

#### Junta Ejecutiva

#### República de Ghana

## Programa sobre oportunidades estratégicas nacionales

2025-2030

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**Medida**: Se invita a la Junta Ejecutiva a que examine el Programa sobre Oportunidades Estratégicas Nacionales para el período 2025-2030

relativo a la República de Ghana.

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# Mapa de las operaciones financiadas por el FIDA en el país



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Las denominaciones empleadas y la forma en que aparecen presentados los datos en este mapa no suponen juicio alguno del FIDA respecto de la demarcación de las fronteras o límites que figuran en él ni acerca de las autoridades competentes.

Fuente: FIDA | 05-02-2025

#### Resumen

#### Introducción

- 1. El presente programa sobre oportunidades estratégicas nacionales (COSOP) ha sido elaborado por el FIDA en estrecha consulta con el Gobierno de Ghana. El COSOP ofrece orientaciones para las asociaciones y las operaciones financiadas por el Fondo que se ejecuten durante el período 2025-2030 y está en consonancia con varios de los programas y los marcos de desarrollo a mediano y largo plazo (2026-2029) del Gobierno.
- 2. La República de Ghana es uno de los países de África con mejores resultados en materia de crecimiento económico. En 2011 se convirtió en un país de ingreso mediano bajo, y ha disfrutado de un largo período de gobernanza estable. Sin embargo, persisten la pobreza y la malnutrición, particularmente en las regiones septentrionales del país.
- 3. La agricultura sigue siendo la principal fuente de empleo, en especial para las personas más pobres de las zonas rurales, y representa una importante fuente de divisas para Ghana a través de la exportación de productos básicos agrícolas.

#### Meta general y objetivos estratégicos

- 4. La meta del COSOP consiste en fomentar medios de vida sostenibles, inclusivos y resilientes a fin de reducir la pobreza rural y mejorar el bienestar.
- 5. El COSOP se centrará en forjar asociaciones con el sector privado y fomentar modelos de negocio que sean pertinentes y adecuados para los grupos objetivo del FIDA que participan en las cadenas de valor agrícolas claves. El COSOP orientará las inversiones hacia el acceso a los servicios financieros y la infraestructura productiva y aprovechará la infraestructura digital, que se encuentra en rápida evolución.
- 6. El COSOP tendrá los dos objetivos estratégicos siguientes:
  - **Objetivo estratégico 1**: Mejorar el acceso a la financiación destinada a cadenas de valor resilientes al clima, orientadas a los mercados y de gran crecimiento y modelos de negocio viables desde el punto de vista financiero para microempresas y pequeñas y medianas empresas que sean favorables a la población pobre y puedan impulsar el crecimiento rural.
  - **Objetivo estratégico 2**: Mejorar las inversiones públicas y privadas en la infraestructura productiva rural para fortalecer la resiliencia climática de los medios de vida rurales y su integración en los mercados.

#### **Financiación**

7. El COSOP tendrá un ciclo de seis años de duración (2025–2030)¹ y adoptará el enfoque de programas adaptables con distintas fases para posibilitar un uso eficaz de los recursos del FIDA a fin de lograr un mayor impacto. Actualmente, la dotación de recursos para el COSOP abarca USD 67,50 millones del FIDA y USD 25,45 millones del Fondo Verde para el Clima, además de recursos de otras fuentes. La financiación propuesta en el marco de la Decimocuarta Reposición de los Recursos del FIDA (FIDA14) se determinará con sujeción a los procedimientos internos y a la posterior aprobación de la Junta Ejecutiva.

<sup>&</sup>lt;sup>1</sup> Este período puede ampliarse tres años más.

#### República de Ghana

### Programa sobre oportunidades estratégicas nacionales 2025-2030

#### I. Contexto nacional

#### Α. Entorno socioeconómico

- Ghana se encuentra en África Occidental y presenta paisajes muy variados. En el 1. sur, su costa se extiende a lo largo del golfo de Guinea, mientras que, en el interior, la meseta de Ashanti y el escarpe de Kwahu dominan la región boscosa centro-sur. Además, la cuenca del río Volta atraviesa el centro del país.
- 2. Ghana es un país de ingreso mediano bajo<sup>2</sup>. Su ingreso nacional bruto (INB) per cápita ha variado en los últimos años, en un contexto de crisis de la deuda, inflación (del 22,9 % en 2024) y depreciación de la moneda (con una disminución del 30 % en 2022). Tras un rescate financiero del Fondo Monetario Internacional (FMI) que estabilizó la economía, el INB per cápita repuntó ligeramente a USD 2 360 en 2023.
- 3. El sector industrial de Ghana aporta el 30 % del producto interno bruto (PIB) (minería, producción de petróleo e industria manufacturera), mientras que el sector agrícola representa el 21 %. La economía se encuentra en vías de transición hacia los sectores de la industria y los servicios.
- 4. Los avances de Ghana en la reducción de la pobreza se reflejan en la disminución de la tasa de pobreza nacional, que pasó del 52 % en 1991 al 23 % en 2023<sup>3</sup> y al 25,9 % en 2024<sup>4</sup>. No obstante, se prevé que el escaso crecimiento económico, el gasto público limitado y el alto nivel de inflación eleven las tasas de pobreza<sup>5</sup>.
- 5. Alrededor del 41 % de los 33,8 millones de habitantes de Ghana viven en zonas rurales<sup>6</sup>. Sin embargo, las regiones septentrionales siguen presentando desigualdades, así como mayores tasas de pobreza (de más del 40 %), inseguridad alimentaria estacional y un acceso limitado a la educación y la atención de la salud.
- Ghana se enfrenta a múltiples problemas de malnutrición, en particular entre los 6. niños y las niñas, ya que presenta tasas elevadas de retraso del crecimiento (18 %), emaciación (6 %) e insuficiencia ponderal (12 %)<sup>7</sup>. La carencia de micronutrientes, como vitamina A y hierro, también es frecuente, sobre todo entre las mujeres de las zonas rurales.
- 7. Las disparidades de género persisten, puesto que las mujeres tienen una representación insuficiente en las funciones de liderazgo y asumen mayores cargas de cuidados no remunerados, a pesar de las protecciones constitucionales. La emigración de los hombres a las zonas urbanas acentúa las brechas entre los géneros, ya que las mujeres deben encargarse de gestionar las explotaciones agrícolas y los hogares.
- Se estima que el desempleo de la gente joyen (de entre 15 y 35 años) asciende a 8. entre el 12 % y el 13 %, mientras que el subempleo afecta una proporción mucho mayor. Con frecuencia, la educación no se ajusta a las necesidades del mercado de trabajo, por lo que, al graduarse, las personas no cuentan con la preparación

<sup>&</sup>lt;sup>2</sup> Para el ejercicio económico actual de 2025, las economías de ingreso mediano bajo son aquellas con un ingreso nacional bruto per cápita de entre USD 1 146 y USD 4 515, calculado según el método Atlas del Banco Mundial en

<sup>&</sup>lt;sup>3</sup> Banco Mundial (2024): "Ghana: Poverty and Equity Brief. October 2024".

<sup>&</sup>lt;sup>4</sup> News Ghana (2025): "World Bank: Quarter of Ghanaians Trapped in Poverty".

Banco Mundial (2025): "The World Bank in Ghana: Overview".
 Banco Mundial (2023): "Rural population (% of total population) – Ghana".

<sup>&</sup>lt;sup>7</sup> Servicio de Estadística de Ghana e ICF (2023): Ghana Demographic and Health Survey 2022: Key Indicators Report.

suficiente para obtener un empleo en el sector formal. Más del 80 % de las personas jóvenes trabajan en el sector informal y carecen de seguridad en el empleo y prestaciones.

Cuadro 1 Indicadores nacionales

Indicador	Datos	Año de referencia	Fuente
INB per cápita	USD 2 320 (método Atlas)	2024	Banco Mundial
Crecimiento del PIB	5,7 %	2024	Perspectivas de la economía mundial del FMI
Deuda pública (porcentaje del PIB)	70,5 %	2024	FMI 2025 <sup>8</sup>
Deuda externa (porcentaje del PIB)	35,5 %	2024	FMI 2025
Coeficiente del servicio de la deuda (porcentaje de los ingresos públicos)	22 %	2023	Informe del FMI sobre Ghana
Tasa de inflación (%)	22,9 %	2024	FMI 2025
Tamaño de la población	34,1 millones	2023	Servicio de Estadística de Ghana
Población femenina	50,7 %	2023	Servicio de Estadística de Ghana
Población joven (15 a 24 años)	19 % de la población total	2023	Oficina del Fondo de Población de las Naciones Unidas (UNFPA) en Ghana
Tasa de desempleo	13,4 % (general)	2023	Estudio sobre el nivel de vida en Ghana (séptima ronda)
Índice de fragilidad	60,8 (en una escala de 0 a 120)	2024	Índice de fragilidad de los Estados
Índice de gestión de riesgos INFORM	4,3 (riesgo mediano)	2023	INFORM

#### **B.** Hipótesis de transición

9. La economía de Ghana, que anteriormente era una de las economías con gran crecimiento de la región, se ha visto afectada por algunas perturbaciones desde el año 20209, lo que ha reducido el crecimiento al 3,3 % en 2022 y al 2,9 % en 2023. La inflación aumentó repentinamente al 54 % a finales de 2022, y la deuda pública era del 70,5 % del PIB en 2024¹º. El FMI ha otorgado un Servicio de Crédito Ampliado por valor de USD 3 000 millones (en mayo de 2023) que ofrece una hoja de ruta para la estabilización. En 2024, el crecimiento del PIB superó las expectativas, con un valor que alcanzó el 5,7 %¹¹. La recuperación sigue siendo frágil y exige una gestión prudente de la deuda, la diversificación de las exportaciones y políticas inclusivas. La prosperidad a largo plazo dependerá de que se introduzcan mejoras en la gobernanza e innovaciones en el sector privado, y de que se gestionen de manera equitativa los recursos.

## C. Programa para los sistemas alimentarios y los sectores agrícola y rural

- 10. **Información general.** Los sistemas alimentarios y el sector agrícola de Ghana son muy importantes para la economía del país, ya que emplean a casi el 40 % de la fuerza de trabajo. El potencial agrícola sigue siendo muy amplio; sin embargo, el sector se enfrenta a dificultades como la vulnerabilidad climática, las pérdidas poscosecha (del 30 %) y la dependencia de la agricultura de secano.
- 11. **Dinámica de los sistemas alimentarios.** Los sistemas alimentarios de Ghana son duales, ya que combinan pequeñas explotaciones agrícolas (el 80 % de la producción) y agronegocios comerciales emergentes. Los cultivos básicos predominan, mientras que los cultivos comerciales impulsan las exportaciones.

<sup>&</sup>lt;sup>8</sup> FMI (2025): "Regional Economic Outlook: Sub-Saharan Africa. April 2025".

<sup>&</sup>lt;sup>9</sup> La COVID-19, la guerra en Ucrania, las presiones fiscales.

<sup>&</sup>lt;sup>10</sup> Banco Mundial (2025): "The World Bank in Ghana: Overview".

<sup>&</sup>lt;sup>11</sup> Ibid.

- 12. **Dependencia de las importaciones.** Pese a la existencia de tierras fértiles, Ghana destina más de USD 2 000 millones por año a la importación de alimentos, por ejemplo arroz, aves de corral y aceites vegetales, lo que ejerce presión sobre las reservas de divisas y expone al sistema a fluctuaciones bruscas de los precios mundiales<sup>12,13,14</sup>. El sector privado está implicado en todos los niveles. El sector privado de Ghana impulsa los sistemas alimentarios (con sistemas de producción, procesamiento y distribución) a través de los agronegocios, las asociaciones de subcontratación y las pequeñas y medianas empresas (pymes), que vinculan a los pequeños productores con los mercados.
- 13. **Programa de transformación agrícola.** El programa se centra en la modernización, la sostenibilidad y el desarrollo rural para transformar la agricultura en un motor de crecimiento inclusivo, y exige inversiones en la infraestructura y financiación para hacer crecer las empresas rurales. El Gobierno tiene previsto digitalizar los registros de tierras a fin de resolver los conflictos en torno a la tenencia de la tierra y atraer inversiones. El éxito de esta labor dependerá de que se aborden los cuellos de botella estructurales, se mejore la transparencia, se amplíe la escala de la adaptación al clima y se empodere a los pequeños productores.

#### Dificultades y oportunidades

- 14. El sector agrícola de Ghana, que es un pilar fundamental de la economía y los medios de vida del país, se enfrenta a una combinación compleja de dificultades importantes que menoscaban su potencial para aprovechar oportunidades emergentes que podrían impulsar una transformación sostenible.
- 15. **Vulnerabilidad climática.** Las precipitaciones irregulares, las sequías prolongadas y las inundaciones amenazan los rendimientos de los cultivos y la producción ganadera<sup>15</sup>. El cambio climático ha reducido la productividad agrícola en hasta un 7 % en los últimos decenios, lo que pone en peligro los cultivos básicos<sup>16,17</sup>.
- 16. Fragmentación de los sistemas de tenencia de la tierra. La propiedad consuetudinaria de la tierra y los títulos de propiedad poco claros desalientan la inversión, especialmente en el caso de las mujeres, que producen el 70 % de los cultivos de subsistencia, pero solo son propietarias del 10 % de las tierras agrícolas. Los conflictos sobre las tierras obstaculizan aún más la agricultura comercial<sup>18</sup>.
- 17. **Infraestructura limitada o deficiente.** Solo el 1,5 % de las tierras cultivables de Ghana son de regadío, lo que obliga a los agricultores a depender de precipitaciones irregulares. Solo el 3 % de los agricultores utiliza el riego<sup>19,20</sup>. En el norte del país, que se ve afectado por sequías crónicas, el riego abarca menos del 5 % de la superficie<sup>21,22</sup>. Únicamente el 30 % de las carreteras rurales están pavimentadas, lo que da lugar a costos de transporte elevados y a un acceso limitado a los mercados<sup>23</sup>. La escasez de cámaras frigoríficas y almacenes ocasiona pérdidas poscosecha de entre el 20 % y el 30 % de los productos perecederos<sup>24,25</sup>.

<sup>&</sup>lt;sup>12</sup> Ministerio de Alimentación y Agricultura (2021).

<sup>&</sup>lt;sup>13</sup> Agencia de los Estados Unidos para el Desarrollo Internacional (USAID) (2020). *Rice Sector Study*.

<sup>&</sup>lt;sup>14</sup> International Trade Administration (2025): "Ghana Country Commercial Guide".

<sup>&</sup>lt;sup>15</sup> Estudio de antecedentes de los Procedimientos del FIDA para la Evaluación Social, Ambiental y Climática.

<sup>&</sup>lt;sup>16</sup> Banco Mundial (2022). Portal de conocimientos sobre el cambio climático.

<sup>&</sup>lt;sup>17</sup> Ministerio de Alimentación y Agricultura (2021).

<sup>&</sup>lt;sup>18</sup> Servicio de Estadística de Ghana (2020).

<sup>&</sup>lt;sup>19</sup> Programa de Inversión en el Sector Agrícola de Ghana (2022).

<sup>&</sup>lt;sup>20</sup> CABI (2019)

<sup>&</sup>lt;sup>21</sup> Banco Africano de Desarrollo (2022).

<sup>&</sup>lt;sup>22</sup> Organismo de Desarrollo del Riego de Ghana.

<sup>&</sup>lt;sup>23</sup> Banco Mundial (2023). Informe sobre la infraestructura de trasporte en las zonas rurales de Ghana.

<sup>&</sup>lt;sup>24</sup> Organización de las Naciones Unidas para la Alimentación y la Agricultura (2021). Evaluación de las pérdidas poscosecha en Ghana.

<sup>&</sup>lt;sup>25</sup> Servicio de Estadística de Ghana (2020).

- La ausencia de mercados formales y centros de agregación obliga a los agricultores a vender sus productos a intermediarios a precios bajos. Solo el 15 % de los agricultores de las zonas rurales tienen acceso a mercados estructurados<sup>26,27</sup>.
- 18. **Pérdidas poscosecha.** Solo el 50 % de los hogares rurales tienen acceso a la electricidad, lo que limita el agroprocesamiento y la mecanización<sup>28</sup>. Cerca del 30 % de la producción se pierde a causa de un almacenamiento inadecuado, deficiencias en el transporte y la escasa infraestructura de procesamiento.
- 19. **Acceso limitado a la financiación y la tecnología.** El elevado costo de las transacciones, la escasez de garantías, los bajos rendimientos y el riesgo percibido de la concesión de préstamos al sector agrícola limitan el acceso a la financiación. Los bancos rurales y las instituciones de microfinanciación cubren solo el 25 % de las comunidades dedicadas a la agricultura<sup>29</sup>. La escasa cobertura de la red en las zonas rurales limita el acceso a las herramientas digitales. Solo el 35 % de los agricultores del medio rural utilizan servicios digitales<sup>30,31</sup>.
- 20. Falta de participación de la gente joven y envejecimiento de la población de agricultores. La falta de participación de las personas jóvenes en la agricultura las lleva a buscar oportunidades de empleo en otros sectores y da lugar a una población de agricultores que envejece, lo que plantea riesgos para la sostenibilidad y la capacidad de innovación del sector.

#### **Oportunidades emergentes**

- 21. Existen oportunidades para aprovechar herramientas digitales, prácticas climáticamente inteligentes y políticas inclusivas a fin de facilitar la transición de la agricultura de subsistencia a agronegocios sostenibles. Puesto que las tierras cultivables representan el 60 % de la superficie del país, este dispone de los recursos necesarios para transformar sus sistemas alimentarios, aumentando la resiliencia a los riesgos climáticos y fortaleciendo los vínculos entre los pequeños productores, los elaboradores de productos y los mercados regionales.
- 22. **Financiación y seguros para el sector agrícola.** Existen bancos e instituciones de microfinanciación que otorgan préstamos y créditos a los agricultores y las agroempresas. Hay aseguradoras privadas que ofrecen seguros de cultivos indexados contra las inclemencias meteorológicas a fin de mitigar los riesgos para los agricultores. Hay oportunidades para introducir innovaciones en la variedad de productos financieros y de seguro disponibles para el sector agrícola.
- 23. **Agricultura digital.** Algunas plataformas, como e-Agriculture, proporcionan a los agricultores información meteorológica, precios de mercado y servicios financieros. Se están utilizando plataformas digitales para conectar directamente a los agricultores con los compradores, lo que reduce las pérdidas poscosecha y mejora el acceso a los mercados.

#### Marco institucional y de políticas públicas

24. El Gobierno proporciona un marco de políticas propicio, y el Marco Normativo Nacional de Desarrollo a Mediano Plazo (2026–2029) ofrece un marco amplio para las políticas gubernamentales. Además, el programa Feed Ghana (2025–2028)<sup>32</sup> tiene por finalidad transformar la agricultura en un sector moderno, resiliente al clima y orientado a los mercados<sup>33</sup>. El Gobierno ha emprendido un programa ambicioso para la agricultura por medio de la estrategia Feed Ghana (2025).

<sup>&</sup>lt;sup>26</sup> USAID (2020). Ghana Market Systems Report.

<sup>27</sup> ITC (2021).

<sup>&</sup>lt;sup>28</sup> Agencia Internacional de la Energía (2022). Informe de la Comisión de Energía sobre Ghana.

<sup>&</sup>lt;sup>29</sup> FIDA (2021). Estudio sobre los servicios financieros rurales en Ghana.

<sup>&</sup>lt;sup>30</sup> GSMA (2022). Índice de conectividad móvil de Ghana.

<sup>&</sup>lt;sup>31</sup> Organismo Nacional de Comunicaciones (2023).

<sup>&</sup>lt;sup>32</sup> Ministerio de Alimentación y Agricultura (2025): <u>Feed Ghana Programme</u>.

<sup>33</sup> Ibid.

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Además, la Política Nacional de Desarrollo Rural tiene por objeto mejorar la infraestructura rural (carreteras, energía, recursos hídricos) y los medios de vida aplicando una gobernanza descentralizada<sup>34</sup>.

#### Marco institucional

25. Las principales contrapartes del FIDA en Ghana han sido el Ministerio de Alimentación y Agricultura, el Ministerio de Finanzas y el Ministerio de Comercio, Agronegocios e Industria. Se han observado varias dificultades, en particular, una capacidad técnica insuficiente, una presencia escasa sobre el terreno, sistemas de extensión deficientes, demoras en las adquisiciones y contrataciones y la falta de recursos financieros. Además, las instituciones gubernamentales tienen una experiencia y un entendimiento limitados con respecto a los enfoques relativos al sector privado y orientados a los mercados. Para fortalecer estas capacidades, se recurrirá a equipos técnicos sólidos y entidades especializadas.

#### II. Participación del FIDA: enseñanzas extraídas

#### A. Resultados obtenidos durante el COSOP anterior

- 26. Durante el período del programa sobre oportunidades estratégicas nacionales (COSOP) anterior se ejecutaron cinco proyectos del FIDA<sup>35</sup>. Según sus diseños, los proyectos beneficiarían, en total, a más de 787 528 integrantes de hogares<sup>36</sup>. A finales de septiembre de 2024, los proyectos habían prestado servicios a 330 000 personas, y se prevé superar la meta fijada una vez que concluyan el Proyecto de Financiación Agrícola Asequible para un Desarrollo Rural Resiliente (AAFORD) y el Proyecto de Promoción de las Oportunidades, las Ganancias Sostenibles y la Resiliencia Ambiental en el Medio Rural (PROSPER), actualmente en curso. A continuación se mencionan los logros alcanzados en relación con cada uno de los objetivos estratégicos del COSOP anterior.
- 27. **Objetivo estratégico 1: Promover una transformación rural inclusiva y sostenible desde un punto de vista financiero.** El análisis realizado indica que el gasto público en la agricultura a nivel nacional aumentó un 43 % entre 2019 y 2023 y que se han obtenido importantes recursos de asociados para el desarrollo destinados al sector. Algunos de los proyectos<sup>37</sup> modificaron el panorama de las empresas rurales, por ejemplo a partir de la prestación de servicios de asesoramiento comercial para las pymes en el marco del Programa de Empresas Rurales (REP), la colaboración con el sector privado por medio del establecimiento del concepto "Un distrito, una fábrica" (1D1F) y el apoyo a la formación profesional y el acceso a la financiación. Si bien el AAFORD incluía planes ambiciosos a fin de obtener financiación para el desarrollo procedente de diversas instituciones, estos planes se vieron afectados por el establecimiento de metas de cofinanciación poco realistas en la etapa de diseño.

<sup>34</sup> Comisión de Energía (2022).

<sup>&</sup>lt;sup>35</sup> El Proyecto de Promoción de las Oportunidades, las Ganancias Sostenibles y la Resiliencia Ambiental en el Medio Rural (PROSPER) (2021–2032); el Proyecto de Apoyo de Emergencia a los Medios de Vida Rurales y los Sistemas Alimentarios afectados por la COVID-19 (ESRF) (2020–2024); el Proyecto de Financiación Agrícola Asequible para un Desarrollo Rural Resiliente (AAFORD) (2019–2027), y el Programa de Empresas Rurales (REP) (2012–2025).
<sup>36</sup> FIDA (2024). Examen final del COSOP relativo a Ghana.

<sup>&</sup>lt;sup>37</sup> Proyecto de Servicios Financieros Rurales; REP; Programa de Financiación Rural y Agrícola; Programa de Inversión en el Sector Agrícola de Ghana, y ESRF.

- 28. **Objetivo estratégico 2: Fortalecer la productividad en el desarrollo de cadenas de valor inclusivas.** El suministro de semillas certificadas y agroquímicos gratuitos, junto con equipos e instalaciones, contribuyó a aumentar la producción de los cultivos de maíz, arroz, hortalizas y variedades de soja y caupí de polinización abierta. Esto dio lugar a varias temporadas de cosechas abundantes, especialmente de maíz híbrido, que registró un aumento de la cosecha de entre el 20 % y el 30 % en el marco del Programa de Inversión en el Sector Agrícola de Ghana (GASIP).
- Objetivo estratégico 3: Fortalecer las capacidades y mejorar las oportunidades económicas. El GASIP adoptó un enfoque basado en las cadenas de valor para establecer vínculos comerciales seguros entre las organizaciones de agricultores y las agroempresas mediante acuerdos formalizados. Según la encuesta final, se estimaba que el 58,5 % de las organizaciones de agricultores contaban con contratos formales. El Proyecto de Apoyo de Emergencia a los Medios de Vida Rurales y los Sistemas Alimentarios afectados por la COVID-19 se centró en construir alrededor de 29,5 km de caminos rurales. La tercera fase del REP y el GASIP proporcionaron servicios de desarrollo empresarial y servicios financieros rurales a los agricultores, los elaboradores de productos y las microempresas y pequeñas y medianas empresas (mipymes).

#### B. Enseñanzas

- 30. **Detección anticipada y medidas proactivas.** Se han extraído enseñanzas de la cartera de manera anticipada y se han adoptado medidas proactivas que continúan generando mejoras. Por medio de varias medidas de reestructuración se ha garantizado que los diseños se ajusten a las necesidades del país; la reducción y consolidación de la cartera están mejorando la eficiencia y la eficacia tanto para el cliente como para el FIDA; el seguimiento y la evaluación (SyE) se están integrando en un único sistema, y los problemas de índole fiduciaria están disminuyendo.
- 31. **Modelos de negocio adaptables.** Un hincapié explícito en la infraestructura productiva y el acceso a la financiación mejorará los vínculos dentro de las cadenas de valor. El uso de evaluaciones analíticas de antecedentes puede contribuir a facilitar las inversiones y, al mismo tiempo, garantizar que se incorporen las cuestiones de género, la juventud, el clima y la nutrición en las intervenciones según se considere pertinente. Las evaluaciones permiten garantizar la viabilidad, la factibilidad y el rendimiento de las inversiones.
- 32. La ampliación de las asociaciones con el sector privado y otros agentes del ámbito del desarrollo que prestan apoyo a las empresas rurales y las cadenas de valor puede contribuir a adecuar la producción a la demanda de los mercados. Para el nuevo COSOP sería beneficioso realizar una evaluación que determinase instrumentos que permitan establecer asociaciones eficientes con el sector privado.
- 33. La estrategia de focalización podría responder mejor a las necesidades y opciones de los grupos objetivo. Esto podría lograrse adoptando un enfoque más sistemático y realizando evaluaciones de género y de la pobreza multidimensional a nivel de distrito para orientar los ajustes en la focalización y los aspectos de género, según corresponda, durante la ejecución.
- 34. **Sistemas de insumos sostenibles.** La distribución de insumos en ocasiones puntuales sin que se disponga de mecanismos de financiación socava la resiliencia de los productores. El hecho de vincular el acceso a los insumos a distribuidores agrícolas, sistemas de crédito o fondos rotatorios, junto con la capacitación para acceder a la financiación, garantiza la sostenibilidad. El mecanismo de financiación combinada utilizado en el AAFORD está facilitando esta financiación y, al mismo tiempo, está mejorando la alfabetización financiera de los grupos de agricultores.

- 35. **Enfoque que tiene en cuenta la nutrición.** Los proyectos que tienen en cuenta la nutrición exigen incorporar indicadores sobre efectos directos intermedios a fin de comprender plenamente cuáles son las vías de impacto de esos proyectos en la nutrición. Se está considerando la nutrición como un aspecto multidimensional, incluyendo intervenciones específicas, por ejemplo, para afrontar la anemia entre las mujeres jóvenes.
- 36. **Ejecución en etapas y claridad en el diseño.** Los modelos que resultan inadecuados para el contexto local, como los modelos de franquicias que no presentan la debida viabilidad y carecen de incentivos para la participación del sector privado, pueden dar lugar al fracaso de los centros de asesoramiento empresarial y las iniciativas 1D1F. La puesta a prueba y la ampliación gradual garantizan la adecuación a la demanda de los mercados y la capacidad de los beneficiarios. En el caso del PROSPER, se está aplicando la focalización geográfica y la ejecución en etapas antes de ampliar la labor a otras regiones. Además, se procura activamente establecer vínculos sistemáticos entre programas.
- 37. **Flexibilidad financiera.** La concesión de préstamos a corto plazo para las instituciones financieras participantes afecta la participación y el alcance. La ampliación de los plazos (en cuatro o cinco años), la simplificación de las solicitudes y la posibilidad de utilizar financiación combinada hacen que los préstamos sean más atractivos, lo que aumenta la demanda. El mecanismo de financiación combinada del AAFORD, que se trasladará al PROSPER, ha comenzado a funcionar teniendo en cuenta estas nuevas enseñanzas.
- 38. **Definición de costos acordes al mercado.** Los préstamos con tasas de interés oficiales excluyen a los grupos objetivo. La accesibilidad de la financiación se mejora fijando el costo de los préstamos según los valores de referencia comerciales y ofreciendo tasas escalonadas (para las mujeres y la gente joven) que no distorsionen el mercado.
- 39. **Gestión de los recursos naturales.** Se ha llevado a cabo una introducción gradual y amplia de los Procedimientos del FIDA para la Evaluación Social, Ambiental y Climática (PESAC) entre las partes interesadas, y se han elaborado sistemas de gestión ambiental y social, incluidos planes para la ejecución y el seguimiento de las actividades de représtamo financiadas por el FIDA. Para que las pymes accedan a la financiación, el COSOP garantizará la realización y el seguimiento de evaluaciones del cumplimiento de los PESAC.
- 40. **Coherencia normativa e institucional.** El apoyo del FIDA a largo plazo ha posibilitado cambios sistémicos. La incorporación del desarrollo empresarial en las políticas nacionales y la financiación de iniciativas plurianuales para el fomento de la capacidad de las instituciones rurales mantienen los avances logrados. Por medio del AAFORD y el PROSPER, se están extrayendo enseñanzas que luego se tendrán en cuenta en las esferas de políticas relativas a la financiación del sector agrícola.
- 41. **Gestión financiera.** La experiencia reciente ha puesto de relieve que hay riesgos recurrentes. Dos problemas han sido la gestión deficiente de los flujos de fondos y la falta de salvaguardias fiduciarias sólidas. La preocupación por la independencia del servicio de auditoría de Ghana ha dado lugar al uso de empresas independientes de auditoría para que supervisaran los proyectos. Los problemas en la coordinación de los múltiples donantes también ocasionaron demoras y gastos inadmisibles. Las enseñanzas extraídas subrayan la necesidad de una implicación del Gobierno en las primeras etapas, auditorías internas integradas, una supervisión más rigurosa de los asociados en la ejecución, manuales fiduciarios específicos e instrumentos para hacer un seguimiento de los flujos de fondos e insumos.

42. **Diseño y gestión de la cartera y cofinanciación.** Las demoras y los problemas en la ejecución pueden minimizarse en los proyectos futuros velando por que no se dependa de la cofinanciación hasta tanto esté confirmada y por que los diseños sean simples y se basen en los puntos fuertes de los organismos de ejecución.

# III. Estrategia para un programa transformador en el país

#### A. Teoría del cambio del COSOP

- Los pequeños productores de Ghana se enfrentan a obstáculos sistémicos que afectan la productividad agrícola, la rentabilidad y la resiliencia al clima, lo que perpetúa la inseguridad alimentaria y la pobreza rural. Uno de los principales problemas es el acceso limitado a las tecnologías modernas, la infraestructura y la integración en los mercados. La exclusión financiera frena aún más el progreso, ya que la mayoría de los pequeños productores carecen de acceso a créditos asequibles, lo que limita las inversiones en insumos de calidad y tecnologías. El alto nivel de riesgo percibido por los prestamistas y las fuentes de crédito informales hace que los agricultores se vean atrapados en ciclos de baja productividad. Los proveedores de servicios financieros pueden combinar donaciones con préstamos; aplicar tasas de interés flexibles; elaborar productos crediticios innovadores que sean adecuados para las mujeres y la gente joven a fin de proporcionar créditos asequibles, y reducir los costos de las transacciones mediante el uso de herramientas digitales. Además, los problemas relacionados con la infraestructura rural, como las carreteras en mal estado, la falta de instalaciones de almacenamiento y procesamiento y la escasez de cadenas de frío, aumentan las pérdidas poscosecha y los costos del transporte. La digitalización limitada de las cadenas de suministro reduce la transparencia y la eficiencia de los mercados.
- 44. La teoría del cambio del programa en el país, incorporada en las inversiones<sup>38</sup>, se basa en la premisa siguiente: **SI** se fortalece la capacidad de los pequeños productores y las empresas agrícolas y se proporciona acceso a la infraestructura rural productiva, tecnologías de producción que incluyen medidas de defensa contra el cambio climático, financiación combinada, servicios digitales y un apoyo específico para mejorar la nutrición, **Y SI** se fomentan cadenas de valor centradas en los mercados utilizando modelos de negocios inclusivos y asociaciones transparentes y sólidas con el sector privado, **ENTONCES** puede reducirse la pobreza rural y mejorarse la seguridad alimentaria, la resiliencia al clima y el estado nutricional **A CAUSA** del aumento de la producción y la productividad, la disponibilidad de infraestructura de apoyo orientada a los mercados, la mejora de la capacidad y la orientación comercial de los agricultores, la asociación con el sector privado, el acceso a servicios financieros y digitales, la prestación de apoyo específico para la nutrición y la existencia de un entorno de políticas propicio.
- 45. Los posibles riesgos son el bajo apetito de concesión de préstamos en las zonas rurales y el sector agrícola debido a los altos riesgos percibidos y los elevados costos de transacción para las instituciones financieras, por un lado, y la falta de productos crediticios adecuados para los clientes del medio rural, por el otro. Los riesgos para las inversiones en la infraestructura pueden ser el elevado costo que entraña aumentar la resiliencia de la infraestructura al clima, el bajo número de contratistas capaces de prestar servicios de calidad sin demoras en las zonas rurales y las deficiencias en el mantenimiento una vez que concluyen los proyectos. El COSOP mitigará estos riesgos colaborando estrechamente con los asociados en la ejecución y estableciendo mecanismos orientados a afrontarlos.

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<sup>38</sup> AAFORD y PROSPER.

EB 2025/OR/14

#### B. Meta general y objetivos estratégicos

46. La meta del COSOP consiste en fomentar medios de vida sostenibles, inclusivos y resilientes a fin de reducir la pobreza rural y mejorar el bienestar. Durante el período del COSOP, el programa en el país apuntará a alcanzar los dos objetivos estratégicos interrelacionados que se mencionan a continuación. Estos objetivos abordan las dos principales limitaciones relativas al acceso a la financiación y la infraestructura para facilitar el logro de la meta.

Objetivo estratégico 1: Mejorar el acceso a la financiación destinada a cadenas de valor agrícolas resilientes al clima, orientadas a los mercados y de gran crecimiento y modelos de negocio viables desde el punto de vista financiero por parte de microempresas y pequeñas y medianas empresas que son favorables a la población pobre y pueden impulsar el crecimiento rural

- 47. El objetivo estratégico 1 se alcanzará por medio de la obtención de los siguientes efectos directos:
  - i) Efecto directo 1.1: Fomento de medios de vida sostenibles desde el punto de vista financiero y ambiental con una mejor capacidad de desarrollo empresarial y asociaciones con el sector privado.
  - ii) **Efecto directo 1.2:** Aumento de la capacidad de los pequeños productores, las organizaciones de agricultores, las asociaciones de ahorro y crédito de las aldeas y los agentes de las cadenas de valor agrícolas, así como de su acceso a la financiación combinada y los servicios digitales.
  - iii) **Efecto directo 1.3:** Entorno de políticas propicio para el acceso a servicios financieros y empresariales por medio de la formalización de las mipymes.

Objetivo estratégico 2: Mejorar las inversiones públicas y privadas en la infraestructura productiva rural para fortalecer la resiliencia climática de los medios de vida rurales y su integración en los mercados

- 48. El objetivo estratégico 2 se alcanzará por medio de la obtención de los siguientes efectos directos:
  - i) **Efecto directo 2.1:** Infraestructura productiva mejorada que contribuye al aumento de la producción y la productividad en las cadenas de valor agrícolas seleccionadas, con posibilidades de añadir valor en el agroprocesamiento y la comercialización.
  - ii) **Efecto directo 2.2:** Mayor resiliencia de los pequeños productores al clima mediante el acceso a la infraestructura y herramientas y servicios digitales que los ayudan a reducir sus pérdidas y afrontar los riesgos climáticos.
  - iii) **Efecto directo 2.3:** Mejora del estado nutricional de las mujeres jóvenes y madres y de sus familias.
- 49. **Sostenibilidad.** De conformidad con las recomendaciones de la evaluación de la estrategia y el programa en el país, y con miras a garantizar un enfoque multidimensional, el COSOP creará comités de gestión dirigidos por las comunidades y los preparará para que se encarguen del mantenimiento de la infraestructura<sup>39</sup>. Se aprovecharán los mecanismos de financiación combinada para reducir los riesgos y mantener el crecimiento de las inversiones en las cadenas de valor resilientes al clima. A partir de la asociación con instituciones financieras locales, se ofrecerán productos crediticios asequibles adaptados a los pequeños productores y las mipymes agrícolas, con lo que se impulsará su crecimiento. Se incorporarán criterios de sostenibilidad ambiental en las prácticas de concesión de

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<sup>&</sup>lt;sup>39</sup> Se prestará apoyo ofreciendo actividades continuas de capacitación técnica y fomento de la capacidad por medio de iniciativas gubernamentales existentes, para lo que se institucionalizarán fondos de mantenimiento adecuados en los presupuestos de las administraciones locales a fin de garantizar un flujo financiero específico y continuo para mantener la infraestructura pública.

préstamos. Mediante la promoción de reformas de políticas (por ejemplo, incentivos para inversiones verdes y climáticamente inteligentes) también se atraerán empresas. Los aspectos relativos a la infraestructura y el fomento de la capacidad se mantendrán garantizando que la infraestructura sea resiliente al clima y estableciendo una titularidad clara y las responsabilidades de las comunidades y administraciones locales en el funcionamiento y el mantenimiento de la infraestructura, lo que garantizará su utilidad a largo plazo.

- Ampliación de escala. Para ampliar la escala de los efectos directos relativos al objetivo estratégico 1, se aprovecharán las asociaciones con instituciones financieras a fin de reproducir los productos crediticios adaptados (efecto directo 1.2) a nivel nacional, al tiempo que se promoverán reformas de políticas (efecto directo 1.3) para fomentar inversiones climáticamente inteligentes. Se integrarán plataformas digitales para ampliar el acceso a la financiación y vincular los modelos de medios de vida sostenibles (efecto directo 1.1) con las cadenas de valor. Con respecto al **objetivo estratégico 2**, se facilitarán asociaciones público-privadas para la realización de inversiones en infraestructuras productivas y resilientes al clima (efectos directos 2.1 y 2.2). También se integrarán en los programas nacionales actividades y enfoques que contribuyan al efecto directo 2.3. Ambos objetivos estratégicos se armonizarán con los programas nacionales relativos al clima y el desarrollo rural a fin de obtener financiación e institucionalizar los logros alcanzados. La realización de exámenes anuales garantizará la obtención de información empírica sólida a través de la ejecución. Los sistemas de información de gestión mejorados aportarán información a los sistemas de SyE, con lo que se garantizará aún más que las enseñanzas extraídas se reflejen en la gestión de los conocimientos. Esta allanará el camino para corregir las deficiencias en los entornos regulatorios y, de ese modo, contribuirá a las intervenciones en el ámbito de las políticas.
- 51. Armonización con las prioridades de la Decimotercera Reposición de los Recursos del FIDA (FIDA13). El COSOP se ajusta a la prioridad general establecida para la FIDA13 de fomentar la resiliencia rural y un futuro con seguridad alimentaria, prestando especial atención a las comunidades vulnerables. El COSOP está diseñado para lograr esto por medio de inversiones dirigidas específicamente a mejorar los sistemas alimentarios y fomentar la resiliencia de esos sistemas mediante el acceso a la financiación a lo largo de cadenas de valor alimentarias estratégicas, la mejora de la infraestructura rural y una mayor colaboración con el sector privado.
- 52. **Incorporación de los temas transversales.** Los cuatro temas transversales se integrarán en el COSOP de la siguiente manera:
  - i) Medio ambiente y clima. El programa en el país abordará las vulnerabilidades climáticas aplicando soluciones integradas e impulsadas a nivel local que fomenten la resiliencia de las comunidades y protejan los medios de vida rurales. Se incorporarán consideraciones sobre la sostenibilidad ambiental en el diseño de la infraestructura. En el marco del COSOP, se establecerán asociaciones con instituciones financieras que hayan establecido procedimientos para evaluar los créditos utilizando herramientas ambientales que se ajusten a las normas nacionales de protección ambiental, y que ofrezcan productos de financiación verde e incentivos para proyectos sostenibles. Se utilizarán herramientas digitales para proporcionar información meteorológica oportuna y para fines de seguimiento.
  - ii) **Género.** El programa en el país aplicará un enfoque inclusivo y empleará instrumentos<sup>40</sup> para promover la igualdad y la inclusión a través de los servicios de los proyectos, por ejemplo, productos crediticios adaptados a las mujeres en lo que respecta a los requisitos de garantía y el tamaño y plazo

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<sup>&</sup>lt;sup>40</sup> Por ejemplo, el Sistema de Aprendizaje Activo de Género.

de los préstamos. Se dará prioridad a la infraestructura con perspectiva de género. Se garantizará la inclusión de las mujeres en los foros que se establezcan en el marco del COSOP, así como iniciativas de alfabetización financiera, formación en liderazgo y promoción de los derechos sobre la tierra orientadas a las mujeres. Se incorporarán las cuestiones de género de manera transversal y se hará un seguimiento cuidadoso de ellas utilizando parámetros relativos a la igualdad de género y al empoderamiento de las mujeres.

