Document: EB 2010/101/R.40

Agenda: 17(a)(i)

Date: 9 November 2010

Distribution: Public

Original: English



Level of the General Reserve

Note to Executive Board representatives

Focal points:

Technical questions:

Dispatch of documentation:

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Executive Board — 101st Session Rome, 14 - 16 December 2010

For: **Approval**

Recommendation

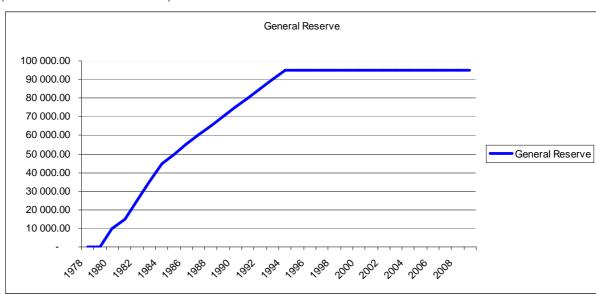
The Executive Board is invited to approve the recommendation on the General Reserve, as contained in paragraph 43.

Level of the General Reserve

I. Background

- 1. The General Reserve was established by the Governing Council in 1980¹ to address the potential risk of over-commitment of IFAD resources as a result of:
 - Exchange rate fluctuations;
 - Possible delinquencies in the receipt of loan service payments; and
 - Possible delinquencies in the recovery of amounts due to the Fund from the investment of its liquid assets.
- 2. In 1999, the Governing Council² recognized the need to provide further cover for the Fund against the potential over-commitment risk resulting from a diminution in the value of assets caused by fluctuations in the market value of investments.
- 3. In establishing the General Reserve, the Governing Council authorized the Executive Board to approve future transfers from IFAD's resources up to a ceiling of US\$100 million, taking into account the Fund's financial position. In 1999, the Governing Council decided that the ceiling of the General Reserve could be amended from time to time by the Executive Board. The Board approved several transfers between 1980 and 1994, bringing the Reserve up to its current level of US\$95 million. Figure 1 below shows a graphical presentation of the level of the General Reserve over time, from its establishment until the present date.

Figure 1 (In thousands of United States dollars)



4. The Executive Board³ is required to review the level of the Reserve at least once every three years and the Audit Committee is required, by its Terms of Reference,

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¹ Governing Council resolution 16/IV.

² GC 22/L.9.

- to review the adequacy of the General Reserve and to report to the Executive Board with its conclusions and recommendations.
- 5. The last review was conducted in December 2006. The current review process was started in 2009 with the objective of presenting this document to the Audit Committee at the beginning of the current year. However, as a result of the Committee's heavy agenda in early 2010, it was not possible to schedule the review until September 2010.
- 6. The Committee reviewed a first version of this paper during its September meeting and requested additional quantitative information to support its review. This revised paper provides additional information on trends and includes a quantitative analysis in relation to the main risk categories being mitigated through the General Reserve.

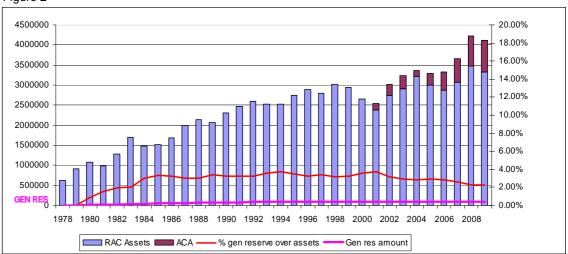
II. Adequacy of the General Reserve

A. The risk of over-commitment of IFAD resources

- 7. The Agreement Establishing IFAD requires the Fund to exercise prudence in ensuring that the funds committed will be sufficient to meet liabilities when they fall due. Article 7, section 2(b) states: "The proportion of the Fund's resources to be committed in any financial year ... shall be decided from time to time by the Executive Board with due regard to the long-term viability of the Fund and the need for continuity in its operations." The underlying implication is that IFAD should be considered a going concern, i.e. that the Fund will continue its operations for the foreseeable future with no intention or need to liquidate or curtail significantly the scale of its activities.
- 8. IFAD has always been mindful of over-commitment. This is evident in its definition of resources available for commitment, as set out in article 4 of the Agreement Establishing IFAD. Resources available for commitment comprise assets in freely convertible currencies net of IFAD's commitments for loans and grants. (The attachment shows the resources available for commitment statement as at 31 December 2009.) This restricted definition excludes, for instance, balance sheet assets such as instruments of contributions or receivables for disbursed loans (except to the extent allowed by the advance commitment authority (ACA) - see below), thus imposing a more prudent limit on what can be committed as loans and grants at any given time. Cognizant of the fact that this approach may have led to an underutilization of the financial resources of the Fund, IFAD's Governing Council authorized the use of ACA to allow for a portion of projected loan reflows to be considered as resources available for commitment. The Executive Board approves total resource commitment to be made through ACA at each of its sessions.
- 9. Figure 2 below provides historical trend information about the resources available for commitment over the years, relative to the levels of the General Reserve. The General Reserve balance was approximately 2.8 per cent of total resources available for commitment on average (2.3 per cent at the end of 2009) and approximately 3.7 per cent of the balance of loan and grant commitments (2.7 per cent at the end of 2009).

