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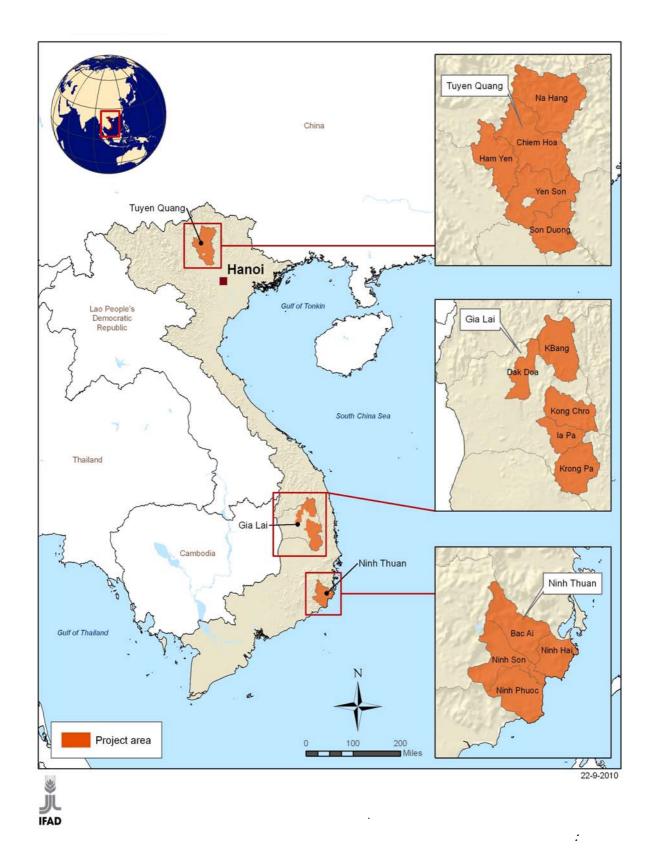


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Negotiated financing agreement: "Agriculture, Farmers, and Rural Areas Support Project in the Gia Lai, Ninh Thuan, and Tuyen Quang Provinces"

(Negotiations concluded on 9 December 2010)

FINANCING AGREEMENT

Loan Number: Grant Number:
Project Title: (TNSP) (the "Project")
The Socialist Republic of Viet Nam (the "Borrower/Recipient")
and
The International Fund for Agricultural Development (the "Fund" or "IFAD")
(each a "Party" and collectively, the "Parties")
hereby agree as follows:

Section A

- 1. The following documents collectively form this Agreement: this document, the Project Description and Implementation Arrangements (Schedule 1), the Allocation Table (Schedule 2) and the Special Covenants (Schedule 3).
- 2. The Fund's General Conditions for Agricultural Development Financing dated 29 April 2009, as may be amended from time to time (the "General Conditions") are annexed to this Agreement, and all provisions thereof shall apply to this Agreement. For the purposes of this Agreement the terms defined in the General Conditions shall have the meanings set forth therein.
- 3. The Fund shall provide a Loan and a Grant to the Borrower/Recipient (the "Financing"), which the Borrower/Recipient shall use to implement the Project in accordance with the terms and conditions of this Agreement.

Section B

- 1. The amount of the Loan is SDR 31 500 000, allocated as follows: Gia Lai SDR 7 250 000, Ninh Thuan SDR 8 380 000, and Tuyen Quang SDR 15 870 000.
- 2. The amount of the Grant is SDR 200 000, allocated to the Ministry of Agriculture and Rural Development (MARD).
- 3. The Loan is granted on highly concessional terms, as defined in the General Conditions.
- 4. The Loan Service Payment Currency shall be the US Dollar (USD).
- 5. The applicable Fiscal Year begins 1 January and ends 31 December.

6. Payments of principal and service charge shall be payable on each 15 June and 15 December.

- 7. The Borrower/Recipient shall open four Designated Accounts in USD, one for each province and one for the grant, in a bank acceptable to IFAD in order to receive advance Loan and Grant. Additionally, each province shall open a Project Account at the provincial treasury, to be maintained in local currency.
- 8. The Borrower/Recipient shall ensure that the Lead Project Agencies shall, on behalf of their respective provinces, provide counterpart financing for the Project in the total amount of USD 10 860 000 (of which USD 2 270 000 shall be allocated to payment of duties and taxes).