- iii) **Juventud.** A partir de la experiencia con las inversiones en las fábricas de 1D1F o Enable Youth (en el marco del REP), el FIDA promoverá oportunidades de agronegocios y emprendimiento, que crearán empleo para la gente joven en actividades de valor añadido por medio del acceso a la financiación, la capacitación comercial y el desarrollo de competencias digitales en esferas de interés para la población joven. Se han incluido cuotas para mujeres y hombres jóvenes en todas las actividades de la cartera en curso.
- iv) **Nutrición.** El COSOP incluye proyectos con intervenciones que están dirigidas específicamente a grupos vulnerables, sobre todo mujeres en edad de procrear, y que promueven prácticas de producción agrícola que tienen en cuenta la nutrición a fin de diversificar la producción en las cadenas de valor de los cultivos básicos, garantizando así el acceso a alimentos más nutritivos e inocuos.
- 53. En el cuadro 2 se indica de qué modo se afrontarán las dificultades en materia de políticas relativas al acceso a la financiación por medio de las inversiones del FIDA y la facilitación de las empresas.

Cuadro 2
Objetivos estratégicos del COSOP

Principal prioridad de desarrollo (objetivo estratégico)	Instituciones de apoyo	Dificultades de la reforma de las políticas	Intervenciones propuestas (crediticias, no crediticias)
Objetivo estratégico 1: Mejorar el acceso a la financiación destinada a cadenas de valor agrícolas resilientes al clima, orientadas a los mercados y de gran crecimiento y modelos de negocio viables desde el punto de vista financiero por parte de mipymes que son favorables a la población pobre y pueden impulsar el crecimiento rural	El Ministerio de Finanzas y el Banco de Ghana desempeñan funciones directas en la financiación rural y el apoyo a las mipymes  Association of Rural Banks (ARB) Apex Bank Instituciones financieras participantes  El Ministerio de Comercio, Agronegocios e Industria impulsa la formalización de las mipymes y las políticas de inclusión financiera	Alto costo de la financiación destinada al sector agrícola Falta de acceso a servicios financieros asequibles Riesgo percibido de la concesión de préstamos al sector Facilitación de la formalización de las mipymes	PROSPER y AAFORD  Formular políticas financieras y elaborar productos crediticios  Elaborar 2 productos de financiación combinada para atender las necesidades de los pequeños productores  Proponer 2 leyes, reglamentaciones, políticas o estrategias, nuevas o vigentes, a los encargados de formular las políticas para su aprobación, ratificación o modificación  Elaborar 10 productos de gestión de los conocimientos que sean pertinentes para las políticas  Definir políticas para incentivar la formalización de las mipymes

Principal prioridad de desarrollo (objetivo estratégico)	Instituciones de apoyo	Dificultades de la reforma de las políticas	Intervenciones propuestas (crediticias, no crediticias)
Objetivo estratégico 2: Mejorar las inversiones públicas y privadas en la infraestructura productiva rural para fortalecer la resiliencia climática de los medios de vida rurales y su integración en los mercados	Ministerio de Alimentación y Agricultura Departamento de Carreteras Secundarias Ministerio de Gobierno Local y Desarrollo Rural	Falta de facilitación de la infraestructura pública o privada orientada a los mercados en las zonas rurales	Invertir en la infraestructura mediante operaciones crediticias

#### C. Grupo objetivo y estrategia de focalización Grupo objetivo

54. El grupo objetivo del FIDA en Ghana estará compuesto por pequeños productores pobres de subsistencia, de semisubsistencia y con orientación comercial, que posean explotaciones de hasta cinco hectáreas, junto con microemprendedores y pequeños emprendedores rurales, con especial atención a las mujeres y la gente joven en todos los grupos objetivo (apéndice II, expediente principal 2). El Fondo colaborará con los grandes agentes de las cadenas de valor agrícolas cuando esto redunde en beneficio de su grupo objetivo mediante la creación de un entorno económico propicio.

#### D. Estrategia de focalización

- 55. La estrategia de focalización entrañará la aplicación de diversos mecanismos, entre ellos la focalización geográfica, la autofocalización y la focalización directa, para llegar a la población rural pobre. Se dará prioridad a las mipymes que integren en las cadenas de valor agrícolas a aquellos pequeños productores que estén en condiciones de incorporarse al mercado. La colaboración activa con estas empresas se promoverá por medio de mecanismos de distribución de riesgos, programas de fomento de la capacidad e incentivos diseñados para fomentar asociaciones con los pequeños productores.
- 56. En lo que respecta a la focalización geográfica, el FIDA dará prioridad a las regiones más pobres y vulnerables teniendo en cuenta la inseguridad alimentaria, la vulnerabilidad en materia de nutrición, el número de personas pobres y la vulnerabilidad climática. Las bolsas de pobreza ubicadas en regiones con condiciones económicas relativamente mejores también podrían ser zonas objetivo. La distribución geográfica de las actividades se determinará mediante un análisis cuidadoso de los recursos, las capacidades de gestión y las prioridades del Gobierno, y se aplicará gradualmente durante la introducción progresiva de las inversiones, lo que permitirá una ejecución de los proyectos eficaz y con impacto. El principio de contigüidad, las consideraciones económicas y las prioridades del Gobierno orientarán la selección de las zonas geográficas en todos los niveles.
- 57. La cartera del FIDA en curso se centra en la zona norte y la zona centro. La región Oriental (ubicada en la zona sur del país) se ha incluido para afrontar una importante falta de inversiones de los donantes y dar respuesta a los problemas relacionados con la nutrición y la pobreza en esta región, la cual alberga al segundo mayor número de hogares agrícolas de Ghana. Los dos proyectos del Fondo en curso colaborarán estrechamente entre sí y con otras iniciativas de inversión para evitar la duplicación.

#### IV. Intervenciones del FIDA

#### A. Instrumentos financieros

58. El COSOP se financiará aplicando cuatro ciclos de financiación del FIDA (de la FIDA11 a la FIDA14) en condiciones combinadas. El Fondo ha podido apalancar recursos adicionales por valor de USD 25,449 millones del Fondo Verde para el Clima (FVC) y la Cooperativa de Asistencia y Auxilio a Cualquier Parte del Mundo (CARE). Solo el 3,6 % de los recursos del FIDA se concederán en forma de donación, mientras que el 19 % de los fondos del FVC y el 100 % de los fondos de la CARE se otorgarán como donaciones. También se obtendrán recursos de fuentes nacionales, como la ARB, las instituciones financieras participantes y el Gobierno.

Cuadro 3
Financiación del COSOP para 2025-2030
(en millones de dólares de los Estados Unidos)

	FIDA	FVC	CARE	Monto
Donación	3,5	4,75	1	9,247
Préstamo	116*	20,70	-	136,702
Total	119,5	25,45	1	145,949
Porcentaje otorgado como donación	2,9 %	19 %	100 %	6,3 %

<sup>\*</sup>Incluye las estimaciones para la FIDA14.

#### B. Colaboración en el ámbito de las políticas nacionales

59. En el marco del nuevo COSOP, se proponen dos medidas específicas en materia de políticas: políticas financieras para mejorar el acceso de los pequeños productores a los servicios financieros, y la formalización de las empresas agrícolas para facilitar su acceso a la financiación. El programa relativo a las políticas se implementará demostrando de qué modo el perfeccionamiento de las políticas puede mejorar el acceso a los servicios financieros e incidir en los objetivos de desarrollo del COSOP. Se elaborarán y difundirán productos del conocimiento especiales para ilustrar el impacto de las políticas.

#### C. Fortalecimiento de las instituciones

60. El COSOP fortalecerá las organizaciones de agricultores, las asociaciones de ahorro y crédito de las aldeas y las empresas agrícolas. Las organizaciones de agricultores se reforzarán mejorando sus estructuras de gobernanza, su liderazgo y su capacidad de gestión financiera. A las asociaciones de ahorro y crédito de las aldeas se les ofrecerán iniciativas de fomento de la capacidad, apoyo para la planificación institucional, equipos y acceso a la financiación.

#### **D.** Innovaciones

61. La identificación de innovaciones en el marco del COSOP se realizará aprovechando las inversiones efectuadas en el ámbito de los proyectos para perfeccionar y ampliar ideas innovadoras, como el mecanismo de financiación combinada y la integración de soluciones digitales orientadas a los pequeños productores y las empresas agrícolas. También se promoverá la innovación por medio de asociaciones con el sector privado y empresas emergentes de tecnología.

#### E. Gestión de los conocimientos

62. Se hará un mayor hincapié en la gestión de los conocimientos a fin de poner de relieve las enseñanzas derivadas de la experiencia del FIDA sobre el terreno a fin de lograr una gestión adaptable de la cartera y dar muestra de las enseñanzas en materia de políticas. Además, se ampliará el mandato de la dependencia encargada del SyE para incorporar productos de gestión de los conocimientos y estrategias para difundirlos en el ámbito de los proyectos. Se organizarán actividades especiales de gestión de los conocimientos y se utilizarán medios electrónicos y

sociales para dar a conocer las enseñanzas extraídas. Se buscarán oportunidades para establecer y forjar asociaciones con instituciones financieras y empresas del sector privado.

## F. Tecnologías de la información y las comunicaciones para el desarrollo

63. La tecnología agrícola y las soluciones digitales están mejorando el acceso a los mercados, impulsando la productividad e incrementando la resiliencia al clima a pesar de los problemas existentes, como la falta de conexión a Internet, el bajo nivel de alfabetización digital y los elevados costos de los dispositivos. Algunas iniciativas, como SAT4Farming<sup>41</sup>, Farmonaut y plataformas de extensión digital están ofreciendo soluciones específicas. Se buscarán activamente oportunidades dentro del ecosistema para ejecutar iniciativas que integren tecnologías digitales en la cartera o las actualicen. Algunas posibles esferas de aplicación son la información meteorológica y sobre los mercados y la vinculación con estos últimos, el suministro de insumos, la agricultura de precisión, el acceso a los servicios financieros y la trazabilidad<sup>42</sup>. La tecnología de la información y las comunicaciones para el desarrollo mejorará la gestión del programa y el SyE.

#### G. Asociaciones estratégicas y cooperación Sur-Sur y triangular Gobierno y sociedad civil

64. El FIDA mantendrá sus asociaciones con el Ministerio de Alimentación y Agricultura y el Ministerio de Finanzas y con instituciones como el Banco de Ghana y el Departamento de Carreteras Secundarias (para supervisar las inversiones en la infraestructura). El personal encargado del programa en el país colaborará con órganos subnacionales, como las asambleas metropolitanas, municipales y de distrito, para ejecutar obras de infraestructura pública.

#### Organizaciones de la sociedad civil

65. Durante la ejecución de los dos proyectos en curso, se alentará a establecer asociaciones con organizaciones de la sociedad civil que puedan contribuir a mejorar el acceso de las mujeres, la gente joven y otros grupos desfavorecidos.

#### H. Asociados para el desarrollo

66. El FIDA colaborará estrechamente con asociados clave para el desarrollo, como el Banco Mundial, el Banco Africano de Desarrollo y otros organismos bilaterales y multilaterales. También colaborará con el equipo de las Naciones Unidas en el país, habida cuenta de que el COSOP se ajusta estrechamente al Marco de Cooperación de las Naciones Unidas para el Desarrollo Sostenible (MCNUDS) (2023-2025)<sup>43</sup> en lo que respecta a la prestación de apoyo a un crecimiento económico y una transformación inclusivos y sostenibles.

#### I. Cooperación Sur-Sur y triangular

67. A fin de contribuir a los objetivos estratégicos centrados en el acceso a la financiación y las asociaciones público-privadas, el COSOP aprovechará la cooperación Sur-Sur y triangular para promover la adopción de innovaciones ya probadas de países afines, como el Brasil (el mantenimiento de las carreteras por parte del sector privado), Nigeria (la reducción del riesgo de los créditos) y Marruecos (políticas para los agronegocios). Se estudiará la posibilidad de emplear plataformas del FIDA, como la Plataforma de Bancos Públicos de Desarrollo Agrícola (Agri-PDB), la Red de Inversión y Financiación en favor de las Pymes Agrícolas y los Pequeños Agricultores y la Alianza para una Revolución Verde en

<sup>&</sup>lt;sup>41</sup> Grameen Foundation (2018): "<u>Digital and Satellite Technology Program Launches to Support Ghana's Smallholder</u> Cocoa Farmers".

Cocoa Farmers".

42 Annie Kilroy y Patrick Shamba (2024): Digital Agriculture Ecosystem Assessment. Ghana. Development Gateway.

43 El FIDA seguirá colaborando con el equipo de las Naciones Unidas en Ghana y, con el tiempo, armonizará su
COSOP con sus asociados de las Naciones Unidas. Se prevé solicitar una prórroga de un año para el MCNUDS
actual.

África (AGRA). Se utilizarán los fondos asignados a la cooperación Sur-Sur y triangular en el marco del AAFORD y el PROSPER. Se aplicará un enfoque basado en la demanda mediante una colaboración periódica con las partes interesadas locales, que garantizará la detección de oportunidades de aprendizaje pertinentes en consonancia con las prioridades nacionales.

#### V. Ejecución del COSOP

#### A. Volumen y fuentes de las inversiones

- 68. El COSOP tendrá un ciclo de seis años de duración (2025–2030)<sup>44</sup>. Habida cuenta de que se ha reducido en un 43 % la asignación con arreglo al Sistema de Asignación de Recursos basado en los Resultados (PBAS) para el período de la FIDA13, se considerará la posibilidad de adoptar el enfoque de programas adaptables con distintas fases durante los próximos dos o tres ciclos para posibilitar un uso eficaz y eficiente de los recursos del Fondo a fin de lograr un mayor impacto utilizando un enfoque programático.
- 69. El FIDA se ha comprometido a asignar USD 15 millones al AAFORD y USD 52,5 millones al PROSPER para el período del COSOP. También se utilizarán recursos por valor de USD 26 millones correspondientes a la FIDA13 para cofinanciar una inversión en curso de un asociado (de tipo C)<sup>45</sup>. Los fondos de la FIDA14 podrán estar disponibles para aplicar el enfoque de programa adaptable con distintas fases en relación con el PROSPER, o podrían estudiarse otras oportunidades de cofinanciación. El FIDA considerará la posibilidad de financiar una operación sin garantía soberana con una institución de financiación del desarrollo a fin de conceder représtamos a las instituciones financieras participantes en el sector. La financiación propuesta correspondiente a la FIDA14 se determinará con sujeción a los procedimientos internos y a la posterior aprobación de la Junta Ejecutiva.

Cuadro 3
Financiación del FIDA y cofinanciación para los proyectos en curso y programados (en millones de dólares de los Estados Unidos)

		Fuente (PBAS, Me Acceso a Recurs (BRAM), dor	sos Ajenos	Cofinar	nciación	
Proyecto	Financiación del FIDA	Préstamo	Donación	Nacional	Internacional	Coeficiente de cofinanciación
En curso						
AAFORD	15,0	11,5	3,5	8,6	1,00	1:0,60
PROSPER	52,5	52,5		46,701	25,45	1:0,63
Programados						
FIDA13 (Tipo C)	26,00	26,00				
FIDA14	26,00 (Por confirmar)	26,00 (Por confirmar)				
Total	119,5	116	3,5	55,201	26,45	

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<sup>&</sup>lt;sup>44</sup> Este plazo puede ampliarse tres años más.

<sup>&</sup>lt;sup>45</sup> Se ha recibido una expresión de interés del Banco Mundial para cofinanciar el Programa de Resiliencia de los Sistemas Alimentarios en Ghana.

#### B. Recursos para otras actividades

70. Se solicitará financiación para el clima a los asociados para el desarrollo y los fondos dedicados al clima<sup>46</sup> a fin de destinarla a los proyectos en tramitación. El FIDA procurará ampliar la base de capital del mecanismo de financiación combinada que forma parte del AAFORD estudiando posibles oportunidades con otras entidades financiadoras.

#### C. Transparencia

71. Los proyectos aplicarán estrictamente las directrices del FIDA y del Gobierno en materia de adquisiciones y contrataciones. Se elaborarán mecanismos de difusión de información y resolución de reclamaciones para garantizar la inclusión. En el apéndice X se proporciona información detallada sobre las disposiciones relativas a las adquisiciones y contrataciones a fin de fomentar la transparencia y la rendición de cuentas.

#### D. Gestión del programa en el país

72. El equipo del FIDA en el país, ubicado en Accra, se encargará de gestionar el programa en el país, con el apoyo de la oficina regional.

#### E. Seguimiento y evaluación

73. El marco de gestión de los resultados (MGR) es el principal instrumento utilizado para el seguimiento del programa en el país. Se elaborará un sistema integrado único de información de gestión para vincular eficazmente los resultados en toda la cartera y hacer un seguimiento de ellos, así como aportar información a un MGR automatizado. El sistema de SyE se mejorará tanto a nivel del COSOP como de los proyectos, lo que permitirá incorporar los resultados y las enseñanzas extraídas en recomendaciones viables dirigidas a quienes se encargan de formular las políticas y a las partes interesadas. Se realizará un examen anual de los progresos del COSOP y se introducirán los ajustes correspondientes.

#### VI. Participación del grupo objetivo

74. Para fomentar la participación de las partes interesadas, el FIDA recurre a la celebración de consultas con los interesados y la obtención de observaciones del grupo objetivo, actividades participativas de SyE y mecanismos de resolución de reclamaciones. El Fondo velará por que las oportunidades de participación en las inversiones se comuniquen debidamente, en especial a las mujeres, la gente joven y los grupos vulnerables. También se utilizarán sistemas de seguimiento y plataformas digitales para recabar observaciones de quienes participen en los proyectos.

### VII. Gestión de riesgos

75. El COSOP gestionará los riesgos detectados aplicando varias estrategias de mitigación. Los riesgos políticos y regulatorios se gestionarán mediante una colaboración estrecha con las principales contrapartes para garantizar su compromiso y apoyo. Los riesgos sociales y culturales se gestionarán a través del diseño de productos que tengan en cuenta las cuestiones de género y la juventud y campañas de alfabetización financiera. Los riesgos ambientales se gestionarán promoviendo la agricultura climáticamente inteligente e infraestructuras resilientes al clima. Los riesgos operacionales se gestionarán fortaleciendo la capacidad de los asociados locales. Los proyectos ejecutados como parte del presente COSOP llevarán a cabo exámenes periódicos, consultas con las partes interesadas e iniciativas de gestión de los conocimientos y SyE para afrontar los riesgos que surjan. Además, ante situaciones de emergencia, los proyectos se reestructurarán, de ser necesario, y los fondos se reasignarán.

<sup>&</sup>lt;sup>46</sup> Ya se está elaborando una propuesta para el Fondo de Adaptación.

## **Results Management Framework**

Country strategy alignment	Related UNSDCF/SDG outcomes	IFAD's SOs	Key COSOP results				
Governments Coordinated Programme of Economic and		IFAD's 2016-2025 Strategic Framework	Strategic objectives COSOP (2025-2030)	Investments and non- financial activities for the COSOP period	Outcome indicators with targets	Output indicators with targets	
Social Development Policies (CPESDP) 2022–2025 which prioritizes economic transformation, fiscal stability,			The <b>goal</b> of the COSOP is to foster sustainable, inclusive, and resilient livelihoods to reduce rural poverty and build resilient livelihoods for rural economic growth and transformation.		The overall outreach under this COSOP is expected to be 150,000 households (50,000 AFFORD, 70,000) PROSPER and 30,000 HHs from IFAD 13 allocation)		
infrastructure, human capital, social inclusion, climate resilience, governance reform, and regional equity to achieve			Development Objective: To strengthen the financial ecosystems and infrastructure, empowering pro-poor farmers and enterprises involved in agriculture for enhancing rural livelihoods.		120,000 households with improved access to infrastructure, finance and rural services		
sustainable upper- middle-income status.	Ghana's UNSDCF aligns with SDGs 1,3,4,5,8,9,13,17, targeting poverty reduction, inclusive growth, health access, quality education, gender equality, sustainable infrastructure, climate	Strategic objective 1 Increase poor rural people's productive capacities; • Strategic Objective 2: Increase poor rural people's benefits	SO 1: Enhance access to finance for high growth climate resilient, market-oriented value chains and financially viable business models and MSMEs that are pro-poor and can drive rural growth	Investment activities     Ongoing     Indicative  Non-financial activities     KM     Capacity-building     CLPE	Outcome 1.1 Financially and environmentally sustainable livelihoods developed  24000 households (A) and 35000 households (P) reporting increase in production	25,000 (A) households trained in improved production practices and/or technologies.  400 existing FBOs/VLSAs equipped with essential value-enhancing equipment  450 FBOs/VLSAs supported to develop a business plan (A)	
	resilience, and partnerships by 2030	from market participation; and • Strategic Objective 3: Strengthen the environmental sustainability and climate resilience of poor rural people's economic activities.		Partnerships     SSTC	Outcome 1.2: Increased capacities of and access by smallholder farmers, FBOs/VSLAs and VC actors to affordable financial services  24,000 (A) and 35,000 (P) households reporting using rural financial services  2,025 Rural Producers' Organizations engaged in formal	4,500 Rural Producers Organizations and 800 MSMEs trained (A) 1,1800 Rural Producers Organizations and enterprises supported in the development of business plans (P) 315 RPOs' business plans financed (A)	

			partnerships/agreements or contracts with public or private entities (P)  Outcome 1.3. An enabling policy environment for access to financial services and formalization of MSMEs.  2 existing/new laws, regulations, policies or strategies proposed to policy makers for approval,	315 VC actors with outreach business plan and linked to financial institutions (A)  2 blended finance products developed to suit smallholders' needs, with 14,5 million USD of blended finance disbursed  10 policy-relevant knowledge products completed
	Strategic Objective 2: Enhance public and private investments in rural productive infrastructure to strengthen the climate resilience and market integration of rural livelihoods	Investment activities     Ongoing     Indicative  Non-financial activities     KM     Capacity-building	ratification or amendment  Outcome 2.1. Enhanced productive infrastructure supporting enhanced production and productivity in selected value chains.  10% households reporting improved physical access to markets	320 clusters benefitting from infrastructure and 108 Kms of roads (P)
		Partnerships     SSTC	Outcome 2.2. Enhanced climate resilience of smallholders through access to infrastructure and services to address climate risks.	100,000 households supported to sustainably manage natural resources and climate-related risks 30,000 households provided
			42,000 households reporting adoption of environmentally sustainable and climate-resilient technologies and practices	with climate information services (P)
			Outcome 2.3 Enhanced nutritional status of young women and mothers and their families	10,000 households (A) and 12,000 households (P) provided with targeted nutrition support
			10,000 households (A) and 4,400 households (P) reporting reaching minimum dietary diversity (MDDW)	

### **Annex: Outreach and assumptions**

Indicators  Goal: To foster sustainable, inclusive, and resilient livelihoods to reduce rural poverty and build resilient livelihoods for rural economic growth and transformation.	AFFORD	PROSPER	IFAD 13	Hypothesis
# of households reached	50 000	70 000	30 000	
Development Objective: To strengthen the financial ecosystems and infrastructure, empowering pro-poor farmers and enterprises involved in agriculture for enhancing rural livelihoods.  # of households reporting improved access to infrastructure, finance and rural services	40 000	56 000	24 000	Assumes that at least 75% of the households reached will report improved access
Outcome 1.1 Financially and environmentally sustainable livelihoods developed Outcome indicator: # of households reporting increase in production	15 000	35 000		AFFORD target assumes that 60% of 25 000 beneficiary farmers will improve their production
Output indicators: # of households trained in improved production practices and/or technologies	25 000	(-)		
# of existing FBOs/VLSAs equipped with essential value-enhancing equipment	400	(-)		
# of FBOs/VLSAs supported to develop a business plan	450	(-)		
Outcome 1.2: Increased capacities of and access by smallholder farmers, FBOs/VSLAs and VC actors to affordable financial services				
Outcome indicator: # of households reporting using rural financial services	24 000	35 000		
# of Rural Producers' Organizations engaged in formal partnerships/agreements or contracts with public or private entities	(-)	2 025		
Output indicators: # of Rural Producers Organizations trained	4 500	(-)		
# of MSMEs trained	800	(-)		
# of Rural Producers Organizations and enterprises supported in the development of business plans	(-)	1 180		
# of RPOs' business plans financed	315	(-)		
# of VC actors with outreach business plan and linked to financial institutions  Outcome 1.3. An enabling policy environment for access to financial services and formalization of MSMEs.  Outcome indicator:	315	(-)		
# of existing/new laws, regulations, policies or strategies proposed to policy makers for approval, ratification or amendment Output indicators:	2			
# of blended finance products developed to suit smallholders' needs	2			
Value of blended finance disbursed (in million USD) # of policy-relevant knowledge products completed	14,5 (-)	(-) 10		
Strategic Objective 2: Enhance public and private investments in rural productive infrastructure to strengthen the climate resilience and market integration of rural livelihoods  Outcome 2.1. Enhanced productive infrastructure supporting enhanced production and productivity in selected value chains.				

Outcome indicator:

Indicators	<b>AFFORD</b>	PROSPER	IFAD 13	Hypothesis
% of households reporting improved physical access to markets	10%			Assumes
Output indicators: # of clusters benefitting from infrastructure # of kms of roads constructed	(-) (-)	320 108		
Outcome 2.2. Enhanced climate resilience of smallholders through access to infrastructure and services to address climate risks Outcome indicators:				
# of households reporting adoption of environmentally sustainable and climate-resilient technologies and practices Output indicators:		42,000		
# of households supported to sustainably manage natural resources and climate-related risks 30,000 households provided with climate information services (P)	(-)	100,000		
Outcome 2.3 Enhanced nutritional status of young women and mothers and their families				
# of households reporting reaching minimum dietary diversity (MDDW)	10 000	4 400		AFFORD target assumes 100% beneficiary hhs will reach
Output indicators: # of households provided with targeted nutrition support	10 000	12 000		

## **Key files**

### **Key file 1: Rural Poverty and agricultural sector issues**

Priority Areas	Affected Group	Major Issues	Actions Needed
Rural Poverty	Rural households, smallholder farmers, landless women and youth. Migrant farmers and herders. Underprivileged and people with disability (PWD)	Lack of access to finance, infrastructure, markets and opportunities for enhancing incomes and employment.     Lack of climate resilience/vulnerability to climate-related shocks.     High unemployment, especially the youth     Low living standards     High illiteracy among smallholder farmers     Economic instability	<ul> <li>Build opportunities to build the asset base, provide opportunities for increased productivity and access to finance, infrastructure, adaptive inputs and skills to enhance resilience to both economic and climate risks.</li> <li>Improve access to production resources (land; high yielding, climate resilient inputs; water/irrigation, etc.)</li> <li>Provision of social interventions/amenities-WASH, education, health, etc.</li> <li>Target development to high-poverty areas</li> <li>Seek collaboration for effective monitoring and evaluation of poverty alleviation interventions/initiatives.</li> </ul>
Food and nutrition security	Smallholder and land- less rural population. Women and children;	<ul> <li>Production systems remain vulnerable to shocks (climate and price).</li> <li>Small scale production with limited access to improved inputs, technology and supporting services.</li> <li>High post-harvest losses and inadequate storage and processing facilities.</li> <li>High prevalence of all forms of malnutrition (anaemia, stunting, overweight)</li> <li>Lack of diversification of the diet</li> <li>Low nutritious crop varieties and produce</li> </ul>	<ul> <li>Increase production and productivity, through improved access to extension services, improved agriculture inputs, agriculture equipment and machinery and access to finance.</li> <li>Provide access to climate adaptive technologies and practices as well as facilities to reduce post-harvest loss. (greenhouses, cold storage, transport, warehouse, etc).</li> <li>Increase access to supporting services (business advisory services, market information, etc).</li> <li>Provide access to improved infrastructure and financial services.</li> <li>Collaborate with Ministry of Health on awareness creation on healthy diet through sensitization and nutrition education.</li> <li>Promote utilisation of nutritious food products in diets of households</li> </ul>
Lack of climate resilient agriculture	Smallholder farmers Aquaculture/fish farmers	Increase in temperatures and unreliable precipitation patterns and changing weather patterns.     Droughts/dry spells, floods, soil degradation.     Low adoption of modern techniques/innovations,     Incidence of Crop pests and diseases, etc.	<ul> <li>Promote drought-tolerant crop varieties,</li> <li>Investment in water efficient irrigation systems,</li> <li>Capacity building of farmers in climate-smart practices and support adoption.</li> <li>Support incentive based and insurance initiatives</li> <li>Support investment in adaptive research</li> <li>Conduct climate vulnerability assessments.</li> </ul>
Lack of business skills and limited understanding of agriculture value chains.	Rural entrepreneurs and MSMEs	<ul> <li>Unable to deal with the volatile market dynamics.</li> <li>Incur losses and inability to earn from agriculture investments.</li> <li>Lack of agricultural data and statistics for planning and decision making</li> <li>Inadequate avenues for entrepreneurial skills development (internships, coaching, mentoring, etc.)</li> <li>Seasonal variations in supply chain systems</li> </ul>	<ul> <li>Enhance understanding of business opportunities through capacity building (training, orientation, handholding and mentoring).</li> <li>Provision of reliable agricultural data and information, including value chain analysis of major commodities</li> <li>Learning and sharing routes on experiences and best practices</li> </ul>

Priority Areas	Affected Group	Major Issues	Actions Needed
Access to finance	Smallholder farmers, VSLAs, Rural enterprises/Agribusine sses (MSMEs).	<ul> <li>Low risk appetite of existing financial institutions.</li> <li>Lack of financial products appropriate for rural small holders.</li> <li>Lack of collateral and complex application processes/procedures.</li> <li>Low capacity of VSLAs and others to service rural clients.</li> <li>Inadequate fund allocation for agricultural lending by FI.</li> <li>Inadequate rural outreach of financial institutions</li> <li>Inadequate staffing and expertise in agricultural financing.</li> <li>High policy- and interest rates</li> <li>Default payments and high loan delinquency by beneficiaries.</li> <li>Unstable currency/depreciation of local currency forex)</li> </ul>	<ul> <li>Technical assistance to financial institutions to adjust strategies and business models towards SHF, VSLAs, rural enterprises and MSMEs</li> <li>De-risk lending to small holders and rural clients.</li> <li>Develop products that suit the profile of smallholders, rural entrepreneurs, livestock owners, women and youth, with a focus on investment lending through asset-based financing, micro-leasing, and pay as you go for equipment solutions, including mid to long term financing targeted at financial institutions.</li> <li>Support the deployment of agricultural insurance through public policies and adapted business models for financial institutions.</li> <li>Develop products for MSMEs in rural Ghana.</li> <li>Formalise MSMEs to take advantage of incentives.</li> <li>Reduce the cost of lending to smallholders and rural entrepreneurs through digitisation of lending processes</li> <li>Partnerships with Fintech to develop digital solutions, strengthen partnerships between financial institutions and MNOs to increase outreach</li> </ul>
Lack of rural infrastructure such as rural road, irrigation and other productive infrastructure	Rural population	Limited investment in roads and other market infrastructure such as storage, processing, transport, etc.     Dependence on public financing     Inadequate land development equipment	Investment in small/medium scale irrigation schemes.     Access to resources to invest in infrastructure.     Access to financial services to enable rural clients and business to invest in productive infrastructures as storage, processing, transport, etc.
Access to inputs	Smallholder farmers Agroprocessors	Limited access to quality inputs at affordable rate.     Limited inputs outlets in rural communities     Inadequate quality assurance and certification	Enhance links with private sector input suppliers.     Support input supply chains     Strengthen inputs quality and certification systems
Market Access & Value Chain development	Smallholder farmers, small enterprises, women and youth,	Poor road connectivity, exploitative middlemen, lack of storage/processing facilities. Lack of transparency in markets and market information Lack of appropriate transport/haulage services	<ul> <li>improve rural roads, support farmer cooperatives and rural enterprises</li> <li>Invest in market infrastructure</li> <li>Provide loans for investment in rural facilities at household and group level.</li> <li>Improve postharvest handling of produce (drying, cleaning, packaging, etc).</li> <li>Conduct value chain analysis of key commodities</li> </ul>
Access to output markets for produce	Smallholder farmers and agroprocessors	<ul> <li>Fragmentation of production,</li> <li>Lack of farmer organization for aggregation and achieve economies of scale.</li> <li>Absence of pro-active private sector</li> <li>Coordination along the commodity value chains weak.</li> <li>Weak quality control and standardization.</li> <li>Poor quality of agricultural produce</li> <li>Weak bargaining power of smallholder farmers and processors</li> <li>Competition with imports of agricultural commodities</li> </ul>	<ul> <li>Increase coordination along value chains.</li> <li>Strengthen producers' organizations and MSMEs negotiation and bargaining power.</li> <li>Partner with private sector for necessary marketing structures.</li> <li>Facilitate access to finance.</li> <li>Improve access to roads.         <ul> <li>Promote digitization and e-commerce</li> <li>Facilitate contract farming</li> <li>Advocate for supportive commodity marketing and trade policies</li> </ul> </li> </ul>

Priority Areas	Affected Group	Major Issues	Actions Needed
Gender Equity	Rural women	<ul> <li>Limited mobility, unequal access to assets, skills and finance.</li> <li>Limited leadership role and empowerment</li> <li>Social and traditional barriers</li> <li>High rate of illiteracy.</li> </ul>	<ul> <li>Provision of assets, skills training and productive employment opportunities.</li> <li>Support in establishing enterprises through access to finance and business development.</li> <li>Strengthen empowerment through transformative methodologies</li> <li>Mainstream gender-responsive interventions</li> <li>Strengthen dialogue with traditional leaders and collaborate/partnership with advocacy groups (Affirmative Action).</li> </ul>
Youth Employment	Rural youth	High unemployment, out-migration, lack of vocational training, Lack of access to productive assets. Poor social and economic facilities in rural areas Lack of job opportunities Lack of access to finance Lack of data and information on youth unemployment	<ul> <li>Provide business training and link with access to finance, promote innovation and digitalization to enhance interest of the youth in agriculture.</li> <li>Strengthen participation of youth in development programmes</li> <li>Collaborate with accredited youth institutions for targeted interventions</li> <li>Support development of database on youth in agriculture</li> </ul>

# Key file 2: Target group identification. Priority issues and potential response (refers to chapter I-C, III-C)

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Typology	Poverty Levels and Causes	Coping Actions	· Priority Needs	· COSOP Response
Smallholder women and men farmers (subsistence and semi- subsistence)	They cultivate land under 2 ha and are food insecure. Due to inadequate resources, they lack access to quality inputs, equipment and marketing opportunities. They are often forced to get inputs on credit for suppliers and sell back produce to them at exploitative prices. Climate change impacts their productivity. They tend to rely on their lean personal savings and traditional sources of funds such as susu and VSLAs. Their access to formal loans is limited. They are also vulnerable to malnutrition.	Use small savings in periods of hardship  Limit intake of food Sell livestock to buy food  Intercropping to mitigate crop failure  Rely on wild foods/famine crops (e.g., baobab leaves)  Daily wage labour	Reliable savings schemes schemes Access to credit Technical assistance (business & production, marketing) for food security and producing some surplus Improved access to basic services including clean drinking water and feeder roads Improved food and nutrition security	Climate smart agricultural practices Value chain development Access to VSLA Food and nutrition support through training, production diversification and kitchen gardening Improved access to clean drinking water, social and economic infrastructure
Market-Oriented Smallholder women and men Farmers	They cultivate more than 2 to 10 ha of land, augment their family labour with hired labour, and can make some investments in farm inputs and assets. They tend to target specific commodities for production for purely commercial purposes but diversify their production to include other crops for consumption. Depending on the land sizes allocated for cash crops, the farmers may earn from GHS 1,000 to GHS 6,000 a month separately from the earnings generated from off-farm activities and remittances	Curbing next season investments to cope with present crises  VDrought Resilient Crop Cultivation — Growingmillet, sorghum, or improved maize varieties to withstand dry spells  Small-Scale Irrigation — Using shallow wells, treadle pumps, or rainwater harvesting to supplement unreliable rainfall  Livestock Rearing as a Buffer — Keeping goats, sheep, or poultry as an alternative income	Access to credit     Access to quality inputs     Technical assistance (business & production, marketing)     Improved access to basic services including clean drinking water and feeder roads     Expanded Irrigation Infrastructure     Access to Formal Credit & Insurance     Improved Road Networks & Market Access	Climate smart agricultural practices Training in farming as a business Value chain development Access to affordable rural finance Inclusive FBOs Improved access to clean drinking water, social and economic infrastructure

Women	population, contribute 52% of agricultural labour force and produce 70% of food crops. They constitute 90% of the labour force in the marketing of farm produce and play the lead role in post-harvest activities such as shelling of grains, storage, processing and marketing. Despite their essential role in agriculture, women farmers face numerous challenges that limits their productivity and ability to participate and fully benefit from agricultural development: their land ownership is 8%, patriarchal gender norms limit access to capital, equipment and time poverty. Men do the initial clearing and ploughing of land but leave the rest of farm activities like planting, weeding, maintenance, harvesting and marketing of farm produce for women.  Ghana's population is youthful: 58 % of the total population are aged under 25 years. Young people and adolescents face multifaceted health challenges that significantly impact their well-being and development. Only two out of every five young people are employed, while the remaining 30% are: in school, engaged in	Small-Scale Agro-Processing     Petty Trading & Non-Farm Work –     Selling cooked food, firewood, or working as labourers to supplement farm earnings     Joint Farming Groups (Susu/VSLA Models) – Forming savings clubs or labour-sharing groups to reduce costs and access emergency funds      Cultivation of Fast-Maturing Crops     Urban Migration for Seasonal Work     Daily wage labour	Forming women's savings groups (VSLA)     Cultivating drought-resistant crops     Collecting and selling non-timber forest products (e.g., shea nuts)     Relying on communal labour support (e.g., "Nnoboa" system)  Training in farming as a business     Access to vocational training & startup capital     Land tenure security for young farmers	<ul> <li>Labor-saving farming tools</li> <li>Entrepreneurship training</li> <li>Grants and matching grants</li> <li>Mobilizing savings and access to affordable finance</li> <li>Inclusion in rural institutions</li> <li>Nutrition training and kitchen gardens to diversify diets.</li> <li>Education and good Hygiene practices</li> <li>Access to financial loans and literacy</li> <li>Improved access to clean drinking water, social and economic infrastructure</li> <li>Training in climate-smart agriculture and farming as a business</li> <li>Entrepreneurship and agribusiness training</li> <li>Grants and matching grants</li> </ul>
	Women form 50% of Ghana's total	source during crop failures  Collective Marketing (Farmer Groups/Cooperatives) – Pooling produce to negotiate better prices and reduce transport costs  Migration & Off-Farm Work  Temporarily seeking labour opportunities in nearby towns during lean seasons  Engage in small livestock rearing and gardening	Training in Climate-Smart & Post-Harvest Techniques — Education on seed selection, storage Strengthened Farmer Cooperatives — Support for collective bargaining, bulk input purchases, and contract farming with agribusinesses  Diversifying income (e.g., petty trade, handicrafts)	Training in climate-smart agriculture and farming as a business

