	Work as casual labourers; Sell crops prematurely; Sell off assets to meet emergencies; Resort to unsustainable exploitation of natural resources.	 Capacity building for groups aimed at better production/marketing; Investment in research for improving seed quality, implementation of fertilizer costreduction investment programme; Improving delivery of extension and training services including environmental conservation; Low-cost irrigation technologies, intensification and expansion of irrigation; Improvement of animal health and quality assurance services and establishment of Disease-Free Zones; Range improvements, establishment of livestock feed reserves and infrastructure development; Storage and handling facilities and processing equipment; Market access and better producer prices; Improvements in land management; Credit; Transport infrastructure improvement; Training on income generating projects; Better health facilities. 	This category of poor but capable people is the target group of most economic and social rural development initiatives. This category of poor but capable people is the target group of most economic and social rural development initiatives.	 Core target group for improved incomes through group capacity building and enhanced productivity; Capacity building for improving service provision by GOK and facilitate private sector involvement in supply of relevant services and facilities; Include appropriate preand post-harvest technology alternatives and environmental conservation techniques; Improve financial returns from smallholder production and pastoralism through more efficient markets; Facilitate diversification of sources of livelihood; Facilitate access to credit.

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Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
Better off, commercially oriented smallholders	 Inadequate extension support and advisory services linked to value addition and markets; Inadequate agricultural marketing facilities and rural infrastructure (including road development); Inefficient and unpredictable markets offering low returns; Inadequate rural financial services for agriculture. 	 Invest in irrigation; Develop long term links with selected traders and processors; Diversify resource and income base. 	More extension services linked to value addition and markets. This would be with specific reference to higher-value or differentiated agricultural and food products (HVAF), good agricultural practices and international food standards for those wanting to export to international markets; Improved market facilities, information and access; Improved rural infrastructure (roads); Credit and investment capital.	 Assistance to farmers by Government and donors for the formation of producers' organizations to produce, market and process their produce within Kenya and for export; in particular assistance by the Government of the governance and technical capacity of Cooperatives, better enforcement of the Cooperative act and encouragement of the transformation of CBOs and farmers' groups into Cooperatives; Private sector operators (traders, processors, supermarkets) seek reliable suppliers; Financial service providers are beginning to improve access to services for capable producers; Public-private partnerships and investments in agricultural marketing facilities and rural infrastructure (including road development). 	 Not a priority target group, but to be included in certain interventions because of their initiative, experience, and local leadership roles; Capacity building for improving service provision by Government and facilitate the involvement of the private sector in supply of relevant services; Involvement in support to creation and capacity building of CBOs, farmers' groups and Cooperatives; Facilitate access to credit; Facilitate public-private partnerships.

Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
Female headed households. Female headed households can include single, widowed, deserted or divorced.	 High poverty rates amongst women. Single women with land and other assets are usually more empowered; Limited access to natural and productive resources (including land ownership), disadvantaged in access to credit, agricultural inputs, marketing outlets; widows and abandoned women often exposed to claims on assets by relatives, turning them destitute; Very low exposure to agricultural services and appropriate technology (also due to the lack of adaptation of these services to women's multiple roles and consequent time constraints and absence of reliable channels of communication); Unexploited potential of women's entrepreneurship; High illiteracy rate and inadequate women's representation and their interests in local groups, management committees. 	Sell off remaining assets to meet household expenses; Resort to petty trade, subsistence farming, and illicit businesses (e.g. brewing, charcoal burning, commercial sex) for survival.	 A number of social protection mechanisms supported by donors are being implemented in Kenya, in particular the Older Person Cash Transfer) and Orphans and Children Cash-Transfer. Increase the social safety net, improve opportunities to deal with short-term financial crises and retain productive assets and activities; Increased women's access to land tenure; Increased access of women to extension services and agricultural technology; Development of women's entrepreneurial activities in food processing, horticulture and retail trade by increasing the size of these concerns and development of women's groups in agricultural and livestock activities; Increased women's representation; Increased access to social services. 	 Public investment programmes with gendermainstreaming capacity. Programmes addressing specific women's issues (e.g. girls' education, FGM, domestic violence) especially by NGOs; Mutual support through women's groups, including merry-go-round savings schemes; GOK involvement in establishment of legal frameworks to resolve land tenure issues; GOK, donors and NGO involvement in increasing women's access to extension services and to appropriate agricultural technology and of entrepreneurial activities and women's groups; CBOs giving greater weight to women; 	to credit;

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Typology	Poverty Level and Causes	Coping Actions	Priority Needs	Support from Other Initiatives	COSOP Response
Landless and near landless rural households	 Lack of most fundamental productive asset, a viable landholding; Large families with unreliable income, and lack of access to basic services. 	 Hiring their labor to those with land; Engage in petty trade and illicit businesses. 	 Access to productive land; Improved employment opportunities; Increase the social safety net and reduce the number of households that fall into this state. 	More conducive land policy being finalized; Limited support to land buying resettlement and redistribution schemes.	 Increase employment opportunities in the commercial smallholder subsector; Civic education and legal advice on land rights; CIG access to land in community and GOK irrigation schemes.
Youth	Low levels of education and technical knowledge; High rates of unemployment.	Resort to existing opportunities or migrate.	 Adequate training in agricultural techniques. Access to modern agricultural technologies in view of future application of contemporary science and technology such as genomics, biotechnology, modeling and information communication. Specific sensitization to environmental issues including climate change; Access to credit for start-up. 	GOK investment in upgrading of youth knowledge in agriculture.	 Civic education and legal advice on land rights; CIG access to land in community and GOK irrigation schemes; Facilitate creation and capacity building of youth in small business development, including groups; Facilitate access to credit.