Section C

- 1. The Lead Project Agencies shall be the Gia Lai Provincial People's Committee (PPC), the Ninh Thuan PPC, and the Tuyen Quang PPC for the Loan component of the Financing, and MARD for the Grant component of the Financing.
- 2. The following are designated as Project Parties:
 - (a) the Departments of Planning and Investment (DPI) of Gia Lai province, Ninh Thuan province, and Tuyen Quang province, or any successor(s) thereto;
 - (b) the Departments of Agriculture and Rural Development (DARD) of Gia Lai province, Ninh Thuan province, Tuyen Quang province or any successor(s) thereto;
 - (c) the District People's Committees (DPC) in the Project Area, or any successor(s) thereto; and
 - (d) the Commune People's Committees (CPC) in the Project Area, or any successor(s) thereto.
- 3. The Project Completion Date shall be the fifth anniversary of the date of entry into force of this Agreement.

Section D

The Financing shall be administered and the Project supervised by IFAD.

Section E

- 1. The following are designated as general conditions precedent to withdrawal, in addition to those contained in Section 4.02 b) of the General Conditions:
 - (a) The Designated and Project accounts shall have been opened.
 - (b) No withdrawal from the Loan Accounts shall be made until the three Project Implementation Manuals (PIMs) referred to in Para 12.1 Section II of Schedule 1 hereto shall have been submitted to and approved by the Fund and the respective PPCs.
 - (c) No withdrawal from the Grant Account shall be made until the Project Director for the Grant component of the Financing is appointed.

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2. The following are designated as specific conditions precedent to withdrawal that are in addition to those contained in Section 4.02 b) of the General Conditions:

- (a) No withdrawal shall be made from the Loan Accounts in respect of expenditures under Category IV (Community Development Fund) until a Community Development manual shall have been submitted to and approved by the Fund and the respective PPCs.
- (b) No withdrawal shall be made from the Loan Accounts in respect of expenditures under Category V (Pro-poor Agribusiness Promotion Fund) until a Pro-poor Agribusiness Promotion Fund manual shall have been submitted to and approved by the Fund and the respective PPCs for use in all the Project provinces.
- (c) No withdrawal shall be made from the Loan Accounts in respect of expenditures under Category VI (Financial Services) until two manuals for the Women Economic Development Fund, one for Ninh Thuan province and one for Gia Lai province, shall have been submitted to and approved by the Fund and the respective PPCs.

The following are the designated representatives and addresses to be used for any communication related to this Agreement:

For the Fund:	For the Recipient:
The President International Fund for Agricultural Development Via Paolo di Dono 44 00142 Rome, Italy	Minister of Finance Ministry of Finance of the Socialist Republic of Viet Nam 28, Tran Hung Dao Street Hoan Kiem District, Hanoi Socialist Republic of Viet Nam
This agreement, dated, has been prepar (6) original copies, three (3) for the Fund and three	
For the Fund	For the Borrower/Recipient