Appendix II		EB 2025/OR/14
	non-market work, inactive outside the school system, and unemployed. While an increasing number of youths are completing higher education, there are not enough jobs to support the rising numbers of qualified professionals entering the labour market. Agriculture, forestry and fisheries continue to be the largest employers of young graduates.	Affordable agricultural inputs (seeds, fertilizers)     Engagement in agribusiness     Market linkages for youth-led agribusinesses     Digital tools for weather & market info      Affordable access to affordable finance     Inclusion in rural institutions     Access to financial loans and literacy     Nutrition education and good hygiene practice, kitchen gardens to diversify diets     Improved access to clean drinking water, social and economic infrastructure

Key file 3: Organization matrix (strength, weaknesses, opportunities and threats analysis) (refers to

Organization	Strengths	Weaknesses	Opportunities	Threats
MoFA (Ministry of Food & Agriculture)	Technical expertise in value chains Coordination of extension services Availability of sector policies and plans Capacity for monitoring and evaluating the performance of the agricultural sector JSR) Collaborate with agricultural research and Universities for technology/innovations development. Have specialized subject matter Directorates. Highly knowledgeable and well-trained staff at national, regional and district levels. Experience in working with IFAD- and donor funded projects and programs. Capacity to mobilize funds for agricultural development (domestic and international) and attracting investment in the sector. Have dedicated IFAD Desk and staff. Ensuring improved public investment/infrastructure for agriculture (irrigation, storage, farm tracks, etc). Promotion of the application of science, technology and innovation in agriculture.	Underfunded extension programs Slow tech adoption     Policy incoherence and continuity; High turnover of trained and effective staff.     Lack of reliable data for policy, economic and market analysis.     Limited skills in quality assurance and certification.     Limited experience working with private sector agribusinesses except smallholder farmers.     Weak support for agroindustrial development.     Inadequate budgetary allocation, especially for investments (PIP).     Top-heavy bureaucracies.	Promoting climate-smart infrastructure (e.g., irrigation) Youth agri-training programs Interministerial collaboration with MoF, MoTAI, for synergies in policy implementation Coordination of all development actors in the agricultural sector for complementarities/synergies. Resourcing of Statistics, Research and Information Directorate (SRID) to enhance agricultural data collection and management for policy development, planning and decision making. Potential/possibility to scale-up experiences and lessons learnt from IFAD projects.	Climate change disrupting production Land tenure conflicts Frequent changes in political leadership affects continuity of policies and planned programmes. Poor quality of agricultural inputs Incidence of calamity pests an dry spells Poor quality of infrastructure constructed Liberal importation of food crops/products
Ministry of Finance (MoFEP):	<ul> <li>Strong fiscal policy design, international funding access, regional economic leadership, donor project expertise.</li> <li>-Ability to mobilize domestic, bilateral and multilateral</li> </ul>	Bureaucratic inefficiencies, high public debt, inconsistent policy enforcement, commodity dependency     Not fully decentralized to the district levels.	<ul> <li>Digital fiscal tools (e.g., Ghana.Gov), AfCFTA trade expansion, green/SDG financing, tech-driven tax reforms.</li> <li>Development of a strong propoor rural finance policy</li> </ul>	Global economic shocks, political interference, cedi depreciation, youth unemployment, etc. Abuse of tax waivers. Improper accountability of

Organization	Strengths	Weaknesses	Opportunities	Threats
M: : 4	Have dedicated IFAD desk and staff.     Provision of tax reliefs/incentives on imports of agro equipment.     Reliable population data and statistics for planning and policy formulation;	Limited capacities in oversight over project implementation.     Limited capacity in finance-related programmes.     Insufficient involvement in getting a coherent rural finance policy;	Involvement in enhancing the country's programme efficiency and effectiveness.     Develop partnership in implementation of rural finance programmes;	Attaition of alcillod staff
Ministry of Trade, Agribusiness and Industry (MoTAI)	<ul> <li>Strong political leadership.</li> <li>Trained and knowledgeable staff with diverse expertise.</li> <li>Fostering public-private partnerships, export promotion, and industrial transformation.</li> <li>Attracting foreign investments.</li> <li>Policymaking and regulatory body to drive Ghana's trade, industry, and investments.</li> <li>Decentralized to the Regional levels.</li> <li>Advocate for tax reliefs for imports of agro equipment.</li> <li>Advocate quotas for agriproducts on regional and international markets.</li> <li>Facilitating trade within ECOWAS and on the continent through AfCTA.</li> <li>Strong linkage and collaboration with the Private sector.</li> <li>Handling trade disputes and ensuring fair trade practices.</li> <li>High interest in promoting industrial use of agricultural products and promoting agroprocessing industries (1D1F).</li> <li>Have recognised institutions for quality assurance and certification (GSA, FDA, etc);</li> </ul>	Weak and inconsistent linkages with MoFA. Limited programs to foster microenterprise development. Weak enforcement of policy environment for agro-industry. Weak oversight over industry standards and certification processes. Frequent operational changes. Ineffective compliance of trade policies and laws.	<ul> <li>Promotion of enabling trade and investment policies.</li> <li>Promotion of quality standards and grades.</li> <li>Promotion of Micro-Enterprise development.</li> <li>Improved collaboration with MoFA to address policy gaps</li> <li>Strengthened institutional collaboration between all units under MoTAI (e.g. GEA GRATIS, GSA, etc).</li> </ul>	Attrition of skilled staff.     Agribusiness is new mandate     Infiltration of sub-standard agro products into the Ghana Violation of ECOWAS trade protocols by foreigners.     Cheaper imports threaten local production (e.g. poultry, rice, processed agro foods, etc).     Abuse of trade incentives.
Ministry of Gender, Children and Social Protection (MoGC&SP)	Policies on Gender, Children and Social protection.     Strong political leadership.     Advocate for and commitment to enhance the livelihood of women and children and their rights in the development arena.	No or limited presence at district level.     Limited number of personnel with capacity in gender analysis and actions.     Difficulty in mainstreaming gender issues in MMDAs.	<ul> <li>Promote rural women entrepreneurship in agribusiness.</li> <li>Graduating LEAP beneficiaries to economically productive groups to attract project support.</li> <li>Conflicting gender social norms and practices.</li> </ul>	Conflicting social and customary norms.

Organization	Strengths	Weaknesses	Opportunities	Threats
	Have social protection interventions/projects (e.g. School feeding Programme. Livelihood Empowerment Against Poverty-LEAP, etc.); Ensuring affirmative action for women participation in governance, leadership and development of the country;	<ul> <li>Weak oversight over gender and children's issues.</li> <li>No or limited collaboration with MoFA projects.</li> </ul>	<ul> <li>Child labour and possible international sanctions.</li> <li>Leveraging on Government Affirmative Action</li> </ul>	
Ministry of Environment Science and Technology (MESTI)	<ul> <li>Policies that drive technology and innovation in all sectors.</li> <li>Strong research and development capacity, with well trained staff.</li> <li>Presence in strategic geographical locations.</li> <li>Affiliate with international science and technology bodies.</li> <li>Experience in building rural entrepreneurial capacity.</li> </ul>	Ineffective linkages with MOFA     Limited mechanisms to foster micro-enterprise development.     Limited scope for technology promotion and adoption at farmers' level.     Weak research-extension linkages     Slow adaptation of improved technology;	<ul> <li>Agricultural research</li> <li>collaboration with PROSPER.</li> <li>Adaptation of technology</li> </ul>	Non-compliance with environmental standards.     Cumbersome formalisation processes can lead to abuse.
ARB Apex Bank	Capacity-building support for rural banks.  Whole bank to rural and community banks (RCBs).  Strong Technical capacity to offer services (banking, supervision, training) to RCBs.  Development of new products (e.g. money transfer), digital solutions.  Ability to mobilise resources.  Long-term experience in rural financial market.  Credible record as a financial institution.  Facilitates liquidity management	Over-reliance on donor funding.     Slow adoption of digital tools     Weak oversight responsibilities.     Limited control over governance of its members due to their governance structure.     Limited financing models.	Scaling mobile banking solutions Linking farmers to national value chains Key implementing partners in the capacity strengthening and outreach development of RCBs. As key policy stakeholder. Openness to partnership with international cooperative banking partners. Offer relatively cheaper credit for on lending to smallholder farmers.	Regulatory changes impacting rural banks
Ministry of Health/Ghana Health Service (MoH/GHS)	Strong political leadership.     Defined policies and programmes/guidelines on health and nutrition (women and children);     Fully decentralised with well-trained staff.	Inadequate logistics for service delivery.     Weak operational relationship with MoFA.	Collaboration for health and nutrition education.     Availability of Health/nutrition manuals and training materials.     Outsourcing of health and nutrition training, especially with lactating women and youth	
Metropolitan/Municipal/ District Assemblies (MMDAs)	Strong local political institutions.     Supportive local/traditional leadership;     Strong community representation in governance (two-thirds elected and	Limited implementation capacities (planning and management, monitoring, quality control).	Critical link in improving institutional     mechanisms to deliver public goods to the     communities.	Interruption with Government change; Frequent transfer/     reassignment of district staff.     Ethnic conflicts

Organization	Strengths	Weaknesses	Opportunities	Threats
	one third designated in the District Assembly).  Closeness to target group and better knowledge of community needs.  Leads in the planning and implementation of Local economic development activities.  Advocacy and brokering for development.	Limited capacities at sub-district level; Incomplete fiscal autonomy. Limited capacity (human and financial resources) to respond to the grassroots' needs. Bureaucracies and unmotivated staff. Political patronage in service delivery. Incomplete administrative and fiscal decentralization. Delayed payments of DACF by Government;	Catalysing local public-private partnerships.     Facilitation of business formalisation processes.	
Universities and Research Institutions	Knowledgeable and trained staff, with varied expertise.     Experience in research and development in several thematic areas.     Capacity to conduct training and to carry out consultancies, adaptive trials and thematic studies and evaluations.     Available in all geographical areas, with well-defined mandates:     Strong collaboration with MoFA in the agricultural sector (Research-Extension Liaison Committees-RELCs).	Under-funded RELCs.     Dwindling government funds for research.     Research approach often supply-driven and not responding to the needs of the poor:     Limited collaboration mechanisms.     Services provided could be expensive to small holder farmers.     Research publications not conveniently packaged for different uses, especially for smallholder farmers.	Stronger focus on applied and client-oriented research.     Targeted out-of-classroom training.     Socio-economic studies (including back-stopping).     Development of research into different packages for different clientele.     Students' attachment to smallholder farmers for learning and sharing experiences.     MoUs may be required in instances of adaptive trials and consulting services.	Out of budget costs     Competing demands and
Service Providers				
Private Sector (e.g., Western Dedeew, Yedent, Premier Foods)	Market access for farmers.     Adopt business development approach.     Experience with commodity chain analysis and interventions.     Capacity for delivery of training in entrepreneurship development, business     management and marketing.     Expertise in Market information and effective business management practices.     Advocate for policy changes and negotiation for better business deals.	<ul> <li>Profit-driven, excluding poorest farmers.</li> <li>Exploitative pricing risks</li> <li>Not active in all geographical areas.</li> <li>Limited capacity for provision of specific services:</li> <li>Services sometimes are expensive.</li> <li>Weak governance structures.</li> <li>Limited capacity to maintain trust with smallholder farmers.</li> </ul>	Investing in rural aggregation centres Youth-focused contract farming.     Opportunities for partnerships     Diversification along the value chains     Processing of intermediary products for integration into larger agribusinesses	Global commodity price volatility.     Regulatory pressure on margins     Reluctance to share business data for assessment and evaluations.     Mistrust in business transactions     Erosion of trust if perceived as exploitative by smallholder farmers.     Folding-up of business/operations.

Organization	Strengths	Weaknesses	Opportunities	Threats
	<ul> <li>Ability to establish and maintain social trust with local institutions.</li> <li>Contribute to local/community development initiatives.</li> <li>Main government organization for small enterprise promotion.</li> <li>Fully decentralised to the district level</li> <li>Availability of MSME policy.</li> <li>Attractiveness to mobilise additional resources from other donors.</li> </ul>			
Ghana Enterprises Agency (GEA)	Main government organization for small     enterprise promotion.     Fully decentralised to the district level     Availability of MSME policy.     Attractiveness to mobilise additional resources from other donors.	Limited staff numbers and capacity,     Staff turnover.     Inadequate operational budget and logistics for field work.     Inadequately motivated staff.     Weak internal accountability mechanisms;	Establishing stronger collaboration with regulatory and financial institutions.     Ability to mobilise internal generated funds (IGF).     Expanding its service provision.     Plan to recruit, maintain and retain requisite staff.     Synergies with private business development service providers	Sustainability of the Business Resource centres (BRC) concept.
GRATIS	<ul> <li>Main national agency in the field of technology development for small-scale industries.</li> <li>Experienced engineers.</li> <li>Presence in regional capitals.</li> <li>Autonomous structures.</li> <li>Research and designing of equipment and machines.</li> <li>Ability to prototype using high precision equipment (Computer numerical control-CNC).</li> </ul>	Lack of business approach. Weak in enterprise development and technology transfer Lack of systematic arrangement of trainees in job market. Slow in meeting customer request. Rural presence only through Technology Solution centres- with limited coverage and outreach. Lack of Institutional development strategy. Lack of requisite/compliment of expertise. Inadequate resources for operations.	Production of prototypes and new processing equipment     Manufacturing, installation and maintenance/ repair of processing equipment.     Potential to generate resources from its activities.	Competition with imported equipment.     Rapidly changing technology
Ghana Agricultural Input Dealers Association (GAIDA)	High Entrepreneurial skills.     Activities are widespread in all geographical regions.	Limited staff and skills range.	Enhanced quality control and traceability mechanisms	Accreditation of Input dealers.

Organization	Strengths	Weaknesses	Opportunities	Threats
	<ul> <li>Responsive to needs of smallholder farmers and market demand.</li> <li>High risk-taking abilities.</li> <li>Have strong market intelligence and effective business networks.</li> <li>Ability to provide input and production credit to smallholder farmers.</li> <li>Ability to Unionised and influence policy or decision making.</li> <li>Availability of private capital.</li> <li>Nearness to rural farming communities (local shops, agency shops; market-days retailing, etc).</li> </ul>	<ul> <li>Inadequately organized to provide a wide range of agricultural sector services.</li> <li>Often lack adequate logistics for storage, transport.</li> <li>Inadequate capacity for quality assurance and traceability.</li> <li>Sole proprietorship limits level of investment.</li> <li>Weak or no governance system (as individual entrepreneurs).</li> <li>Limited knowledge on agro inputs.</li> </ul>	Opportunity for contract input supply to targeted groups.	Tendency to diversify into non-agricultural businesses, thereby loosing focus. Tendency to exploit the system for abnormal profits (e.g. adulteration, falsification of expiry dates, under-weight; rebagging, fake products, etc Misinformation and disinformation to farmers;
Non-Governmental Organizations (NGOs)	Proximity to vulnerable groups and project target groups"     Cost-effective implementation.     Experience in participatory community mobilisation and work; Strong knowledge of local/community context and dynamics.     High level of trust and credibility with local organisations.     Reaching most remote rural communities; Have complimentary resources for joint or parallel financing.	Limited staff numbers. Limited thematic scope of operation. Presence and activities dependent on funding partners. Weak or no formal collaboration with Government institutions. Limited linkage to Government policy dialogue and information exchange platform.	NGOs can be effective in the operational areas.     Collaborative relationship at field level (community mobilization, planting material multiplication and distribution, credit support, technology transfer, facilitation of training)	Uncertainty about continuous funding from funding partners. Promoting funding partners' unpopular agenda. Tendency to meddle in local politics.
Financial NGOs (e.g., Sinapi Aba Savings & Loans)	Flexible collateral requirements     Agri-focused financial literacy programs	High interest rates     Limited branch networks	Mobile banking for remote farmers     Bundling insurance with loans	Over-indebtedness among smallholders
Youth Employment Agency (YEA)	Focus on youth skills development     Partnerships with agri-tech firms	Limited rural reach     Short-term project cycles	Expanding agripreneurship programs     Digital platforms for youth engagement	Rural-urban youth migration     Mismatched training vs. market needs
Rural & Community Banks	Extensive local presence in rural areas     Tailored loan products for farmers/MSMEs     Experienced provision of financial services to smallholders, rural processors and women groups.     Strong knowledge in local/community business operations and dynamics.     Relatively convenient transaction modalities for SMEs.	<ul> <li>Limited capital base High operational costs</li> <li>High lending interest rates.</li> <li>Limited outreach in all regions.</li> <li>Little experience with other lending instruments e.g. Micro Leasing, Venture capital.</li> <li>Limited capital adequacy.</li> </ul>	<ul> <li>Partnerships with fintech for digital lending         Expanding women/youth-focused loans</li> <li>Collaboration in the field of enterprise development.</li> <li>Attracting more SMEs with different financing models.</li> <li>Exploring into digital financing models for enhanced financial inclusion.</li> </ul>	<ul> <li>Economic instability affecting repayment</li> <li>Competition from informal lenders</li> <li>Dis-interest in selected value chains.</li> <li>Increased capital adequacy with BoG</li> <li>Policy changes by Governing Board.</li> </ul>

Organization	Strengths	Weaknesses	Opportunities	Threats
	Guaranteed by Apex Bank.			
GIRSAL (Ghana Incentive-Based Risk- Sharing System for Agricultural Lending)	- Reduces lender risk via guarantees - Focus on agri-MSMEs	- Complex application processes - Limited awareness in remote areas	- Scaling guarantee coverage for youth-led enterprises - Partnering with input suppliers	- Currency fluctuations affecting input costs
Client Organizations				
Farmer Based Organizations (FBOs)	Collective bargaining power for inputs/markets Shared resources (e.g., equipment, training) Presence in all districts and rural communities. Focus on agribusiness and related businesses. Indigenous technology and knowledge. Communal/self-help spirit and support for one another. Experience gained over long practice;	Weak governance and leadership structures     Limited access to formal finance     Fragmentation across small groups     Lack of appropriate organisational and entrepreneurial skills.     Weak linkages with public institutions     Weak linkages with structured markets.     Inadequate financial resources for investment     Weak negotiation and bargaining power.     Inadequate inclusion in formal systems:	Linkages with agribusinesses for contracts     Government/development partner grants for infrastructure     Climate-smart farming training     Advocate for farmer-centred policies     Potential as strong pressure groups.     Potential for uptake of innovations,     Potential for linkage to improved market access     Potential for building business and financial capacity.	Climate change impacting crop yields     Exploitation by middlemen Land tenure disputes     Leadership crisis     Partisan politics/political infiltration     Lack of financial accountability within group
Water Users' Associations (WUAs)	Organized under irrigation schemes with access to large tracks of land and water.     Have policy support and enabling environment for their operations.     Ability to organize production to meet market demand (quantity);     Strong and organized membership structure;	Lack of capacities to maintain infrastructural works (dams, canals, bunds, etc);     Insufficient management capacities.     Inadequate processing and postharvest infrastructure (e.g. drying platforms, storage facilities, transport, etc.)	Involvement in policy dialogue over land tenure to secure access to land and water.     WUAs as channels for other community development activities.     Group credit	Leadership crisis     High utility charges (electricity, water charges) and maintenance costs
Community/Village Savings & Loan Associations (VSLAs)	<ul> <li>Deep community trust and participation         Flexible, low-interest loans tailored to members         Promotes financial inclusion for women/youth</li> <li>Locally organized and greater ownership.</li> <li>Convenient operational modalities.</li> <li>High social capital.</li> </ul>	Limited capital pool for large-scale needs Informal structure lacks legal protection Dependency on member consistency Limited integration into the financial services sector (unbanked). Inadequate funds for investments;	<ul> <li>Partnerships with banks/NGOs for fund-matching         <ul> <li>Digitizing record-keeping via mobile apps</li> <li>Scaling to new communities</li> </ul> </li> <li>Potential for mobilizing matching funds.</li> <li>Opportunity to mainstream into formal banking system.</li> </ul>	<ul> <li>Economic shocks reducing savings capacity.</li> <li>Member dropout due to migration</li> <li>Regulatory crackdowns on informal groups</li> <li>Risk of theft, embezzlement or robbery</li> </ul>

Organization	Strengths	Weaknesses	Opportunities	Threats
Local Private sector equipment Producers/fabricators and maintenance service providers	Skills in the fabrication of equipment. Interventions are demand-led and more sustainable. Creation of rural employment and apprenticeship opportunities. Presence and nearness to clients.	Require skills upgrading to manufacture specialized equipment.     Limited equipment base, leading to inconsistent quality and precision of products.     Reluctance to open to innovation.     Limited capital for operations     Try and error approach.     Offer no warranty     Mostly informal;	<ul> <li>Expansion of manufacturing, repair &amp; maintenance of existing and new types of equipment.</li> <li>Prototyping.</li> <li>Contracting opportunities</li> <li>Formalisation of businesses</li> </ul>	Using inferior raw materials Environmental pollution and disposal of waste (e.g. e-waste, metal scraps, etc)  .
Private Small and medium scale (Women) processing groups/Individuals.	Presence in most agro-producing areas.     Focus on processing, at least partly for local markets (rest home consumption).     Rich indigenous knowledge and skills.     Strong communal spirit and mutual support     Community based and nearness to primary producers.     Knowledge of local production and marketing dynamics.	Mostly informal;     Lack of appropriate organisational and entrepreneurial skills.     Weak linkages with remunerative markets.     Inappropriate processing methods     Limited linkages with formal credit providers.     Poor processing equipment and technology.     Substandard products.     Poor environmental awareness and/or management practices.     Limited capacity to meet market requirement (demand and timely supply);     Limited resources to invest in research and innovation.     Mostly family owned with limited business management skills and systems:	<ul> <li>Potential as strong pressure groups.</li> <li>Potential for ease of technology transfer and adoption.</li> <li>Potential as market facilitators.</li> <li>Potential to build capacity to access credit.</li> <li>Potential for organized market information systems.</li> <li>Partners (individuals) for product development and</li> <li>innovation. More readily access credit. Potential for ease of technology transfer.</li> <li>Serve as processors of intermediary products for larger processors.</li> <li>Potential to scale-up; Potential to create employment; Product development and innovation (individuals).</li> </ul>	Limited access to land High operational costs Low agricultural production Competition with high end processed products in the market. Compliance with city land use bylaws
Local Business Associations (LBAs)	Organized with functional leadership and management structures,     Access to market information and business opportunities.     Specialized and commodity-based groups.     Ability to influence policies and decision making;	Sometimes other interests than those of farmers and consumers (collusion).     Elite capture of leadership position.     Vulnerable to political interference.	Potential for enhanced efficiency of supply lines and access to credit.     Potential partners for organized market information systems.     Potential for improving equipment, skills and upgrading technical and business skills.;	Aligning itself to political partisanship     Over diversification     Lack of capital and business opportunities     Lack of financial accountability     Leadership crisis

## **Key File 4: Strategic partnerships potential**

	1		1		
Partnering objective	Partner	Nature of project or justification for partnering	Project/Programme Coverage	Status	Expected results from the partnership
Agriculture Growth & Value Chain Development	Ministry of Food & Agriculture (MoFA)	Strengthen policy alignment, farmer training, and value chain infrastructure (e.g., irrigation, farm access roads, storage, processing).	National, focusing on Northern, Upper East, Upper West Eastern regions.	Ongoing/Expandable	Improved smallholder productivity; enhanced post-harvest management.
	Ministry of Trade, Agribusiness and Industry (MoTAI)	Strengthen policy on agribusiness development, commodity marketing and trade facilitation	Nationwide	Ongoing/Expandable	Improved smallholder farmers access to remunerative markets, incentives for regional and international trade.
	SNV	Intensify the transition to sustainable and resilient agri-food systems through regenerative agriculture.  Develop synergies for gender equality and social inclusion.  Sharing approaches for developing strong local organisations and effective governance  Promotion of climate adaptation and mitigation.	Overlapping project areas in the Northern and Middle Belts	Proposed	Smallholder farmers adopt good agricultural practices (GAPS) for improved productivity and poverty reduction.
	Japan International Cooperation (JICA)	Capacity building of small holder rice and vegetable farmers Provision of irrigation infrastructure	Rice growing Areas (Irrigation schemes)	Proposed	Increased productivity in rice and vegetables production
	Agence Française de Développement (AFD),				
Access to Rural Finance & Business Development	ARB Apex Bank	Provide tailored credit products for smallholders and agribusinesses.	Rural districts with high agricultural activity (e.g., Ashanti, Bono East).	Ongoing/Expandable	Increased access to affordable credit; reduced reliance on informal lenders.

Partnering objective	Partner	Nature of project or justification for partnering	Project/Programme Coverage	Status	Expected results from the partnership
	Rural and Community Banks (RCBs)	Expand microfinance and financial literacy programs for rural women/youth.	Community-level coverage (e.g., Upper East, Volta regions).	Ongoing/Expandable	Enhanced financial inclusion; growth of rural SMEs.
	Ghana Enterprises Agency (GEA)	Entrepreneurship training and business development services, including formalisation of agri-SMEs. Coaching and Counselling of MSEs	Nationwide, prioritizing youth and women-led enterprises.	Proposed	Increased number of viable rural agribusinesses.
	Price Waterhouse Coopers (PwC)	Development of business and financial models. Technical Capacity building of private sector businesses	Nationwide	Ongoing/Expandable	Smallholder farmers and Agribusinesses adopt viable and profitable business culture.
	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)	Promote competitive matching grant facility. Capacity building and sharing lessons learnt in integrating gender, youth and ICT in food systems. Policy dialogue.	Northern Belts	Proposed	Strengthened collaboration between public and private sector in policy dialogue for improved access to finance by agribusinesses and MSEs,
Building Climate Resilience	Environmental Protection Agency (EPA)	Promote climate-smart practices (e.g., agroforestry, soil conservation).	Northern Ghana (climate-vulnerable communities).	Proposed	Reduced soil degradation; improved adaptive capacity.
	Ghana Meteorological Agency (GMeT)	Provision and dissemination of weather data and information. Provision of automatic weather stations (infrastructure).	Nationwide (Northern, Middle belt and Eastern region)	Proposed	Reliable and timely provision of weather information for smallholders' production planning and decision making
	Ghana Irrigation Development Authority (GIDA)	Capacity building on efficient water use and management	Areas under Irrigation schemes (Volta, Eastern and Northern regions)	Ongoing/Expandable	Reduced effect of drought, increase productivity in rice and vegetables, build resilient of farming systems
	CSIR-Savanna Agricultural Research Institute (SARI)/Crop Research Institute (CRI)	Pilot drought-resistant technologies and farmer-led climate adaptation strategies. Production of drought and pest resistance crop varieties. Provision of environmental and natural resources management innovations.	Northen Belt (e.g., Upper East, Northeast regions, Volta and, Eastern regions).	Ongoing/Expandable	Higher resilience to climate shocks; adoption of resilient farming practices and crop varieties.
	CARE International Ghana	Integrate gender-responsive climate adaptation into IFAD projects.	Northern Ghana (women-focused programs).	Ongoing	Empowered women farmers; equitable resource access.
	Alliance for Green Revolution in Africa (AGRA)	Promotion of improved and climate resistance crop varieties (e.g. maize, rice)	Nationwide, especially in the Northern, Middle belts and Eastern	Proposed	Farmers have easy access to and adopt climate-resistant crop varieties.

Partnering objective	Partner	Nature of project or justification for partnering	Project/Programme Coverage	Status	Expected results from the partnership
		Advocacy for policy development on seeds and fertilizers. Strengthening the competitiveness of MSMEs in agro-processing, value addition and resilience of raw material supply chains.	region, focusing on maize, rice, soybean, cowpea and vegetables.		Improved smallholder productivity.
Access to Markets	Ghana Commodity Exchange (GCX)	Link smallholders to structured markets via warehouse receipt systems and digital platforms. Capacity building and extension services to smallholder farmers. Advocacy and policy dialogue.	Nationwide, focusing on maize, soybean, and sorghum value chains.	Proposed	Reduced post-harvest losses; better price transparency.
	National Food Buffer Stock (NAFCO)	Facilitate aggregation of produce for market access. Provision of improved warehousing and storage.	Nationwide,	Proposed	Regulation of prices, ensuring food availability, and providing a safety net for vulnerable populations. Reduction of post- production losses.
	Private Agribusinesses (Farmer Cooperatives & Aggregators), e.g. Western Dedeew, Yedent, etc.	Strengthen collective bargaining power and bulk sales to processors/exporters. Capacity building and provision of credit to smallholder farmers	Key commodity hubs (e.g., rice in Volta and Northern regions, maize, soya sorghum and shea in the Northen belt, maize, cashew and vegetables in the middle belt and Eastern region)	Ongoing/Expandable	Remunerative farmgate prices; improved value chain coordination. Improved quality and marketability of produce
Co-Financing	World Bank (WB)	Synergy to co-finance a funding gap in the Food Systems Resilience Programme to develop rural irrigation infrastructure.	Various Regions	Expression of interest received, under internal discussions	Improved production and productivity and climate mitigation through climate proofed irrigation infrastructure.
	African Development Bank (AfDB)	Capacity building and skills training for agricultural entrepreneurship. Development of transport infrastructure. Supporting the private sector for industrialisation	Nationwide	Proposed	Enhanced skills of the private sector partners. High quality, climate proof road infrastructure and improved connectivity between producing centres and markets developed.

## **Transition projections**

Ghana is a lower-middle income country (LMIC) currently recovering from weak economic growth, having experienced significant debt distress and currency depreciation, which have contributed to limited government spending and high inflation—particularly in food prices in the past five years. Living standards have worsened with more people being pushed into poverty and increased food insecurity, particularly in rural areas. The international poverty rate (at \$2.15 in 2017 PPP) increased from 23.1 % in 2021 to 26.4 % in 2023 and is predicted to have declined slightly to 25.9 % in 2024.

Despite defaulting on external debts in 2022, recent Government efforts to restructure debt under the IMF Extended Credit Facility and World Bank Development Policy programmes are beginning to pay off. Gross general government debt, which peaked at 93.3 % in 2022 has declined to 83.6 % in 2024 and is predicted to continue declining to about 79.8 % in 2026. External debt, which stood at 42 % in 2020, has declined to 35.5 % in 2024 and is projected to further decline to about 33.6 % by 2026. Ongoing advancements in tax policy, revenue administration, public financial management reforms, and structural reforms in the energy and cocoa sectors are all part of the comprehensive macroeconomic policy adjustments being implemented and these are expected to yield a favourable environment for economic growth, poverty reduction and food security.

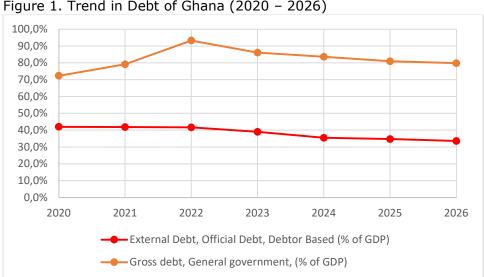
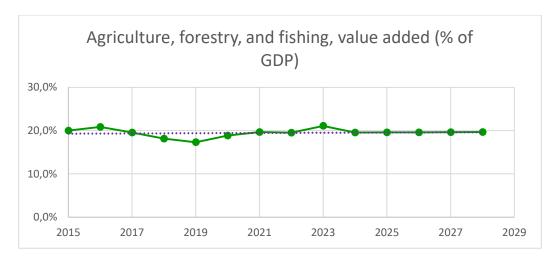


Figure 1. Trend in Debt of Ghana (2020 - 2026)

According to World Bank data, Ghana's GNI per capita (Atlas method, current US\$) has remained relatively flat in the last four years, reaching approximately US\$ 2,360 in 2023, with projections for slight improvement as reforms and investments take hold. In 2024, Ghana's GDP growth exceeded expectations, reaching 5.7 %, a significant improvement from the 3.1 % recorded in 2023.

This expansion was driven by industry, which grew by 7.1 %, year-on-year, thanks to strong growth in mainly mining and construction. In contrast, agriculture grew by significantly less (2.8 %), with some improvements in livestock and crop production driving the observed growth. Agricultural value added also remained flat at about 21.1 % of GDP in 2023 and based on a linear trend projection would remain flat at about 19.6 % between 2024 and 2029, highlighting underlying low productivity in the sector.

Figure 2. Agricultural Value Added (as % of GDP)



Other sectors have outperformed agriculture, including the services sector, which grew by 6.1 % in 2024, supported by strong growth in information and communications, financial and insurance, and transport services. On the expenditure side, growth has been supported by consumption, mainly public, and a rebound in investment spending. Overall, economic growth is set to recover and reach the stable target growth of about 5 percent per annum in the coming five years while agricultural growth is projected to remain relatively stagnant with minor increases that could reach an average of 3.1 % per annum in the optimistic scenario. Thus, unless significant investments and broad-based adoption of technology and value addition can be fostered to rapidly transform the sector, agriculture is expected to slightly improve in the next five years. The likelihood of mobilising significant financing for agriculture is clearly low, given the limited fiscal space of Government, the ongoing debt servicing commitment tied with borrowing restrictions, as part of the debt restructuring, and this is compounded by diminishing ODA grants, in a global context where major foreign donors, including the United States and Europe, are reducing their aid flows.

As such, the economic transition predicted for Ghana is one of moderate growth with stabilizing macroeconomic conditions, which should facilitate a modest improvement in poverty reduction and food security in the medium term. In the optimistic case, growth may exceed expectations reaching 5.5 to 6.0 % per year, most likely driven by non-agricultural sectors and financed mostly by public resources and potentially a growing FDI if macroeconomic management, policy and regulatory environment continue to improve. This optimistic scenario can be envisaged in the medium-term, assuming continued commitment to disciplined debt management and overall public financial management, coupled with good performance of ongoing and forthcoming investments, including in agriculture.

#### **Development Finance**

According to the OECD Transition Finance toolkit<sup>47</sup>, Ghana's financing mix has been dominated by tax revenues, which accounted for 42 % of development finance in 2022, followed by robust remittance inflows (25 %), which have remained relatively flat after declining sharply in 2016<sup>48</sup>. Contributions from foreign direct investments (FDI) have

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<sup>&</sup>lt;sup>47</sup> OECD Transition Finance Toolkit:

https://public.tableau.com/views/TransitionFinanceDashboard/FINANCINGMIX?%3Adisplay count=y&publish=yes&%3
Atabs=no&%3Aorigin=viz share link&%3Atoolbar=no%3F&%3AshowVizHome=no

<sup>&</sup>lt;sup>48</sup> Recent reports from the IMF, however, show that remittances have since rebounded in 2024: https://www.imf.org/en/News/Articles/2025/04/14/pr-25107-ghana-imf-reaches-agreement-on-the-4th-review-of-ecf

remained relatively stable at about 18 %, as FDI growth was hampered by policy and regulatory constraints, including in the agriculture sector. The remaining financing comprises 10 % Official Development Assistance (ODA) and less than one % Other Official Flows (OOF). The public sector continues to provide the majority of development finance, which stood at 58 % in 2022, while the rest (42 %) is attributed to the private sector.

Tax revenue 47% FDI 18%

Remittances 25% ODA 10%

Figure 3. Ghana's Development Financing Mix

As an LMIC recovering from debt distress, Ghana has access to different types of financing from Multilateral Development Banks (MDBs) but limited access to global financial markets. Having successfully issued nine Eurobonds between 2007 and 2021 to raise US\$ 15.5 billion and being the first Sub-Saharan African Sovereign to issue USD bonds post-COVID-19, thereby raising US\$3 billion, Ghana no longer has access to the market due to the debt situation.

As Ghana will remain under the IMF's debt sustainability programme until 2027/28, it is unlikely they will be eligible/or want to borrow under BRAM. The reduction of the IFAD13 allocation is due to - (i) relinquishment of the IFAD12 allocation of almost US\$31 million (total allocation was US\$ 46 million (approximately)), and the deterioration of the portfolio performance. Generally, development finance from MDBs is on Blend lending terms, with some exceptions such as the AfDB, which has provided grants to Ghana. In the case of IFAD, Ghana is eligible for Blend lending terms. For the IFAD13 cycle, Ghana's allocation is US\$ 26,945,000, which is divided into US\$ 26,135,000 (Performance-Based Allocation System, PBAS) and US\$ 810,000 (Additional Climate Contributions, ACC), all on blend terms. Ghana is currently not eligible for Borrowed Resources Access Mechanism (BRAM) financing under IFAD 13.

#### **Transition Scenarios**

The following table outlines three potential scenarios for Ghana's economic and fiscal transition over the next decade. These scenarios reflect different trajectories based on assumptions of the pace of reforms, global economic conditions, and domestic implementation effectiveness. Adjustments to the IMF predictions have been performed to generate the low- and high- scenarios, based on a functional form that incorporates the standard deviation and a power function, with adjustment parameters:

 Real GDP growth (Annual percent change)
 5.7% (2024)
 4–5%
 5.5–6%

 Debt-to-GDP (%)
 70.5% (2024)
 71.3–56.9%
 65–54.7%

Table 1. Summary of Transition Scenario Projections

Inflation (YoY %)	22.9% (2024)	23.5–14.3%	16.5–7.3%
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Source: IMF and author's estimates IMF predictions are obtained from the IMF Data Mapper. 49

**-GDP Growth Rate (%)** – The IMF projects Ghana's growth around 5% in the next five years. Historically Ghana grew at a faster pace, prior to the COVID-19 pandemic and the war in Ukraine, with agriculture playing an important role in reducing poverty and producing food to meet national food security requirements. In the **Low-scenario**, we assume slightly slower momentum – with a forecast of 5 % growth through 2030.

Figure 4. Real GDP Growth Projection 6.00% 5,70% 5% 4,90% 5% 4.80% 5,10% 5,00% 4% 4.00% 3,80% 3,10% 3,00% 2,00% 1,00% 0,00% 2021 2022 2025 2023 2024 2026 2027 2028 2029 2030

In the **High-scenario**, growth is predicted to rebound, reaching between 5.5 and 6 %, largely driven by industry and service sectors, with agriculture making an important but limited contribution, which is predicted to remain flat in growth. Policy reforms, with respect to debt management, are anticipated to continue through 2030, enhancing business confidence in the long term and the improved macroeconomic management is expected to boost investments across sectors in the long run, including in agriculture and rural livelihoods. Relative productivity differences across sectors, with industry and services maintaining higher productivity, are expected to drive rural transformation with labour shifting towards these higher productivity sectors while agriculture remains relatively flat.

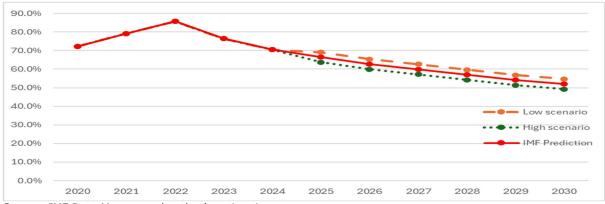
**- Debt-to-GDP Ratio (%)** – General government debt, as a percentage of GDP, was 70.5% in 2024 and is estimated to be 66.4% in 2024. Under the **Low scenario**, the rate of debt reduction could be slow, reaching 54.7% by 2030. There is also possibility of debt remaining flat above 60% for the next four years, in a **stressed scenario**, where growth is curtailed by global shocks, including increased trade restrictions and reduced ODA, FDI, and remittances. In contrast, the **High-scenario** assumes strong growth and prudent fiscal management with growing investor confidence: in such a favourable scenario debt could decline to less than 50% of GDP by 2030. Overall, it is projected that debt would decline by between **49.7% and 54.7%** by 2030. This range assumes a continuation in the concerted debt restricting efforts of Ghana.

