

Advocating for IFAD

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Research and Takeaways

- → Interviews with Executive Board & Senior Management
- → IFAD 2.0 Strategic Framework & related documents
- Results of the 2018 Corporate Reputational Study
- Key takeaways:
 - IFAD is unique and has a powerful story
 - The public feels positive about IFAD when they know what it does and its impact
 - A comprehensive, cogent, positive and unifying advocacy communications campaign is needed
 - Accessible and portable advocacy materials needed





Primary Goal and Objectives

- Develop and leverage advocacy communications for a successful 12th replenishment:
 - Facilitate "One Voice"
 - Fact based, persuasive messaging and products tailored for target audiences and locations
 - Timely and targeted digital and traditional media to increase IFAD's relationships and visibility in Member State capitals
 - Advocacy tools for Member State
 Representatives, management, staff and friends



Audience segments



Member State Representatives & policy makers **IFAD Staff**

General public

Private sector Non-profit decision makers



IFAD12 Strategies

Advocates

Member States, staff, IFAD Goodwill Ambassadors, Global Citizen

Media

Timely & relevant stories and interviews in member state capitals

Digital/Social

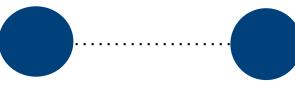
Website/social media aligned with key events and senior management travel

IFAD Staff

Intranet, face to face meetings and special tools for awareness and support











IFAD12 Campaign Tactics





The Case for Investment

- **→ IFAD12 Case for Investment booklet & video**
- **→** The narrative answers why ...:
 - invest in agriculture
 - invest in the most vulnerable rural people
 - IFAD is unique
 - IFAD's impact is sustainable
 - Invest in IFAD
 - IFAD offers the best return on your investment



IFAD12 Advocacy Tool Kit

- **→ IFAD12 Microsite: www.IFAD.org**
 - Soon in Arabic, French, and Spanish
 - IFAD vision
 - IFAD12 Case for Investment
 - IFAD at a Glance
 - Videos
 - Stories: Case Studies
 - Third Party Endorsements
 - And more to come



THANK YOU

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MERCI GRACIAS GRAZIE