Schedule 1

Project Description and Implementation Arrangements

I. Project Description

- 1. *Target Population*. The Project shall target poor households and ethnic minority households (including both the poor and the near-poor) in 16 selected Project districts of the provinces of Gia Lai, Ninh Thuan, and Tuyen Quang ("Project Area").
- 2. Goal. The Project shall assist in implementing the Borrower/Recipient's recently adopted policy on Agriculture, Farmers, and Rural Areas (Resolution 24/2008/NQ/CP dated 28 Oct 2008). The goal of the Project is to improve the quality of life for rural people, with a particular focus on those living in the most disadvantaged areas (as described in the policy on Agriculture, Farmers, and Rural Areas).
- 3. *Objectives*. The objective of the Project is to increase the participation in economic activities of ethnic minority and rural poor households living in poor communes in the Project Area.
- 4. *Components*. The Project shall consist of the following Components:
 - 4.1 Component 1: Institutional Strengthening for Implementation of Pro-Poor Initiatives under the policy on Agriculture, Farmers, and Rural Areas. This Component focuses on strengthening the policy and institutional environment for carrying out effective and sustainable pro-poor market-oriented innovations with a focus on ethnic minorities, and for engaging the private sector in the implementation of the policy on Agriculture, Farmers, and Rural Areas.
 - 4.1.1. *Market-oriented economic management capacity building* (Sub-component 1.1). This Sub-component shall develop and use training programs build capacities for market-oriented economic management for senior staff members of government agencies involved in the implementation of the policy on Agriculture, Farmers, and Rural Areas.
 - 4.1.2. Institutionalization of market-oriented, results-based, participatory socio-economic development planning and implementation process (Sub-component 1.2). This Sub-component aims to institutionalize market-oriented, results-based, participatory socio-economic development planning and implementation processes at the village, commune, and province levels. This institutionalization effort shall incorporate gender and climate change issues. A Market-Oriented Participatory Socio-Economic Development Plan Thematic Working Group (MOP-SEDP TWG) shall be established to develop and validate MOP-SEDP methodologies for application at the village and commune levels throughout the Project Area.
 - 4.1.3. Private sector development and partnership in agriculture and rural development (Sub-component 1.3). This Sub-component aims to strengthen the business-enabling environment and facilitate private sector development as well as public-private partnership building in agriculture and rural development. This Sub-component shall establish a Business Environment Reform Thematic Working Group (BER-TWG) to conduct research on current policy and regulatory frameworks and provide advice to reform such frameworks in order to facilitate partnerships with private sector actors.

4.1.4. Project coordination and knowledge sharing (Sub-component 1.4). This Sub-component aims to assist the Project Area provinces in the implementation of a key element of the policy on Agriculture, Farmers, and Rural Areas, namely, strengthening effective cooperation among four groups of stakeholders: government agencies, scientists and researchers, private businessmen, and farmers.

- 4.1.5. Knowledge Collaboration with MARD (Sub-component 1.5). Grant activities shall include (1) collecting the experiences gathered through the M&E process, Project progress reports, systematic consultation, and feedback from all IFAD supported projects in Viet Nam; (2) distribution of policy-related documentation to the central Government's policy makers, particularly related to the National targeted Programme for New Rural Development (NTP-NRD); and (3) providing relevant training for provincial and district staff.
- **4.2 Component 2: Promotion of Pro-Poor Value Chains.** This Component focuses on making demand-driven and value chain-focused services (public and private) available in order to better connect poor ethnic minority households with market opportunities.
 - 4.2.1. Identification and prioritization of pro-poor value chains (Sub-component 2.1). This Sub-component aims to identify, prioritize, and develop major pro-poor value chains in the Project Area. A value chain action plan shall be developed for each value chain, and interventions shall be concentrated at the district level. An Agri-Business Promotion Working Group (APWG) shall be established to participate in the value chain analysis prioritization and in the development of the value chain action plans.
 - 4.2.2. Value chain technical research and extension services (Sub-component 2.2). This Sub-component is intended to ensure the production of value chain research and extension services (public and private sector providers) in order to improve the livelihoods of the rural poor.
 - 4.2.3. Promotion of pro-poor agribusiness initiatives (Sub-component 2.3). This Sub-component is intended to increase private sector participation in the Project Area through the establishment of a district level Pro-Poor Agribusiness Promotion Fund. A manual shall be prepared for review and approval by the Fund to support this establishment.
 - 4.2.4. Improving access to financial services (Sub-component 2.4). This Sub-component aims to increase the volume of lending and availability of credit to the Project's Target Population through the adoption of strategies for enhancing credit access and encouraging local savings, as well as through the provision of technical assistance. The Project shall support the Women Development Support Fund (WDSF) in Ninh Thuan in order to extend their operations throughout the Project Area. A Women Economic Development Fund (WEDF) for lending to women's savings and credit groups shall be set up in Gia Lai with the ultimate goal of setting up a microfinance institution to lend to women's groups. Separate manuals shall be prepared for each of these two fund initiatives, and submitted to the Fund for approval.
- **4.3 Component 3: Commune Market-Oriented Socio-Economic Development Planning and Implementation.** This Component supports market-oriented planning and implementation by communes and villages. The objective is to enable targeted communes to effectively implement annual market-oriented plans for demand-driven, pro-poor rural development public investment that are integrated into the master government planning process.