Figure 4a. Projections of Ghana's Debt-to-GDP Ratio (%)

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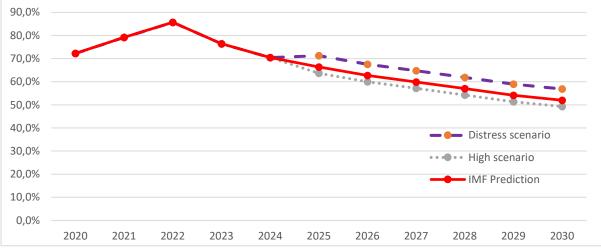
Source: IMF Data Mapper

<sup>&</sup>lt;sup>49</sup> https://www.imf.org/external/datamapper/profile/GHA. https://www.imf.org/en/Countries/GHA Each scenario column in the table above represents plausible values by 2030 under varying assumptions. All cited projections are from recent sources (IMF and World Bank).



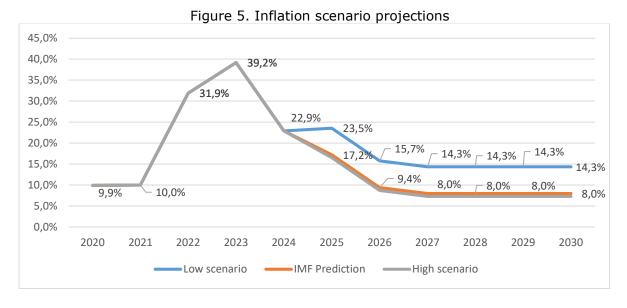
Source: IMF Data Mapper and author's estimations

Figure 4b. Projections of Ghana's Debt-to-GDP Ratio (%)



Source: IMF Data Mapper and author's estimations

**-Inflation (YoY %)** – Ghana's long-term inflation target is 8 % ( $\pm 2\%$ ). IMF forecasts have inflation at 17.2% CPI in 2025. In the **low scenario**, with weak growth in a context of uncertainty and global trade shocks, and a depreciating Cedi, inflation would stay well above the target at 23.5%. In the **High-scenario** (optimistic case), stronger than expected growth coupled with prudent fiscal management and well-managed exchange rate could begin to tame inflation, with the CPI beating the IMF prediction to reach 16.5 %.



#### Operational implications/engagement with IFAD

The current LMIC status combined with the debt distress of Ghana could affect the overall volume of resources to be committed over the COSOP period. Certainly, Ghana is less likely to be eligible for BRAM resources over the course of the COSOP period and is not eligible for DSF grants from IFAD, further constraining the likelihood to increase the volume of development financing borrowed from IFAD. Seeking alternative financing, including through green-climate-environmental funds and private sector engagement will be crucial to increase the volume of financing under the COSOP.

#### **Rural Sector Policy Assessment**

Ghana's rural policy landscape will undoubtedly affect the envisaged transition scenario. It is therefore important to understand the policy landscape and prediction thereof, to better estimate the likely transitions. IFAD's Rural Sector Performance Assessment (RSPA), conducted by The Economist Intelligence Unit on behalf of IFAD, evaluates the quality of policies and institutions in the rural sector to assess their effectiveness in driving rural development and transformation that benefits the rural poor. The RSPA is specifically designed to measure how responsive a country's rural policies are to the needs of poor rural populations.

For 2024, the RSPA found Ghana to be a top performer on various clusters as shown in the table below. However, the main areas for improvement relate to the cluster on macroeconomic management, particularly fiscal policy and taxation, which scored the lowest (2.6) and monetary and exchange rate policies (2.9) which scored the second lowest. Trade policy, debt policy/management, and policy framework for gender equality were also identified as key areas for improvement. Access to agricultural inputs and produce markets also scored relatively low (3.5), suggesting the need for continued investments to support access to markets for smallholder farmers.

GHANA	
RSPA Indicator	Score
1) Policies and legal framework	4.4
1.1) Policies and framework for rural development and rural poverty alleviation	4.9
1.2) Legal frameworks for and autonomy of rural people's organizations	4.5
1.3) Representation and influence of ROs and rural people	3.9
2) Rural governance, transparency and public administration	4.2
2.1) Quality and transparency of allocation of resources for rural development	4
2.2) Accountability, transparency and corruption	4.5
3) Natural resources and environmental policies and practices	4.4
3.1) Environmental assessment policies and grievance mechanisms	4.5
3.2) National climate change policies	4.8
3.3) Access to land	4.3
3.4) Access to water	4.2
4) Financial policy, access to services and markets	4.3
4.1) Access to and use of rural financial services	4
4.2) Investment climate for rural business	4.6
4.3) Access to agricultural input and produce markets	3.5
4.4) Access to extension services	5.1
5) Nutrition and gender equality	3.8
5.1) Nutrition policy framework and outcomes	4.1
5.2) Policy framework for gender equality	3.5
6) Macroeconomic policies and conditions for rural development	3
6.1) Monetary and exchange rate policies	2.9
6.2) Fiscal policy and taxation	2.6
6.3) Debt policy	3.5
6.4) Trade policy	3.1
RSPA overall score	4

Source: EB 2024/143/R.17/Add.1: Progress report on the implementation of the performance-based allocation system and the Borrowed Resource Access Mechanism – Addendum. 7 December 2024.

Given the above results, the COSOP could also incorporate Country-Level Policy Engagement activities that focus on the areas needing improvement. Some may be beyond the mandate of IFAD and would require partnering with other entities that specialize in the respective areas. Where IFAD has a comparative advantage, it would be crucial to work closely with government and various stakeholders to support policy improvements. Examples may include on the areas of gender equality, access to agricultural inputs and produce markets, representation of Rural Organizations (ROs) and rural people.

#### Conclusion

Ghana's past rural development policies and investments have achieved significant progress on rural poverty reduction and food security. Through IFAD investments, Ghana has promoted rural entrepreneurship, financial inclusion, and economic development. However, the challenges of macroeconomic management, particularly debt distress, in the face of global shocks, including COVID-19, the war in Ukraine have curtailed progress. While recent efforts have started to pay off, recent trade restrictions and reduced ODA, suggest a need to tread cautiously to build resilience to the shocks in the external environment. Balancing prudent debt management with continued investment in rural areas, particularly for financial inclusion and infrastructure as well as ensuring that benefits are targeted well and enable equitable participation, particularly for women and youth, will be crucial for furthering sustainable rural development in Ghana. Despite fiscal space

constraints, staying the course on investing in rural transformation will remain key to long-term sustainable development, job creation and growth.

## **SECAP Background Study**

#### **INTRODUCTION**

Objective

1. The SECAP Background Study has been developed to inform and strategically orient the country strategic opportunities programme (COSOP) on social, environmental and climate change issues. In particular, the study will support IFAD Ghana 2025 – 2030 COSOP development process in realising cross-cutting sectoral objectives such as: i) gender equality and women empowerment in agriculture, ii) youth in agriculture, iii) improved nutrition, iv) environmentally sustainable agricultural development and climate change adaptation and mitigation, and v) Protecting the rights and livelihoods of indigenous peoples.

2. The study includes i) a synthesis of the key climate change, environmental and social challenges identified as mainstreaming priorities for IFAD; (ii) an analysis of the institutional, policy and legal framework; (iii) a climate vulnerability assessment using geospatial indicators; and (iv) key recommendations to address the challenges providing IFAD with strategic recommendations for action.

#### Approach and Methodology

3. The approach and methodology used for conducting this background study was mainly literature review of relevant national documentation that includes sector and wider institutional framework, legislation, policies, strategies and plans that are likely to have implications on the country programme and IFAD's work at large. The study also involved analysis of ongoing projects in Ghana including supported investments by IFAD and other development partners. Country programme evaluations, including existing environmental, social and climate related studies and assessments were also analysed.

#### SITUATIONAL ANALYSIS AND MAIN CHALLENGES

4. Ghana is a middle-income country, situated in West Africa on the Gulf of Guinea, bordered by Côte d'Ivoire, Togo, and Burkina Faso. It has a population of about 30.8 million of which 50.7 percent are women. Ghana's population is very young (35 percent for 0-14 years and 38 percent for 15-35 years age groups)<sup>50</sup>. The population density is around 129 people per square kilometre with an average household size of 3.6 people. Regions in southern Ghana have the highest population concentration. 25 percent of the population lives along the coast in rapidly expanding urban areas like Accra and are especially vulnerable to flooding and waterborne diseases. Three in ten (30.2 percent) persons 6 years and older are not literate in any language. Illiteracy is higher among females (34.4 percent) than males (25.9 percent)<sup>51</sup>.

# **Socioeconomic situation and underlying causes** *Poverty*

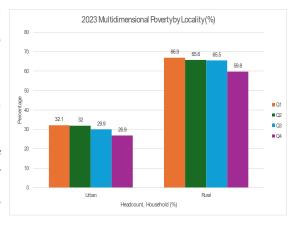
5. Around 24.2 percent of the national population live below the poverty line surviving on less than \$1 a day<sup>52</sup>. Despite Ghana being one of the fastest growing economies in Sub-Saharan Africa, progress has since stagnated with poverty projected to increase to 33.4 percent in 2025 because of failure to fully recover from the COVID-19 pandemic, bouts of inflation and overreliance on natural resources that are prone to climate change impacts among other factors.

<sup>&</sup>lt;sup>50</sup> Ghana Statistical Service, 2021 Population and Housing Census, Preliminary Report, Volume 1

<sup>&</sup>lt;sup>51</sup> Ghana Statistical Service, 2021 Population and Housing Census General Report Volume 3D

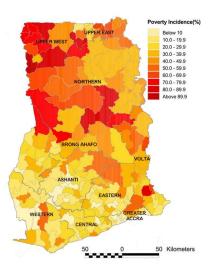
<sup>52</sup> Oxfam 2024 https://www.oxfam.org/en/what-we-do/countries/ghana

Ghana ranks 145 out of 193 countries on the Human Development Index (HDI) of the United Nations Development Programme (UNDP 2023/24). Multidimensional poverty in rural areas is about twice that of urban areas (Fig.  $1)^{53}$ . Multidimensional poverty increases with household size. Households with ten or more members are most likely to experience multidimensional poverty, compared households with less. The incidence of multidimensional poverty is lowest households whose heads are married (35.3 percent) and highest for widowed and/or single female head of household. Households



whose heads are working in the agricultural sector are poorer than those in other sectors<sup>54</sup>.

7. The elderly (persons aged 65+) are the least poor with an MPI of 0.158. The Northern Regions (Northern, Upper East and Upper West) have the highest multidimensional poverty above the national average of 41.3 percent whilst Greater Accra Region being the lowest with 18.2 percent<sup>55</sup>. Greater disparities exist between the northern and southern regions of the country (figure 2) and the regions with high poverty incidence are also the most prone to climate change related vulnerabilities<sup>56</sup>. The northern regions of Ghana suffer from erratic rainfall, poor soil quality, and inadequate rural roads and other vital infrastructure.

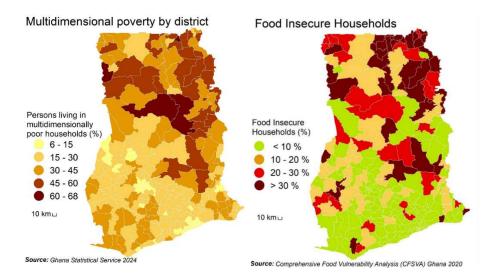


<sup>&</sup>lt;sup>53</sup> Ghana Statistical Service, 2024, Multidimensional poverty report (<u>URL</u>)

<sup>&</sup>lt;sup>54</sup> Ghana Statistical Service, 2023 Annual Household Income and Expenditure Survey, Quarter 4 Bulletin

<sup>&</sup>lt;sup>55</sup> Ghana Statistical Service, 2021, Population and Housing Census Volume 3

<sup>&</sup>lt;sup>56</sup> World Bank Group, 2024, Country Programme Evaluation, Approach Paper



- 8. Food insecurity is higher in rural areas (39.1%) compared to urban areas (36.4%). Food insecurity is concentrated in the five northern regions in the country, comprising, Upper East (48.7 percent), Northeast (33 percent), Northern (30.7 percent), Upper West (22.8 percent) and Savannah (22.6 percent). Women face higher levels of food insecurity (54.5%) compared to men (46.2%)<sup>57</sup>
- The northern regions are particularly susceptible to climate-induced livelihood crises, with significant out-migration, increased conflict over resources, and decreased agricultural productivity due to desertification and decreased rainfall. The region's reliance on rain-fed agriculture and transhumance systems makes it highly vulnerable to environmental degradation and climate change, including extreme weather patterns, seasonal flooding, and droughts. Additionally, the region's geographic location brings less rainfall, greater land and soil degradation, and a predisposition to droughts and floods, forcing agricultural households to adopt low-risk and low-input strategies, creating a cycle of poverty and deepening the exclusion trends of the northern regions. Livelihoods in northern Ghana are characterized by the limited opportunities available outside of agriculture. In northern Ghana, adults are less likely to be employed outside of agriculture, which remains the primary avenue of employment due to constraints such as inadequate infrastructure, poor access to finance, and challenging socio-economic and climate conditions). The northern regions' predominantly savannah vegetation and poor soils further impede agricultural productivity in this area<sup>58</sup>.

#### Gender

10. Ghana's overall position of 103<sup>rd</sup> out of 146 countries on the gender gap index score indicates persistent challenges in achieving gender parity, especially in areas such as economic empowerment, education, health, and political participation. This is due to the underrepresentation of women in political leadership roles, particularly in parliament (14 percent) and local government (15 percent), alongside persistent societal norms and gender stereotypes that hinder women's participation in decision-making positions<sup>59</sup>.

11. Women comprise approximately 40 percent of Ghana's agricultural and fishery sectors and 70 percent make up the rural composition and produce around 70 percent of Ghana's food stocks<sup>60</sup>. Studies have shown that 30 percent men own land for

60 USAID/Ghana Gender Equality Fact Sheet, July 2023

<sup>&</sup>lt;sup>57</sup> Ghana Statistical Service (GSS)/WFP/FAO, 2020 Comprehensive Food Security and Vulnerability Analysis

<sup>&</sup>lt;sup>58</sup> Ghana Statistical Service, 2022 Multidimensional Poverty Report, Quarter 4

<sup>&</sup>lt;sup>59</sup> "Increase Women's Participation, Representation in 2023 District Level Elections - ABANTU for Development," https://www.modernghana.com/news/1232687/increase-womens-participation-representation.html.

agricultural purposes as compared to women's 8 percent<sup>61</sup>. The traditional heritage that pertains in Ghana is largely disadvantageous to women's access to and control over land. In principle, all stool subjects and lineage members irrespective of sex have inherent rights of access to stool and lineage lands (usufructuary rights). Lineage/stool members seeking land to farm or for any other purpose ask the lineage/stool head to assign them a piece of the land. This land ownership discrepancy gives men more access to and control of land for agricultural purposes.

- 12. Ninety-five (95) percent of the women farmers are concentrated in the unskilled and low-wage production end of value chains. In male headed households, men tend to have the upper hand in decision making especially on what to plant, where, recruitment of labour, how much of the farm produce goes for sale, farm proceeds for household purposes and what to save. Although the division of labour is not clear cut, women tend to do the most labour intensive and time-consuming work than men. Research has shown that while women are encouraged to participate in all stages of crop production, they are less welcome to participate in the harvesting, which is the moment when income will be earned<sup>62</sup>. Whilst both male and female small holder farmers are caught in a cycle of poverty, women suffer from a more profound lack of farm inputs including improved technology, access to credit, and land rights which reduce their opportunities for economic growth<sup>63</sup>. However, Women are more likely than men to adopt improved technologies that are affordable and require little or no complementary inputs<sup>64</sup>. Men dominate extension services (85 percent), creating challenges for women to access them due to social norms.
- 13. Women further encounter challenges in terms of market access as well as asymmetries in negotiating fair prices with middlemen traders. Despite Ghana being ranked very high for having more women entrepreneurs (37.9 percent), the women still face major constraints contributing to large gender gaps in profits, ranging from 23 percent to 73 percent<sup>65</sup>. Studies have also shown that women tend to operate in crowded markets with reduced opportunities for growth as compared with self-employed men and they tend to express a lack of confidence in their abilities and leadership. Harmful social norms affect women and girls, who are the main victims of gender-based violence (GBV), child marriage and early pregnancy, and disproportionate household responsibilities.

#### Gender Based Violence and Harmful Norms

- 14. In Ghana, traditional values, cultural norms as well as socializing processes have bestowed a low status on the woman and girl child. About 31.9 percent of Ghanaian women have faced at least one form of domestic violence physical, economic, psychological, social or sexual<sup>66</sup>. Seventeen percent of women between the ages of 20 and 24 report being married before the age of 18. In the Northern and Upper East regions, child marriage rates are as high as 28 percent. <sup>67</sup>
- 15. Thousands of children and adolescents live and work on the streets, most of these girls become vulnerable to sexual violence and exploitation. The traditional practice of engaging children and adolescents in farming and other related works alongside their parents to teach them necessary skills at times take on exploitive dimensions.

<sup>&</sup>lt;sup>61</sup> Ministry of Food and Agriculture (MoFA 2023)

<sup>&</sup>lt;sup>62</sup> M. Mensah and B. Y. Fosu-Mensah, "Agriculture and gender roles in the semi-arid region of Ghana." West African Journal of Applied Ecology, 28(1) (2020): 144-157.

<sup>63</sup> USAID/Ghana, Gender Analysis Report 2020

<sup>&</sup>lt;sup>64</sup> Wilhemina Quaye et al., "Bridging the Gender Gap in Agricultural Development through Gender Responsive Extension and Rural Advisory Services Delivery in Ghana," *Journal of Gender Studies* 28, no. 2 (February 17, 2019): 185–203, https://doi.org/10.1080/09589236.2017.1419941.

<sup>&</sup>lt;sup>65</sup> World Bank. Profiting from Parity: Unlocking the Potential of Women's Businesses in Africa. Africa Region Gender Innovation Lab (GIL) and the Finance Competitiveness & Innovation (FCI) Global Practice, 2019.

<sup>&</sup>lt;sup>66</sup> Domestic Violence and Victim Support Unit (DOVVSU, 2020

<sup>&</sup>lt;sup>67</sup> UNFPA Country Programme Document for Ghana. 2022. <a href="https://ghana.unfpa.org/sites/default/files/pub-pdf/country-programme-document-8-ghana-cpd-final-12-jul-22-eng.pdf">https://ghana.unfpa.org/sites/default/files/pub-pdf/country-programme-document-8-ghana-cpd-final-12-jul-22-eng.pdf</a>.

Prohibited child marriage, female genital mutilation/cutting and the "troski" system of ritual enslavement persist in certain parts of the northern regions. These forms of violence, abuse, exploitation and neglect of children and adolescents are often rooted in social, cultural and gender-related beliefs and practices.

#### Youth

16. The number of youths in agricultural households is 2,270,441 representing 20 percent of the total agricultural household population<sup>68</sup>. Many young people in Ghana live in urban areas where agricultural activities are minimal. Despite the potential of the agricultural sector, many young people in Ghana are not interested in working in it. One of the foremost challenges is limited access to land, with only 8% of youth owning farmland. This constraint restricts their ability to establish and expand agricultural ventures. Low participation of youth in agriculture could be traced to poor returns to agricultural investments, lack of agricultural insurance, unprofitability of the occupation and inadequate access to financial products and services. Financial institutions often appear reluctant in giving credit facilities in the form of loans to youth because they regard them risky clients who are liable to non-payment of loan amounts in the event of poor harvest<sup>69</sup>. According to the Ghana Statistical Service, youth unemployment stands at 32.8 percent, and underemployment at 50.5 percent, indicating a pressing need for targeted financial support to foster youth-led agricultural ventures. The declining youth engagement poses a threat to sustained agricultural growth and food security. The aging national demographic with mean age of farmers at 45 years, and life expectancy at 57 years underscores the urgent need to attract and empower younger generations to sustain and innovate within the agricultural sector.

#### Persons with Disabilities

- 17. About 8 percent of Ghana's population have some form of disability and this is higher in rural areas (9.5 percent) than in urban areas (6.5 percent). Women are more likely to have a disability than men (8.8 percent compared to 6.7 percent)<sup>70</sup>. These gender differences are driven partly by demographic factors, as disability is strongly increasing in age and women are far more likely than men to live longer. However, even at younger ages, disability prevalence is higher for women at all ages over 15<sup>71</sup>. While there is no detailed analysis to explain these trends specifically for Ghana, World Bank analysis of data from 10 countries in Sub-Saharan Africa cites lack of adequate healthcare during childbirth, intimate partner violence, and the lack of investments in health and well-being of girls and women as reasons for the disproportionate incidence of disability amongst women, in addition to age-related demographic dynamics<sup>72</sup>. These factors are also likely to be drivers of gender differences in Ghana.
- 18. Persons with disabilities are vulnerable to loss of employment opportunities and lower productivity of their own-account work in agriculture. There are about 122,209 persons in agricultural households with some form of disability, and this constitutes 1.1 percent of the agricultural household population. The agricultural sector could provide potential employment opportunities and improve their productivity for people with disabilities, but several challenges prevent their full participation including negative community attitudes and limited assistive devices, as well as lack of access to land, funds, and start-up capital including labour required for successful

68 MoFA/World Bank (2022), West African Food System Resilience Program – Phase 2 (FSRP2)

<sup>70</sup> Ghana Statistical Service (2021), Population and Housing Census Volume 3

<sup>&</sup>lt;sup>69</sup> Wuni, Boafo and Dinye (2017), Examining the non-participation of youth in agriculture in the midst of acute unemployment in Ghana

<sup>&</sup>lt;sup>71</sup> Ghana Statistical Service (2024) Thematic Brief: the Elderly in Ghana, based of 2021 Population and Housing Census data

<sup>&</sup>lt;sup>72</sup> Montes, Jose and Rachel Swindle (2021) "Who is Disabled in Sub-Saharan Africa?" Poverty and Equity Notes April 2021, No. 40. Washington, DC: World Bank.

enterprises<sup>73</sup>. Many people with disabilities working in this sector participate by providing seasonal wage labour, and only a small proportion are farm owners. As a result of these factors, their vulnerability to poverty increases.

19. Among persons with disabilities are also the elderly people who are normally excluded from development initiatives. Female and child headed households are also among the vulnerable people and they face difficulties in accessing the means of production including timeous and accurate information and opportunities. Poor and landless households and households who live in remote communities or far away from service centres may have less information about projects, including benefits such as employment opportunities.

#### Indigenous Groups

- 20. Ghana is home to a rich tapestry of indigenous ethnic groups, each contributing to the nation's cultural diversity. The division of the territories of the people of Ghana among the ethnic groups were the five major ethnic groups, which are the Akan, Guan, Ga-Adangbe, Mole-Dabgon and the Ewe. Among these major ethnic groups are various subgroupings of ethnic groups because of the break ups during their migration.<sup>7475</sup> Each of these indigenous groups has its own unique language, customs, and traditional practices, reflecting the rich cultural heritage of Ghana. Their festivals, art forms, and social structures play a crucial role in the nation's identity, fostering unity amidst diversity.<sup>76</sup>
- 21. Ghana's legal framework does not formally recognise any specific group as "Indigenous Peoples" in the sense used in international discourse or in accordance with IFAD's 2022 Policy on Engagement with Indigenous Peoples, However, certain ethnic minority communities in Ghana, such as the Fulani pastoralists and the Konkomba, do meet the criteria of Indigenous Peoples for the purposes of IFAD's policy, and for safeguards compliance.
- 22. The Fulani are not one of the recognised ethnicities within the country, but they face distinct challenges when it comes to land access, security of tenure, and political rights. Traditionally, they were nomadic pastoralists without permanent land rights. In current times, this mobility has been constrained by environmental degradation, climate change, and growing competition for land, and the Fulani now must often negotiate access to grazing lands with local chiefs or communities, leading to tensions between pastoralists and farmers. These challenges are compounded by the fact that many Fulani communities lack formal land tenure security and are underrepresented in local decision-making processes<sup>77</sup>. Fulani herders have also been employed by members of other Ghanaian ethnic communities to manage their herds, leaving many in a vulnerable patron-client relationship with other dominant groups. They have been reportedly subject to negative stereotyping, exclusionary government policies, denial of citizenship and even expulsion<sup>78</sup>.
- 23. The Konkomba self-identify as indigenous peoples residing mainly in the north of the country. Having religious leaders rather than paramount chiefs, the Konkomba and other acephalous groups had limited political power and land rights, due to the vesting of traditional land rights through chiefdoms. Their political and economic exclusion led to period ethnic conflicts including the 1995 Guinea Fowl War in which 135,000 people were displaced and 2,000 died. However, advocacy for Konkomba self-determination

<sup>&</sup>lt;sup>73</sup> Disability-inclusive education and employment: understanding the context in Ghana.

<sup>&</sup>lt;sup>74</sup> https://storymaps.arcgis.com/stories/a4d73a7a8a3a48869420de3b18fb90a3?utm

<sup>75</sup> The information on the different ethnic groups is taken from Wikipedia, the Culture of Ghana

<sup>&</sup>lt;sup>76</sup> Wikipedia, the Culture of Ghana. <sup>77</sup> UNEP (2014) Proposed Project Gcf/Unep/Epa "Climate-Resilient Landscapes for Sustainable Livelihoods In Northern

Ghana" Project's Indigenous Peoples Planning Framework (IPPF), draft for consultation

<sup>&</sup>lt;sup>78</sup> Minority Rights Group (2020) "Ghana" from https://minorityrights.org/country/ghana/

led successfully to the setting up of a new Northeast Region following a referendum in December 2018<sup>79</sup>.

#### Nutrition

- 24. Ghana is generally on course to meet the target for maternal, infant and young child nutrition, reducing anaemia among women of reproductive age, achieving the low birth weight to meet the target for stunting albeit the slow process. Currently, 35.4 percent of women aged 15 to 49 years are affected by anaemia. Infants born with low birth weight are estimated at 14.2 percent and 42.9 percent of infants aged 0 to 5 months exclusively breastfed. Child stunting and wasting stands at 17.580 and 6.8 percent for children under 5 years respectively. The prevalence of overweight children under 5 years of age is 1.4 percent and Ghana is 'off course' to prevent the figure from increasing<sup>81</sup>. Nutritional deficiencies are by far the largest contributor to morbidity among mothers and children aged 1 to 4 years. The primary nutritional deficiencies contributing to this burden are protein-energy malnutrition, dietary iron deficiency and Vitamin A deficiency. The national diet is heavily reliant on starchy staples, which has contributed to a recent increase in rates of overweight and obesity with Greater Accra Region topping the list with rates of micronutrient deficiencies remaining high.
- 25. Health outcomes in Ghana's northern regions continue to lag compared with the national averages e.g. about 33 percent of children in the Northern region are stunted compared to a national average of 19 percent<sup>82</sup>. Malnutrition is less in the Greater Accra Region where about 1 out of 10 under 5 children experienced stunted growth compared to 1 in 5 children in the Northern region. Stunting is also very common among children with mothers who have lower levels of education<sup>83</sup> Limited knowledge of key infant and young child feeding practices among caregivers remains a challenge in the country. This coupled with the lack of skills to prepare nutritious foods and the cost of certain foods, leads to poor diversity in the diets of infants and children.
- 26. There is urgent need for the sector to increase its spending on a broad set of nutritionsensitive interventions. These interventions may include policy enhancement on food prices to promote healthy diets and food safety, food fortification, and the diversification and sustainable intensification of agriculture production.

#### **Environment and climate context, trends and implications**

<sup>80</sup> Africa's average is 30.7 percent

<sup>&</sup>lt;sup>79</sup> ibid

<sup>81</sup> Global Nutrition Report 2022, Ghana

<sup>82 2023</sup> Multidimensional Poverty Report (Quarter 4 Bulletin)

<sup>83</sup> Iddrisu WA et al2023, identifying factors associated with child malnutrition in Ghana: a cross-sectional study using Bayesian multilevel ordinal logistic regression approach

#### Climate

27. Ghana has a tropical climate that follows the country's varied topography. Annual rainfall ranges from 1100 mm in the north to about 2100 mm in the southwest<sup>84</sup>. The

northern part of the country has one rainy season that extends from May to September; the south has two rainy seasons – the first lasts from April to July and the second from September to November. Like several other countries in West Africa, the dry season (December to March) brings the arid and dusty harmattan winds that blow from the Sahara Desert, and is marked by low humidity, hot days and cool nights. Average annual temperatures are around 26°C, with higher temperatures in the north and during the dry season. The area between the forest in the southwest and the savanna in the north is vital for domestic food production, due to more reliable rains and an extended growing season85.



#### Forests and Biodiversity

28. Ghana has a land area of approximately 23.9 million hectares, with about a third of the area classified as High Forest Zone (HFZ). Within the HFZ, 266 areas in the forest and savannah zones have been gazetted as forest reserves, of which only 18 percent is considered arable while 14 percent is used as pasture<sup>8687</sup>. On the other hand, there are: one strict nature reserve, six National Parks, two wildlife sanctuaries, six resource reserves, one biosphere reserve and six wetlands declared as Ramsar sites. The current number of forest reserves and wildlife protected areas constitutes the permanent forest estate of Ghana. Weak institutional coordination and capacity, as well as lack of integration of biodiversity issues into development planning is hindering effective maintenance of permanent forest estate and biodiversity. There are also significant challenges in implementing effective Environmental Impact Assessment (EIA) procedures to protect biodiversity. Addressing these challenges requires a concerted effort to strengthen technical capacity, enforcement mechanisms, public participation, and governance structures within the EIA system.

#### Water Resources

29. The Volta River system basin covers 70 percent of the total country area, with the southwestern river system watershed covering 22 percent and the coastal river system watershed covering 8 percent. The Volta River system comprises the Oti, Daka, Pru, Sene and Afram rivers, as well as the white and black Volta rivers, whilst the southwestern river system watershed comprises the Bia, Tano, Ankobra and Pra rivers. The coastal river system watershed, on the other hand, comprises of the Ochi-Narkwa, Ochi Amissah, Ayensu, Densu and Tordzie rivers. The Volta Lake, with a surface of 8,500 km2, is one of the world's largest artificial lakes. Overall, Ghana's total actual renewable water resources are estimated to be 53.2 billion m³ per year

<sup>84</sup> World Bank Group (2021), Climate Risk Country Profile - Ghana

<sup>85</sup> FAO. (2016), Fishery and Aquaculture Country Profiles: The Republic of Ghana

<sup>86</sup> United States Department of Agriculture (2023), Ghana Climate Change Report

<sup>&</sup>lt;sup>87</sup> IFPRI (2012). Ghana – Strategy Support Program, climate change, agriculture, and food crop production in Ghana. URL: <a href="http://ebrary.ifpri.org/utils/getfile/collection/p15738coll2/id/127134/filename/127345.pdf">http://ebrary.ifpri.org/utils/getfile/collection/p15738coll2/id/127134/filename/127345.pdf</a>

enough to cover domestic water demand is about 12 percent of the total surface water resources.

- 30. Crop irrigation and livestock water usage is estimated at 48 percent. Demand is expected to increase with growing population and rapidly growing and diversified demands, including hydropower generation, industrial processes, fisheries and aquatic ecosystem protection, which may also lead to non-optimal and unsustainable use of the resource. Interventions are expected to aim at ensuring an integrated water resources management approach so that the currently abundant water does not become a constraint to national development.
- 31. Wetlands ecosystems constitute about 10 percent of the country's total land surface, and they provide a range of socio-economic, cultural and ecological values for wetlands communities and the nation.

#### Agroecological regions

32. In Ghana, six major agroecological zones are recognized. These zones are defined by their climate, soil type and reflected in the distinctiveness of the associated natural vegetation. The agro-ecological zones are Sudan Savannah, Guinea Savannah, Coastal Savannah, Forest/Savannah transitional zone, Deciduous Forest zone and the Rain Forest zone<sup>88</sup>. The rainfall pattern is uni-modal in the Coastal, Sudan and Guinea Savannah zones, but bi-modal in the three remaining zones<sup>89</sup>. There are considerable variations between successive rainy seasons in terms of the onset, duration, and amount of fall. Rainfall within the agroecological zones is generally accompanied by high intensities and energy loads and is therefore erosive. Generally, alluvia soils (Fluvisols) and eroded and shallow soils (Leptosols) are found in all the agroecological zones<sup>90</sup>. Mangrove swamps are found, albeit in patches along the entire coastline and beyond. The zones have, however, undergone tremendous changes because of anthropogenic forces induced by population and production pressures.

#### Agriculture

33. Agriculture plays an important role in the Ghanaian economy and provides employment for about 45 percent of the labour force on a formal and informal basis

and accounts for 20 percent of national GDP91. Agriculture is a central pillar of the country's foreign earnings and overall economic well-being. The agriculture sector is dominated by smallholder farmers and is predominantly rainfed and therefore sensitive to climate variability and change. Ghana's Northern Savannah Ecological Zone, where significant agricultural production is centred and poverty is most severe, is likely to see increased impacts from climate change. Erratic precipitation patterns have severe consequences on productivity as only 2 percent of the country's irrigation potential is in use whilst 80 percent of the farms are rainfed. Most of the farms are very small (at most 1.2 hectares) which makes it difficult to secure enough food for household consumption let alone for commercialisation.



Figure 1: Map showing the six agro-ecological zones of Ghana (Source: ResearchGate Publication)

<sup>88</sup> Obuobie and Barry 2010: Groundwater in sub-Saharan Africa: Implications for food security and livelihoods. Ghana Country Status

<sup>89</sup> https://www.researchgate.net/figure/Map-showing-the-six-agro-ecological-zones-of-Ghana-This-map-was-createdusing-ArcGIS fig5 319988535

<sup>&</sup>lt;sup>91</sup> United States Department of Agriculture (2023), Ghana Climate Change Report

34. Among the leading agricultural food crops harvested are cassava, corn, yam, peanuts, and sorghum while commercial crops include cocoa, palm oil, rubber, sugar cane, cotton, and tobacco. Ghana is the world's second-largest cocoa producer and exporter after neighbouring Côte d'Ivoire and both countries account for over two-thirds of the world's cocoa supply. Another well performing export crop is cashew while rice dominates imports.

35. Ghana is notably a high importer of poultry products which suggests that with the favourable national policy support, a well-developed and competitive local livestock and poultry industry will thrive. The prospects are particularly high for the poultry subsector because of the potential availability of grains which are base ingredients for feed production.

#### Environmental Degradation

- 36. Ghana's forest cover is declining at an average of 2 percent per annum, and this is not matched by the replacement efforts which are estimated at 20 percent only of the total lost forests. Economic activities such as logging, fuel wood production and farming are the main causes of forest loss. Farming methods have not changed significantly with most farmers still practicing slash and burn methods. Small-scale mining, known as "Galamsey", has become a major source of environmental and natural resource degradation. Most mining activities take place in forest areas, thereby affecting the environment significantly, including the land, forest and water bodies. After mining activities have been halted, it is not common to find degraded forests reclaimed. The annual loss due to land degradation is estimated at 4.2 billion dollars, equivalent to 9.6 percent of Ghana's GDP in 2022. The most affected regions are the Northern (37 percent), Upper East (28 percent), and Savannah (24 percent) regions, where land degradation poses a major threat to livelihoods, food security, and economic development<sup>92</sup>.
- 37. Weak institutional capacity for environmental management, poor coordination among the key Government institutions responsible for the sector, and the inability to sustain implementation of interventions related to reforestation and environmental management are the main challenges affecting efforts at reversing the natural resource degradation and enhancing environmental governance.

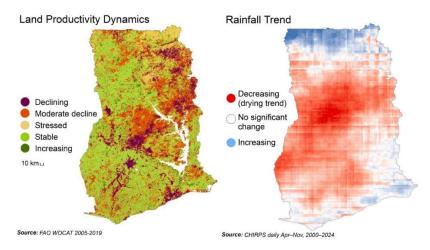
#### Climate change

38. Climate variability and change constitute a major threat and imposes a limitation on national development efforts. Climate change is manifesting through unpredictable changes in precipitation (too little, dry spells and/or too much), rising sea levels, floods, high temperatures and droughts. Ghana is expected to become hotter and drier. The average temperature increase per decade stands at 0.21°C and is expected to rise within the interval of 1.7°C to about 2.04°C by 2030<sup>93</sup> with changes expected to be more pronounced severe in the north. Additionally, there has been a significant increase in the frequency and intensity of extreme weather events, such as floods, droughts, and heatwaves. These phenomena negatively impact infrastructure, hydropower production, food security and coastal and agricultural livelihoods<sup>94</sup>.

<sup>&</sup>lt;sup>92</sup> IFRI (2023) Poverty Implications of Agricultural Land Degradation in Ghana: An Economy-wide, Multimarket Model

<sup>&</sup>lt;sup>93</sup> Tetteh B. et al, 2022, The effects of climate change on food production in Ghana: Cogent Food & Agriculture, 8(1)

<sup>&</sup>lt;sup>94</sup> United States Department of Agriculture (2023), Ghana Climate Change Report



#### Climate Change Effects on Agriculture

- 39. Rising temperatures are projected to lower yields in major staple crops such as cassava, yams, plantains, maize and rice such as cassava, yams, plantains, maize and rice without intervention<sup>95</sup>. Rising temperatures are also likely to increase the presence of pests and diseases which lead to crop failure and reduced yields. Suitable areas for cocoa production, mainly along the coast, are also decreasing due to temperature increase, floods, soil salinization and continued coastal erosion. Additionally, yield losses may become more severe as the likelihood of inconsistent rainfall and the length of growing seasons shorten. Reduced rainfall will shorten growing seasons and will affect yields especially without climate sensitive technology and effective climate and weather advisories. Unsustainable farming practices such as poor water management, limited crop rotation and poor soil management will further inhibit production<sup>96</sup>.
- 40. In addition, natural disasters, migrations, and threats to human health can degrade human and social capital and devalue assets and infrastructure in agricultural communities. Rural populations in the Upper East, Upper West and Northern regions are more vulnerable to climate change than the people in other regions. This is attributed to the region's stagnated development and the dryland agriculture's vulnerability to climatic stresses<sup>97</sup>
- 41. The average annual loss due to floods is currently estimated at US\$100 million. Under an RCP8.5/SSP 5 scenario, which is expected to double to US\$200 million by 2050 (0.18 percent of expected 2050 GDP), with direct losses expected to fall mostly on infrastructure (34 percent), residential buildings (28 percent), and agriculture (16 percent). The full economic costs of flooding are likely to be much higher, as, for example destroyed bridges cut off access to markets, floods destroy regional health centers, urban flooding compromises sanitation and hygiene. While most floods remain circumscribed, an estimated 4.3 million people, are already at high risk to a 100-year return period event. Flood risks in Ghana are expected to grow due to both hazards (climate change) and exposure (rising asset values, population size, and land use change)<sup>98</sup>

#### Fisheries and Climate Change

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<sup>95</sup> USAID (2017). Climate Change Risk Profile - Ghana. URL:

https://www.climatelinks.org/sites/default/files/asset/document/2017\_USAID\_Climate%20Change%20Risk%20Profile%20-%20Ghana.pdf

96 Dasgupta, A., et al, A. (2012). Vulnerability to climate change in rural Ghana: Mainstreaming climate change in

<sup>&</sup>lt;sup>96</sup> Dasgupta, A.,et al, A. (2012). Vulnerability to climate change in rural Ghana: Mainstreaming climate change in poverty-reduction strategies.