³ See Terms of Reference and Rules of Procedure of the Audit Committee of the Executive Board adopted in September 2009 (EB 2009/97/R.50/Rev.1).

Figure 2



Note: RAC: resources available for commitment.

- 10. The slightly declining percentage of the Reserve as compared with the total committed resources reflects the introduction of risk mitigation measures and mechanisms over the years that have lowered the risk of over-commitment of resources and to some extent limited the scope of the General Reserve, as some of the risks are now addressed through other means.
- 11. Since the establishment of the General Reserve in 1980, International Accounting Standards (now largely replaced by International Financial Reporting Standards) have evolved and more rigorous reporting requirements have been introduced. It is now a requirement to set up accounting provisions to cover specific risks (e.g. IFAD in recent years has introduced provisions for after-service medical coverage, securities lending and cash collateral liabilities) and that an equivalent amount of resources be earmarked (set aside) and not committed. The General Reserve amount, as well as the other accounting provisions, is deducted from the resources available for commitment thus setting aside funds to meet any unmitigated risks of over-commitment. IFAD has further implemented specific risk mitigation strategies for each category of assets backing up commitments. The main ones are discussed in this paper, as follows:
 - Introduction of structured asset liability management (ALM);
 - Creation of a separate ALM unit within IFAD's Treasury Division; and
 - Detailed assessment of the financial health and resource situation of IFAD after each Replenishment Consultation.
- 12. On the other hand, new risks have emerged in the environment in which IFAD operates since the Committee last reviewed the adequacy of the Reserve. Among these, the most significant is the risk posed by financial crises, which cause additional and increasing market uncertainties. IFAD effectively mitigated the impact of the recent financial crisis through its prudent financial approach and investment and liquidity policies, and it remains fully vigilant. The Audit Committee and the Executive Board were apprised of actions and decisions taken to mitigate risks. Weekly/daily meetings are held to review market movements and assess the need for any immediate actions to prevent the impact of possible losses on IFAD's investment portfolio. Furthermore, since the last review, Management has adopted the following measures, which directly or indirectly contribute further to mitigating the risks of over-commitment:

- Approval in December 2006 of the Liquidity Policy;
- Approval in 2008 of the IFAD Policy on Enterprise Risk Management (ERM), followed by the establishment in 2009 of an ERM framework and an ERM committee to spearhead policy implementation and prepare an annual report.
- During 2009, as part of the broader ERM initiative, a self-assessment of internal controls over financial reporting was conducted. The associated report was issued and presented at the Audit Committee meeting in April 2010. This is a step towards a full independent attestation of the adequacy of internal controls over financial reporting on the financial year 2012.

B. Types of risks leading to potential over-commitment and mitigation strategies in place

13. The following sections relate to mitigation strategies for the specific risks linked to the objective of the Reserve as identified by the Governing Council. To assess more directly these risks, it is assumed that the precise risk to be addressed is not being able to meet disbursement obligations for loans and grants approved to date as they fall due because resources are not adequate. Taking the 31 December 2009 as the assessment date (audited financial information is available for that date), this risk would translate to the net assets of the Fund as at that date (US\$7.9 billion) being insufficient to cover outstanding disbursement obligations for approved loans and grants (US\$3.47 billion) expected to fall due over an average period of seven years (from their effectiveness), after allowing for operating expenses.