4.3.1. Planning Capacities for MOP SEDP (Sub-component 3.1). This Sub-component aims to build local capacity at the commune and village levels to use MOP-SEDP approaches for identifying priority investments for socioeconomic development with a focus on poor and ethnic communities.

- 4.3.2. Engaging the poor in value chains (Sub-component 3.2). This Sub-component is intended to ensure that the Project's Target Population is engaged in value chains and benefiting from profitable market opportunities through the provision of assistance and support to various kinds of farmers' groups.
- 4.3.3. Community Development Fund (Sub-component 3.3). To complement Sub-components 3.1 and 3.2, this Sub-component shall provide the resources for putting the training received into action through the establishment of a Community Development Fund that shall make resources available for public infrastructure, human capacity building, and productive infrastructure, equipment and input investments to be managed by farmers' groups. A manual shall be prepared for review and approval by the Fund to support this establishment. For those villages applying for public infrastructure funding, it must be demonstrated that the economic benefits from such funding are reaching at least 50% of the households in the village. Evidence of such distribution shall be made available through annual reports.

II. Implementation Arrangements

5. Project Steering Committees (PSC) – Provincial Level

- 5.1. Establishment and Composition. At the provincial level, the Provincial People's Committees (PPCs) shall provide policy guidance to the Project. The PPCs shall also approve the appointments of key staff in the Project Coordination Unit (PCU). In each Project province the PPCs shall issue a decision to establish Project Steering Committees (PSCs).
- 5.2. The PSCs shall be chaired by the chairperson or vice-chairperson of the respective PPC and shall meet on a quarterly basis. Members shall include those of the PSC for National Targeted Programme for New Rural Development (NTP-NRD), as well as the Chairman of the Enterprises Association, the Director of an agriculture research institute, chairpersons of the Project District People's Committees (DPCs), which are responsible for Project coordination activities at the district level or such other membership as may be agreed from time to time with the Fund. Two or more directors of private companies working with farmers in the Project Area shall be invited to attend the meetings of the PSCs to express their views as observers.
- 5.3. Responsibilities. The PSCs in each province shall be responsible for reviewing and approving their province's Annual Work Plans and Budget (AWBPs) and Annual Project Financial Statements, and for submitting these items to their respective PPC for approval. The PSCs shall also be responsible for ensuring compliance of Project activities with the terms and conditions of this Agreement.

6. <u>Project Coordination Unit (PCU) – Provincial Level</u>

6.1. Establishment and Composition. In each province, the respective PPCs shall issue a decision to establish a PCU. Each PCU shall be headed by a full-time Project Director and include the following full time staff: PCU Deputy-Director, Commune SEDP Officer, Senior M&E Officer, M&E Officer cum Knowledge Management Officer, Institution and Capacity Building Officer, Value Chains Development Officer, Market-oriented Economy Advisor, Chief Financial Officer/Chief Accountant, Accountant, Procurement and Civil Work Specialist, support staff, as needed, and such other staffers as may be agreed from time to time with the Fund.

- 6.2. Responsibilities. The PCUs shall assist the PSC in coordinating the provincial agencies and the PPC in managing governmental and IFAD resources. The PCUs shall report directly to the PSC and act as an advisory body for the PPC. The mandate of the PCU shall be to ensure: (i) the implementation of the Project; (ii) coherence of the project approaches and strategies, and integration among project activities; (iii) coordination and synergy of the Component Lead Agencies (CLAs), other co-implementing agencies (CIAs), and technical service providers, and the district and commune level agencies, and grassroots communities; (iv) mobilization of resources from the private sector, mass organizations, professional associations, research institutes, technical centres, and non-government organizations; (v) accountable management of IFAD and governmental resources through the preparation of a Project Implementation Manual, an AWPB, and a procurement plan, and through the selection of technical assistance and audit service providers, as well as through the establishment and operation of the M&E system; and (vi) knowledge sharing and policy development interventions.
- 6.3. **Component Lead Agencies (CLA).** For each Component, the PPC shall issue a decision designating a CLA. Whilst the CLAs will not establish separate implementation offices for the Project within their departments, they will appoint a director or deputy director and an accountant to work with the Project. In addition, there shall be one focal point per province. The functions of the CLAs include: (i) preparation of a Component AWPB in cooperation with the PCU for approval by the PSC; (ii) coordination of the implementation of the Component; and (iii) preparation of quarterly progress reports on component implementation for submission to PCU.