<sup>&</sup>lt;sup>97</sup> Stanturf, J. A., et al (2011). Ghana Cli mate Change Vulnerability and Adaptation Assessment. Washington: US Agency for International Development.

<sup>98</sup> World Bank (2022), Country Climate and Development Report

42. Fisheries sector is a major local industry for the economy and local diet. The fisheries sector includes oceanic and inland freshwater fisheries in Lake Volta, Lake Bosomtwi and other reservoirs. Rising sea surface temperatures will continue to alter the migratory patterns and reproductive cycles of key species such as anchovies, sardines, tilapia, and catfish<sup>99</sup>. A decline in the fisheries productivity because of climate change (along with overfishing) has forced Ghana to substantially increase seafood imports to satisfy local demand.

- 43. Climate change also manifests in increasing levels of desertification in the northern savannah and undermines the agricultural potential and the economic viability of the northern ecological zone and its capacity to contribute to national development. It leads to increased financial cost of provision of economic and social infrastructure, as well as resettlements of people living in coastal areas. The challenge is to turn climate change and variability into an opportunity to expand national agricultural output and productivity and embark on systemic protection programmes.
- 44. In addition to these direct impacts, climate change can also lead to indirect economic losses through increased healthcare costs due to heat-related illnesses and waterborne diseases. It can also disrupt infrastructure, leading to costly repairs and reconstruction. This further exacerbates the economic challenges posed by climate change in Ghana.
- 45. There is currently limited private sector involvement in climate change initiatives in general, and adaptation in particular<sup>100</sup>. Private sector consists of i) private financiers, including private commercial banks, microfinance institutions and private insurance companies, who could provide direct financing for the implementation of climate actions; and ii) private enterprises, such as privately owned small-scale enterprises, who could undertake activities that support climate change adaptation.

Climate	Sectoral Risks			
Stressor	Agriculture	Fisheries	Water Resources	Human Health
Increased sea surface temperatures	Increased crop loss/failure and reduced yields, particularly for cassava	Decline in the number and diversity of fish and shrimp species	Increased conflict and political tensions with surrounding countries over transboundary rivers	Increase in waterborne diseases, particularly cholera in urban areas
	Increased incidence of pests and crop diseases			Increase in prevalence of malaria in the short term, particularly in coastal urban areas
Increased intensity and variability of rainfall	Shorter growing seasons	Reduced freshwater fish stocks due to reduced river flows	Reduced river flows, particularly in the Volta Basin  Reduced quantity and quality of water for human consumption, agriculture, industry and hydropower	Increase in the incidence and severity of respiratory diseases such as asthma
Drought-like conditions  Rising sea level	Desertification and loss of arable land for agricultural production Soil salinization and	Loss of income and livelihoods	Contaminated water sources due to salinization and runoff	and meningitis due to increased exposure to dust and other particles from the harmattan winds
	saltwater intrusion into coastal aquifers	Reduced protein intake and nutrition deficits for human population	Damaged water infrastructure due to storm surges	

#### **CLIMATE VULNERABILTY ASSESSMENT**

46. A climate vulnerability assessment was conducted for the COSOP formulation using the IFAD GeoAdapt methodology<sup>101</sup>. This assessment calculated a composite

<sup>99</sup> Environmental Protection Agency. 2015. Ghana's Third National Communication Report to the UNFCCC.

<sup>100</sup> National Adaptation Plan (2018)

<sup>&</sup>lt;sup>101</sup> IFAD, 2022, Catalogue of Geospatial Tools and Applications for Climate Investments

vulnerability index based on freely available geospatial datasets. These datasets represent the three key components of climate vulnerability, as defined by the Intergovernmental Panel on Climate Change (IPCC):

- a) **Exposure**: The type and intensity of climate hazards.
- b) **Sensitivity**: The predisposition of a system to suffer harm, loss, or damage from a hazard event.
- c) **Adaptive capacity**: The ability to cope with and respond to exposure and sensitivity.
- 47. **Vulnerability indicators**. The IFAD country team and the IFAD GIS unit selected the following 18 specific geospatial layers to compute this composite index:

#### **Exposure**

- Rainfall trend (Apr-Nov) from 2014–2024 (Derived from CHIRPS daily data via Google Earth Engine (GEE))
- Rainfall variability from May to Oct from 2014–2024 (CHIRPS via GEE)
- Trend in heavy rain days (≥10 mm/day) from 2014–2024 (CHIRPS via GEE)
- Heavy rains average (≥15 mm/day, Apr-Nov) from 2014-2024 (CHIRPS via GEE)
- Dry spell duration (longest spell from Apr-Nov) from 2014–2024 (CHIRPS via GEE)
- Max temperature trend (°C/year) from 2014–2024 (ERA5-Land Daily Aggregated - ECMWF Climate Reanalysis via GEE)
- Dry season frequency (Apr-Nov) from 2014–2024 (CHIRPS via GEE)

#### Sensitivity

- Fire events from 2015 to 2024 (Fire Information for Resource Management System FIRMS)
- Percent of households with multiple dimensional poverty per district from 2024 (Ghana Statistical Service 2024)
- Drought exposure from 2014 to 2024 (CHIRPS computed with Google Earth Engine)
- Land productivity dynamics from 2005-2019 (SDG 15.3.1 indicator from FAO-WOCAT)
- Land cover change (European Space Agency Climate Change Initiative Land Cover 2015-2019)
- Loss of forest cover (Global Forest Watch from 2001-2022)
- Percent of food insecure households per district in 2020 (Comprehensive Food Vulnerability Analysis 2020)

#### **Adaptive capacity**

- Accessibility to urban centres (normalization was capped at 120 minutes (JRC 2015)
- Density of minor, farm or feeder roads (OpenStreetMap)
- Percent of youth (population aged 15–24) of the total population (World Pop 2020)
- Percent of people owning a mobile phone per region in 2020 (National Communications Authority and Ghana Statistical Service)

48. To ensure comparability, thresholds were assigned to each dataset, converting them into variables ranging from 0 to 1 (representing high to low vulnerability). The final index was then calculated using the formula: Vulnerability Index = (Exposure + Sensitivity – Adaptive Capacity) / 3.

- 49. The main vulnerability map shows which areas should be the focus of IFAD interventions. Dark red areas indicate concentrations of high climatic stress, high sensitivity and low adaptive capacity. The southern and central zones have very high exposure to climate hazards, such as extreme rainfall and dry spells. In contrast, the northern regions have high sensitivity due to factors such deforestation, poverty, and declining insecurity, land productivity. The north has the lowest adaptive capacity, by limited characterised infrastructure, poor accessibility to services and lower mobile phone penetration.
- 50. The **exposure map** reveals spatial variation in climate-related hazards across Ghana. The southern regions

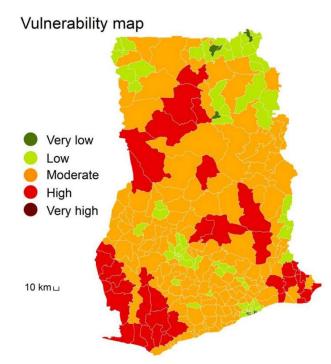
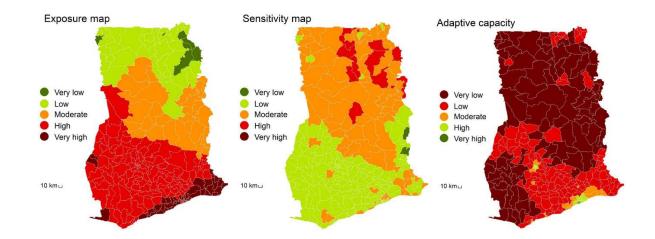


exhibit the highest levels of exposure, driven by a combination of factors including high rainfall variability, an increasing frequency of heavy rainfall, longer dry periods and rising maximum temperatures. Specifically, the southern and coastal zones exhibit very high exposure due to frequent and intense heavy rainfall (≥15 mm/day) and warming trends (>0.03 °C/year), indicating a heightened risk of flooding, erosion and heat stress. In contrast, the northern regions generally display lower exposure levels, particularly with regard to rainfall variability and fewer occurrences of extremely heavy rainfall. Nevertheless, prolonged dry spells and erratic rainfall patterns still pose a threat to the northern zone, particularly for rain-fed agriculture, contributing to climate stress.



51. The **sensitivity analysis** reveals variations across Ghana, with areas of very high sensitivity concentrated in the north and centre of the country. These areas are

characterised by low land productivity, frequent fire events, deforestation and high levels of poverty and food insecurity — all of which amplify vulnerability to climate-related stressors. In contrast, southern districts tend to show low to moderate sensitivity. This pattern indicates that northern Ghana is particularly vulnerable to the impacts of climate change due to environmental exposure and underlying fragilities in land systems and livelihoods.

52. **The adaptive capacity analysis** for Ghana reveals regional disparities in infrastructure, connectivity, and service access. Southern Ghana exhibits higher adaptive capacity across key indicators, whereas northern Ghana lags behind. For example, mobile phone ownership – a critical channel for market access and climate information – is far greater in the south. A similar divide is seen in transport infrastructure: feeder and farm road networks are denser and better developed in the south. Road development is heavily concentrated in the agriculturally and economically active southwest (e.g. Ashanti and Greater Accra regions), while much of northern Ghana remains relatively underserved by minor roads. Accessibility to cities, measured by travel time, further underscores this north–south gap. Many communities in the northern regions must travel well over an hour – often via limited road networks – to reach major urban centres or essential services.

#### **INSTITUTIONS AND LEGAL FRAMEWORK**

**Institutions** 

53. Key Institutions that will be critical to the Country programme are listed in the table below. Identification of relevant institutions including Private Sector<sup>102</sup>, Civil Society organisations and Development Partners will be an ongoing activity throughout the implementation of the COSOP. Each project will develop a specific Stakeholder Engagement Plan to map out institutions, their roles and responsibilities as well as a practical communication plan for effective engagement and coordination.

Table 1: Key Institutions for Environment, Social and Climate Management

Agency/Institution	Mandate
Ministry of Food and Agriculture (MOFA)	Lead agency and focal point of the Government of Ghana, responsible for developing and executing policies and strategies for the agriculture
Agriculture (MOFA)	sector within the context of a coordinated national socio-economic growth and development agenda.
The Ministry of Environment,	This ministry is responsible for establishing a scientific and technological foundation for sustainable development.
Science, Technology and Innovation	teeliniological roundation for Sastamasic development.
(MESTI)	
Ministry of Finance (MoF)	Ministry responsible for ensuring macro-economic stability for promotion of sustainable economic growth and development of the country.
Climate Financing Division (CFD) under MoF	Role of the CFD is to secure financial resources for climate action through innovative mechanisms, partnerships, and access to international climate funds to support Ghana's climate-resilient development agenda.
Climate and Green Finance Resource Mobilization (CRM) under the CFD	The Unit oversees, coordinates and manages financing of and support to natural resources, and climate change and green economy activities.

<sup>102</sup> Private financiers, including private commercial banks, microfinance institutions and private insurance companies, private enterprises, such as privately owned small-scale enterprises

Ministry of Fisheries and	The ministry ensures sustainable development and management of
Aquaculture	aquaculture and fisheries resources.
Development	
The Ministry of Lands	This ministry is responsible for sustainable management of the
and Natural	country's natural resources, including forests, wildlife, and land
Resources	including efforts to combat land degradation across different sectors
	like agriculture and mining.
The Environmental	The technical arm of MESTI responsible for environmental protection
Protection Agency	and climate action in Ghana. This agency is responsible for enforcing
(EPA)	environmental laws and regulations. The EPA enforces standards for
	air and water quality, waste management, and emissions control.
Ministry of Gender,	Ministry responsible for the formulation of policies that promote
Children and Social	the institutionalization and development of women and children
Protection (MOGCSP)	issues.
Ministry of Water and	Ministry responsible for the improvement of living standards through
Sanitation	increased access to and use of safe water, sanitation and hygiene
	practices and sustainable management of water resources.
Ghana Irrigation	Government Organization responsible for development and
Development Authority	construction of small-scale irrigation schemes for farmers.
(GIDA)	
Water Resources	Overall responsible body for water resources management in Ghana.
Commission (WRC)	
Ghana Meteorological	Governmental agency under the Ministry of Communication
Agency (GMet)	mandated to offer weather and climate services.
National Disaster	Government agency that is responsible for the management of
Management	disasters as well as other emergencies in Ghana. The board operates
Organization (NADMO)	under Ghana's Ministry of Interior.

#### Policy and regulatory frameworks

- 54. The Constitution: The processes for national development planning and institutional arrangements for undertaking national development planning are set in a provision under the 1992 Constitution (Article 86). Article 36 (9) of the 1992 Constitution states that the government is responsible for preserving the environment for future generations. Article 41(k) states that citizens are responsible for protecting the environment. From the perspective of social inclusion, the Constitution guarantees equality before the law (Article 17) and prohibits discrimination based on ethnicity, gender or religion. It mandates the state to eliminate social and cultural inequalities and protect minority rights. In practice, this framework has contributed substantially to addressing disparities among ethnic minorities.
- 55. Agriculture Development: As part of its agenda to end poverty and bring prosperity to its citizenry, the Government of Ghana over the years has committed to developing policies that would help achieve this. Recent policies include the Coordinated Programme of Economic and Social Development Policy; Food and Agriculture Sector Development Policy (FASDEP) 2007- This policy aims to improve food security, increase incomes, and enhance the competitiveness of the agricultural sector; The 2022 to 2025 Medium-Term Development Policy Framework; Ghana Beyond Aid Charter Strategy.
- 56. Environment and Biodiversity: The Environmental Protection Act, 1994 (Act 490) established the Environmental Protection Agency which makes environmental policy and prescribes standards and guidelines; The Environmental Assessment Regulations -these regulations require that all activities that could negatively impact the environment must be assessed before a permit is issued; The National Environmental Policy aims to ensure sustainable development through coordinated environmental management; the Forestry Commission Act, 1999 (Act 571); Ghana Forest Plantation Development Strategy 2016–2040; Land Degradation Neutrality (LDN) 2017 targets; National Biodiversity Strategy and Action Plan (under review); National Biodiversity Targets (2024) in line with the Kunming-Montreal Global Biodiversity Framework (KM-GBF); National Irrigation Policy, National Water Policy, and National Wildlife Policy.

57. Climate: Ghana National Climate Change Policy (2013) – provides strategic direction and coordination for climate change issues in Ghana focusing on effective adaptation, social development and mitigation; National Adaptation Plan (2020); National Climate Change Adaptation Strategy (2012) – developed to enhance Ghana's development and resilience to climate change; Nationally Determined Contribution (NDC) (2020-2030), Low Carbon Development Strategy (2016), United Nations Framework Convention on Climate Change, Paris Agreement; Initial National Communication (2001); Second National Communication (2011); Third National Communication (2015); Kigali Amendment to the Montreal Protocol; United Nations Convention on Biological Diversity; National REDD+ Strategy (2015); National Action Program to Combat Drought and Desertification (2012) and The Renewable Energy Act, 2011 (Act 832).

58. Gender, Youth Development and Social Inclusion: The Commission on Human Rights and Administrative Justice Act, 1993 (Act 456); The Chieftaincy Act (2008); The Local Government Act (2016); Right to Information Act (2019); Affirmative Action (Gender Equality) Act 2024; The Cultural Policy (2004); National Gender Policy; Gender Equality and Social Inclusion (GESI) Strategy 2016; National Youth Policy (2022 – 2032); National Nutrition Policy 2013; the Labour Act, 2003 (Act 651); Exemption from National Health Insurance premium payment for pregnant women, indigents, persons with mental disorders, pensioners, elderly (above 70 years) and differently abled persons. Finally, although not codified at a national level, customary land tenure systems are a fundamental aspect of land governance in Ghana — particularly for rural ethnic communities.

#### **Programmes and Partnerships**

- 59. There are several initiatives being implemented currently aimed at addressing the challenges of hunger and food security during climate change. The country with the help from development partners, is making efforts towards integrating climate change considerations into agriculture and fisheries development planning to ensure a more resilient and sustainable future including but not limited to:
  - i. Investing in early warning systems and disaster preparedness measures to reduce the impacts of extreme weather events.
  - ii. Promoting drought-tolerant livestock and crops and water-efficient irrigation techniques to enhance agricultural resilience.
  - iii. Input subsidy programs (seeds, fertilizers, and agrochemicals) to stimulate food production and generate income for rural and agricultural communities.
  - iv. Developing community-based adaptation programs that empower vulnerable communities to adapt to changing conditions.
  - v. Strengthening coastal infrastructure to protect against erosion and flooding.
  - vi. Social protection programmes aimed at reducing poverty and food insecurity etc.
- 60. While these initiatives are crucial, the country faces significant challenges in implementing them effectively. These include limited financial resources, inadequate technical capacity, and coordination issues among various stakeholders. It is crucial for development partners through the responsible ministries to prioritise these adaptation measures, invest in research and development, and create an enabling environment for climate-resilient development.

List of ongoing programmes and projects is attached as *Annex 1* of this study document.

# STRATEGIC RECOMMENDATIONS Lessons learned

61. The 2019–2024 COSOP included projects to improve rural prosperity and resilience. The COSOP was designed to align with the government's policies and Ghana's transition to a middle-income country which was done to a satisfactory level.

- 62. An opportunity was missed as most of the projects did not capitalise on SECAP as a framework to avoid, reduce and manage negative project impacts. Some of the projects did not manage to develop ESMPs, SEP and GRM on time which could have maximised the benefits from the projects. The next COSOP needs to prioritise development of relevant triggered SECAP instruments at project design stage and the subsequent capacity building on national and project personnel to implement such.
- 63. The 2019-2024 COSOP gave prominence to IFAD mainstreaming themes (climate change, gender, youth, disability and nutrition) in addition to gender and women empowerment which was covered well in the 2013-2018 COSOP. The next COSOP will need to focus on enhancing the effectiveness of the mainstreaming agenda through in-depth assessment of what worked and what didn't, identify areas that were covered and not as well as population reached etc.
- 64. The success of implementation of mainstreaming themes requires participation of multi stakeholders and thus coordination is important to ensure that activities leverage synergies and avoid unintended negative consequences.
- 65. A lot was done during the outgoing programme on rural financial inclusion despite the remaining sector gap. The next COSOP should harness the positive lessons and apply them into new designs. There is need to ensure that the most marginalised women and youth benefit from the various financial services accordingly.
- 66. Participation of private sector in climate change adaptation initiatives remained low which gives an opportunity for the next country programme to explore especially in the following areas:
  - i. Establishment of weather forecasting and early warning systems to help farmers make informed decisions.
  - ii. Development of climate-smart technologies such as improved livestock management practices, including feeding strategies and disease control, drought-resistant and high-yielding crop varieties and value addition through processing and packaging of agricultural products and
  - iii. Amplifying the carbon market framework developed by the GoG and ensuring smooth operationalisation.
- 67. The targeting strategy in the 2019 2024 COSOP included both direct and self-targeting among other IFAD targeting criteria and focusing on the poorest, the poor and the vulnerable rural farmers and those who are more likely to be left behind. It is important for the next COSOP to take stock of the successes made and the extent to which these groups have been empowered to participate in development initiatives as active citizens and the contribution made by the preferred targeting strategy to projects development outcome. This will help refine the targeting strategy going forward.
- 68. Disability inclusion in agriculture remained a grey area with most of the projects implemented not being able to demonstrate how this should be done and the subsequent rural success stories for other projects to learn. The next COSOP with guidance from the IFAD's Disability Inclusion Strategy should improve on disability targeting.

#### Strategic orientation

69. COSOP 2025- 2030 will be guided by the key national policy and strategy documents and the outcomes and recommendations of international standards and guidelines under the IFAD overall mandate to end poverty and hunger through improved rural food security and nutrition and strengthening environmental sustainability.

70. Ghana developed the Food and Agriculture Sector Development Policy (FASDEP) to guide development and interventions in the agriculture sector. The country's vision for the sector is a modernised agriculture sector culminating in a structurally transformed economy and evident in food security, employment opportunities and reduced poverty. The specific objectives for the policy are: i) Food security and emergency preparedness; ii) Improved growth in incomes iii) Increased competitiveness and enhanced integration into domestic and international markets; iv) Sustainable management of land and environment; v) Science and technology applied in food and agriculture development and vi) Improved institutional coordination.

- 71. In terms of climate change, the COSOP will be guided by Ghana's climate change policy and strategy, primarily outlined in the "National Climate Change Policy" (NCCP). The Policy and strategy directly link with the country's Nationally Determined Contribution (NDC) and National Adaptation Plan (NAP) by providing the overarching framework for implementing climate change adaptation and mitigation actions, with the NDC detailing specific commitments to reduce emissions and the NAP focusing on targeted adaptation strategies to address climate vulnerabilities identified within the broader policy framework as follows.
  - i. Ghana has updated its Nationally Determined Contribution (NDC) under the Paris Agreement from 2020 to 2030, an affirmation of the country's resolve to address the impacts of climate change on the country's economy and its vulnerable people. The update covers 19 policy areas and translates into 47 adaptation and mitigation programmes of action. The 47 climate actions are expected to build the resilience of over 38 million people, generate absolute greenhouse gas emission reductions of 64 MtCO2e, create over one million jobs, avoid 2,900 deaths due to improved air quality by 2030<sup>103</sup>. However, current progress towards achieving these targets is mixed. As of the latest assessment, Ghana has achieved 19% of its 2025 interim targets, indicating a need for accelerated action to stay on track. Scaling up mitigation efforts, attracting climate finance, and fostering technological innovation are essential to bridge the gap and achieve the ambitious emissions reduction goals outlined in Ghana's NDCs. Overcoming barriers to implementation and strengthening monitoring and evaluation systems will be crucial for ensuring effective progress towards a low-carbon future.
  - ii. Recognizing the urgent need to adapt to the impacts of climate change, Ghana has developed a National Adaptation Plan (NAP) that identifies 13 priority sectors for adaptation interventions. These sectors include agriculture, water resources, coastal zones, health, and infrastructure, among others, reflecting the diverse challenges posed by climate change across various facets of society and the economy. The NAP prioritises measures to enhance resilience in agriculture, protect coastal communities, and ensure water security in the face of changing climate conditions. Gender-responsive adaptation measures are integrated into the plan, with the goal of reaching 38% of the population, ensuring that adaptation efforts are inclusive and equitable.
  - iii. Financing, technology support and knowledge are the key catalysts identified for implementing the measures to deliver the NDC and NAP to which IFAD can tap into. The scale will depend on the available resources during the COSOP. There is need for strengthening of institutional capacity for implementation particularly at district level, through targeted training programs and knowledge sharing initiatives. Enhancing private sector participation in adaptation projects can unlock additional resources and drive innovation in climate solutions. Improving monitoring and reporting

<sup>103</sup> Ministry of Environment, Science, Technology and Innovation (MESTI): Updated Nationally Determined Contribution under the Paris Agreement (2020 - 2030)

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mechanisms will enable more effective tracking of progress and adaptive management of climate interventions.

- 72. Environmental management and protection within the COSOP projects will be guided by the Environmental Protection Act and supporting Environmental Assessment Regulations which require that all activities that could negatively impact the environment must be assessed before a permit is issued. In line with IFAD SECAP standards and guidelines, the most stringent regulations will be applied.
- 73. Ghana's national voluntary Land Degradation Neutrality (LDN) targets to be achieved by 2030 focus on initiatives like restoring degraded land through reforestation and plantation development, protecting existing natural forests and biodiversity hotspots, managing mining and logging activities sustainably, and replanting trees along riverbanks to reduce erosion. The COSOP will design projects in partnership with private sector and farmers, to support integrated landscape level planning and implementation in the identified LDN hot spots areas. The focus should be on enhancing agricultural productivity while reducing the environmental footprints which can be done through i) implementation of sustainable land management practices, ii) capacity building for farmers in climate-smart agriculture, iii) digital monitoring systems for land degradation and iv) financial packages to support green investments at local level.
- 74. As part of the review and update of the National Biodiversity Strategy and Action Plan (NBSAP), Ghana submitted its National Biodiversity Targets in August 2024 in line with the Kunming-Montreal Global Biodiversity Framework (KM-GBF). The targets aim at enhancing global biodiversity conservation efforts, to address biodiversity loss and to meet Ghana's obligations under the Convention on Biological Diversity. Previous challenges cited for poor implementation of the NBSAP include inappropriate methods of mainstreaming biodiversity issues into sectoral and sub-sectoral programs due to lack of coordination across the sector, lack of information and lack of resource mobilization strategies to ensure sustainability. IFAD should seek new opportunities to harmonise and align its assistance according to the Government's action plan with a focus on strengthening integration of biodiversity issues especially at the local level including agricultural biodiversity and traditional knowledge. There is need to inculcate adequate understanding of biodiversity values and elaboration of possible impacts during Environmental Impact Assessments (EIAs) and monitoring of portfolio projects.
- 75. The new COSOP will ride on the newly signed Affirmative Action (Gender Equality) Act 2024 which aims to address deep rooted gender imbalances by ensuring equitable participation of women in governance and decision-making processes. The act makes it easier to incorporate women into all developmental processes and decision making at various levels. Some of the provision in the law include mandatory representation to a minimum of 30 percent, gender responsive budgeting, protection against discrimination among other issues. IFAD could support dissemination and early implementation processes which could be a challenge given the existing cultural norms and historical biases.
- 76. The country programme will support rural youth based on the National Youth Policy which speaks on empowering the young generation through creating sustainable opportunities for development, developing creative and innovative youth appropriately equipped with sense of responsibility, patriotism and national pride with advanced technology. This is in line with the need to attract youth to agriculture through innovative and advanced technology.
- 77. The COSOP will also find its footing regarding nutrition mainstreaming through the National Nutrition Policy specifically for its provision on efficient coordination and cooperation across all stakeholders. Implementing nutrition interventions will require addressing the underlying and basic causes of malnutrition and this calls for significant

- contribution of all key sectors including agriculture, health, education, gender and social protection, local government, WASH, as well as civil society and private sector.
- 78. The country programme will ensure that interventions are designed to target and address the specific needs and challenges of people with disabilities and empower them by providing opportunities for their meaningful participation in decision-making processes, and to ensure that essential services are accessible and responsive to their specific needs. Design must ensure that people with disabilities have equal access to opportunities and resources in the agricultural sector.
- 79. Finally, the programme will also ensure that the particular needs and challenges of minority ethnic groups and Indigenous Peoples are carefully considered, especially with respect to access to land and other resources, as part of an overall conflict-sensitive approach to targeting and social inclusion. This will include adherence to FPIC principles wherever land tenure is affected directly by IFAD projects.

#### Strategic actions and targeting

- 80. Based on lessons learned through the previous projects and considering the focus of GoG, on climate change and biodiversity loss as key issues to be addressed, there is need for innovative approaches to projects designs to strengthen attention on environmental protection and climate actions.
- 81. In line with the IFAD's mainstreaming priority themes (youth, gender, environment and climate change, and nutrition), there is a good opportunity for the 2025- 2030 COSOP opportunity to address the connected problems of rural poverty, forest and land degradation through an integrated ecosystem management approach. This entails having an in-depth understanding of the natural resource characteristics of individual ecosystems, the services those systems provide (or not), and the opportunities and threats for sustainable utilisation of an ecosystem's natural resources to meet community's social and economic needs. This approach can help empower farmers, improve farm productivity, reduce waste, and enhance biodiversity as well as strengthening equitable and sustainable socio-economic benefits for communities within the ecosystem.
- 82. In line with IFAD priorities, the programme will prioritise the poorest and most vulnerable regions in Ghana based on food insecurity, poverty headcount and share of the population of the poor in the country. Projects designs will have a strong focus on interventions that remove structural barriers to participation of the rural poor.
- 83. Specific additional actions that will enhance the country programme are as follows:

# Thematic Area and Background Strategic Action and Targeting Issues

#### Targeting

Significant impediments to the previous country programme's targeting efforts included.

- Limited institutional capacity at the local/district level<sup>104</sup> which undermines the program's ability to accurately identify and track beneficiaries, leading to inefficiencies in resource allocation and project implementation.
- Budget constraints (e.g. co-financiers failing to come through) and later disbursements have affected accuracy of beneficiary targeting and the overall
- Strengthen the digital beneficiary registration system (e.g. GIS-based beneficiary mapping) to improve data quality, minimize exclusion errors, and facilitate real-time monitoring (this entails investing in solid data management systems, ensuring data integrity, and training local staff on effective data collection and utilisation.
- Strengthen monitoring and evaluation processes to ensure accountability and impact e.g. regular review meetings with stakeholders will facilitate information sharing and collaborative problemsolving.
- Improve coordination with other development partners and define roles to enhance resource

<sup>&</sup>lt;sup>104</sup> Data indicates that only 40% of district offices are fully staffed, creating operational bottlenecks. Moreover, 60% of field officers lack essential digital documentation tools, hindering efficient data management (

- effectiveness of the poverty reduction initiatives.
- Coordination challenges among implementing partners e.g. overlapping responsibilities between various confusion agencies create and duplication of efforts, further complicating the targeting process.
- Effectively reaching and uplifting the most vulnerable populations below the poverty line and struggling with basic needs and limited opportunities proved to be a challenge across projects.
- Poor roads, long distance to service centres and/or markets affected efficient beneficiary targeting.

#### Empowerment and capacitybuilding

• Throughout its engagement in Ghana, IFAD has implemented diverse capacity methodologies in tailored to the specific needs and contexts of different communities. These approaches e.g. VSLAs, GALS, FFS and digital literacy have aimed to empower rural communities, foster innovation, and promote sustainable development. While the initiatives have yielded positive results, significant challenges have been encountered that includes high illiteracy rates, cultural barriers, infrastructure gaps, resource constraints, limited access technology and climate change impacts which calls for continuous adaptation and innovation in future programme implementation.

- allocation and maximize collective impact and efficiency of IFAD's interventions.
- Enhance the consultative and participatory approach to targeting through capacity building and monitoring of sub-projects, service providers and private financial institutions across all projects
- For geographic targeting, concentrate interventions for higher impact and greater efficiency as compared to nationwide approach
- Enhance the community-led approaches (that are culturally sensitive) as a tool to empower communities to take ownership and implement solutions tailored to their specific needs.
- Design projects and specific capacity building components with a minimum of five-year commitment to ensure sustainable impact.
- Use integrated capacity building approaches e.g. combining technical training, financial literacy, and market access facilitation to achieve holistic results and maximise on resources
- Continue and enhance partnerships with local NGOs to leverage resources and expertise.

#### Youth

IFAD has successfully implemented several programs and initiatives to support rural youth in Ghana. IFAD's commitment to technical training has led to the development of programs spanning eight regions, equipping youth with the business skills and entrepreneurship required for the agriculture sector. Over 15,000 youth led businesses have since been created. Additionally, digital agriculture initiatives have reached over 25,000 young farmers, enhancing access to information and technology. Despite the successes however, limited access to land remains a major obstacle, with only 23 percent of youth owning farmland. This further limit access to other factors of production e.g. access to credit loans.

- Create an enabling environment for young agroentrepreneurs to access land as a priority for youth involvement in agriculture.
- Facilitate access to finance and technological, skills development and ecosystem development (e.g. policy reforms and capacity building of financial institutions etc).
- Given the young demographic structure in Ghana, develop the country programme in a way that it offers career opportunities in research, environment, mobile financial services, agroprocessing and other technical areas for the youth as compared to rudimentary tilling of the soil and tending to animals.

# **Gender and Women Empowerment**A range of economic empowerment initiatives targeting women's participation in agricultural production

participation in agricultural production and value chains have yielded positive outcomes, contributing to increased agricultural productivity and income

- Undertake a needs assessment for women's adaptation to climate change to guide specific project design and financial injection.
- Develop climate smart technologies that are gender sensitive and friendly for women to fully participate in agro enterprises.

generation for women. Some projects like • the NRGP reached more than 50 percent Success factors include outreach. Partnerships with local NGOs; use of the methodology and male engagement strategy; innovative mobile money solutions and integration with government extension services. However, the programme still faced challenges that hindered women's full participation and empowerment such as cultural resistance, land tenure issues, literacy barriers, time poverty and access to climate adaptation technology. In the previous portfolio projects, it was also found that women were undertraining, represented in vocational technical apprenticeships and traditional apprenticeships.

**Environmental Impacts Management**Some projects during the previous COSOP did not manage to develop ESMPs, SEP and GRM during design stage which could have maximised the benefits from the projects.

- Prioritize enhancing digital literacy among women farmers including providing training programs and access to technology
- Strengthen policy advocacy efforts to promote women's land rights including engaging with policymakers, advocating for legal reforms, and supporting the development of policies that ensure secure land tenure for women farmers.
- Create an enabling environment for women to access capital, skills development and ecosystem development (such as policy reforms and capacity building of financial institutions etc).
- Explore ways of promoting the GALS methodology across other non-IFAD programmes through the MoFA leveraging on the GALS manual including a more proactive engagement in policy dialogue, partnership building and mobilization of expertise to back up design and implementation with qualified technical assistance.
- Include an environmental assessment for the coverage of the new COSOP, including the characteristics of the Northern Regions, in the preparatory analyses, which will be deepened in project design.
- Prioritise development of relevant triggered SECAP instruments at project design stage and the subsequent capacity building on national and project personnel to implement such.
- Increase budget allocation for environmental safeguards to adequately support the implementation of environmental management practices and monitoring efforts
- Enhance capacity building for local environmental officers (including partner organisations), equipping them with the skills and knowledge necessary to effectively implement and monitor environmental safeguards

### **Climate Change**

IFAD's climate change portfolio in Ghana encompasses a range of projects focusing agricultural adaptation, infrastructure, and community resilience building. These initiatives have delivered positive results, leading to an increase in the adoption of climate-resilient farming practices and yield improvement in target communities. There are challenges however that hinder project effectiveness scalability including limited institutional capacity; technical barriers; weak coordination; weak data collection and monitoring at local level, cultural resistance and inadequate financing.

- Strengthen institutional capacity through investing in targeted training programs for local staff on climate adaptation, emphasising practical skills and knowledge transfer.
- Develop joint partnerships with GoG and private sector to access funds for the provision of innovative climate resilient technologies effective for pro-poor adaptation interventions 105
- Strengthen partnership with private sector to amplify and implement the carbon market framework developed by the GoG
- Strengthen digital early warning advisory services for agriculture production as well as food crisis prevention and management<sup>106</sup>.
- Identify and scale up successful pilot projects to the national level, replicating best practices and lessons learned to reach a wider audience

<sup>105</sup> Environment and climate-financing opportunities to support climate action for smallholder farmers are also available from Adaptation Funds, the Global Environment Facility and the Green Climate Fund.

<sup>&</sup>lt;sup>106</sup> NAP emphasizes the importance of early warning systems to enhance preparedness and reduce the impacts of extreme weather events. The goal is to have early warning systems covering 60% of districts by 2025, enabling communities to take timely action to protect themselves and their livelihoods.

#### Infrastructure

The portfolio's infrastructure projects in Ghana have demonstrably improved rural livelihoods and agricultural productivity. Despite the achievements, infrastructure development has faced significant implementation challenges such as: Procurement delays; Cost overruns of 25percent on major construction projects; Operation and maintenance issues; Limited local contractor capacity; Climate impacts that have damaged roads but also insufficient climateresilient designs; Land acquisition delays engagement Community gaps insufficient buy-in to and sustainability challenges.

- Design projects with adequate budget allocation for rural road rehabilitation/construction to improve access of farmers to markets
- Establish and ensure functionality of a dedicated procurement unit for infrastructure to streamline processes, reduce delays, and ensure costeffectiveness
- Implement climate-resilient design standards for all infrastructure projects to mitigate climate risks and enhance long-term sustainability
- Consider creating a dedicated maintenance fund (out of the total project cost) to ensure adequate resources for routine maintenance and repairs.
- Develop a comprehensive programme to build the capacity of local contractors on climate resilient and sustainable infrastructure.
- Strengthen community management systems to foster ownership, encourage active participation, and ensure long-term sustainability of project infrastructure.
- Institute real-time monitoring mechanisms to track project progress, identify potential challenges, and ensure timely intervention.

#### **Extension Services**

Accumulatively, **IFAD** country programme's initiatives through extension services have led to a 73 percent increase in crop yields for participating farmers. The adoption of digital platforms by 125,000 farmers has modernised agricultural practices and improved access to information. Climatesmart agriculture training has been successfully provided to more than 85,000 enhancing farmers, their resilience to climate change. The integration of mobile technology has significantly improved the delivery of extension services but however, challenges remain such as limited number of active extension staff, with only 1,500 agents serving approximately 3 million farmers, poor remuneration and incentives, high staff turnover (45 percent) of trained staff, budgetary constraints for field visits and poor infrastructure affecting effective digital extension service delivery.

- Expand digital platforms to reach more farmers, bridging the digital divide and providing access to timely information.
- Increase extension staff over the next five years to improve the staff-to-farmer ratio and enhance service delivery.
- Promote more female extension service providers to reach out to marginalised women who are normally left out because of societal norms.
- Implement a performance-based incentive system to motivate extension staff and improve their effectiveness and allocate 15% of the agricultural budget to extension services to ensure adequate funding and sustainability.
- Strengthen public-private partnerships to leverage the expertise and resources of both sectors for improved service delivery.
- Enhance climate resilience training programs to equip farmers with the knowledge and skills to adapt to climate change.
- Improve monitoring and evaluation systems to track the progress and impact of extension programs.

#### Monitoring

- 84. Implementation of the COSOP will be monitored using several instruments, including:
  - COSOP Results Management Framework and Logical Framework of each project
  - COSOP Result Review and COSOP Completion Review
  - SECAP Documents Review
  - Supervision and implementation support mission reports and other reports through on-going projects; and
  - Annual outcome surveys will be leveraged to obtain information concerning the COSOP.
- 85. The COSOP monitoring will give strong emphasis to monitoring of targeting performance on climate change adaptation, gender equality and women's

empowerment outcomes, youth empowerment, nutrition outcomes and results targeting vulnerable groups. All projects and implementing partners will be required to provide disaggregated data on women and youth participation in relation to targets of 20 percent men; 30 percent youth (men and women 15-35 years); 40 percent women and 10 percent PWD on programme activities. The Empowerment Index will also be monitored at baseline, MTR and endline of projects during the COSOP period.

- 86. In addition, to ensure that projects are designed, developed and implemented in line with key considerations for environment, social and climate change requirements, the COSOP and proposed projects will be monitored in line with the nine SECAP standards following key considerations, GoG regulations and international best practices, as well as seeking innovative ways to implement and monitor good practices that extend beyond basic input-output monitoring and safeguards compliance. Based on mandatory screening and categorization that applies the nine Standards, projects will ensure that the SECAP documentary requirements are conducted and/or prepared as applicable e.g.
  - Environmental, Social and Climate Management Framework (ESCMF)
  - Environmental, Social and Climate Management Plan (ESCMP)
  - Environmental and social impact assessment (ESIA)
  - Stakeholder Engagement Plan (SEP)
  - Grievance Redress Mechanism (GRM)
  - Resettlement Action Framework/Plan (RAF/P)
  - Indigenous Peoples Plan (IPP)
  - Free and Prior Informed Consent (FPIC) Plan
  - Pesticide Management Plan
  - Cultural Resources Management Plan
  - Chance Find Plan
  - Environmental and Social Management System
  - Labour Management Procedure

Where there is a risk of significant GHG emissions, potential sources should be established and amounts estimated to form a baseline for reducing emissions.

87. Continuous Stakeholder Engagement: Consultations will be held with national and local stakeholders including civil society organisations and farmers' organisations. Feedback and recommendations from country program evaluations, support missions, annual outcome surveys and all review processes will be duly considered with the aim to fully exploit opportunities and provide homegrown solutions whilst making smallholder food and agricultural production systems more sustainable, resilient, and remunerative.

