



International Fund for Agricultural Development
Partnership and Resource Mobilisation Office

INTRODUCTION

APPROACH, CONFIGURATION AND WAY FORWARD

Partnership and Resource Mobilisation Office

- *Our vision, mission and aim*

Vision:

- IFAD establishes itself globally as the preferred partner for initiatives and investments to enable smallholders sustainably exit poverty and as a driver for food and nutrition security, and environment and natural resource management.

Mission:

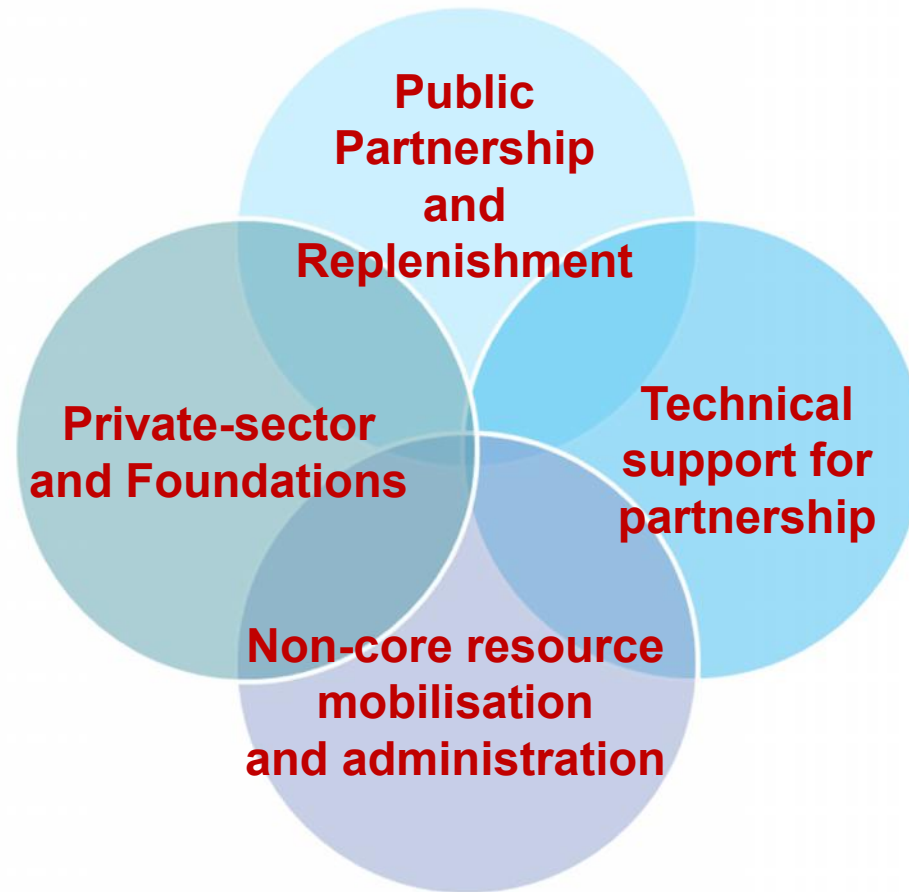
- Strengthen IFAD's outreach and partnership performance and to ensure innovative, efficient, and effective resource mobilization and management.

Our aim is to:

- broker mutually beneficial collaboration with Governments, like minded public and private institutions, communities, local and selected global corporations, and foundations; and
- increase impact on the ground through synergies and mobilization of new resources in favour of smallholders.

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- *Functions*



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- *Manage implementation of IFAD Partnership Strategy*

Partnership Strategy Actions

- Assessment of partnerships

- Effective management of partnerships

- Knowledge management

- Internalization of partnership practice

- Upgrading of staff capacity and IFAD's institutional culture for partnerships

- Communication for partnerships

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- *Deliver IFAD9 commitments*

Relevant IFAD9 Commitments

- Intensify engagement in global policymaking and advocacy forums in shaping the international development architecture

- Increase engagement in policy dialogue for more conducive rural business environments

- Engage private-sector actors more systematically in country and project-level programming

- Intensify identification of and engagement in relevant new high-potential global advocacy initiatives

- Policy dialogue on smallholder agriculture, food and nutrition security and rural poverty reduction

- Strengthen development partnership

- Engage non-member States and groupings of States to contribute to and/or join IFAD

- Explore the scope for raising financing from other sources

- Support operational priorities for MTP 2013-2015

Operational Priorities

- Expanded partnerships and co-financing

- ASAP to be implemented in IFAD9

- Programme of Work of US\$2.6 billion per annum

- Explore borrowing from member governments to expand POW beyond

- Co-financing target at US\$1.6 per US\$1.0 of IFAD's loans and grants

- More supplementary funding for ongoing projects

- Priority to grants to support IFAD operations

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- *Leading ARM initiative*

Governing Council's directive (9th Replenishment of IFAD Resources):

"... to make every effort to explore the scope for increasing financing from alternative sources and to submit any resulting proposals to the Executive Board for approval."

IFAD launched Additional Resource Mobilisation (ARM) Initiative.