7. <u>Project Coordination – District Level</u>

7.1. District People's Committees (DPCs) shall be responsible for coordination of the project activities and for the integration of those activities into the organizational structures and mandates of the district-level line agencies and mass organizations. The DPC Chairman (or Vice-Chairman) shall be responsible for coordination of project activities. To assist the DPC in coordinating project activities, a District Agribusiness Support Unit (DASU) shall be established, pursuant to a issued decision by the PPC, directly under each DPC. The DASUs shall be directed by the respective DPC Chairmans and made up of a District Project Coordination Assistant to the DPC, an M&E Officer, a Commune SEDP/Community Development Fund (CDF) Planning Officer, a "Markets and Value Chain Development officer", an administrative assistant, and such other staffers as shall be decided from time to time with the Fund.

8. <u>Project Coordination – Commune Level</u>

8.1. The DPCs shall issue decisions establishing Commune Development Boards (CDBs) in each commune. The CDB shall be chaired by the Chairman of the CPC

and composed of the Head of the Farmers' Union, the Head of the Women's Union, the Head of the Youth Union, the Commune Agricultural Officer, the Commune Extension Worker, Commune Animal Health Worker, the Infrastructure Officer, the Village Head for each of the participating villages, Commune Accountant, and such other members as shall be decided from time to time with the Fund. The role of the CDB will be to coordinate all of the Project activities at the commune and village levels.

8.2. In all of the villages in the Project Area, Village Development Boards (VDB) will be established by the CPCs. The VDBs shall be made up of the Village Head, the Head of the Women's Union, the Head of the Farmers' Union, the Head of the Youth Union, and two representatives from better-off and poor households respectively.

9. Key Project Staff

9.1. Recruitment of Key PCU Staff. The full-time Project Directors, Deputy Project Directors, and Chief Financial Officers/Chief Accountants in each province shall be appointed by the PPC. The Grant activities will require the appointment of a Project Director and a Project Coordinator within the relevant departments, as decided by MARD.

10. Implementation Arrangements under Project Components

- 10.1. Market-Oriented Economic Management Capacity Building (Sub-component 1.1): The DPIs shall be directly responsible for coordinating the activities under this Sub-component.
- 10.2. Institutionalization of market-oriented, results-based, participatory socio-economic development planning and implementation process (Sub-component 1.2): The PPCs shall be ultimately responsible for issuing the guidance for the implementation of the MOP-SEDP. The DPIs shall work with the DPCs and CPCs of IFAD-supported communes to pilot, implement, and manage consolidation of the MOP-SEDP guidelines.
- 10.3. Private sector development and partnership in agriculture and rural development (Sub-component 1.3): The BER-TWG shall lead the activities of this Sub-component and advise the respective PPC concerning the approval or revision of new policies and guidelines for enabling private sector development.
- 10.4. *Project Coordination and Knowledge Sharing: (Sub-component 1.4)* The PPCs and PCUs are responsible for implementing this Sub-component.
- 10.5. Knowledge Collaboration with MARD (sub component 1.5): The Grant activities relating to knowledge sharing will be implemented by MARD through the relevant departments, as decided by MARD.
- 10.6. Identification and Prioritization of Pro-Poor Value Chains (Sub-component 2.1): The DARDs shall be responsible for coordinating the activities under this Sub-component, with technical assistance from the Department of Trade and Industry (DOTI).
- 10.7. Value Chain Technical Research and Extension Services (Sub-component 2.2): The DARDs and their related agencies, i.e. Provincial Extension Center, Plant Protection Sub-Bureau and Veterinary Sub-Bureau shall be responsible for implementing this Sub-component.

10.8. Promotion of Pro-Poor Agribusiness Initiatives (Sub-component 2.3): District Agribusiness Support Units (DASUs) shall be responsible for the implementation of this Sub-component.