# **Annex 1: List of Ongoing Programmes and Projects**

 $Table\ 2: Some\ of\ the\ ongoing\ programmes/projects\ in\ partnership\ with\ Development\ Partners\ and\ NGOs^{107}$ 

Programme	rogramme Objective			
Rural Enterprises Project	To boost and improve the livelihoods of micro and small entrepreneurs. Specifically, REP seeks to increase the number of rural enterprises that generate profit, growth and employment opportunities.	IFAD	2011 - 2025	
Promoting Rural Opportunities Sustainable Profits and Environmental Resilience (PROSPER)	To strengthen the integration, climate resilience and environmental sustainability of smallholders and businesses in priority VCs in the Northern and Middle Ecological Belts taking advantage of the increased demand created by the Government's efforts to strengthen agro processing.	IFAD	2021 - 2032	
Affordable Agricultural Financing for Resilient Rural Development Project (AAFORD)	Aims to support the food security and improved living standards of smallholder farmers, poor and vulnerable women and youth.	IFAD	2019 - 2027	
Modernizing Agriculture in Ghana	To improve food security and make the agriculture sector more modern, equitable and sustainable.	Canadian Government	2017 - 2025	
Ghana Tree Crop Diversification Project (TCDP)	To diversify and grow its economy through modernizing agriculture to accelerate productivity, resilience, and industrialization.	World Bank- IDA	2022 - 2027	
West Africa regional Food Systems Resilience Program (FSRP-2)	To increase their preparedness against food insecurity and to improve the resilience of their food systems	World Bank	2022 -	
West Africa Coastal Areas Resilience Investment Project 2 (WACA ResIP 2)	The Project aims at mitigating both natural and human-induced hazards like coastal erosion, floods, pollution, and the impact of climate change on West African coastal communities	World Bank	2023 - 2027	
Savannah agriculture Value Chain Development Project (SADEP)	To ensure national food and nutrition security, create employment and contribute to industrialization.	AFDB	2022 - 2027	
Additional Financing to Savannah Investment Programme	To increase climate-smart local food production, enhance food and nutrition security for women, youth and vulnerable groups in 12 selected districts in the Savannah Zone	AFDB	2023 - 2027	
Savannah Investment Programme	To reduce importation of animal protein, enhance competitiveness of the poultry industry, improve small ruminants breeds and contribute to improved food and nutrition security	AFDB	2019 - 2026	
Improved Resilience of Coastal Communities in Côte d'Ivoire and Ghana	To improve adaptation of small-to-medium coastal settlements in West Africa by reducing climate change impact and establishing resilient economies and communities	Adaptation Fund	2024 - 2029	
Scaling-up climate- resilient rice production in West Africa (Benin, Burkina Faso, Cote d'Ivoire,	To improve climate resilience and increase rice system productivity of smallholder rice farmers across West Africa using a climate-resilient rice production approach.	Adaptation Fund/Sahara and Sahel Observatory	2023 - 2027	

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 $<sup>^{107}\,\</sup>mathrm{To}$  be updated as more information comes up

Gambia (Republic of the), Ghana, Guinea, Liberia, Mali, Niger, Nigeria, Senegal, Sierra Leone and Togo)			
Promoting Climate- Smart Agriculture in West Africa (Benin, Burkina Faso, Ghana, Niger, Togo)	To reduce the vulnerability of farmers and pastoralists to increase climatic risk, which undermines the level of food security, income generation, and the supporting ecosystem services of poor communities	Adaptation Fund/ECOWAS	2020 - 2025
Enabling Activities	To Support the ratification and early implementation of the Agreement under the United Nations Convention on the Law of the Sea on the Conservation and Sustainable Use of Areas Beyond National Jurisdiction (EABBNJ)	GEF	Approved 2024
Eighth Operational Phase of the GEF Small Grants Programme (Tranche 2)	Local CSOs and CBOs in landscapes-seascapes around the world access grant financing and technical assistance, including capacity development and knowledge sharing to maintain and enhance their socio-ecological resilience, well-being and socio-economic conditions for global environmental benefits	GEF	Approved 2024
Financing Agrochemical Reduction and Management Plus (FARM+) in Ghana	Aims to help Ghana transition to more sustainable agriculture	GEF	Approved 2024
Ghana Sustainable Food System and Forest Management	Improve sustainability of forest resources	GEF/World Bank	Approved 2024
Landscape Restoration and Ecosystem Management for Sustainable Food Systems	To strengthen integrated natural resource management and increase benefits to communities in targeted savannah and cocoa forest landscapes.	GEF/World Bank	2021 - 2027
Using Marine Spatial Planning in the Gulf of Guinea for the implementation of Payment for Ecosystem Services and Coastal Nature- based Solutions	Enhance coastal and marine habitat in Ghana, Togo and Cote d'Ivoire through coordinated spatial planning (MSP), economic incentives (PES), and nature-based solutions	GEF	2023 - 2026
Ghana Shea Landscape Emission Reductions Project	Aims to restore degraded savannah forests and strengthen livelihoods in this area through enhanced ecosystem services	GCF	2020 - 2028
Program on Affirmative Finance Action for Women in Africa (AFAWA): Financing Climate Resilient Agricultural Practices in Ghana	Aims to empower vulnerable women groups in the country's most vulnerable agricultural zone by improving their participation in low-emission climate resilient agricultural practices	GCF	2019 - 2027

Accelerating Solar Action Program (ASAP)	systems among Micro, Small, and Medium Enterprises (MSMEs) and households.	GCF	
Acumen Resilient Agriculture Fund (ARAF)	To improve climate resilience to ensure long- term sustainable increases in agriculture productivity and incomes for smallholder farmers.	GCF	2019 - 2030
Acumen Resilient Agriculture Fund II	Aims to enhance the climate resilience of smallholder farmers and the agriculture value chain, ultimately promoting increased productivity and food security.	GCF	2024 - 2029
Infrastructure Climate Resilient Fund (ICRF)	s to deploy capital to support the development and financing of climate-resilient infrastructure projects in Africa and to achieve medium to long-term returns for investors.	GCF	2024 - 2029
Inclusive Green Financing Initiative (IGREENFIN I): Greening Agricultural Banks & the Financial Sector to Foster Climate Resilient, Low Emission Smallholder Agriculture in the Great Green Wall (GGW) countries - Phase I	enhance access to credit and technical assistance for local farmers, farmers' organisations, cooperatives and micro and small sized enterprises.	GCF	2022 - 2030
Mirova Sustainable Land Fund 2	aims to tackle the interconnected challenges of land degradation and climate change by investing in SLM projects in selected countries (Costa Rica, Cote d'Ivoire, Ghana, Malaysia, Morocco, Peru, and the Philippines).	GCF	2025 - 2029
Arbaro Fund – Sustainable Forestry Fund	provides developing countries and their rural communities with a solution to increase carbon sinks by producing wood in a sustainable manner and conserving natural forests, whilst contributing to reduction of illegal logging	GCF	2020 - 2035

# **Fragility Assessment Note**

The World Bank determines fragility using criteria such as low Country Policy and Institutional Assessment (CPIA) scores (typically below 3.2) or situations of conflict/refugee crises. Ghana's CPIA score has generally remained above this threshold, reflecting relative institutional stability and resilience despite economic challenges like debt and inflation. Ghana in not in the World Bank's List of Fragile and Conflict-affected Situations for FY 2024.

# Appendix VI: Agreement at completion point

#### Introduction

1. In line with the International Fund for Agricultural Development (IFAD) Revised Evaluation Policy and the results-based programme of work and budget of the Independent Office of Evaluation of IFAD (IOE) for 2024 approved by the IFAD Executive Board at its 140<sup>th</sup> session in December 2023, IOE has undertaken a country strategy and programme evaluation (CSPE) in the Republic of Ghana. This CSPE is the third country strategy and programme evaluation (CSPE) conducted in Ghana, and it covers the period 2013-2023, including 7 projects with IFAD financing of US\$628.1 million. Previous evaluations were performed in 1995 and 2012, with the latter (referred to as the 2012 CPE) covering the period 2010-2015.

This Agreement at Completion Point (ACP) contains the recommendations made in the CSPE report, which were accepted by IFAD and the Government of Ghana, as well as the proposed follow-up actions agreed on. The ACP is signed by the Government of Ghana, represented by the IFAD Governor, and the IFAD Management, represented by the Associate Vice-President of the Department for Country Operations (DCO). The signed ACP is an integral part of the CSPE report, in which the evaluation recommendations are presented in detail and submitted to the IFAD Executive Board as an annex to the new COSOP. The implementation of the recommendations agreed upon will be tracked through the President's Report on the Implementation Status of Evaluation Recommendations and Management Actions (PRISMA), which is presented to the IFAD Executive Board on an annual basis by IFAD's Management.

# Recommendations and follow-up actions

3. Recommendation 1: Develop the next COSOP with explicit strategic orientations on support for business models (aligned with IFAD targeted groups), with clear impact pathways and measurable targets. Following discussions between the Government of Ghana and IFAD to secure government's access to IFAD's program of loan, investments should be pursued and developed in an integrated manner, with complementarities between sustainable MSMEs and climate resilient value chains, and with clear pathways and measurable results that lead to attaining the COSOP strategic objectives. Supports to MSMEs should be linked to growing value chains to enable them to access higher and profitable value markets. Further, supported agricultural commodities should have clear links to wider value chains that have been identified by government as drivers of national development and growth. For instance, the new COSOP should consider more strategic, higher value investments that help build Ghana's underdeveloped agri-food processing and seed sectors. Furthermore, business models should guide business plans that are technically and financially sound, informed by feasibility and market studies. All these should be within a comprehensive resilience building framework presented in the COSOP, as demanded by the realities of climate mitigation and adaptation.

#### Agreed

**Proposed follow-up actions**: The new COSOP for Ghana will focus, through building on the past IFAD investments in the portfolio, towards productive infrastructure and access to finance. These strategic areas will enhance the linkages within value chains; build on current interventions of ensuring background analytical assessments are the drivers to facilitate investments; while ensuring that gender, youth, climate and nutrition are mainstreamed into interventions as deemed relevant. These objectives will be built on strategic assessments that have already been undertaken/or are in the process of being undertaken i.e. ICT4D; Targeting

and Gender; Nutrition; and Climate and Environment. It will also, within the investments ensure grounding in feasibility and market studies to assess the viability and return on the investments.

Responsibility: Government of Ghana and IFAD

**Timeframe:** In the design and deployment of the new COSOP and investments within the cycle (2025-2030)

4. Recommendation 2: Further expand partnerships with the private sector and other development actors supporting rural enterprises and value chains (pro-poor oriented). The expanded partnerships should support and/or complement IFAD's investments and capacity building interventions. The partnership should enable a matching demand-driven market orientation that informs supplydriven production. This means that farmers' capacity building is oriented towards specific market demands to meet standards for quality, quantity and timeliness. This also entails the identification of key relevant private actors, and fostering partnerships between them and smallholder FBOs, considering medium to long term perspectives. Moreover, IFAD should enhance the partnership and improve the knowledge sharing with other organizations that are engaged in supporting climate smart agriculture and pro-poor value chains in Ghana. This will help leverage additional funding, ensure learning among actors, and foster complementarities and synergies, in line with areas of technical expertise and the coverage of IFAD's supported programme.

#### **Agreed**

**Proposed follow-up actions**: Through the intervention of enhancing access to finance, the new COSOP will build on the partnerships with private sector within the value chains. As the involvement of the private sector is inevitable to the development of a viable value-chain, IFAD will undertake an assessment of the most efficient tools for the partnership with private sector.

The Blended Financing Facility (BFF), established under the Affordable Agricultural Financing for Resilient Rural Development (AAFORD), seeks a proof of concept in providing access to financing through two windows that are structured towards larger private sector players; aggregators; and farmer-based organizations. The operational manuals and pricing mechanisms have been confirmed, and this blending will allow small-holder farmers within four value chains to access financing at lower rates, than MSMEs. Once a proof of concept (within AAFORD), the BFF is expected to be the grounding fund for access to financing, expanding its scope through financing of various value chains and in wider regions within the country. IFAD will continue to seek partnerships in building the capital base of the facility, through partnerships with commercial financial institutions and other development partners. Currently the fund includes financing from the ARB-Apex Bank.

Responsibility: Government of Ghana and IFAD

**Timeframe:** On-going and through the design of the new COSOP (2025-2030) and new investments.

5. Recommendation 3: Strengthen the targeting strategy by being more responsive to the needs and choices of the target groups and more systematic in the geographic scope. IFAD's poverty targeting should be informed by the target group's state of poverty and lack of access to productive and financial resources, but it should also consider their strengths, local knowledge, specific needs and preferences. IFAD should support men, women, youth and other marginalised groups to strengthen their roles, self-confidence and solidarity. One way is through the use of the Gender Action Learning System (GALS). In addition, IFAD should have differentiated strategies for different target groups, such as young men and young women, including in the selection of crops and value chains to support. IFAD should

adopt a more participatory approach to targeting at design stage, for instance, by incorporating local knowledge on poverty and livelihoods analysis. Finally, the scope of geographic targeting should be informed by an assessment of IFAD's capacities and resources, and lessons from predecessor IFAD projects in order to build on previous achievements.

#### Agreed

**Proposed follow-up actions**: A country-wide Targeting and Gender assessment is currently underway. In the last 18 months; two major restructurings have facilitated the re-visiting of the targeting and gender within the investments, to ensure that the activities address the groups to enhance inclusivity and diversity. Ghana has just completed a district level multi-dimensional poverty assessment, which will feed into the targeting and gender assessment to guide IFAD's new COSOP and new investments. It will also guide any adjustments to targeting and gender, as needed, during implementation of our current investments.

Responsibility: IFAD and Government of Ghana

**Timeframe:** On-going and through the design of the new COSOP (2025-2030) and new investments.

6. Recommendation 4: In line with the good practice and standards of financial institutions, systematically address capacity inefficiencies, including the implementation of functional system of documentation, monitoring and accountability. It is important that the new COSOP provides an explicit results and accountability framework for inclusive rural finance and value chains. In this regard, IFAD should continue to improve and implement a functional, coherent and transparent documentation and M&E system, ensuring coordination of all relevant stakeholders, sound tracking of performance, adaptive management and accountability. In addition, IFAD should empower farmers to monitor and report on goods and services that they are to receive and the obligations under specific transactions for them and for IFAD. Within the framework of IFAD's information and communication tools (ICT) for development (ICT4D) strategy, the ICO should consider using ICT in M&E systems to enhance data accuracy, accountability and obtain stakeholder trust.

#### Agreed

**Proposed follow-up actions**: The Ministry of Food and Agriculture has established The Ghana Agriculture and Agribusiness Platform (GhAAP), which is an integrated and interoperable web-based platform that provides agribusiness value chain actors with information, insights, inputs, agronomic practices, markets and other resources to enhance coordination, transparency, interaction, tracking, monitoring and reporting in real-time. It is expected that all farmers and their land holding (polygon), will be on the system by end-2025. IFAD will access this system to access farmers for our interventions under investments. Additionally, a tried and tested MIS for monitoring and evaluation under the Emergency Fund is being rolled out to other IFAD financed projects. It is expected that all IFAD projects will use a single system, with multiple access to their own data, ensuring the tracking of performance, adaptive management and accountability, and ensuring the automated feeding of this into the results framework for the new COSOP.

Responsibility: Government of Ghana and IFAD

**Timeframe:** On-going and through the design of the new COSOP (2025-2030) and new investments.

7. Recommendation 5: Leverage additional funding for infrastructure investments and explicitly address gaps that weaken the sustainability of those investments through effective local governance and enhanced community ownership. IFAD should leverage additional funding and expertise for

infrastructure development. This can be done through public-private partnerships and collaboration with other international financial institutions. It should create and empower community-led management committees responsible for the upkeep of infrastructure, supported by ongoing technical training and capacity building through existing government initiatives. Finally, IFAD should work closely with concerned government ministries for institutionalizing adequate maintenance funds within local government budgets to ensure a dedicated and continuous financial stream for infrastructure upkeep, such as roads and irrigation infrastructure.

#### **Agreed**

**Proposed follow-up actions**: The Government has requested IFAD financing to focus on hard; tangible investments, ensuring a higher rate of return on the investments, both socially and financially. Our current investments have already been able to demonstrate proof of this. The new COSOP will develop a strategic objective of ensuring market productive infrastructure, while ensuring we (i) leverage on public-private partnerships; and (ii) the required capacity building and funding for the maintenance and operations.

**Responsibility:** Government of Ghana and IFAD

**Timeframe:** On-going and through the design of the new COSOP (2025-2030) and new investments.

Signed on date

Signed on date

29TH NOVEMBER, 2024

10 January 2025

For the Government of Ghana

For the International Fund for Agricultural Development (IFAD)

The Honourable Dr. Bryan Acheampong Minister for Food and Agriculture

Mr Donal Brown
Associate Vice-President
Department for Country Operations

# Annex (a): Implementation status of the Agreement at completion point

Recommendation	Proposed follow-up actions	Implementation Status
Recommendation 1: Develop the next COSOP with explicit strategic orientations on support for business models (aligned with IFAD targeted groups), with clear impact pathways and measurable targets.	The new COSOP for Ghana will focus, through building on the past IFAD investments in the portfolio, towards productive infrastructure and access to finance. These strategic areas will enhance the linkages within value chains; build on current interventions of ensuring background analytical assessments are the drivers to facilitate investments; while ensuring that gender, youth, climate and nutrition are mainstreamed into interventions as deemed relevant. These objectives will be built on strategic assessments that have already been undertaken/or are in the process of being undertaken i.e. ICT4D; Targeting and Gender; Nutrition; and Climate and Environment. It will also, within the investments ensure grounding in feasibility and market studies to assess the viability and return on the investments.	The two strategic objectives of this COSOP align to the follow up actions under Recommendation 1. Additionally, all incoming requests for substantial investments are being supported by a robust feasibility and market study. An example is the design and construction of roads under PROSPER are mapping value chain actors (specifically small-holder farmers) and overlaying the map with the required road access ensuring that we are building roads where most advantageous to linking farmers to markets. These modalities will continue to be followed in the portfolio
Recommendation 2: Further expand partnerships with the private sector and other development actors supporting rural enterprises and value chains (pro- poor oriented).	Through the intervention of enhancing access to finance, the new COSOP will build on the partnerships with private sector within the value chains. As the involvement of the private sector is inevitable to the development of a viable value-chain, IFAD will undertake an assessment of the most efficient tools for the partnership with private sector.  The Blended Financing Facility (BFF), established under the Affordable Agricultural Financing for Resilient Rural Development (AAFORD), seeks a proof of concept in providing access to financing through two windows that are structured towards larger private sector players; aggregators; and farmer-based organizations. The operational manuals and pricing mechanisms have been confirmed, and this blending will allow small-holder farmers within four value chains to access financing at lower rates, than MSMEs. Once a proof of concept (within AAFORD), the BFF is expected to be the grounding fund for access to financing, expanding its scope through financing of various value chains and in wider regions within the country. IFAD will continue to seek partnerships in building the capital base of the facility, through partnerships with commercial financial institutions and other development partners. Currently the fund includes financing from the ARB-Apex Bank.	The first strategic objective in the COSOP is aligned to enhancement of access to finance. The Blended Finance Facility has commenced disbursement to value chain actors, including SMEs. An evaluation of the lending will be conducted to assist in further refining the products. Additionally, multi- stakeholder platforms will inform challenges to lending and address these as required, including at the policy level. The Country and Project teams have reached out to Development Bank Ghana; DCFO and others to seek interest in financing through the BFF.
Recommendation 3: Strengthen the targeting strategy by being more responsive to the needs and choices of the target groups and	A country-wide Targeting and Gender assessment is currently underway. In the last 18 months; two major restructurings have facilitated the re-visiting of the targeting and gender within the investments, to ensure that the activities address the groups to enhance inclusivity and diversity. Ghana has just completed a district level multi-dimensional poverty assessment, which will feed into the targeting and	The Targeting and Gender assessment was completed and has been incorporated into this COSOP. The district-level multi-dimensional poverty assessment report is being used to

more systematic in	gender assessment to guide IFAD's new COSOP and	guide the interventions
the geographic scope.	new investments. It will also guide any adjustments to targeting and gender, as needed, during implementation of our current investments.	in PROSPER.
Recommendation 4: In line with the good practice and standards of financial institutions, systematically address capacity inefficiencies, including the implementation of functional system of documentation, monitoring and accountability.	The Ministry of Food and Agriculture has established The Ghana Agriculture and Agribusiness Platform (GhAAP), which is an integrated and interoperable web-based platform that provides agribusiness value chain actors with information, insights, inputs, agronomic practices, markets and other resources to enhance coordination, transparency, interaction, tracking, monitoring and reporting in real-time. It is expected that all farmers and their land holding (polygon), will be on the system by end-2025. IFAD will access this system to access farmers for our interventions under investments. Additionally, a tried and tested MIS for monitoring and evaluation under the Emergency Fund is being rolled out to other IFAD financed projects. It is expected that all IFAD projects will use a single system, with multiple access to their own data, ensuring the tracking of performance, adaptive management and accountability, and ensuring the automated feeding of this into the results framework for the new COSOP.	The GhAAP is currently on hold awaiting a policy decision by the Government on the additional funding needed to full functionality.  The MIS to capture IFAD financed M&E has been procured for AAFORD and will be deployed by 30 September 2025. PROSPER is in the process of procuring the same software thereby ensuring that we have the two IFAD investments on one system.  In the next quarter the country team will ensure that the new COSOP results framework is also maintained on the same system.
Recommendation 5: Leverage additional funding for infrastructure investments and explicitly address gaps that weaken the sustainability of those investments through effective local governance and enhanced community ownership.	The Government has requested IFAD financing to focus on hard; tangible investments, ensuring a higher rate of return on the investments, both socially and financially. Our current investments have already been able to demonstrate proof of this. The new COSOP will develop a strategic objective of ensuring market productive infrastructure, while ensuring we (i) leverage on public-private partnerships; and (ii) the required capacity building and funding for the maintenance and operations.	The new COSOP includes a strategic objective focusing on public investments for public infrastructure (roads, irrigation) and private cofinancing for private infrastructure (markets, warehouses).

# **COSOP** preparation process

## A. Participatory Approach and Interaction

1. A sixteen-member mission from the International Fund for Agriculture Development was assigned the preparation of the Country Strategic Opportunities Programme (COSOP). The mission was organized using the hybrid modality with both online and physical consultations organized in May 2025. A few specialist team members and staff from IFAD's regional office joined the country team and visited Ghana from May  $24^{th}$  to  $31^{st}$ , 2025. The purpose of the mission was to hold in-country consultations and discussions for the formulation of the new Country Strategy (2025-2030).

2. The participants in the mission included Ms. Moola Lakshmi (Country Director and CDT Lead), Ms Maliha Hamid Hussein (COSOP Consultant), Theophilus Otchere Larbi, (Country Programme Coordinator), Ms Wiredu, Barbara (Country Programme Coordinator), Ms Shazreh Hussain (Gender and Social Inclusion Specialist), Ms Paxina Chileshe, (Lead Regional Climate and Environmental Specialist), Athur Mabiso (Regional Economist), Ms Emily Wylde (Lead Gender and Targeting Specialist), Ms Brenda Gunde (ICT4D), Solange Heise (Nutrition), Xavier Desmoulin, (Rural Finance), Patrick Nya Opono (Value Chains and Markets), Mohamed Mouctar Diallo (Financial Management Officer), Steve Codjo (SSTC), Ms Carine Yemitia Toure (Senior Procurement Officer ) and Johannes Stute (Procurement Specialist).

The mission met with key Government partners and stakeholders namely the Ministry of Finance (MoF), the Ministry of Food and Agriculture (MOFA), the National Planning and Development Commission, Partner Financial Institutions, Private Sector Organizations, the main development partners, including the World Bank, the African Development Bank, the United Nations Resident Coordinator, FAO, WFP, UNDP, etc. The mission also undertook consultations with a large variety of entrepreneurs and private sector enterprises involved with agriculture value chains to understand their key constraints and opportunities.

# **B.** Background Analytical Assessments

- 3. The country office commissioned a series of studies and capitalized on the presence of IFAD's on-going rural sector and evaluation studies for strengthening the analysis for the COSOP. These studies included those listed below.
  - a) Nutrition Assessment Ghana: Sanne Bakker. 2024: The assessment involved a desk-based review of available online information, including nutrition surveys, UN reports, scientific literature, and IFAD project reports. Additionally, consultations with stakeholders were conducted both online, and offline during a one-week mission by the consultant to Ghana. The review examined the status of food and nutrition security in rural areas, analysed malnutrition drivers within the food system context, and assessed key stakeholders, programs, and national policies. Portfolio documentation from IFAD projects was also analysed to identify current approaches, gaps, and good practices. Based on these findings, strategic approaches and interventions were formulated to integrate nutrition into IFAD's investments.
  - b) **Targeting and Gender Strategy 2024:** Assessed the poverty situation in Ghana using the most recent survey data that were publicly available for Ghana's Multidimensional Poverty Index (MPI) estimation of 2022. It also assessed the intensity of deprivations in Ghana, which is the average deprivation score among people living in multidimensional poverty in the different regions. It pointed out that the northern regions are particularly susceptible to climate-induced livelihood crises, with significant out-migration, increased conflict over resources, and decreased agricultural productivity due to desertification and decreased rainfall. At

the same time, whereas there are regional patterns of poverty, district level data on MPI shows that within the more developed regions, there can also be districts with pockets of high economic and multidimensional poverty. The report also assessed food security basing its assessment on the Comprehensive Food Security and Vulnerability Analysis (CFSVA) 2020. It also reviewed the situation of women, youth and people with disabilities and their access to social sector services.

- c) **Digital Agriculture Ecosystem Assessment 2024**: Development Gateway: An IREX Venture. Prepared by Annie Kilroy and Patrick Shamba. February 2024. February 2024. This Digital Ecosystem Assessment report provides a comprehensive analysis of Ghana's agricultural sector, identifying challenges, needs, and opportunities for innovation and growth through digital technologies. The assessment team interacted with 33 participants during the 25 key informant interviews conducted in Accra, Ghana, from December 4 to December 15, 2023. These include the Ghanaian Ministry of Agriculture, farmer groups, community organizations, non-governmental organizations, United Nations agencies, cooperating development agencies, government agencies at the national and community levels, and agricultural technology companies. Their provision of valuable insights and experiences was instrumental in deepening our understanding of the digital agriculture ecosystem in Ghana and greatly enriched this assessment
- d) Rural sector performance assessment 2024. undertaken by IFAD periodically to assess the policies and legal framework, rural governance, transparency and public administration, natural resources and environmental policies and practices, national climate change policies, access to land, water, financial policy, access to services & markets, investment climate for rural business, access to extension services, nutrition and gender equality, agroeconomic policies and conditions for rural development, etc. The mission also reviewed the analytical studies conducted by the World Bank, the Asian Development Bank, FAO, etc., for a better understanding of rural poverty and agriculture sector issues.
- e) Social, Environmental, and Climate Assessment Note was prepared separately (Annex IV) based on a detailed review of secondary information and the key country documents for an understanding of fragility and vulnerability to climate risks.
- f) Country Strategy and Programme Evaluation (CSPE) in the Republic of Ghana Independent Office of Evaluation of IFAD (IOE) for 2024. This CSPE is the third country strategy and programme evaluation (CSPE) conducted in Ghana, and it covers the period 2013-2023, including 7 projects with IFAD financing of US\$628.1 million. Previous evaluations were performed in 1995 and 2012, with the latter (referred to as the 2012 CPE) covering the period 2010-2015.

## C. Stakeholder Workshop

4. IFAD jointly hosted a stakeholder consultation workshop on May 27, 2025, with the Ministry of Finance and MOFA to present its main finding and the way forward for the country programme. The workshop provided an opportunity to obtain feedback from key stakeholders, implementing partners and incorporate the perspective of farmer-based organizations and the private sector. This approach ensured that diverse perspectives informed the COSOP's strategic direction and alignment with national priorities. A list of workshop participants is attached at Annex Table VII.1.

#### D. COSOP Development

8. The COSOP report was prepared by the CDT with inputs and feedback from the in-country partners and the consultations held in bilateral meetings, consultation workshop, analytical background studies and review of secondary sources. This involved assessing how IFAD activities have performed in the past and what lessons can be learnt

for the future. The draft COSOP report was circulated to the UNCT and Development Partners for their review and feedback.

# **E.** Timing for the remaining steps of the COSOP design are:

Date	Steps		
May 2025	Draft COSOP prepared by CDT		
May 2025	COSOP In-country validation of the COSOP by the CDT		
June, 2025	Agriculture Sector working Group Draft COSOP will be discussed at a meeting with key Donor Partners, including GIZ, WFP, FAO, EU, AFD, AGRA, JICA, etc.		
June 2025	Review of the draft COSOP by Regional Team and GoG		
June 2025	Comments from Regional Team and GoG addressed by CD and CDT		
June 2025	All other revisions to the COSOP		
June 2025	Clearance of the final COSOP for submission by the CDT		
June 2025	Submission of Draft COSOP for Regional Director's review.		
July 2025	CD and CDT addresses comments from the RD		
July 2025	CD/RD Submit the cleared COSOP to QAG for OSC review.		
July 2025	OSC Date		
July 2025	Minutes of the OSC		
July 2025	Address OSC comments		
July 2025	In-country endorsement of the revised COSOP		
July 2025	Submit final COSOP to AVP-DCO for approval		
July 2025	Upload in Scriptoria		
July 2025	Including submission of docs to EB informal seminar		
August 2025	COSOP EB informal seminar		
13 – 18 September 2025	Executive Board Meeting Approval		

# Annex Table VII:1

Name of			
participan	Organisation/Ministry/I		
t	nstitute	Designation	Email address
Emmanuel Asamoah Yeboah	National Development Planning Commission (NDPC)	Planning Commission	
Theophilus Otchere Larbi	IFAD	Country Programme Coordinator	t.larbi@ifad.org
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Abdul			
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Abubakari	Agribusiness & Industry	Promotion Officer	m
Zakaria	CARE International		Yakubu.zakaria@org.
Yakubu	Ghana	Head of Programmes	com
Kwasi	Devel Fetermaine		l++-h+: @+
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Kwayisi	WFP	Associate	
Stephen	VVII	Associate	rg
Dapaah		Principal Budget	Sbedele@mofep.gov.
Bedele	Ministry of Finance	Analyst	gh
	Ministry of Trade,		8
	Agribusiness and		
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# **South-South and Triangular Cooperation Strategy**

## I. Introduction

South-South and Triangular Cooperation (SSTC) has become an integral component
of IFAD's operational model, increasingly embedded across its country programmes
as a means of delivering rural transformation at scale. By linking farmers
organisations, research centres, private-sector actors and governments across the
Global South, SSTC enables IFAD to tap into a rich reservoir of home-grown
innovations—ranging from climate-smart production techniques and inclusive digitalfinance tools to pro-poor value-chain models. Guided by its SSTC Strategy 20222027, IFAD leverages the modality to build strategic partnerships, promote
knowledge exchanges, and facilitate policy engagement in support of inclusive,
resilient and sustainable rural economies.

- 2. Ghana plays an active role in the global South-South cooperation landscape, drawing on its established development base, technical expertise, and leadership within regional organizations such as ECOWAS and the African Union. The country has engaged in various SSTC platforms and initiatives, including partnerships with countries in Asia and Latin America for agricultural innovation, capacity-building programmes, and policy dialogue.
- 3. This context creates a strong foundation for IFAD and Ghana to collaborate in advancing SSTC to support the country's agricultural development priorities. As the COSOP focus on supporting rural transformation through the AAFORD and PROSPER project, SSTC will be leveraged to complement efforts for rural farmers access to finance (SO1) and promote policy engagement for an enabling environment for Private Public Partnerships for market access and infrastructure development (SO2).

# II. Opportunities for rural development investment promotion and technical exchanges

- 4. Access to rural finance and the promotion of public-private partnerships (PPPs) will be key drivers of IFAD's new strategy in Ghana. SSTC will serve as a complementary instrument to accelerate progress in both areas—enabling Ghana to adapt proven solutions from peer countries in support of the COSOP's strategic objectives.
- 5. Under Strategic Objective 1 (SO1), SSTC will be leveraged as a complementary instrument to address persistent challenges in expanding access to finance for smallholder farmers and rural enterprises. Despite Ghana's progress, the country still faces barriers to rural financial inclusion—including limited digitization of rural banks, weak uptake of agricultural insurance, high lending risks, and prohibitively high interest rates (often 38–40%). These conditions restrict smallholders' ability to invest in improved inputs or technology, trapping them in low-productivity cycles. Furthermore, many rural financial institutions remain undercapitalized and constrained by non-performing loans and logistical weaknesses.
- 6. The AAFORD and PROSPER offer strategic platforms for innovation and learning. AAFORD is already piloting a BFF that seeks to lower agricultural lending rates to 20–25% and PROSPER is continuing this work through concessional climate finance. These initiatives present a foundation for engaging in peer exchanges with countries in the Global South that have successfully implemented innovative rural finance models, such as warehouse receipt systems, weather-index insurance, community-based savings and credit platforms, or mobile-enabled micro-loans.
- 7. Under the new COSOP, opportunities will be explored to use SSTC to identify, document, and promote successful financing instruments from other countries, and

support technical exchanges, peer missions, and policy-level dialogue. These efforts will be anchored in ongoing project operations and resourced through project budgets.

- 8. Leveraging SSTC to create an enabling environment for Public-Private Partnerships in climate-resilient rural infrastructure (SO2). Under the second strategic objective, the COSOP aims to enhance the climate resilience and market integration of smallholder farmers by scaling up investments in rural productive infrastructure—such as feeder roads, water-supply schemes, and post-harvest solutions. Public-private partnerships are central to achieving this goal, enabling shared investment, innovation, and sustainability in infrastructure delivery.
- 9. However, implementation challenges remain. The experience of the Department of Feeder Roads reflects the wider bottlenecks—namely, limited operations and maintenance (O&M) funding, outdated design standards, and coordination challenges. PPPs are still uncommon in feeder roads and small-scale rural infrastructure, even though they have gained traction in larger trunk road projects. Public institutions face capacity constraints in designing viable, climate-smart PPPs, while private investors remain hesitant due to unclear cost-recovery models, weak incentives, and high perceived risks linked to the agricultural sector.
- 10. To address these gaps, the new COSOP will explore collaboration under SSTC for institutional learning, technical exchange, and policy adaptation. It will draw on successful PPP models from other countries in the Global South that have promoted inclusive, climate-resilient infrastructure through co-financing arrangements and innovative risk-sharing mechanisms. To operationalise this approach, the COSOP can support activities such as:
  - Peer learning exchanges for officials from NDPC, MoFA, MoFEP, MOTAI and District Assemblies to engage directly with counterparts in other countries that have successfully implemented rural infrastructure 3Ps.
  - "PPP design labs", co-hosted with private sector actors, to co-develop context-appropriate models for feeder roads, small-scale irrigation, and cold chains—with embedded provisions for maintenance, climate adaptation, and inclusive benefit-sharing.
  - Policy dialogues and knowledge-sharing forums focused on regulatory frameworks, cost-recovery models, O&M financing, and land-use planning to enable private sector engagement.
- 11. Existing platforms—such as the Annual Policy Forum under AAFORD—could be leveraged to convene regulators, financial institutions, farmer organisations, and private investors in addressing systemic barriers to inclusive rural infrastructure investment. These exchanges will be aligned with project planning and coordination processes, helping translate knowledge into actionable 3Ps pipelines.

## III. SSTC engagement rationale

12. South-South and Triangular Cooperation is explicitly embedded in Ghana's national policy framework. The Long-term National Development Plan (2018–2057) calls for deeper South-South engagement in trade, technology transfer, capacity building, and peacekeeping, and to institutionalize its role as a provider of development support, the country has proposed the creation of the Ghana Agency for Development Cooperation (GADC). In practice, Ghana has collaborated with countries such as China—on irrigation and rice production—and Brazil, through the "More Food International" programme to support smallholder mechanization. It also partners

with UN agencies, leveraging the WFP-China SSTC Trust Fund to strengthen rural value chains and working with UNDP on renewable energy technology transfer and climate policy development.

- 13. Under the previous COSOP, Ghana engaged with IFAD in early initiatives that reflected a growing commitment to SSTC under the country operations. These included participation in the AVANTI Advancing Knowledge for Agricultural Impact initiative and a regional post-harvest management programme on small-scale dryers—demonstrating the potential for shared learning and technology exchange. While both initiatives faced implementation challenges, they signalled an emerging platform that can be further leveraged to structure and scale up knowledge and innovation.
- 14. Across the current portfolio, projects such as AAFORD and PROSPER already embed knowledge exchange, peer learning, and regional collaboration into their design, providing a foundation for advancing SSTC under the new COSOP. To enhance effectiveness, SSTC activities in the upcoming COSOP period will build directly on these existing entry points and align closely with project objectives. They will be fully integrated into project programming, leveraging existing institutional mechanisms and tapping into dedicated resources for SSTC and knowledge promotion. For instance, PROSPER has earmarked USD 91,000 to support SSTC activities during implementation.
- 15. Annual coordination among IFAD, the PMUs, government counterparts and partners will help guide the strategic planning and implementation of SSTC activities throughout the COSOP cycle. This process will be embedded in the development of Annual Work Plans and Budgets (AWPBs) of the projects, ensuring that SSTC is operationalised in a coherent, demand-driven, and results-oriented manner. These efforts will ensure that SSTC is not treated as a stand-alone element but as an embedded tool to support the COSOP development outcomes.

# IV. Partnerships and initiatives

16. The current IFAD portfolio in Ghana through the AAFORD and PROSPER projects already embeds different forms of SSTC as delivery modalities such as peer exchange and policy dialogue. Under the forthcoming country strategy, IFAD and the Government will expand these entry points in line with the two strategic objectives.

#### i. Strategic Objective 1

The Affordable Agricultural Financing for Resilient Rural Development (AAFORD) project serves as a platform for unlocking inclusive rural finance for smallholders to transition into more productive and sustainable livelihoods. AAFORD seeks to de-risk smallholder lending by creating a BFF that channels concessional credit to partner financial institutions—rural banks, MFIs and other PFIs—while layering risk-mitigation tools. By partnering with peer mechanisms such as Nigeria's NIRSAL or fintech innovators from Asia, Latin America and elsewhere in Africa, Ghana can exchange operational know-how on structuring blended-finance windows and, in parallel, adapt digital credit-scoring, mobile banking and micro-insurance solutions that reach last-mile clients in rural communities.

The Promoting Rural Opportunities, Sustainable Profits and Environmental Resilience (PROSPER) project is designed to support the country's poorest rural populations transition from low-input subsistence farming to profitable, climate-resilient agribusiness. Linked to the IGREENFIN regional programme, PROSPER will channel concessional climate finance—via rural financial institutions—to support investments in irrigation and efficient processing equipment. It will also pilot an Agricultural Refinancing Facility through ARB Apex Bank to expand access to affordable liquidity.

PROSPER will actively integrate SSTC through its engagement in IGREENFIN regional activities, including experience-sharing, fact-finding missions, and participation in the Sahel and Great Green Wall Award alongside countries such as Côte d'Ivoire, Senegal, and Burkina Faso. This position's PROSPER to serve as a platform for structured peer learning on green-value-chain financing, blended-finance structuring, and Environmental, Social, and Governance (ESG) standards for rural micro-finance institutions. Exchange visits among West African Development Banks and development banks from other regions can also be explored to accelerate the replication of successful de-risking tools for climate adapted agriculture.

Building on these entry points, IFAD and Ghana can leverage the Agri-Public Development Banks (Agri-PDB) Platform and the Smallholder and Agri-SME Finance and Investment Network (SAFIN) as channels for peer learning and knowledge exchange. The Agri-PDB is an emerging network were public and development banks exchange concrete solutions for financing inclusive, climate-smart agriculture. SAFIN provides a multi-stakeholder platform that connects financial institutions, agribusinesses, development partners, and governments to advance access to finance for smallholders and agri-SMEs. Early engagement with both platforms hosted by IFAD—particularly for the annual study tours and workshops planned under PROSPER—could support Ghanaian stakeholders in identifying proven financing models and operationalize practices to address current portfolio challenges, including effective structuring of blended finance facilities, innovative approaches to rural microfinance, and climate-smart investment tools.