Over-commitment of resources as a result of exchange rate fluctuations

14. This risk is mitigated by the general alignment of assets with the basket of currencies making up the special drawing rights (SDR). The Fund's assets are maintained in such a way as to ensure that, to the extent possible, commitments for undisbursed loans and grants denominated in SDR (the bulk of the loan and grant portfolio) are matched by assets denominated in the currencies and ratios of the SDR currency basket. Similarly, commitments for grants denominated in United States dollars are matched by assets denominated in that currency. Table 1 below provides historical trends in exchange rate variations between the United States dollar and the SDR, as they directly affect the resources available for commitment.

Table 1

	31 Dec US\$/SDR exchange	Exchange rate yearly variation (percentage)	Exchange rate impact on committed resources (US\$ million)	Exchange rate impact on committed resources (percentage)
2001	1.257	-3.50	(7.80)	-0.35
2002	1.360	8.18	(12.10)	-0.50
2003	1.486	9.34	1.60	0.06
2004	1.550	4.26	1.70	0.06
2005	1.426	-7.97	24.20	0.87
2006	1.504	5.44	(36.50)	-1.23
2007	1.576	4.79	(28.70)	-0.89
2008	1.535	-2.61	16.80	0.52
2009	1.564	1.89	(18.50)	-0.53

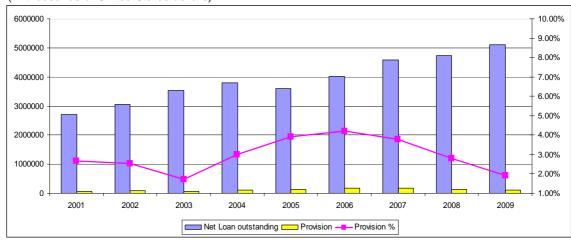
15. The last column provides evidence as to how the currency matching policy shields the value of resources from exchange rate fluctuations. For every year of this past

- decade but one, the impact on the resources was contained to less that 1 per cent of total value of commitments, well below the corresponding percentage change in the US\$/SDR exchange rate.
- 16. The cumulative loss over the last seven years (the average remaining disbursement period for commitments as at 31 December 2009) was US\$41 million. Given the various factors that affect this risk and the assumption that currency misalignment will be always actively addressed by the Fund, this figure will be assumed to represent an indication for a potential loss in value of the IFAD resources due to exchange fluctuations over the average period required to disburse effective loans (average seven years).

Over-commitment of resources as a result of delinquencies in the receipt of loan service payments

- 17. This risk impacts resources available for commitment to the extent allowed by the ACA. The main mitigation mechanism for this risk is the creation of accounting provisions linked to arrears that reduce the resources available for commitment, thereby ensuring that any doubtful receivables are not used to back up loan or grant approvals.
- 18. An accounting provision is made when a principal instalment is due for more than 24 months for the amount of the overdue instalment; if the instalment is due for more than 48 months, the entire loan outstanding is provided for. As at 31 December 2009, this allowance amounted to some US\$98.4 million in nominal terms equivalent to 1.9 per cent of the balance of loans outstanding (US\$5,101.4 million). The possibility of delinquencies of loan service payments is continually assessed and an impairment provision is set up in the accounts for any uncertainty on the receipt of loan principal repayments according to the original repayment schedule.
- 19. Figure 3 below shows historical trends for loans in arrears, comparing the provisions for arrears (made on the basis of the above criteria) with the total value of outstanding loans.

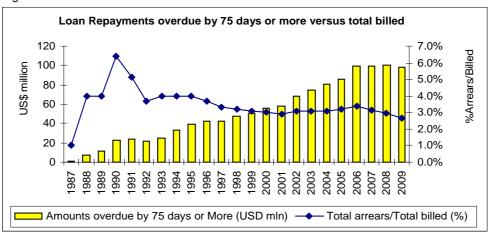
Figure 3 (In thousands of United States dollars)



- 20. The trend has been very positive since 2006, aided to some extent by the Debt Initiative for Heavily Indebted Poor Countries, and the current level is well below the highest level of more than 4 per cent reached in 2006.
- 21. Further to the accounting provisions, IFAD undertakes operational measures to reduce the risk of accumulating arrears balances, such as discontinuing disbursements of loans that are 75 days in arrears, or suspending the entire portfolio for arrears lasting more than 150 days. Figure 4 below presents the

percentage of amounts in arrears for more than 75 days in comparison with the overall amounts billed.