- 10.9. Improving Access to Rural Financial Services (Sub-component 2.4): The Viet Nam Bank for Social Policy (VBSP), AgriBank, and the Women's Union in Gia Lai and WSDF in Ninh Thuan shall be responsible for activities under this Subcomponent.
- 10.10. Planning Capacities for MOP-SEDP (Sub-component 3.1): The DPCs/DASUs shall have primary responsibility for organizing and implementing the orientation and training activities planned under this Sub-component.
- 10.11. Engaging the Poor in Value Chains (Sub-Component 3.2): Mass organizations shall have the primary responsibility for identifying Common Interest Groups (CIGs) and Collaborative Groups (CGs) and shall provide assistance in conducting basic organizational assessments. The CPC/CDBs shall be responsible for assembling and managing the data base of existing CIGs/CGs. The DPCs/DASUs, as well as the mass organisations, shall provide assistance in identifying trainers to be contracted to address CIG/CG training needs as requested by the commune.
- 10.12. Community Development Fund (CDF) (Sub-Component 3.3): The CPCs shall be responsible for ensuring efficient and effective use of CDF resources, including management and oversight of commune level investments.

11. Project Reviews

11.1. *Mid-Term Review*. The Borrower/Recipient, the PPC in each province and the Fund shall conduct a comprehensive mid-term review to assess implementation progress, to assess the extent to which the business environment is constraining the operation of value chains, and to determine appropriate revisions to the Project implementation arrangements and resource allocations to be complied with by the relevant Project Parties in order to ensure successful Project completion.

12. Project Implementation Manual (PIM)

12.1. Preparation and Approval. The Borrower/Recipient shall cause the PPC in each province to prepare and approve a Project Implementation Manual (PIM) as soon as practicable, but in no event later than 90 days after the entry into force of this Agreement. The PIM shall detail, among other things, the Project implementation responsibilities for planning, budgeting, financing, Loan and Grant disbursement, reporting, procurement, preparation of accounts and auditing, and the implementation of the Financial Services Sub-component micro-grants. In addition, the PIM shall incorporate a strong governance framework to empower the Target Population to play a bigger role in Project implementation. The PPC in each province shall approve the PIM only with prior agreement of the Fund, and provide a copy thereof to the Fund.

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Schedule 2

Allocation Table

1. Allocation of Loan and Grant Proceeds. (a) The Table below sets forth the Categories of Eligible Expenditures to be financed by the Loan and the Grant and the allocation of the amounts of the Loan and the Grant to each Category and the percentages of expenditures for items to be financed in each Category:

Cat	egory	Loan Amount Allocated (SDR)	Grant Amount Allocated (SDR)	Percentage of Eligible Expenditures
I.	Vehicles, Equipment, and Material			100% net of taxes or 90% of total expenditures
	a. TQ	1 230 000		
	b. NT	625 000		
	c. GL	675 000		
	d. MARD		20 000	
П.	Civil Works			100% net of taxes or 90% of total expenditures
	a. TQ	80 000		
	b. GL	35 000		
Ш.	Training, Courses, Workshops, Technical assistance and Studies			100% of total expenditures
	a. TQ	2 270 000		
	b. NT	1 480 000		
	c. GL	1 530 000		
	d. MARD		180 000	
IV.	Community Development Fund			100% net of taxes and beneficiaries' contribution
	a. TQ	9 390 000		
	b. NT	4 530 000		
	c. GL	3 400 000		
V.	Pro-Poor AgriBusiness Promotion Fund			100% net of beneficiaries' contribution
	a. TQ	985 000		
	b. NT	440 000		
	c. GL	440 000		
VI.	Financial Services			100% of total expenditures
	a. NT	200 000		
	b. GL	200 000		
VII.	Operations and Maintenance			60% of total expenditures
	a. TQ	335 000		
	b. NT	265 000		
	c. GL	245 000		
	illocated – TQ	1 580 000		
Una	illocated – NT	840 000		
Una	illocated – GL	725 000		
	ΓAL	31 500 000	200 000	