**June 2012
Roundtable**

Dalberg Report

**CPMs' demand
assessment**

ARM missions

Conclusions:

- Significant amount of global funds available to support agricultural development
- Strong interest from new types of partners in working with IFAD
- IFAD not yet ready or relevant to take advantage of all types of ARM mechanisms

Main findings:

- Demand for agricultural development increasing steadily since 2004
- IFAD's resources to meet the global demand not increasing at the same pace
- High demand for both concessional and non-concessional loans against loans from capital markets

Findings:

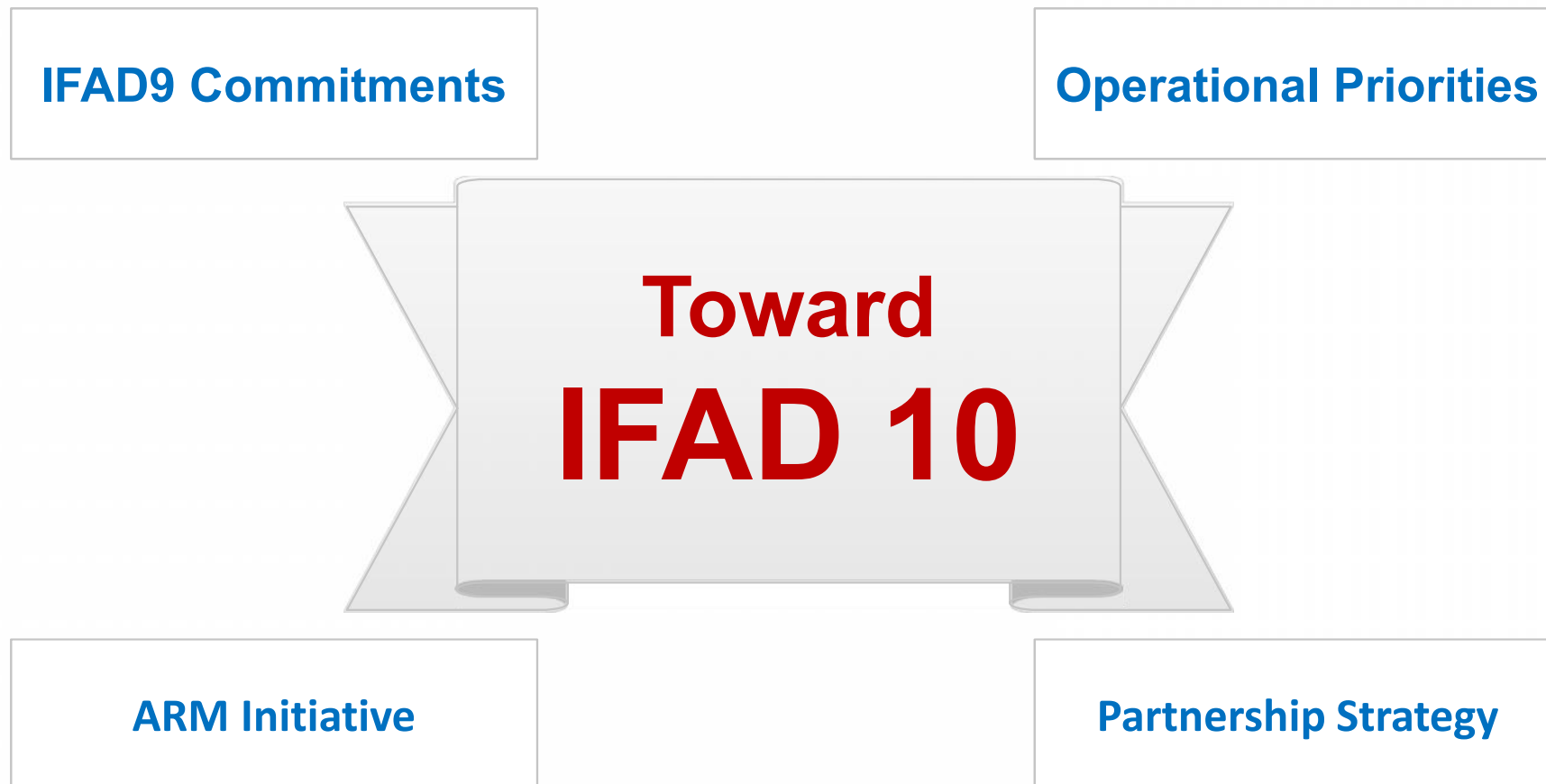
- CPMs able to pinpoint US\$1.8 billion for planned co-financing or estimated funding gaps during IFAD9
- Process revealed necessity to systematize identification of resource needs in amount and by type/thematic.

Exploring:

- Co-financing with CADF, EXIM Bank, and CDB
- TA for South-South, and Fragile States
- Spanish-type loan (with KfW and GIZ Germany)
- TA for value chain and co-financing by BMZ
- Co-financing from FMO and Rabo Bank
- Exploration with other IFIs in Norway, Finland and Canada.

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- *Toward IFAD 10*



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- Organizational structure