Figure 4



- 22. At the end of December 2009, the amount related to overdue instalments was US\$97.9 million, representing 2.7 per cent of amounts billed, which is below the historical average of 3 per cent. It should be emphasized that this amount relates almost exclusively to loans approved prior to 1995. Arrears for loans approved after 1995 amount to just 0.12 per cent of the overall amount billed, despite the several economic crises that have affected many IFAD borrowers in the last ten years, including the most recent economic crisis of 2008/09.
- 23. The arrears risk is provided for and controlled effectively by the Fund and it has a minimal effect on the stability of the loan reflows. IFAD's attention to sovereign risks remains high. The risk of arrears and default is already covered adequately by the provisions in place and the improving arrears experience limits the need for any additional provision (as part of the General Reserve).
- 24. In the unlikely scenario that the incidence of overdue instalments of amounts billed were to return to its historical average level of 3 per cent (from 2.7 per cent), then a 10 per cent increase in provisions might also be warranted (i.e. approximately US\$10 million, within the General Reserve).

Over-commitment of resources as a result of delinquencies in the recovery of amounts due to the Fund from the investment of its liquid assets

- 25. The current investment policy has set the credit floor at AA- (Standard & Poor's) or Aa3 (Moody's) for fixed-interest investments, thus minimizing the risk of possible non-recovery of amounts due to the Fund on these investments.
- 26. IFAD requires that its external investment managers and custodian bank use due diligence in selecting counterparties for investment transactions, and that futures and options only be traded on regulated exchanges. For time deposits and certificates of deposit, IFAD uses counterparties with a credit rating of not less than A1 (Standard & Poor's) or P1 (Moody's). Table 2 below provides some historical information about IFAD holdings and credit ratings:

Table 2

	Average Moody's credit rating ^a			
Portfolio	2009	2008	2007	2006
Short-term liquidity	P1	P1	P1	P1
Government bonds	Aaa	Aaa	Aaa	Aa1
Diversified fixed-interest	Aa1	Aaa	Aaa	Aaa
Inflation-linked	Aaa	Aaa	Aaa	Aa1
Held to maturity (HTM)	Aaa	Aaa	Aaa	Aaa

^a The average credit rating is calculated based on market values as at 31 December in the year specified except for the HTM portfolio which is calculated on face values.

27. This risk is an inherent element of the overall portfolio risk linked to a diminution of the value of investment assets and is assessed further in the next section.

Over-commitment as a result of significant diminution in the value of assets caused by fluctuations in the market value of investments

- This risk is closely linked to IFAD's investment policy. Mitigation measures adopted 28. since 2005 include a complete exit from investing in equities, designating part of the investment portfolio as held-to-maturity (HTM) assets and adopting a liquidity policy that set a minimum liquidity level for the portfolio. These measures have enabled IFAD to reduce the overall volatility of investment returns and manage effectively the market shocks linked to the financial crisis. As a consequence of the crisis, some securities have been downgraded below the IFAD required rating. Management has adopted a cautious divestment strategy in collaboration with external portfolio managers to deal with these particular cases. Furthermore, during and subsequent to the financial crisis, Management addressed effectively the most significant exposure to diminution in value – the securities lending activity. This was achieved by immediately downsizing considerably the volume of security lending in 2009 in preparation for a full exit by end 2010, by setting up a separate securities lending portfolio that could be managed and monitored better and by introducing more prudent investment guidelines.
- 29. IFAD uses value-at-risk (VaR) to estimate the maximum amount that the portfolio could lose in value over a defined time horizon with a 95 per cent confidence level. This is a risk measure that takes into consideration all factors that can result in a diminution in the market value of the portfolio. At 31 December 2009, the VaR of the investment portfolio for a three-month time horizon was estimated at 1.23 per cent of the total portfolio amount, equivalent to US\$32.1 million. i.e. there was a 5 per cent chance that the IFAD portfolio would lose more than US\$32.1 million in the ensuing three months.
- 30. As apparent from Table 3 below, IFAD's actual portfolio is lower than that allowed under the investment policy, which is a sign of additional prudence.

Table 3

	Porti	folio	Policy	
Date	Portfolio VaR (percentage)	Amount (thousands of US\$)	Benchmark VaR (percentage)	Amount (thousands of US\$)
31/12/2009	1.23	32 080	1.31	33 987
31/12/2008	1.46	33 245	1.31	39 533
31/12/2007	1.3	32 500	1.4	35 000
31/12/2006	0.8	18 000	1.4	32 300
31/12/2005	1.2	27 470	1.4	33 950
31/12/2004	1.5	37 000	1.7	41 800
31/12/2003	1.7	39 600	2.0	45 300
31/12/2002	1.8	38 100	2.4	50 300

Note: Until 2005, IFAD was still investing in equities, while the change from 0.8 to 1.3 per cent (2006-2007) was a result of the short-term tactical instruments liquidation of US\$413,501,000 equivalent.