- (b) The terms used in the Table above are defined as follows:
 - I. Vehicles, Equipment, and Material related to sub-category I(d) means office equipment and publications.
 - II. Civil Works relates to the construction and rehabilitation of the PCU buildings.
 - III. Technical Assistance includes consultancy services for the Project.
 - IV. The Community Development Fund (CDF) makes resources available for: (i) public infrastructure, (ii) human capacity development, and (iii) productive infrastructure, equipment and input investments managed by Common Interest Groups (CIGs) and Collaborative Groups (CGs).
 - V. The Pro-Poor Agribusiness Promotion Fund (PAPF) makes resources available for proposals received <u>jointly</u> from businesses and CIGs from Project Area communes. To be considered, all proposals must contemplate matching PAPF contributions with an investment by the business submitting the application that is equivalent to at least 50% of the PAPF.
 - VI. Financial Services makes resources available for the Women Development Support Fund (WDSF) in Ninh Thuan province and for setting up a Women Economic Development Fund (WEDF) in Gia Lai province.
- 2. Start-up Costs. Withdrawals in respect of expenditures for start-up costs for Category III incurred before the satisfaction of the general conditions precedent to withdrawal shall not exceed an aggregate amount of SDR 120 000.

Schedule 3

Special Covenants

In accordance with Section 12.01(a)(xxiii) of the General Conditions, the Fund may suspend, in whole or in part, the right of the Borrower/Recipient to request withdrawals from the Loan Account if the Borrower/Recipient has defaulted in the performance of any covenant set forth below, and the Fund has determined that such default has had, or is likely to have, a material adverse effect on the Project:

- i) The PPCs in each province shall issue Guidelines on the preparation and implementation of commune market-oriented participatory socio-economic development planning and implementation in the Project Area before the end of the 1ST year of the Project. The PPCs shall issue similar Guidelines for their entire province by the end of the 3rd year of the Project.
- ii) The PCUs in each province shall ensure that gender is mainstreamed in all Project activities by using a guidance manual to be developed by the Project before the end of the first year of the Project.
- iii) The PPCs in each province shall issue a Decision concerning the establishment of the following thematic working groups: Market-Oriented Participatory Socio-Economic Development Plan Thematic Working Group (MOP-SEDP TWG), Business Environment Reform Thematic Working Group (BER-TWG), and Agribusiness Promotion Working Group (APWG) before the end of the first year of the Project.
- iv) The PCUs in each province shall develop appropriate Terms of References for each staff position to be funded by the Project. The PCU shall organise a fair and transparent process for identifying and selecting candidates who are skilled and capable of meeting all of the requirements contained in the terms of reference. It shall further obtain IFAD's prior agreement for key staff positions, such as Project Director, Deputy Project Director, and Chief Financial Officer/Chief Accountant. Key staff members shall serve throughout the entire Project Implementation Period and may only be removed by the PPC in each province after prior consultation with the Fund.
- v) The PPCs in each province shall ensure that Project activities comply with the Law on Environmental Protection, and the Circular on guideline for the strategic environmental assessment, environmental impact assessment, and environmental protection commitments in accordance with Decision No. 05/2008/TT-BTNMT, 8 Dec. 2008.
- vi) Should there be any negative impact on the lives of the Project beneficiaries as a result of the siting of power plants in Ninh Thuan province, the PCU shall inform the PSC and PPC in the province and informed consent shall be sought to ensure that the needs of affected communities are identified and that such communities are fairly compensated (financial and non-financial), should the need arise. A failure to adequately protect the interests of Project beneficiaries could lead to partial loan cancellation of affected activities.

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Key reference documents

Country reference documents

Poverty reduction strategy paper

IFAD reference documents

Project design document (PDD) and key files Country Strategic Opportunities Programme 2008–2012 Administrative Procedures on Environmental Assessment