#### ii. Strategic Objective 2

Both AAFORD and PROSPER embed policy dialogue and knowledge management as elements to support systemic change. AAFORD will establish an Annual Policy Forum to convene regulators, financial institutions, farmer organisations, and private investors to address persistent barriers to inclusive rural finance. Informed by a rolling programme of lessons-learned studies and supported by partners such as **the Alliance for Green Revolution in Africa (AGRA)**, the Forum will offer an open, multi-stakeholder space to inform policy reform and guide replication of successful models. PROSPER similarly envisages structured policy dialogues on rural infrastructure, value chains, and climate resilience, helping to shape enabling policies for blended finance and public-private partnerships.

The annual policy forum will provide a space for Ghana to engage with other countries that have implemented innovative policy and regulatory solutions—such as Brazil's local road maintenance PPPs, India's solar irrigation cooperatives schemes, and Morocco's Green Plan for Agri-Export Zones. These experiences could inform Ghana's efforts to develop robust PPP frameworks and mainstream climate-smart finance and infrastructure into national development planning.

AGRA, which is already envisioned as a strategic partner for policy engagement under the AAFORD Policy Forum, could play a key role in facilitating SSTC linkages across the African region. Through its established network and convening power, AGRA can contribute to connecting Ghanaian institutions with relevant reform experiences and regulatory innovations from countries such as Nigeria—deepening the regional value of the policy dialogue and enhancing the COSOP's reach beyond national boundaries.

#### V. Conclusion

17. The opportunities identified under the new country strategy for SSTC are grounded in ongoing activities and target existing opportunities to scale up development outcomes. As national priorities continue to develop, IFAD, through its relevant structures and in close collaboration with the government, will ensure that SSTC initiatives remain responsive, aligned, and impactful—leveraging proven solutions and partners in support of the country programme.

Appendix IX

# Financial management issues summary

COUNTRY	Ghana COSOP PERIOD 2025-2030			
A.COUNTRY FM ANALYSIS				
Country Disbursement Ratio (rolling-year) Unjustified Obligations:  • Outstanding Ineligible Expenditure – • Outstanding Advances (Projects in Closed Status)	42,646 USD  Financial instrume The project closed	ficient supporting document: 2000000647 / 2000 and submitted their finalists in reporting caused by	00064700 I justification WA; however,	
PBAS Available allocation (current cycle):	Allocated Amount: 2 Available Balance:			
BRAM access  Country income category	YES			

**Corruption Perceptions Index (CPI):** In 2024, Ghana scored 42 out of 100 (i.e. 80th out of 180 countries), which is a slight decline from previous years.

(Source: 2024 Transparency International CPI)

**Ibrahim Index of African Governance (IIAG):** In the 2022 IIAG, Ghana scored 62.2 out of 100 (i.e. 7th out of 54 African countries), which is a strong governance performance. It surpassed both the African and West African average of 49.3 and 52.6, respectively.

(Source: 2024 Mo Ibrahim Foundation IIAG Report)

**Public Expenditure and Financial Accountability (PEFA):** The latest disclosed PEFA assessment for Ghana was conducted in 2018, which showed strengths in budget credibility and transparency and weaknesses in internal controls and external audit areas.

(Source: 2018 PEFA Ghana Assessment Report)

**Public Financial Management (PFM) System:** the government of Ghana has implemented strong PFM reforms, such as enacting the Public Financial Management Act and adopting the Integrated Financial Management Information System (GIFMIS). However, progress need to be made in budget execution, expenditure arrears, and the effectiveness of internal audit functions.

(Source: World Bank IFSA)

**Program Governance and Anti-Corruption Arrangements:** The anti-corruption and fraud mechanisms are in place, and the government has also ratified the United Nations Anticorruption Convention. However, there is inconsistency in enforcement and public trust in anti-corruption institutions is moderate.

(Source: World Bank IFSA)

**Accounting and Auditing Profession:** The Institute of Chartered Accountants of Ghana (ICAG) was established as the recognized professional accountancy institute. It is a member of the International

Federation of Accountants (IFAC) and plays a crucial role in maintaining accounting and auditing standards in the country.

(Source: IFAC)

**GNI per Capita:** Ghana's Gross National Income per capita was approximately USD 2,260 in 2023, categorized as a Lower-Middle-Income Country.

(Source: World Bank Country Data)

# Implications of Ghana's FM and Governance Context on Project Design

- Ghana has a solid PFM and governance framework, but enforcement and audit independence remain weak.
- Declining CPI score and moderate public trust require strengthened accountability and anticorruption measures.
- Internal control and audit gaps necessitate embedded project-level internal audit and independent external audits.
- GIFMIS limitations call for financial reporting tools aligned with IFAD standards.
- Budget execution challenges and arrears risks highlight the need for cash flow tracking and realistic budgeting.
- Weak fund and asset tracking mechanisms justify the use of digital tools for inputs, payments, and inventory monitoring.
- Over-reliance on government systems must be offset by project-specific fiduciary procedures and manuals.

Lower-middle-income status and fiscal constraints require careful planning of counterpart contributions and flexible co-financing structures.

# **B.PORTFOLIO – LESSONS (Strengths and Weaknesses)**

# Existing Portfolio:

Project	Project Status	%Disbursed of all financing instruments	Project FM inherent risk rating	Performance Score: Quality of Financial Management	Performance Score: Quality & Timeliness of Audit	Performance Score: Disbursement Rate	Performance Score: Counterpart funds	Completion date
REP	Available for Disburse ment	86.81	High	Moderately Unsatisfactory	Mod. unsatisfactory	Unsatisfactory	Moderately Satisfactory	29/09/2025
GASIP	Project Complete d	87.88	Substanti al	Moderately Satisfactory	Satisfactory	Moderately Unsatisfactory	Moderately Unsatisfactory	30/08/2023
AAFOR D	Available for Disburse ment	37.64	High	Moderately Satisfactory	Mod. unsatisfactory	Unsatisfactory	Satisfactory	29/06/2027
PROSP ER	Available for Disburse ment	0.95	High	Moderately Satisfactory	Not Specified	Highly Unsatisfactory	Moderately Satisfactory	30/03/2032
ESRF	Project Complete d	99.4	Substanti al	Moderately Satisfactory	Mod. unsatisfactory	Moderately Satisfactory	Satisfactory	30/08/2024
Ecobank Ghana	Project Complete d	85.92	Moderate	Not Specified	Not Specified	Not Specified	Not Specified	29/09/2024
Fidelity Bank	Project Complete d	91.83	Moderate	Not Specified	Satisfactory	Not Specified	Not Specified	29/09/2024

# **Main Strengths:**

- Qualified pool of financial management personnel across projects.
- Timely submission of financial reports in compliance with IFAD requirements.

# Main Recurrent Risks / Weaknesses:

- Delays in the ratification and effectiveness of financing agreements.
- Incompatibility of the GIFMIS system with IFAD budgeting and reporting requirements.

- Slow project start-up phases, resulting in low initial disbursement rates.
- Absence of internal audit functions within project structures.
- Inadequate fund flow management by activity type (e.g. input distribution, rural finance, training).
- Weak asset tracking systems and limited accountability for distributed inputs.
- Over-reliance on implementing partners' self-reporting, with limited verification mechanisms.
- Lack of enforceable fiduciary provisions in agreements with implementing partners.
- Concerns over the independence of Ghana's Audit Service, leading to reliance on independent audit firms.
- Fragmentation and delays in financial flows in multi-donor financing arrangements, increasing the risk of ineligible expenditures.

## **Learned Lessons:**

- Engage with government counterparts early to expedite agreement ratification and project effectiveness.
- Design projects with realistic start-up timelines and resourcing for smoother implementation.
- Integrate internal audit functions within project implementation units.
- Strengthen oversight of implementing partners through performance-based contracts, independent verifications, and fiduciary safeguards.
- Develop and implement dedicated fiduciary manuals for trainings, input distribution, and grant/loan fund management.
- Enhance coordination mechanisms for multi-donor financing and enforce compliance with IFAD disbursement rules.
- Deploy tools to track fund and input flows to improve transparency and accountability.

# **C.PROJECT CONCEPT NOTE:** N/A

# Project Concept Note - FM KPIs:

Project FM risk	N/A
Project type	N/A
Duration:	N/A

<ul> <li>Financing Sources:</li> <li>IFAD – PBAS</li> <li>IFAD – SUPP GRANT</li> <li>Gov Counterpart</li> <li>Private sector</li> <li>Beneficiaries</li> <li>Financing gap</li> </ul>	N/A	N/A
Proposed size:	N/A	
Lending Terms:	N/A	
Recurrent cost:  • % total for the project:  • % of the total financed by IFAD:	N/A	

# Project Concept Note –FM Observations:

N/A

**Prepared by: Mohamed Mouctar Diallo** 

Date: 23/05/2025

# Procurement risk matrix - part A country level

- 1. Despite the robust country procurement legal and policy framework, the experience from the on-going projects identified the following risks: (i) capacity constraints leading to failure to comply with procurement law; delays in processing procurement, delays in preparation of Terms of References (ToRs), Technical Specifications, delays in evaluations, review and clearance, weak records keeping and filing; and weak contract management resulting into cost overruns; (ii) competing demands on staff and uncoordinated transfers; (iii) political interference resulting into conflict of interest and poor performance of some service providers, (iv) the recent high inflation and rapid depreciation of the Ghana Cedis which could affect market predictability and pricing; and (v) perception of lack of competition weak private sector with limited competition. Thus, the strategies proposed to mitigate these inherent risks are: (i) procurement staff complete training on the IFAD Procurement Framework; (ii) close IFAD procurement support and supervision; (iii) a detailed Operations Manual to be prepared to guide procurement implementation; and (iv) introduction of price adjustment clause for local currency contract with more than six months duration on a case by case basis.
- 2. The procurement arrangements will follow the Public Procurement Act, 2003 (Act 663) as amended. Furthermore, the procurement activities under IFAD Financed Projects will be undertaken via the Ghana electronic procurement platform (GHANEPS) which is now mandatory for the conduct of all government procurements in Ghana. This will minimize human interference in the procurement processes, thus improving the efficiency of the process.
- 3. The national bidding documents are acceptable for IFAD financed projects. However, the PMUs needs to include all clauses related to IFAD anti-corruption policies and reporting hotlines as well as the Self-Certification form. Additionally, all contracts will need to include the SECAP clauses, to align with the revised IFAD's 2021 SECAP guidelines. All projects in Ghana will use the Online Procurement End to end System (OPEN) for procurement planning and Contract monitoring as well as for the No objection demands. The annual procurement plans will be based on the Annual workplan and Budget (AWPB).
- 4. While the project procurement arrangements (PPA) has introduced the use of Sustainable Public Procurement approaches since 2022, it did not issue any criteria and there is no official guidance for using them. So, it is recommended to include of the IFAD SECAP requirements to achieve best value for money on a whole life cycle basis in terms of generating benefits, whilst minimizing damage to the environment.

IFAD PRM - Part A Country Level
Based on MAPS II - ASSESSMENT OF NATIONAL PROCUREMENT SYSTEM

Indicat or	Sub-Indicator Description	Findings regarding	Inherent Risk of non-	Proposed Mitigation	Net Risk
# and Sub-		possible non- compliance	compliance with Project	measure/s	(taking only fully
Indicat or #		with IFAD PPF	Objectives & IFAD PPF		implemented and effective
					mitigation measures
					into account, otherwise
					the net risk should be
					identical to

					the inherent
					risk)
	dated Findings at untry Level	[to be determined by	[to be determined	[to be determined	[to be determined
	Dillor 1	the SPO]	by the SPO]	by the SPO]	by the SPO]
1.1.		Legal, Regulatory rement legal fram			inciples and
1.1.	The public procu				incipies and
		•	-		
1.1.1.	Scope of application and coverage of the legal and regulatory framework		applicable oblig		M M
		the Parliament of the Republic of Ghana on 31st December 2003. (Source: PPA, Amendment, 2016 (ACT 914)) The Act applies to the procurement of goods, works and services,			
		financed in whole or in part from public funds.			

		(Source: PPA, Section 14(1)). Even though the Act 663 and its amendments encourages public and private sector engagements, actual Public Private Partnership (PPP) arrangements for the purpose of delivering projects is handled under separate legislation which is under preparation. (PPP Act 2000, Act 1039). The Act, regulations (draft) and the manual are published on the PPA website: www.ppaghana.o rg which is accessible to the			
1.1.2.	Procurement methods	public at no cost.  Although allowable Methods of Procurement are established in Part IV, Sections 34-43 of the Public Procurement (Amendment) Act, 2016 (Act 914), it is noted in Section 15. (1) that "the Minister in consultation with the Board may, by notice in the Gazette, declare an entity, a subsidiary or agency of an entity or a person to be a procurement	M	The legislation handling actual Public Private Partnership (PPP) arrangements for the purpose of delivering projects should be finalized and enacted.	M

	entity. However,
	these
	discretionary
	powers are
	pursuant to
	subsections 2 &
	3 of Section 15.
	The PPA provides
	for (five)
	procurement
	methods/award
	procedures
	hierarchically
	listed from the
	most competitive
	to the less
	competitive: -
	Competitive
	tendering; -
	Two-Stage
	tendering; -
	Restrictive
	tendering; -
	Single Source
	Procurement;
	and - Request for
	Quotations (PfOc) Page 3 of
	(RfQs). Page 2 of
	24 There are
	specific methods
	and procedures
	for the
	recruitment of
	consultants as
	detailed in PART
	V of the PPA
	(PPA, Sections
	66 to 82). The
	choice of method
	to use in every
	procurement
	depends on the
	threshold agreed
	and planned for
	at the beginning
	of the financial
	year. Less
	competitive
	methods are
	based on the
	justifications and
	the verification of
	specific
	situations that
	justifies the
	choice regardless
	of the value
,	· · · · · · · · · · · · · · · · · · ·

(material criterion). PPA, Sections 38, 40 & 42 detail the reasons under which the choice of the procedure does not depend on the estimated value of the contract. Fractioning of contracts to limit competition is prohibited. According to Section 21(6), as amended, "A procurement entity shall not divide a procurement order into parts or lower the value of a procurement order to avoid the application of the procedures for public procurement in this Act." PART V of the PPA (PPA, Sections 45 to
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of the PPA (PPA,
Sections 45 to
46) details rules
governing each
procurement
methods/procedu res. Standards
for international
competitive
bidding (section
45) are
consistent with
international
standards. Open
international
tendering shall
be in accordance
with Part IV and
Part V of Act
663.
1.1.3. Advertising rules Part Five, section S Payment of a <b>S</b>
and time limits 47 (1-4) of the fee for the
Public publication of
Procurement invitations on
(Amendment) PPA website

Act, 2016 (Act 914) requires that invitations to tender and invitations to pre-qualify to be published in the Public Procurement Bulletin and on the website of the Authority (www.ppaghana. org). Section 47(4) further clarifies that "the invitation shall be published on the website of the Authority at a fee to be determined by the Board. Act 663, Sections 45(2c) & 53(1b)(2-5) specifies a maximum number of days for preparation of tenders under National Competitive Bidding (NCT) & International Competitive Bidding (ICT). 1. For national competitive bidding: "the time for preparation of tenders and submission under national competitive tendering procedures shall be minimum two (2) weeks and shall not exceed six 96) weeks"-Sections 44(7) For international competitive bidding: "allow tenderers at

as captured in Sections 47(4) of the Public Procurement (Amendment) Act, 2016 (Act 914). The IFAD should cooperate with the regulatory body to assess the impact of this fee on entities which will be in the position to pay and the general public who rely on the PPA website for information

least six weeks	
to prepare and	
submit their	
tenders for	
international	
competitive	
tendering."-	
Sections 45(2c).	
other	
considerations	
are: i. "if a	
procurement	
entity issues	
clarification or	
modification	
documents or if a	
meeting of	
tenderers is held,	
the procurement	
entity shall prior	
to the expiry of	
the deadline for	
the submission	
of tenders	
extend the	
deadline to give	
the suppliers and	
contractors	
reasonable time	
to take the	
clarification or	
modification, or	
the minutes of	
the meeting into	
account in their	
tenders." -	
Sections 53(3) ii. "The	
procurement ontity may prior	
entity may, prior	
to the expiry of	
deadline for the	
submission of	
tenders, extend	
the deadline." -	
Sections 53(4)	
iii. "The	
procurement	
entity shall, allow	
at least ten days	
before the expiry	
of the deadline,	
give notice of an	
extension of the	
deadline by fax,	
e-mail or any	
other expedited	
 <u> </u>	

written means
Page 3 of 24 of
communication
to each supplier
or contractor to
whom the
procurement
entity provided
the tender
documents or to
any new
prospective
tenderers." -
Sections 53(5) It
is mandatory to
ensure broad
publication of
tender notices in
the public
procurement
Bulletin; at least
one daily
newspaper of
national
circulation; and a
newspaper of
wide
international
circulation, in a
relevant trade
publication or a
technical
professional
journal of wide
international
circulation -
Sections 47(4) of
the Public
Procurement
(Amendment)
Act, 2016 (Act
914). Sections
47(4) of the
Public
Procurement
(Amendment)
Act, 2016 (Act
914) states that,
"the invitation
shall be
published on the
website of the
Authority at a fee
to be determined
by the Board.
The publication
provides the
 ·

		detailed contents of the invitation to tender, invitation to prequalify, and invitation for expression of interest. (Sections 48 and 66 of the Act 663).			
1.1.4.	Rules on participation	The rule is that of openness to participation rather than limitation, which is an expression of the principle of competition.  Sections 22 and 23 of the Act outlines a fair and transparent qualification of eligible tenderers and the prequalification proceedings.  Sections 22 and 23 of the Act provides that "In the formation and contract procedures that fall within the scope of this Code, the widest access to precontractual procedures shall be guaranteed to those interested in procurement". Section 3(q) of the Act provides that Suppliers and contractors can be debarred in case of criminal or corrupt practices, however, procedures on how to conduct debarment have not been established yet	S	Procedures on how to conduct debarment have not been established yet and as elaborated by PPA, no supplier or contractor has been debarred so far as no evidence is available. The IFAD should cooperate with the regulatory body to assess the impact of this omission and find ways of developing the procedures for debarment.	S

an	d as
ela	borated by
	A, no supplier
	contractor has
	en debarred so
	as no
	dence is
	ailable.
	ction 91 (1 &
2)	entreats
en	tities and
l pa	ticipants in
	ocurement
	ocesses in
	dertaking
	ocurement
	the provisions
	the provisions
	article 284 of
	e Constitution.
	ra 2 states
	at, "An act
	ounts to a
СО	rupt practice
if s	o construed
wit	hin the
l me	eaning of
	ruption as
	fined in the
	minal Code,
	60 (Act 29)".
	ere are no
	ch specific
	ovisions in the
	A, nor in any
	ner legislative
	r, regulating
	e terms and
	nditions for
	Es to
pa	ticipate in the
The state of the s	blic .
	ocurement
	irket as
	ders. The
	owing
	owing by isions of the
	provide for
	cailed eligibility
	teria and set
	t the
	ocedures and
	dence that
	ist be
ga	thered
(de	ocuments) for
	sessing it:

Sections 22
(qualifications of
tenderers);
Sections 23
(prequalification
proceedings);
Sections 24
(decision on
prequalification);
Sections 25
(participation in
procurement
proceedings);
Sections 26
(form of
communications)
; Sections 27
(documentary
evidence in
procurement
proceedings);
Sections 28
(record of
procurement
proceedings);
Sections 29
(rejection of
tenders,
proposals, and
quotations);
Sections 30
(entry into force
of the
procurement
contract);
Sections 31
(Public notice of
procurement
contract
awards); Page 4
of 24 Sections 32
(Inducements
from suppliers,
contractors, and
consultants);
Sections 33
(Description of
goods, works or
services); and
Sections 34
(language) The
procedures for
assessing the
bidders' eligibility
are themselves
embedded within
the whole
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		procurement procedure and do not have, from that point of view, autonomy – their only aim is to conclude whether a person, physical or legal, should be allowed to participate.			
1.1.5.	Procurement documentation and specifications	The Act establishes the minimum content of tender documents (Act 663, sections 48, 50, 68). The law requires the adding of the words "or equivalent" when neutral specifications are not available. This is provided in section 33 (2). The law allows potential bidders to request clarifications on the procurement processes (procurement documents) and the procuring entity is required to respond in a timely fashion and communicate the clarification to all potential bidders (in writing). This is provided in sections 50(3a), 51(1, 2, & 5), 52(3).	M	Revised STDs address all these issues.	M
1.1.6.	Evaluation and award criteria	Act 663, section 50 (3) defines that the tender invitation documents shall include the criteria and	М	No criteria shall be used for evaluation of bidders or of a bid that was not identified in	М

procedures for the evaluation of the qualifications of suppliers and contractors. Both price and nonprice attributes may be considered to set the award criterion (PPA, Sections 75 & 76). The concept of life-cycle costing (LCC) is not explicitly mentioned in the Act. Part Six (Methods and Procedures to Procure Consultants) To select bids the following methods shall be used: (a) Quality Based Selection; (b) Quality and Cost Based Selection; (c) Consultant's Qualifications; (d) Fixed Budget (e) Least Cost selection; (f) Individual Consultant Selection; and (g) Single Source Selection (refer to Fifth Schedule) Act 663, section 50 (3) defines that the tender invitation documents shall include the criteria and procedures for the evaluation of the qualifications of suppliers and contractors. No information is disclosed to participants or to

the documentatio n made available in the request for expressions of interest or in the bid documents, provided that the evaluation criteria may be modified by notice to all bidders at least three weeks prior to the due date of the prequalificatio n submission or the bid submission. To meet international standards of procurement, the following provisions and more should be considered to offer room for using it in the design of the bidding documents (especially the award criteria): (i) Contract value: the contract value corresponds to the total economic value that the winning bidder can benefit from, exempt from any tax. (2) The economic value refers to the price to be paid by the awarding

	others not involved officially in the evaluation process (refer to Act 663, section 77.		entity, throughout the term of the contract, including possible extensions, renewals, or options, as well as any consideration or advantage, even if non- pecuniary, that the winning bidder can benefit from as a result of the conclusion of the contract."	
Submission, receipt and ening of tenders	The legal framework provides for the modalities of submitting tenders and is well defined to avoid unnecessary rejection of tenders (section 53 (6)), as well as appropriate public opening procedures (Act 663 sections 56 (2) for goods and 73 (5) for services. The PPA prescribes that the bids submitted shall be opened, in a public session, at the place, date and time established in the tender announcement and in the tender program, and the session shall take place immediately after the expiry of the deadline	S	Security and confidentiality of bids should be maintained prior to bid opening and until after contract award.	S

	for submitting	
	bids. Records of	
	opening	
	proceedings are	
	retained and	
	available for	
r	review (Act 663,	
	sections 28, 56	
	(5)). The	
	procurement	
	entity shall	
	maintain records	
	of proceedings as	
	contained in	
l w	section 28	
	(1a1n). Section	
	78(1) gives	
	suppliers,	
	contractors, and	
	consultants the	
r	right to seek	
	review of a	
	procurement	
	procedure they	
	were engaged in.	
	Confidentiality of	
	bids is	
	maintained and	
	disclosure of	
	sensitive	
	information	
	during the	
	debriefing is	
	prohibited.	
	Details of	
	security and	
	confidentiality	
	are contained in	
	"sections 63, 65	
	(9), 77 (1)". d)	
	Yes, according to	
	section 28(4) "disclosure of the	
	portion of the	
	record referred	
	to in subsections	
	(1) (c) to (e),	
	and (1)(m), may	
	be ordered at an	
	earlier stage by a	
	competent court;	
	except that when	
	ordered to do so	
	by a competent	
	court and subject	
	to the conditions	
	of the court	

order, the
procurement
entity shall not
disclose: (a)
information, if its
disclosure would:
(i) be contrary to
law; (ii) impede
law enforcement;
(iii) not be in the
public interest;
(iv) prejudice
legitimate
commercial
interests of the
parties; or (v)
inhibit fair
competition as
provided under
the Protection
Against Unfair
Competition Act,
2000 (Act 589);
or (b)
information
relating to the
examination,
evaluation, and
comparison of
tenders,
proposals, offers
or quotations
and tenders,
proposal, offer or
quotation prices,
other than the
summary
referred to in
subsection (1) (e) of this
section". PPA
Part V Sub-Part
II deals with the
Submission of
tenders. Sections
52, 53, 54 and
55 details the
following: i.
Language of
tenders; ii.
Submission of
tenders; iii.
Period of validity
of tenders;
modification and
withdrawal of
tenders; andiv.
condcio, unuivi

		Tender			
		Securities.			
1.1.8.	Right to challenge	Act 663, Part	S	There are	S
	and appeal	VII-Review:		exceptions	
		provides for an		specified in	
		administrative		the Act	
		review system.		section 78 -	
		However, Act		Right to	
		section 78		review that	
		establishes		may weaken	
		matters not		the right to	
		subject to		review. There	
		review, which		is also a	
		may compromise		potential	
		the review		conflict of	
		system. The		interest since	
		Board of PPA		the Appeals &	
		acts as a second		Complaints	
		tier (Act section		Panel of the	
		80). However,		Board of PPA	
		there is a		is a	
		potential conflict		subdivision of	
		of interest since		the PPA. The	
		the Appeals &		regulations	
		Complaints Panel		should clarify	
		of the Board of		the	
		PPA is a		independence	
		subdivision of		of the Appeals	
		the PPA, which		and Complaint	
		also gives		system as well	
		approval for		as the	
		single source		approval role	
		procurement or		of the PPA in	
		restricted		single-source	
		tendering. The		and restricted	
		legal framework		tendering	
		establishes the		processes.	
		matters that are		The decisions	
		subject to review		are published	
		and timeframes		and available	
		(refer to Act 663,		to the public, however some	
		section 78). The legal framework		stakeholders	
		establishes the		have	
		matters that are		complained	
		subject to review		about delays	
		and timeframes		in the	
		(refer to Act 663,		publication of	
		section 78)		information on	
		Decisions are		decisions. The	
		published and		complaint and	
		made available		Appeals	
		to all interested		system is	
		parties and to		without a	
		the public. There		standstill	
		exist an Appeals		period to	
		& Complaints		allow bidders	

Г		Danal : a Li-		to outside:	ĺ
1.1.9	Contract	Panel, i.e., the Board of PPA.	S	to submit complaint between contract and signature. The complaint and Appeals system should include a standstill period to allow bidders to submit complaint between contract and signature and this is expected to be resolved in the revised regulations In spite of the	9
	Contract management	Clauses are generally consistent with internationally accepted practices (see IFI standard contracts for good practice examples). The procedures to ensure that contract obligations are appropriately discharged including handling of any addenda issues are well spelt out in contract provisions and guidance provided in procurement manual as well as a newly developed contract management manual. The principal law governing arbitration in Ghana is the	S	In spite of the availability of relevant provision in contracts and the availability of experts to supervise contracts, there is general challenges with contract management in some of the procuring entities especially relating to large value and complex contracts	S

Disputes Resolution (ADR) Act, 2010 (Act 7793). The Act deals with both domestic awards and foreign awards by reciprocating countries. Section 12 of Act 798 addresses the neutrality of the arbitrators, and the Act provides for due process. It includes steps for appointment of arbitrators (section 14) and enforcement of their decisions (section 57).  1.1.10. Electronic Procurement (e- Procurement) Procurement  Procurement  NCB documents free; the practice is that ICB and NCB documents are issued to potential bidders at a minimal cost. Electronic dispatch of bidding documents is the practice and foreign bidders usually obtain bidding documents through their agents or representatives in Ghana  Project  M Prompt  M Prompt  M Prompt  M Prompt  M Prompt  M Prompt  M Proporting on contracts in Ghana  Project implementing entities maintain contracts lists and records on			Alternative			
Resolution (ADR) Act, 2010 (Act 798). The Act deals with both domestic awards and foreign awards by reciprocating countries. Section 12 of Act 798 addresses the neutrality of the arbitrators, and the Act provides for due process. It includes steps for appointment of arbitrators (section 14) and enforcement of their decisions (section 57).  1.1.10. Electronic Procurement (e- Procurement)  The Law provides the option to issue bidding documents free; the practice is that ICB and NCB documents are issued to potential bidders at a minimal cost. Electronic dispatch of bidding documents is the practice and foreign bidders usually obtain bidding documents through their agents or representatives in Ghana  1.1.11. Norms for safekeeping of records, documents and electronic data. and records on made project  M Prompt M Pro						
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records, entities maintain contracts documents and contracts lists electronic data. and records on made project					•	• •
documents and contracts lists should be electronic data. and records on made project						
			OPEN. However,		implementing	
the data in OPEN entities to						
data requires update the			data requires		update the	
constant updates			-		- I	

		and was many		OPEN	
		times not up to		regularly.	
		date.		regularry	
1.1.12.	Public	The legal and	L		L
	procurement	regulatory			
	principles in	framework is			
	specialised	based on the			
	legislation	principles of			
		economy,			
		efficiency, effectiveness and			
		equity, using			
		processes that			
		are competitive,			
		fair and			
		transparent. The			
		legal and			
		regulatory			
		framework			
		provides that			
		public procurement			
		shall be			
		undertaken by			
		means of			
		advertised open			
		bidding			
		processes, to			
		which equal			
		access shall be			
		provided to all eligible and			
		qualified bidders			
		without			
		discrimination.			
1.2.	Implementing regu	lations and tools sup	port the legal fra	mework	
		T	Г.,	T	г
1.2.1.	Implementing	There are no	Н	The absence	н
	regulations to define processes	regulations that supplement and		of a formal regulation to	
	and procedures	detail the		operationalize	
	conditions	provisions of the		the Act could	
	Corraitions	procurement law		have an	
		in Ghana. A draft		impact on the	
		(Regulations-		implementatio	
		PPA, 2003 (Act		n of projects	
		663)) exists and		financed by	
		has been made available at the		the IFAD and should be	
		PPA website		should be subject to	
		"www.ppaghana.		further	
		org". The PPA		discussions	
		has indicated		during project	
		that the process		appraisal on a	
		to formalize the		case by case	
		regulations was		basis. There	

		put on hold due to the amendment process of the Act 663 and thus with the passage of the amendment Act in 2016 it is expected that the regulations will be duly revised and formalized. All public procurement related regulations and policy documents are clear, comprehensive, and consolidated as a set of regulations and accessible at the PPA website "www.ppaghana. org". It is the Board of PPA, under the Act 663, section 3 (c), which has the responsibility to develop draft rules, instructions, and other regulatory documentation on public procurement. This has not yet become well		are also no regular updates of procurement law. Updates are subject Parliamentary Approval.	
1.2.2.	Model procurement documents for goods, works and services	In line with Act 663, section 3c, 3h and 97, standard invitation and tender documents have been made available by the PPA and are published on the PPA website	L		L

		(http://www.ppb ghana.org). The standard clauses are in agreement with the legal framework. The documents are kept up to date with responsibility for preparation and updating clearly assigned to PPA.		
1.2.3.	Standard contract	There are General Conditions of Contract (GCC) for most common types of contracts and their use is mandatory (Act 663 section 50, Schedule 4). (b)Yes, the content of the GCC is generally consistent with internationally accepted practice. (c)Yes, there are General Conditions of Contract (GCC) for most common types of contracts and their use is mandatory (Act 663 section 50, Schedule 4). Special Conditions of Contract are made integral parts of the procurement documentations for procurement processes		
1.2.4.	User's guide or manual for procuring entities (insert link to manual if possible)	The procurement manual exists and provides guidance to the procurement entities on	L	L

		procuring goods,			
		works, and			
		consulting			
		services, as well			
		as contracts'			
		management.			
1.0	<del></del>				
1.3.	The legal and policy and the implementa	r frameworks suppor ation of international		development of	the country
1.3.1.	Sustainable Public Procurement (SPP)	The country has adopted sustainable public procurement policy related to environment and promoting policy for local SMEs development. These policies will be taken into account as part of the award (evaluation and qualification criteria) and contract provisions in order to help the local industry to perform, develop and create employment for the youth and also ensuring that the economic, environmental and social requirements in the country is safeguarded through various contracting activities. The operations and market practices	L	Develop and operationalize the Sustainable Public Procurement (SPP) implementation plan	L
		development is also hampered by sustainability			
		of project			
		interventions			
		that require resources for			
		their continuous			
		Litell Collulluous			

		operation and			
		impact in order			
		to expand and			
		sustain the			
		expected results.			
1.3.2.	Obligations	Obligations	L		L
1.3.2.	deriving from	deriving from	<b>-</b>		_
	international	international			
	agreement	agreements (like			
	agreement	trade and			
		environmental			
		agreements and			
		ILO Core Labour			
		Standards) are			
		consistently			
		applied in public			
		procurement.			
	olidated findings for	The public	S	Prompt	S
Pillar 1.		procurement law,		reporting on	
		its regulations		contracts	
		and the various		should be	
		procurement		made project	
		regulations		implementing	
		outlined in the		entities to	
		documents have		update the	
		been reviewed		CMT regularly.	
		and the risks for		Develop and	
		the use of the		operationalize	
		procurement		the	
		system in IFAD-		Sustainable	
		financed		Public	
		operations was		Procurement	
		assessed. This		(SPP)	
		assessment is		implementatio	
		based on the		n plan. The	
		above key		complaint and	
		elements of the		Appeals	
		strengths and		system should	
		weaknesses of		include a	
		the procurement		standstill	
		· •		period to	
		system.		allow bidders	
				to submit	
				complaint	
				between	
				contract and	
				signature and	
				this is	
				expected to	
				be resolved in	
				the revised	
				regulations.	
	stitutional Framewor				
2.1.	The public procurem financial manageme		streamed and we	ui-integrated with	tne public

2.1.1.	Procurement planning and the budget cycle	The projects use the latest IFAD PP template, but it is not always up-to-date due to delays by the implementing entity to report back for consolidation. Furthermore, the PP does not capture the grants process. The PP reflects the annual budget cycle.	M	The procuring entity should update the PP regularly and share it with the implementing entities; grants should be listed in the PP; no procurement process should proceed unless listed in a cleared PP.	М
2.1.2.	Financial procedures and the procurement cycle	Although the procurement function at the implementing agency is under the same directorate with financial management (FM), the two functions are separated. Moreover, at project level (with all IFAD funded projects), these two functions are separate.	L		L
2.2.	The country has an	institution in charge	e of the normative	e/regulatory func	tion
2.2.1.	Status and legal basis of the normative/regulat ory institution function	The Law was enacted, yet the regulation is set to follow, and the manual was drafted. The Manual provides detailed steps on different procurement stages and processes.	L		L
2.2.2.	Responsibilities of the normative/regulat ory function	Assessments are led by the national procurement regulatory authority or the	М	Strengthen the national procurement regulatory authority.	М

		concerned			
		normative			
		ministry of the			
		Borrower with			
		the participation			
		of a diverse			
		group of			
		stakeholder			
		including the			
		procurement			
		appeals body, a			
		selected number			
		of procuring			
		entities,			
		representatives			
		of the private			
		and banking			
		sectors, civil			
		society,			
		authorities			
		responsible for			
		budgeting/paym ent/internal			
		controls, audit			
		authorities, anti-			
		corruption			
		agencies,			
		competition			
		bodies,			
		international			
		development			
		partners			
		engaged in the			
		country, training			
		institutions, the			
		professional			
		bodies,			
		academia,			
		research			
		institutions and			
2.2.2	0	the media.		Character 11	
2.2.3.	Organisation,	The regulatory	S	Strengthen	S
	funding, staffing, and level of	body is not		the regulatory	
	independence and	adequately resourced and		body by recruiting	
	authority	staffed to fulfil		qualified staff	
	authority	its functions.		quaimeu Stail	
2.2.4.	Avoiding conflict of	As per	L		L
	interest	section 3 of Act			
		663, PPA is not			
		responsible for direct			
		procurement transactions, and			
		its members are			
		not represented			
		not represented	<u> </u>	<u> </u>	

		in any tender committees. According to Part IV of the Act – Methods of Procurement, PPA has however a prior-review function and takes decisions regarding approval of single source and restricted tendering.			
2.3.	Procuring entities ar		re clearly defined	<b>.</b>	
2.3.1.	Definition, responsibilities and formal powers of procuring entities	In spite of the availability of relevant provision in contracts and the availability of experts to supervise contracts, there is general challenges with contract management in some of the procuring entities especially relating to large value and complex contracts.	S	Provide capacity building to some of the procuring entities to overcome general challenges with contract management especially relating to large value and complex contracts.	S
2.3.2.	Centralised procurement body	The decisions are published and available to the public, however some stakeholders have complained about delays in the publication of information on decisions. (ii) Ambiguously, the Public Procurement Authority (PPA) endorses and gives approval for the use of a procurement	S	(i) the regulatory body is involved in operation (and at the same time monitoring procurement practices) which is conflictual and not in line with best practices; (ii) the regulator is involved in complaints and audits;	S

	T	T		(111)	
		method or		(iii) the	
		methods (single		regulatory	
		source or		body is not	
		restrictive		financially	
		tendering), other		independent	
		than competitive		as it is subject	
		bidding, where		to parliament	
		the procurement		to get	
		requirement of		financial	
		the procuring		resources	
		entity, in the		necessary for	
		opinion of the		its operations	
		Board, merits		as indicated in	
		such		Section 10 of	
		endorsement and		the Act;	
		approval.		the rice,	
2.4.	Public procurement	t is embedded in an e	effective informat	ion system	
2.7.	Tublic procurement	is embedded in an t	errective imorniat	ion system	
2.4.1.	Publication of	(a) absence of	М	Ensure the	М
2.7.1.	public	regulatory	111	publishing of	1.1
	procurement	framework for		these	
	information	the approval and		documents on	
	supported by	publishing of		a timely basis.	
	information	procurement (b)		a tilliciy basis.	
	technology				
	technology	plans; (b) no			
		regulatory framework for			
		the publishing of feedback on			
		procurement			
		complaints; and			
		(c) no regulatory			
		framework for			
		the publishing of			
1			1	1	1
		feedback on			
		procurement audits.			