- 31. IFAD has also adopted conditional value-at-risk (CVaR) as a risk measure instead of a simple VaR for investment policy planning. Created as an extension of VaR, conditional value at risk is not based solely on historical data, but takes into account the "tail-end" of the distribution of loss. While the CVaR is more appropriate for investment policy planning that assumes dynamic risk mitigation, Management considers that the VaR provides a good basis for the purposes of assessing the adequacy of the General Reserve, as it represents a more direct quantification of risk based on historical experience.
- 32. Finally, subsequent to the 2006 review of the General Reserve, IFAD has introduced (in 2008) structured risk management and accounting disclosure for securities lending activities. This activity was identified by the external auditor as representing an unnecessary risk and is therefore being phased out by IFAD within 2010.

C. Comparison with other international financial institutions

- 33. Other international financial institutions (IFIs) have a different funding structure: they borrow from the market and consider reserves as a capital component to mitigate mismatches between assets and their funding liabilities (term risk). The concessional lending arms of the IFIs which are closer to IFAD in terms of activity do not in general have specific reserves similar to IFAD's General Reserve in their balance sheets, as they are assured of support from the "mother" group in case of resource shortages.
- 34. In view of the above fundamental differences, a detailed comparison was not performed as it would not have been meaningful. Some information on the capital structure of other IFIs is reported below:
 - The retained earnings of the World Bank Group include earnings from current and prior years and specific reserves set up to cover liabilities incurred in the event of defaults on loans made, in addition to other reserves and surpluses.
 - The retained earnings of the Asian Development Bank (AsDB) include various reserves, accounts and surpluses, such as a loan loss reserve, special reserve and ordinary reserve.
 - The retained earnings of the Inter-American Development Bank (IDB) include both a special reserve established for covering the liabilities

incurred in the event of defaults on loans made and a general reserve, consisting of income from prior years.

D. Summary of risks and mitigation strategies

- 35. As reported above, IFAD adopted a very prudent definition of resources available for commitment that already ensures that the level of commitments remains well below the level of net assets of the Fund. IFAD has also adopted specific mitigation strategies for each financial risk (currency exposure risk, credit and market risk, and liquidity risk) and consequently on each item of IFAD's resources available for commitment. In addition, IFAD established the General Reserve to meet the potential risk of over-commitment of resources as a result of unmitigated risks, arising from unforeseen circumstances.
- 36. The indicative potential extent of loss linked to the various risks underlying the over-commitment risk as assessed above are:
 - US\$41.0 million. Exchange rate fluctuations may create misalignment between the value of committed resources and the corresponding loan and grant commitments (currency risk). (Currency loss during last seven years due to appreciation/depreciation of US\$ against SDR.)
 - US\$32.1 million. Diminution in the value of assets caused by fluctuations in the market value of investments (market risk) and delinquencies in the recovery of amounts due to the Fund from the investment of its liquid assets (credit risk). (VaR of the investment portfolio for a three-month time horizon at 5 per cent.)
 - US\$10.0 million- Delinquencies in the receipt of loan service payments (credit risk). (Roughly reflects the increase in provisions caused by a 10 per cent increase in incidence of overdue payments.)
- 37. This quantitative analysis can only serve to give a general measure of the impact of potential risks. The figures are indicative and subject to several assumptions. Clearly, worse or more likely better scenarios may arise. Furthermore, the Fund can potentially call on non-committed assets, even though of a much longer-term nature, to meet potential shortfalls.

III. Accounting (disclosure requirement) and the external auditor's views

- 38. The International Accounting Standards Board's framework for the preparation and presentation of financial statements sets out the concepts underlying financial statements prepared in conformity with International Accounting Standards and defines the various elements from which financial statements are constructed. In this context, equity is defined as "funds contributed by shareholders, retained earnings, reserves representing appropriations of retained earnings and reserves representing capital maintenance adjustments".
- 39. As the General Reserve constitutes an appropriation of prior-year income (transferred from the accumulated surplus), IFAD includes it as a component of capital and reserves. Therefore, for accounting purposes, the General Reserve has been separately disclosed on the face of the balance sheet as part of IFAD's capital and reserves since 2006. International Financial Reporting Standards requirements remain unchanged as of this date.
- 40. As regards the classification of the General Reserve within IFAD's capital and reserves, PricewaterhouseCoopers considers this appropriate and in line with the relative documentation provided by Management in support of such a classification. This documentation consists of internal position papers and formal decisions by the Governing Council, confirming the original basis for setting up the General Reserve in 1980 and the amounts allocated to the General Reserve over the period 1980 to

1993. PricewaterhouseCoopers is not in a position to comment on the amount of the General Reserve, this clearly being solely a managerial decision.