Logical framework

Narrative Summary	Indicators (all data disaggregated by sex, income class and ethnicity)	Means of Verification	Assumptions on Risks
GOAL Increase the quality of life for rural people, especially those who live in the most disadvantaged areas (from Tam Nong) (QUALITY OF LIFE)	 10% reduction in child (< 5 years) malnutrition (RIMS Indicators) by EOP: Chronic malnutrition (height for age) Acute malnutrition (weight for height) Underweight (weight for age) 	Impact surveys at baseline, mid-term and completion (RIMS) General Statistics Office	
DEVELOPMENT OBJECTIVE Sustained and profitable economic participation of 73,800 ethnic minority and rural poor households living in 117 poor communes in 16 districts of the three provinces of Tuyen Quang (five districts), Gia Lai (five districts) and Ninh Thuan (six districts). (INCOME)	25% increase in the household assets index (value of relevant productive assets) of poor and ethnic minority households in the project communes 20% reduction in the rate of income poverty for households in the project communes ² Average growth rate of agricultural GDP at the province level is at least 4% by year three ³	Impact surveys at baseline, mid-term and completion (RIMS), Project M&E system; DPI planning system reports; DARD production monitoring systems.	Value chain bottlenecks or obstacles outside of the province will not constrain value chain development. Economic growth will remain steady in Viet Nam.
	ne Implementation of Pro-Poor Initiatives under Tan		
OUTCOMES: Policy and institutional environment strengthened to carry out effective and sustainable pro-poor market-oriented innovations with a focus on ethnic minorities, and to engage the private sector in the implementation of Tam Nong ⁴ (GOVERNMENT PLANNING)	25% increase in the number of agribusiness related private sector investment in project areas MOP-SEDP approach mainstreamed into DPI's annual planning and budgeting process and integrating government resources at district and commune levels by EOP	PCI Website, provincial budgets, annual commune budgets, approved grants for CDF and APF, coordination meeting minutes	Improved governance, additional private sector investment, decentralization of rural investment budgets and improved multi-sectoral coordination will lead to specific opportunities for expanded economic engagement of targeted impact groups.
Component 2: Promotion of Pro-Poor Value Ch			
OUTCOMES: Demand driven, value chain focused services (public and private) available for connecting poor, ethnic minority households to market opportunities (VALUE CHAINS)	20% increase in value of targeted value chain commodities marketed annually per district; ⁶ 50% percent of targeted households have at least a 25% increase in income from targeted value chain sources.	DARD production monitoring statistics, annual household surveys, CDF grant documentation	Market prices remain reasonably stable for targeted commodities Costs of capital will not significantly reduce the profitability of investments made. The quality of technical services will encourage demand. Increased participation in value chains results in increased income.
Component 3: Commune Market-oriented Socio	p-economic Development Planning and Implementa	tion	

COSOP Outcome Indicator – Strategic Objective 2: Poor and vulnerable households take advantage of profitable business opportunities

COSOP Milestone Indicator for Strategic Objective 2: Poor and vulnerable households take advantage of profitable business opportunities

COSOP Institutional/Policy Objectives (in partnership mode): Strategic Objective 1 Rural poor households in uplands access markets through increased private sector partnerships

COSOP Milestone Indicator for Strategic Objective 1: Rural poor households in uplands access markets through increased private sector partnerships

COSOP Outcome Indicator for Strategic Objective 1: Rural poor households in uplands access markets through increased private sector partnerships

Narrative Summary	Indicators	Means of Verification	Assumptions on Risks
	(all data disaggregated by sex, income class		
	and ethnicity)		
OUTCOMES: Poor and ethnic minority households in project communes and villages benefiting from profitable and sustainable market opportunities ⁷ (COMMUNITY PLANNING)	Percent of HH below the DOLISA Poverty Line in project communes Impact Group Beneficiaries: - Direct: 73,800 HHs (TQP: 40,000hh; GLP: 14,500 hh & NTP: 19,300 hh) 100% of the project communes meet at least 50% of the NTP-NRD criteria 100% of the communes fall into the market ready category (better access to services, market information, market orientation of the commune officials, poor households participating in profitable market opportunities and local decision making) 75% of communes are satisfactorily meeting	Review of DPI planning system, mid-term social audit, CDF monitoring reports	Commune capacities for developing market- oriented plans can be sufficiently built in the time available to produce good investment ideas that benefit the poor and ethnic minorities.
	performance indicators in social audit ⁸		

COSOP RMF Strategic Objective 2: Poor and vulnerable households take advantage of profitable business opportunities
 COSOP Outcome Indicator equivalent to 75% satisfaction rate of the quality of public service provision in responding to priority constraints