2.4.2.	Use of e- Procurement	The Law provides the option to issue bidding documents free; the practice is that ICB and NCB documents are issued to potential bidders at a minimal cost. Electronic dispatch of bidding documents is the practice and foreign bidders usually obtain bidding documents through their agents or	M	Bidding documents should be available for free download over reliable website.	М
		representatives in Ghana.			
2.4.3.	Strategies to manage procurement data	The system for collecting and disseminating Procurement information is weak in Ghana. Also record keeping and reporting systems are weak.	S	Procurement data collection and records management should be strengthened	S
2.5.	The public procuren		trong capacity to	develop and imp	rove
2.5.1.	Training, advice and assistance	A clear training plan should be in place at project start-up, it is recommended for each procurement officer of the borrower's IA team who is directly involved in project implementation to go through the BUILDPROC certification course established by IFAD.	L		L

2.5.2.	Recognition of procurement as a profession	Considering new developments/ch allenges in the area of procurement (e-procurement, PPP, professionalization, etc.); and based on lessons learned during the implementation of projects, Contract management has been introduced.	S	Strengthen contract management and ensuring that the Procurement Officer position is a key personal for the projects.	S
2.5.3.	Monitoring performance to improve the system	This sector, like most others, suffers from delays in project implementation leading to cost overruns due to bureaucratic procedures, poor design, inadequate technical information, and inefficient contract management and monitoring. Additionally, the development of operations and market practices is hindered by the need for resources to sustain project interventions and their long-term impact.	S	To mitigate these risks, streamline bureaucratic procedures to expedite project approvals, enhance the design and technical information quality through thorough planning and expert consultation, and improve contract management and monitoring by implementing robust oversight mechanisms.	S
2.6. Conso	olidated findings for	The National Standard Bidding documents (NSBDs) for goods, works, and consulting services, including General Conditions of	S	Provide capacity building to some of the procuring entities to overcome general challenges	S

for public sector contracts, and the dispute resolution mechanism and enforcement procedures of outcome of the dispute resolution mechanism and enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for its use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.  Pillar 3. Public Procurement Operations and Market Practices  3.1. Public procurement practices achieve stated objectives  3.1.1. Procurement Plan.  Procurement Plan.  According to the Procurement burden at the procuring entity.  According to the Procurement of suppliers and contractors and enhance competition. This would greatly reduce the procurement burden at the procuring entity.  The financial and contractors on qualification and appropriate financial and can be every preferences can be every preferences can be every contractors on preferences can be every contracts.			6 1 1 (222)		***	1
contracts, and the dispute resolution mechanism and enforcement procedures of outcome of the dispute resolution mechanism and enforcement procedures of outcome of the dispute update the PP resolution process, have been reviewed and the risk for lits use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.    Pillar 3. Public Procurement Operations and Market Practices			Contracts (GCC)		with contract	
the dispute resolution mechanism and enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for list use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.  Pillar 3. Public Procurement Operations and Market Practices  3.1. Procurement Planning Procurement Plan.  ### Procurement Planning Procurement Plan.  #### According to the Act, participation of any contractor or supplier is to be based on the appropriate financial and can be with the procurement procuring entity.  #### According to the Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and can be						
resolution mechanism and enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for lits use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.  Pillar 3. Public Procurement Operations and Market Practices  3.1. Procurement practices achieve stated objectives  3.1.1. Procurement Planning Procurement Plan.  Procurement Planning Procurement Plan.  According to the Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and formalized so that issues of preferences can be			1			
mechanism and enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for its use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.  Pillar 3. Public Procurement Operations and Market Practices  3.1. Procurement practices achieve stated objectives  3.1.1. Procurement Planning Procurement packaging in the Procurement Plan.  Procurement Plan According to the Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and formalized so that issues of preferences and be listed in procurement process of the should be listed in the PP; no procurement proceed unless listed in a cleared PP.  Procurement Plan Procurement proceed in a cleared PP.  Procurement Plan Procurement proceed in a cleared PP.  3.1.1. Procurement procurement procurement packaging is strongly recommended to increase interest of suppliers and contractors and enhance competition. This would greatly reduce the procurement burden at the procuring entity.  3.1.2. Selection and contractor or supplier is to be based on qualification and appropriate financial and contractors can be be besed on preferences can be can be contracted and be procured to the can be contracted and be preferences can be can be can be contracted and contracted and be preferences can be contracted and can be can be can be can be contracted and can be						
enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for implementing entities; grants should be listed in the PP; no above strengths and weaknesses of the procurement system.  Pillar 3. Public Procurement Operations and Market Practices  3.1. Procurement Planning  Procurement Planning  Procurement Planning  According to the Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and contracting outcomes of the procurement procurement procurement procurement be disputable. Since the procurement procure						
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(sections 22, addition, the	3.1.2.		Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and	S	contractors and enhance competition. This would greatly reduce the procurement burden at the procuring entity. The draft regulations should be revised and formalized so that issues of preferences	S
32,). However, revised	3.1.2.		Act, participation of any contractor or supplier is to be based on qualification and appropriate financial and legal capacity	S	contractors and enhance competition. This would greatly reduce the procurement burden at the procuring entity. The draft regulations should be revised and formalized so that issues of preferences can be actualized. In	S

the shortlist for consulting services may comprise only national consultants (Act 663 section 67 (2)).Furthermore, Act 663 section 60 has provision of margin of preference, however, the Act refers to the regulations as the basis for calculating the margin of preference. The Act establishes the minimum content of tender documents (Act 663, sections 48, 50, 68). Although allowable Methods of Procurement are established in Part IV, sections 35, 36, 38, 40, & 42 of the Act 663, it is noted that the Minister may decide that it is in the national interest to use a different procedure;" (section 14 (1) (a), the Act). However, this discretionary powers of using a different procurement procedure has been vested in the Board by the Act 914 of 2016. The legal framework provides for the modality of submitting

regulations should include definition and clarity on the participation of government owned enterprises in public procurement. The debarment and sanctions regime should also be activated. The provisions of Act 914 regarding the discretionary powers of the Board using a different procurement procedure in the interest of the state will not be applicable in IFAD financed projects.

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tenders are well		
defined to avoid		
unnecessary		
rejection of		
tenders (section		
53 (6)), as well		
as appropriate		
public opening		
procedures (Act		
663 sections 56		
(2) for goods and		
73 (5) for		
services.		
Confidentiality of		
bids is		
maintained and		
disclosure of		
sensitive		
information		
during the		
debriefing is		
prohibited		
(sections 63, 65		
(9), 77 (1)). Act		
663, section 50		
(3) defines that		
the tender		
invitation		
documents shall		
include the		
criteria and		
procedures for		
the evaluation of		
the qualifications		
of suppliers and		
contractors.		
Public		
procurement		
information is		
usually freely		
accessible		
through the		
website of PPA		
which contains		
comprehensive		
level of		
information		
including tender		
notices, contract		
awards etc. It		
cannot be		
established that		
the available		
information on		
the website is		
adequate to		
monitor		
 <u> </u>	<u> </u>	

		outcomes, results, and performance of the public procurement system. Contract clauses and		
		provisions are largely in conformity with internationally acceptable standards. Contract clauses and provisions are largely in conformity with internationally acceptable standards. The legal frame (Act) does provide for conditions under which different		
		selection procedures are to be applied. (Act sections; 35(2), 72, 75 & 76).		
3.1.3.	Contract management in practice	Operations and Market Practices: The operational efficiency, transparency, and effectiveness of the procurement system at the level of the implementing agency responsible for managing individual procurements, in terms of the selection and contracting processes (achieving Value for Money - VfM through determination of appropriate PMPs, competition,	L	L

transparency and
fairness) as well
as provisions for
contract
management,
have been
reviewed and the
risk for their use,
in general, in
Bank-financed
projects is rated
Moderate due to
the following
reasons: The
country has
adopted
Sustainable
public
procurement
policy related to
Environment,
and promoting
policy for local
SMEs
development.
Whilst the recent
amended Act,
2016 (Act 914)
of the existing
procurement
legal regime took
on board some of
these policies,
other policies in
similar direction
exists through
executive
directives which
are issued on
adhoc basis.
Whilst it is
expected that
the adhoc
policies are not
likely to affect
projects, the
project is
required to seek
the Bank's
clearance before
application of
these adhoc
policies, such as
green
procurement.
These policies
will be taken into
WIII DC CARCII IIICO

account as part
of the award
(evaluation and
qualification)
criteria and
contracts'
provisions in
order to help the
local industry to
perform, develop
and more
importantly
create
employment for
the youth, and
ensuring that the
economic,
environmental,
and social
requirements in
the country is
safeguarded
through various
contracting
activities. It is to
be noted that
this sector just
as in most other
sectors is
characterized by
delays in project
implementation
which leads to
cost overruns,
because of the
bureaucratic
procedures in
government
processes, and in
some cases due
to; poor design
and inadequate
technical
information as
well as inefficient
contract
management and
monitoring
strategies
contribute to
these delays. In
addition, the
operations and
market practices
development is
also hampered
by sustainability

	1	1 -	T	T	
		of project			
		interventions			
		that require			
		resources for			
		their continuous			
		operation and			
		impact in order			
		to expand and			
		sustain the			
		expected results.			
		The operations			
		and market			
		practices will			
		thus focus on			
		procuring			
		services and			
		goods that will			
		support			
		transformational			
		project activity			
		initiatives that			
		can be			
		sustainable after			
		project closure.			
		However, it must			
		be indicated that			
		the various risks			
		factors and			
		challenges of the			
		sector, which			
		might affect the			
		project, have			
		been factored in			
		the entire			
		processing of			
		projects and			
		effort has been			
		made to mitigate			
		against these			
		identified risks			
		and anticipated			
		challenges in the			
		entire project			
		implementation			
		and specifically			
		the procurement			
		cycle.			
3.2.	The public procuren		functional		
J. Z.	The public procuren	ient market is fully i	iuncuonal		
3.2.1.	Dialogue and	Even though the	S	Expedite the	S
ا ا			ا ع	finalization	3
	partnerships	Act 663 and its			
	between public	amendments		and	
	and private sector	encourages		implementatio	
		public and		n of the PPP	
		private sector		Act 2000 (Act	
			İ		
		engagements,		1039) to	
		engagements, actual Public		1039) to provide a	

		Private Partnership (PPP) arrangements for the purpose of delivering projects is handled under separate legislation which is under preparation. (PPP Act 2000, Act 1039).		unified legal framework.	
3.2.2.	Private sector's organisation and access to the public procurement market	Procurement strategy clearly demonstrates understanding of any constraints facing private firms in their participation in public procurement competitions (e.g. difficulties in obtaining bid securities, insurance policies etc.)	L		L
3.2.3.	Key sectors and sector strategies	There no such information available. There are no government owned enterprises that compete with the private sector to participate in government business.	Н	We highly recommend to include a sector market analysis for all procurement activities. Each activity strategy needs to be aligned with the market environment.	Н
3.3. Conso	olidated findings for	The operational efficiency, transparency, and effectiveness of the procurement system at the level of the implementing agency responsible for managing individual procurements, in terms of the	S	To mitigate these risks, streamline bureaucratic procedures to expedite project approvals, enhance the design and technical information quality through thorough	S

		selection and		planning and	
		selection and contracting processes (achieving Value for Money – VfM through determination of appropriate competition, transparency and fairness) as well as provisions for contract management, have been reviewed and the risk for their use, in general, in IFAD-financed projects was assessed based on to the above		planning and expert consultation, and improve contract management and monitoring by implementing robust oversight mechanisms.	
		on to the above			
Pillar 4 A	accountability, Integrit	points.  v and Transparency	of the Public Pro	 	<u> </u>
Tillar 4. A	decountability, integrit	y and mansparency	or the rabile rro	carement system	'
4.1.	Transparency and c	ivil society engagem	nent strengthen in	ntegrity in public	procurement
4.1.1.	Enabling environment for public consultation and monitoring	No information is available	H	IFAD financed projects should establish a reliable website which includes all procurement activities and contracts awarded including the environmental and social safeguards that were applied and considered to minimize any negative impact on the environment and/or the society	H
4.1.2.	Adequate and timely access to information by the public	The rating is based on an old assessment and was relating the situation before the current Law	S	All IFAD financed projects should establish a reliable	S

		was enacted. It is considered the inherent risk rating, as no other recent assessment is available		website which will include all procurement related information such as procurement opportunities and contracts awarded instead of relying on the website of MOA that does not include enough information.	
4.1.3.	Direct engagement of civil society	No information is available	Н	IFAD financed projects should establish reliable communicatio n means with the civil society to increase their direct engagement through public consultations or sharing of information through a reliable website.	H
4.2.	The country has effe	ective control and a	udit systems	1	
4.2.1.	Legal framework, organisation and procedures of the control system	The country has the legal framework that governs the auditing of the public accounts and procurement in Ghana as embedded in: - Article 187 to 189 of the Constitution; - Audit Services Act, 2000 (Act 584); - The Public Financial Management Act, 2016; - The Internal Audit	S	Resolve the lack of proper balance between timely and efficient decision making	S

Agency Act,	
2003; - The	
Public	
Procurement Act,	
2003 (Act 663);	
and - The Public	
Procurement	
(Amendment)	
Act, 2016 (Act	
914). There exist	
internal control	
mechanisms in	
individual	
agencies with	
clearly defined	
procedures, refer	
to; Act 663,	
section 20, IAA	
Act 2003, section	
16 (3). Proper	
balance between	
timely and efficient decision	
making and	
adequate risk	
mitigation.	
Adequate	
independent	
control and audit	
mechanisms and	
institutions to	
oversee the	
procurement	
function. Specific	
periodic risk	
assessment and	
controls tailored	
to risk	
management	
Responsibility of	
Ghana Audit	
Service and	
Internal Audit	
Agency. Internal	
or external	
audits are	
carried out at	
least annually	
and	
recommendation	
s are responded	
to or	
implemented	
within six	
months of the	
submission of	

		the auditors' report.			
4.2.2.	Co-ordination of controls and audits of public procurement	The Ghana Auditor – General conducts annual audits of the procurement activities of entities and furnishes copies of reports on the audits to the Procurement Board upon request from the Board. Procurement audits are not stand – alone reports but are part of the Auditors General Annual Report. The Ghana Audit Service (GAS) receives ad hoc procurement audit trainings.	L		L
4.2.3.	Enforcement and follow-up on findings and recommendations	Assessment of IA's Procurement Management and Contract Administration systems and internal control /audit procedures: This area investigates the adequacy of the IA's existing or installed internal control and audit procedures, procurement and contract management systems in terms of compatibility with IFAD's requirements for reporting and the codes of best practice including segregation of authority.	L	Prepare a training plan at the beginning of each fiscal year to provide procurement audit training to procurement entities involved in procurement audits	L

4.2.4.	Qualification and training to conduct procurement audits  Procurement appear	Instead of providing ad hoc procurement audit training, a training plan should be prepared at the beginning of each fiscal year.	effective and effic	ient	
4.3.1.	Process for challenges and appeals	Part VII of Act 663, sections; 79 and 80 describes the review mechanism and specifics. As reported, decisions are not all the time deliberated based on available information. Missing information and time limits for issuing decisions impede/delay the complaints process. Some complaints have been dismissed because the Appeals & Complaints Panel (A&C Panel) was not able to obtain information from the procuring entities. There exist procedures governing decision making process, Article 23 of the Constitution, Act 663 Part VII describes the review system but does not address the question of evidence and information upon which decision	M	Shorten the time taken by the procuring entity to issue decisions	M

		must be			
		must be rendered. Review			
		based on the			
		Evidence Decree			
		of(sec. 27). An			
		appeals body			
		exists which has			
		the authority to			
		review decisions			
		of the specified			
		complaints body			
		and issue final			
		enforceable			
		decisions;			
		Deadlines for			
		review			
		procedures are			
		specified in the			
		Act, section 79			
		and 80 (4).			
4.3.2.	Independence and	The complaint	S	Eliminate any	S
	capacity of the	body is not		conflict of	
	appeals body	independent and		interest that	
	,	autonomous		may arise due	
		about resolving		to the lack of	
		complaints.		independence	
		Given the fact		of the appeals	
		that three out of		body.	
		seven members			
		of the A&C Panel			
		represent the			
		management of			
		PPA. The PPA is			
		an autonomous			
		body by all			
		standards			
		(though not			
		explicitly stated			
		in the Act and its			
		amendment) and			
		well placed in the			
		government			
		structure. The			
		finances of PPA			
		are secured in			
		the legal framework			
		(section 10 of			
		Act 663 and			
		section 4 of its			
		amendment).			
		Sections 79 and			
		80 of Act 663			
		establishes terms			
		and timelines for			
		handling			
		complaints and			
	I				

	T	- due (a ! - t t !			<u> </u>
		administrative			
		reviews and the			
		Act 914			
		incorporates			
		amended			
		provisions to this			
		at sections 39,			
		40, 41 and 42.			
		The Board's clear			
		authority for			
		enforcement is			
		provided under			
		the legal regime. Section 80 of Act			
		663 specifies the			
		remedies that			
		are relevant to			
		correcting the			
		implementation			
		of the process/			
		procedures. The			
		legal framework			
		establishes the			
		matters that are			
		subject to review			
		and timeframes			
		(refer to Act 663,			
		section 78).			
		Decisions are			
		rendered on the			
		basis of available			
		evidence			
		submitted by the			
		parties to a			
		specified body			
		that has the			
		authority to issue			
		a final decision			
		that is binding			
		unless referred			
		to an appeals			
		body. Not			
		adequately			
		resourced and			
		staffed to fulfil			
4.3.3.	Decisions of the	its functions. There	S	The Act must	S
4.3.3.	appeals body	exist procedures	3	address the	3
	appears nouy	governing		question of	
		decision making		evidence and	
		process, Article		information	
		23 of the		upon which	
		Constitution, Act		decision must	
		663 Part VII		be rendered	
		describes the		De l'ellaciea	
		review system			
		but does not			
	1			ı	

		· · · ·	1		
		address the			
		question of			
		evidence and			
		information upon			
		which decision			
		must be			
		rendered. Based			
		on a 2010 report			
		by the Appeals			
		and Complaints			
		Task Force, the			
		Administrative			
		Review Process			
		Guidelines have			
		not been			
		formally adapted			
		yet and also lack			
		the required			
		level of detail.			
		Procedures for			
		the complaints			
		and appeals			
		process should			
		be established			
		comprising the			
		scope of work of			
		the A&C Panel			
		and decision-			
		making. Section			
		80 of Act 663			
		specifies the			
		remedies that			
		are relevant to			
		correcting the			
		implementation			
		1 -			
		of the process/			
		procedures. The decisions are			
		published and			
		available to the			
		public, however			
		some			
		stakeholders			
		have complained			
		about delays in			
		the publication of			
		information on			
		decisions.			
4.4.	The country has eth	ics and anti-corrupt	ion measures in <sub> </sub>	place	
4.4.1.	Legal definition of	The and legal	М	Conducting	М
	prohibited	/regulatory		regular	
	practices, conflicts	framework		training for	
	of interest, and	provides for the		government	
	associated	following: (a)		employees	
	responsibilities,	Definitions of		and private	
	1 copondibilities,				
		fraud, corruption		firms on the	

	accountability and	and other		definitions and	
	penalties	prohibited		consequences	
	penaities	practices in		of fraud,	
		<b>'</b>		•	
		procurement consistent with		corruption, and other	
		obligations		prohibited	
		deriving from		practices.	
		legally binding		Strengthen	
		international		oversight	
		anti-corruption		mechanisms	
		agreements. (b)		to monitor	
		Definitions of the		compliance	
		individual		and enforce	
		responsibilities,		penalties	
		accountabilities		swiftly and	
		and penalties for		transparently	
		government		for any	
		employees and		violations.	
		private firms or		Additionally,	
		individuals found		implement	
		guilty of fraud,		strict conflict	
		corruption, or		of interest	
		other prohibited		policies,	
		practices in		including a	
		procurement,		mandatory	
		without prejudice		cooling off	
		of other		period for	
		provisions in the		former public	
		criminal law. (c)		officials, to	
		Definitions and		prevent undue	
		provisions		influence and	
		concerning		ensure	
		conflict of		integrity in	
		interest,		procurement	
		including a		processes.	
		cooling-off off		processes.	
		period for former			
		public officials.			
4.4.2.	Provisions on	The legal and	L		L
7.7.2.	prohibited	regulatory	<u> </u>		<b>_</b>
	profficed practices in	framework			
	1 -				
	procurement documents	specifies this			
	documents	mandatory			
		requirement and			
		gives precise			
		instructions on			
		how to			
		incorporate the			
		matter in			
		procurement and			
		contract			
		documents. (b)			
		Procurement and			
		contract			
		documents			
		include			
		provisions on			
		provisions on			

		fraud, corruption and other prohibited practices as specified in the legal/regulatory framework			
4.4.3.	Effective sanctions and enforcement systems	The Law provides the authorized entity the right to debarment and informs all government procuring entities of debarred suppliers, contractors and service providers	M	The Programme will ensure the Cross- Debarment list is fully respected in awarding contracts under the IFAD finances; and assist IFAD investigations pertaining to the funded activities.	М
4.4.4.	Anti-corruption framework and integrity training	Corruption Perception Index according to Transparency International indicates that integrity and ethical values require strengthening.	M	All Bidding Documents should include IFAD policies and reporting hotlines. Self- Certification should be consistently used.	М
4.4.5.	Stakeholder support to strengthen integrity in procurement	Presence and effectiveness of a central Procurement Regulatory authority which is independent from transacting public procurement and assumes its role in disseminating professional guidance and rules concerning prevention of conflict of interest and integrity in the work of bid evaluation committees	M	Strengthen the central Procurement Regulatory authority	M

4.4.6.	Secure mechanisms for reporting prohibited practices or unethical behaviour	There is no statutory authority that is mandated with providing secure mechanisms for reporting prohibited practices or unethical behaviour.	S	IFAD through close follow up and supervision will ensure the compliance with its policy on Preventing Fraud and Corruption in its Activities and Operations.	S
4.4.7.	Codes of conduct/codes of ethics and financial disclosure rule	Codes of Conduct and the consequences of breach of obligations are known to all parent ministry and PIU staff engaged in project activities on part-time or full-time basis.	L		L
4.5. Conso	olidated findings for	The Regulatory body has been assessed to ensure that it is not responsible for direct procurement operations and is free from other possible conflicts of interest in procurement. The legal framework, organization, policy, and procedures providing for internal and external control and audit of public procurement, which enforces the proper application of laws, regulations, and procedures, have also been assessed. Moreover, the	S	Strengthen the capacity and independence of the regulatory body to ensure it remains free from conflicts of interest and is not involved in direct procurement operations. Enhance the legal framework, internal and external control mechanisms, and audit processes to ensure strict compliance with procurement laws and regulations. Improve the complaints	S

existing system to complaints ensure system has been fairness and reviewed to due process, and reinforce ensure that it sets out clear legal provisions to specific conditions that combat provide for corruption, fairness, fraud, independent and conflicts of due processes. interest, and Finally, the legal unethical provisions; behaviour, including those including clear relating to the responsibilitie institutions in accountabilitie charge of fighting against s, and prohibited penalties. practices: (corruption, fraud, conflict of interest, and unethical behaviour) in public procurement, as well as those which define responsibilities, accountabilities and applicable penalties for prohibited practices, have been reviewed and the risk for its use in IFADfinanced projects was assessed based on the above key strengths and weaknesses in the procurement system.

## **Integrated country risk matrix**

Integrated Country Risk Matri	x		
Risk type	Inherent risk	Residual risk	Mitigation measures
Country context  The potential risks that the COSOP can face is low appetite for lend to rural areas and the agriculture sector because of high perceivrisks and high transactions for financial institutions and lack appropriate loan products for the rural clientele.	ved	Moderate	Continue to seek additional partners to buy-in to the Blended Finance Facility, while working on the policy aspects of increasing the lending portfolio, to the agriculture sector, of participatory financial institutions
The risks to infrastructure investments can be the high cost of mak infrastructure climate resilient, limited number of contracts in ruareas who can deliver good quality without delays and p maintenance post completion.	ıral		Explore technical assistance to the implementing partners, via an established NGO. The team is already considering Meta-Meta to roll out training to Department of Feeder Roads (who will design); and the PMU Infrastructure Engineers.  Additionally, mitigation measures will be to ensure strong engagement with the
			GOG to ensure a supportive policy environment for access to finance and infrastructure for small farmers and rural agriculture enterprises.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Political commitment  Political commitment is gaining strength. The new Government	Moderate	Moderate	The two IFAD on-going projects have already been approved
(elected in November 2024) has been committed to ensuring the debt sustainability issues are addressed head-on.	in a second	ivioue/ate	and under implementation. Government has expressed their interest in borrowing under
Relevance of IFAD as a lending partner is at risk, given that Ghana is under debt-distress. The situation could also impact counterpart funding which can be delayed and/or unavailable.			the IFAD 13 window, however as they are still under the IMF's debt restructuring programme, IFAD will request for a preliminary IMF approval before presenting any programme to the IFAD Executive Board. Meanwhile, the IFAD PDT will pursue any potential investments within the country, with a specific focus on cofinancing.
			The rapid pace at which the new Government has taken over the issues is evidenced in the rapid recovery of the Ghanian economy and the strengthening of the Cedi.
			IFAD's relevance remains strong, with acknowledgement, at the highest levels of the Government, of the work that IFAD does, which we attribute to early engagement with the new Government.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
			The COSOP annual reviews will continue to monitor and update any changes to the current situation.
Governance Recent developments, including a sweeping of the local currency accounts f all on-going IFAD financed projects has led to some concern regarding governance break-down. Additionally, the lack of transparency and/or information has heightened the risk of IFAD's fiduciary obligations.  Perceived lack of transparency in the auditing and procurement processes continues to remain a risk.  The lack of resource allocation to the operations and maintenance of public goods risks that these will not be sustained over their life.	Substantial	Substantial	IFAD will use its own systems of procurement and financial management for its projects to minimize the risk. Promotion of accountability mechanisms and grievance redress systems, capacity-building for community governance bodies, and deployment of independent project management staff. Strict fiduciary conditions before disbursement.  For the foreseeable future, the external auditors for the projects will be hired from the private sector, due to a downgrade of the Supreme Audit Institution.  The country team will continue to pursue the appropriate allocation of resources towards operation and maintenance of public goods, such as roads, ensuring their sustainability over the intended lifespan.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Macroeconomic According to the latest debt sustainability assessment (June 2025: https://www.elibrary.imf.org/view/journals/002/2025/175/article-A002-en.xml), Ghana remains at high risk of debt distress but is expected to reach moderate risk in the medium term (2028). Debt is currently assessed to be sustainable. Inflation remains high (projected to be 12% by end of 2025) and stress test results show that a commodity price shock would negatively impact the economy, putting overall public debt well above the current trajectory. Developments over the past few years and stress tests highlight sensitivity of the external and overall debt ratios to commodity prices and exports, as well as a combination of shocks.  Ghana's fiscal position deteriorated again in 2024, due to large expenditure overruns, which led to a deterioration in the primary balance by almost 4 percentage points of GDP (IMF, 2025). Monetary policy has tightened, and export revenues have increased, continuing to be critical to enable debt payments (as arrears have crept up). Foreign exchange reserves increased between 2024 and 2025 (reaching 3 months of prospective imports (US\$7.6 billion) at end-March this year.) as the local currency appreciated (60 percent nominal exchange rate appreciation against the US dollar between November 2024 and May 2025). The US tariff decision of levying 10% on all Ghanaian exports to the US is not expected to impact Ghana in the short term. Overall, macroeconomic risks remain substantial with a prospect of improving to moderate in the long-term.	Substantial	Substantial	Most mitigation measures are largely at the discretion of the government, though actions of IFAD projects/programmes can make some contributions. The Government has signed an agreement with IMF and already made progress toward the chartered roadmap for stabilization, with growth beating the IMF-predicted targets and headline inflation decreasing. This is likely to provide some stability in the medium term, with the external debt restructuring expected to be completed in line with the IMF ECF parameters and debt-to-GDP ratio reaching 55% by 2028.  At the project-portfolio levels, Government has been providing its counterpart funds to IFAD-financed projects. Market instability and price shocks will be managed through effective business planning, investment in resilience enhancing interventions, and provision of insurance among other financial services to IFAD's target group.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
			A variety of interventions will be implemented including enhanced budget tracking tools, integration of co-financing monitoring mechanisms, stable financing from IFAD and IMF. Increased awareness and dialogue on counterpart fund mobilization.
Fragility and security Climate related risks continue to rise in the country – including floods and drought. Additionally, current civil conflict in the Bawku area, compounded by civil unrest in neighbouring countries, has resulted in significant losses.	Moderate	Moderate	IFAD projects are designed to reduce natural and economic risks through its country level project investments. Natural disasters interventions will follow a coordinated approach on the ground ensuring that interventions are appropriate.  Current investments will have to be reviewed to ensure that the loss of activity from the highrisk areas is addressed.  Participation at SMT meetings to ensure regular updates, and coordinate with national peace and security programs, ensure engagement with local leaders, and support conflict-sensitive project design and implementation

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Sector strategies and policies  The current Government has embarked on several new strategies and policies – 24 Hour Economy; Feed Ghana; Feed the Industry etc. Government provides a supportive policy framework and the Medium-Term National Development Policy Framework (2026-2029) by the National Development Planning Commission provides the broad framework for government policy. Both are robust. In addition, the Government has formulated the National Agricultural Policy (NAP 2020–2030) to transform agriculture into a modern, climate-resilient, and market-driven sector. It focuses on value chains, technology adoption, and private-sector investment. The Government has embarked on an ambitious agenda for agriculture through the Feed Ghana (2025) strategy. In addition, the National Rural Development Policy (NRDP) aims to improve rural infrastructure (roads, energy, water) and livelihoods through decentralized governance	Moderate	Moderate	IFAD will engage closely in the supervision of its projects to ensure that the strategic objectives with respect to access to rural finance and access to climate resilient infrastructure are met.
Policy alignment The country policy is significantly aligned to the IFAD mandate. However, if industrialization becomes the key driver, there is a risk that IFAD's mandate will take a backseat, as the focus will shift to the bigger, well-established players within the agriculture sector.	Moderate	Moderate	The Government has provided a supportive framework for agriculture and rural development. IFAD will continue to engage with government in the advocacy of policy areas key for the rural poor.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Policy development and implementation The focus on agriculture policy is receiving a renewed interest, and it is being approached with a private sector perspective. This does lack the background evidence related to the staple crop sectors, where while the country has had the ability to produce, there has been high importation. Additionally, on the access to finance there is a risk that the available funds in the system might not be used towards agriculture lending, unless there is a significant policy requiring agriculture lending by financial institutions.	Moderate	Moderate	Through both, PROSPER and AAFORD, IFAD will work to improve the enabling policy environment for access to financial and business services through developing new finance products and facilitation of MSMEs. Additionally, a continuous course correction of lending under the Blended Finance Facility will speak to the areas of challenges in the lending space and therefore provide ground for policy development.
Environmental, social and climate context  Existing risks such as land degradation, prolonged dry spells, droughts (particularly in northern Ghana) and floods result in the increased vulnerability of IFAD's target group and their livelihoods.	Substantial	Substantial	Therefore, specific actions for soil and water conservation, integrated pest and soil fertility management and water use efficiency will be integrated in investments including capacity building for small scale producers. Infrastructure investments will be climate resilient through appropriate siting and robust design and construction materials. The actions and measures will be informed by relevant SECAP studies during design and early implementation. Adequate resources for implementation of recommendations from the studies will need to be allocated.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Financial management  The risk that COSOP activities are not carried out in accordance with the provisions of IFAD's financial regulations and that funding is not used for the intended purpose with due regard to economy, efficiency and effectiveness.	High	High	IFAD will closely monitor the project and provide overall financial oversight during implementation. IFAD will also strengthen oversight by introducing periodic missions by the PCU, mandatory third-party verifications, and performance-based agreements with clear M&E and reporting deliverables. Require implementing partners to submit evidence-based reports and integrate a dedicated IP oversight mechanism within the project coordination unit.
Organization and staffing  Limited capacity of local institutions to manage finances according to IFAD standards. Risk of politically influenced recruitment.	High	High	Competitive recruitment via external firm, IFAD-approved profiles, continuous training.
Budgeting Risks of cost underestimation, overestimated counterpart contributions, volatility of GHS exchange rate. Unrealistic AWPB preparation.	High	High	Inclusion of contingency provisions in the budget, alignment with national plans, documented co-financing commitments.  Maintain Foreign-based designated and operational accounts except for daily operational expenditures to reduce currency losses.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Funds flow/disbursement arrangements  Low banking penetration in rural areas, limited traceability of payments, delays in justifying advances.  High risk of poor traceability and accountability for distributed productive assets (e.g., inputs, equipment) due to weak tracking systems, inadequate documentation, and insufficient post-distribution verification. These issues have led to losses and ineligibilities in past projects.  Weak financial and performance reporting by PFIs on funds disbursed or granted to beneficiaries has led to data gaps, insufficient accountability, and impaired oversight of credit and grant components. Weak monitoring and over-reliance on implementing partners' self reports has led to insufficient verification of activities, weal accountability, and delays in detecting performance or compliance issues.  Non-compliance with IFAD procedures could lead to disbursement delays, sanctions or funding cancellations. For projects with multiple donors, complex fund flow coordination may cause delays, confusion in fund use, or double financing of activities.		High	Use of secured mobile money, realistic cash flow forecasting, strict fiduciary clauses in contracts, systematic IFAD noobjection, training on procedures.  Require detailed asset registers and geo-tagged distribution logs, integrate barcoding or digital inventory tracking, conduct random spot checks and beneficiary verifications, and include traceability requirements in all implementing partner agreements. Ensure traceability tools are budgeted and operational before distribution starts. Develop a standalone operations manual specific to asset/input distribution protocols.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
			Include reporting obligations and standardized templates in all PFI agreements, deliver capacity building on monitoring and reporting, establish regular review cycles and audits for PFIs, and condition disbursements on timely and quality reporting. A dedicated operations manual will be developed for managing loans and grants through PFIs.  Strengthen oversight by introducing periodic missions by the PCU, mandatory third-party verifications, and performance-based agreements with clear M&E and reporting deliverables. Require implementing partners to submit evidence-based reports and integrate a dedicated IP oversight mechanism within the project coordination unit.  Establish clear fund flow charts and assign dedicated financial project accounts for multi-donor coordination.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Inadequate written procedures, unclear segregation of duties, irregular transaction documentation.  High risk of over-reporting, unverifiable participation, and insufficient documentation related to training sessions and workshops. These issues have previously led to questionable expenditures and eligibility issues.  Additionally, signing contracts, MoUs or partnership agreements without minimum fiduciary clauses has led to poor enforceability, cost overruns, delays, or disputes with unreliable service providers.	High	High	Development of IFAD-approved manuals, recruit an internal auditor as part of the project management unit, quarterly internal audits, training on best practices, strengthened approval processes.  Develop a dedicated training activity operations manual that specifies eligible formats, documentation standards (e.g., signed attendance sheets, photos, trainer reports), and verification methods. Require pre-approved activity budgets and post-activity reconciliations tied to deliverables  Ensure that all partner contracts include standardized fiduciary and performance clauses vetted by IFAD.
Accounting and financial reporting  Discrepancies between IFAD requirements and national accounting standards (GIFMIS), risk of delays in reporting, and insufficient documentation for financial transactions.	Substantial	Substantial	Procure an accounting software until GIFMIS is proven to be aligned to IFAD minimum reporting requirement, Align financial reporting with IPSAS as much as feasible, train project teams on IFAD requirements, submit timely financial reports in accordance to IFAD exigence, and conduct monthly reconciliations.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
External audit  Delay in auditor recruitment, variable audit quality, limited coverage.	Substantial	Substantial	Early recruitment of an independent audit firm, training on with IFAD handbook on financial reporting and audit, comprehensive ToRs approved by IFAD, regular engagement with audit firm.
Procurement issues  Based on the following assessment of the issues identified within Ghana's Procurement System, its use regardless of the nature and the type of the project financed by the IFAD in the Borrower's country is considered under substantial risk.	Substantial - Based on the following assessment of the issues identified within Ghana's Procurement System, its use regardless of the nature and the type of the project financed by the IFAD in the Borrower's country is considered under substantial risk. However, it is possible for the IFAD, at the stage of preparation/appraisal of a given project.	Substantial	To reduce this risk level by considering: (i) the outcome of the sector market analysis; (ii) the amount and complexity of project procurement transactions; (iii) the procurement methods to be used; (iv) the IFAD's oversight arrangements (prior and post reviews); and (v) any other specific recommendations to be taken at the level of the Executing Agency to ensure adequate overall capacity and performance to implement procurement actions under the project in accordance with the IFAD's Procurement Policy Framework. Apply prior review for key contracts, build capacity in procurement management.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Pillar I. Legal, regulatory and policy framework  This pillar assesses the existing legal, regulatory and policy framework for public procurement. It identifies the formal rules and procedures governing public procurement and evaluates how they compare to international standards. The practical implementation and operation of this framework is the subject of pillars II and III. The indicators within this pillar embrace recent developments and innovations that have been increasingly employed to make public procurement more efficient. Pillar I also considers international obligations and national policy objectives to ensure that public procurement lives up to its important strategic role and contributes to sustainability.	Substantial - The public procurement law, its regulations and the various procurement regulations outlined in the documents have been reviewed and the risks for the use of the procurement system in IFAD-financed operations was assessed. This assessment is based on the above key elements of the strengths and weaknesses of the procurement system.	Substantial	Prompt reporting on contracts should be made project implementing entities to upda the CMT regularly. Develop a operationalize the Sustainable Public Procurement (SPP) implementation plan. The complaint and Appeals syster should include a standstill period to allow bidders to submit complaint between contract and signature and th is expected to be resolved in the revised regulations.
Pillar II. Institutional framework and management capacity This pillar assesses how the procurement system defined by the legal and regulatory framework in a country is operating in practice, through the institutions and management systems that make up overall governance in its public sector. This pillar evaluates how effective the procurement system is in discharging the obligations prescribed in the law, without gaps or overlaps. It assesses: i) whether it is adequately linked to the country's public finance management system; ii) whether institutions are in place in charge of necessary functions; and iii) whether the managerial and technical capacities are adequate to undertake efficient and transparent public procurement processes.	Substantial - The National Standard Bidding documents (NSBDs) for goods, works, and consulting services, including General Conditions of Contracts (GCC) for public sector contracts, and the dispute resolution mechanism and enforcement procedures of outcome of the dispute resolution process, have been reviewed and the risk for its use in IFAD-financed projects was assessed based on the above strengths and weaknesses of the procurement system.	Substantial	Provide capacity building to some of the procuring entities to overcome general challend with contract management especially relating to large value and complex contracts. The procuring entity should update the PP regularly and share it with the implementing entities; grants should be listed in the PP; no procurement process should proceed unled listed in a cleared PP.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
Pillar III. Public procurement operations and market practices This pillar looks at the operational efficiency, transparency and effectiveness of the procurement system at the level of the implementing entity responsible for managing individual procurements (procuring entity). In addition, it looks at the market as one means of judging the quality and effectiveness of the system in putting procurement procedures into practice. This pillar focuses on how the procurement system in a country operates and performs in practice.	Substantial - The operational efficiency, transparency, and effectiveness of the procurement system at the level of the implementing agency responsible for managing individual procurements, in terms of the selection and contracting processes (achieving Value for Money – VfM through determination of appropriate competition, transparency and fairness) as well as provisions for contract management, have been reviewed and the risk for their use, in general, in IFAD-financed projects was assessed based on to the above points.	Substantial	To mitigate these risks, streamline bureaucratic procedures to expedite project approvals, enhance the design and technical information quality through thorough planning and expert consultation, and improve contract management and monitoring by implementing robust oversight mechanisms.

Pillar IV. Accountability, integrity and transparency of the public procurement system

Pillar IV includes four indicators that are considered necessary for a system to operate with integrity, that has appropriate controls that support the implementation of the system in accordance to the legal and regulatory framework, and that has appropriate measures in place to address the potential risks for corruption in the system. It also covers important aspects of the procurement system, which include stakeholders, including civil society, as part of the control system. This pillar takes account of the procurement system and governance environment to ensure they are defined and structured to contribute to integrity and transparency.

Substantial - The Regulatory body has been assessed to ensure that it is not responsible for direct procurement operations and is free from other possible conflicts of interest in procurement. The legal framework, organization, policy, and procedures providing for internal and external control and audit of public procurement, which enforces the proper application of laws, regulations, and procedures, have also been assessed. Moreover, the existing complaints system has been reviewed to ensure that it sets out clear specific conditions that provide for fairness, independent and due processes. Finally, the legal provisions; including those relating to the institutions in charge of fighting against prohibited practices: (corruption, fraud, conflict of interest, and unethical behaviour) in public procurement, as well as those which define responsibilities, accountabilities and applicable penalties for prohibited practices, have been reviewed and the risk for its use in IFAD-financed projects was assessed based on the key strengths and

Substantial

Strengthen the capacity and independence of the regulatory body to ensure it remains free from conflicts of interest and is not involved in direct procurement operations. Enhance the legal framework, internal and external control mechanisms, and audit processes to ensure strict compliance with procurement laws and regulations. Improve the complaints system to ensure fairness and due process, and reinforce legal provisions to combat corruption, fraud, conflicts of interest, and unethical behaviour, including clear responsibilities, accountabilities, and penalties.

Integrated Country Risk Matrix			
Risk type	Inherent risk	Residual risk	Mitigation measures
	weaknesses identified.		
	Weaknesses in complaint handling, oversight, and enforcement of procurement integrity. Risks of conflicts of interest and weak transparency mechanisms.		