IV. Conclusions and recommendation

- 41. Since the last assessment of the adequacy of the General Reserve by the Audit Committee in December 2006, additional risks have emerged, and IFAD Management has undertaken mitigating measures and introduced new risk management mechanisms.
- 42. Taking into consideration the mitigation measures currently in place, Management believes that through operational, financial and accounting methods it is effectively dealing with the risk of potential over-commitment of resources as a result of:
 - Exchange rate fluctuations;
 - Possible delinquencies in the receipt of loan service payments;
 - Possible delinquencies in the recovery of amounts due to the Fund from the investment of its liquid assets; and
 - Possible diminution in value of assets caused by fluctuations in the market value of investments.
- 43. In view of the analysis above, and considering the mitigating measures being implemented (as elaborated in the sections above) to ensure minimum risk exposure, Management believes that the residual risk of possible over-commitment has not increased since the last review. It is Management's opinion that the General Reserve at US\$95 million is set at a prudent and appropriate level, having considered:
 - The strengthened mitigation tools and strategies introduced by the Fund, especially in recent years, to address the risk of over-commitment of resources and IFAD's strong record as regards investment performance and loan arrears management in recent years;
 - The increased risks linked to the greater volatility of financial and credit markets and growth in the volume of activities and consequently commitments; and
 - The indications provided by the quantitative analysis of the potential level of loss linked to the assessed risks and the need to maintain a prudent margin.
- 44. The General Reserve level should be re-evaluated in light of the new investment policy, which was presented at the 117th Audit Committee meeting and will be implemented over the next financial year. Furthermore, IFAD is currently undertaking a feasibility study on the possibility of lending in a single currency. The Consultation on the Ninth Replenishment of IFAD's Resources, to begin in February 2011, may also lead to the introduction of new financing and funding modalities. Therefore, the adequacy of the General Reserve needs continuous monitoring. Consequently, it is recommended that the Committee re-evaluate the adequacy of the General Reserve in early 2012, after the conclusion of the Ninth Replenishment Consultation to capture the impact of new or emerging risks and the mitigation elements to be introduced.

Attachment EB 2010/101/R.40

Statement of IFAD-only resources available for commitment

For the years ended 31 December 2009 and 2008 (expressed in thousands of United States dollars)

		2009	2008
Assets in freely-convertible currencies	Cash	284 508	263 619
·	Investments	2 591 010	2 813 473
	Promissory notes	386 512	275 328
	Other receivables ¹	67 211	126 632 ¹
		3 329 241	3 479 052
Less	Payables and liabilities	461 345	816 387
	Programme Development Financing		
	Facility (PDFF) carry forward	7 150	3 436
	General Reserve	95 000	95 000
	Undisbursed effective loans	2 405 277	2 266 063
	Approved loans signed but not yet		
	effective	161 268	249 789
	Undisbursed grants	305 795	149 239
	-	3 435 835	3 579 914
	Provision for promissory notes	80 861	80 898
		3 516 696	3 660 811
Resources available for commitment		(187 455)	(181 759)
Less	Loans not yet signed	405 911	400 086
	Grants not yet signed	195 732	160 533
Net resources pre-advance commitment authority (ACA)		<u>(789 098)</u>	(742 378)
ACA carried forward at 1 January		742 378	585 352
ACA approved at Executive Board sessions	s during the year	90 000	168 300
		832 378	753 652
Less	ACA covered in year	(43 280)	(11 274)
ACA carried forward at 31 December		789 098	742 378 ²
Net resources available for commitment		-	-

¹ Other receivables exclude the interfund balance due from IFAD's HIPC and ASMCS Trust Fund.
² The ACA carry-forward is well within the ACA ceiling of five years of future loan reflows (amounting to approximately US\$1,380 million), as per the Seventh Replenishment definition.